

Introduction

AWS offers many Training and Certification resources to APN Partners for less so you can more effectively help customers leverage the cloud. This learning path is designed to help you differentiate your business, advise customers with confidence, and take advantage of benefits. It outlines the specific courses, accreditations, and certifications we recommend taking in your first 60 or 90 days, depending on whether your role is business or technical. APN Partners can take online accreditation courses at no cost and receive a 20% discount on AWS-delivered public classes.

AWS Training and Accreditations

AWS offers business and technical education on AWS services and solutions through instructor-led classes, e-learning, and self-paced online labs. Accreditations are designed to help APN members solidify their understanding of AWS through e-learning modules and knowledge assessments.

aws.amazon.com/partners/training

AWS Certifications

AWS Certifications validate knowledge and recognize IT professionals with the technical skills to design, deploy, and operate applications and infrastructure on AWS. Certification helps you and your organization gain visibility and credibility for your AWS experience. AWS Certification exams are offered globally in multiple languages.

aws.amazon.com/certification

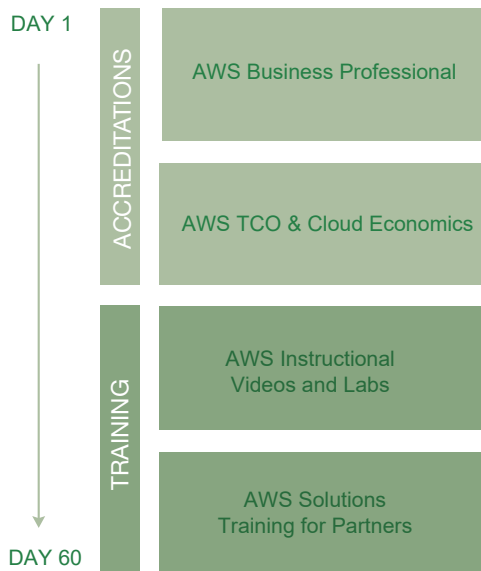
APN Certification Distinctions: These badges showcase how many active AWS Certifications a company has collectively achieved.

aws.amazon.com/partners/apn-certification-distinction

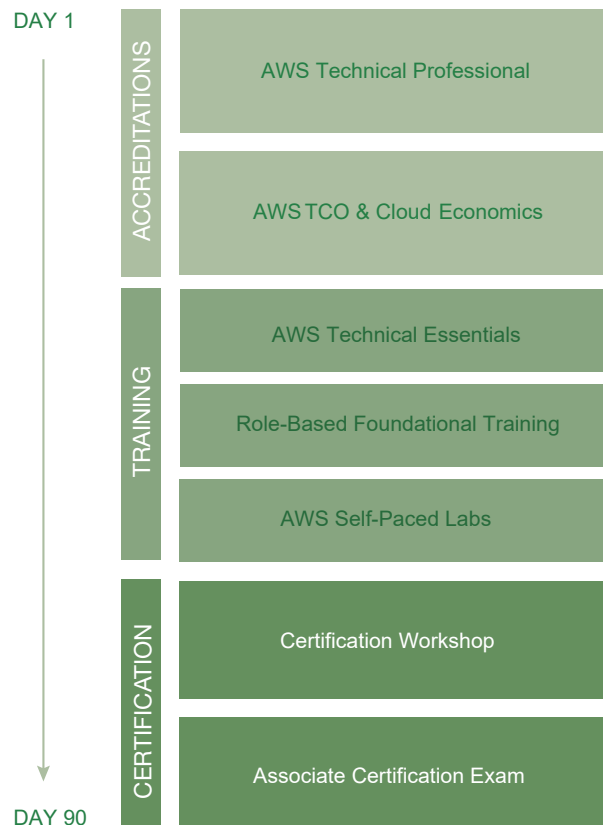
Learning Paths for APN Partners

We've designed two learning paths to provide busy partners with as much training in as little time as possible. Several AWS courses and accreditations were created specifically for APN members. Here's the education plan we recommend for business and technical professionals:

Business Professionals



Technical Professionals



Checklist for Business Professionals

	Name	Details	Description
<input type="checkbox"/> Week 1 or 2	AWS Business Professional	Online 5 hours	Learn the basics of AWS services, their value proposition, and best practices.
<input type="checkbox"/> Week 3 or 4	AWS TCO & Cloud Economics	Online 3 hours	Learn about total cost of ownership (TCO) and AWS data center economics.
<input type="checkbox"/> Week 5 or 6	AWS Instructional Videos and Labs	Online 10-60 min	Watch videos on key AWS services, then get hands-on practice using qwiklabs.com.
<input type="checkbox"/> Week 7 or 8	Solutions Training for Partners	Classroom 1 day	Learn about AWS best practices, customer stories, adoption patterns, and pricing examples.

Checklist for Technical Professionals

	Name	Details	Description
<input type="checkbox"/> Week 1 or 2	AWS Technical Professional	Online 5 hours	Learn about the technical foundation of AWS services and common solutions.
<input type="checkbox"/> Week 3 or 4	AWS TCO & Cloud Economics	Online 3 hours	Learn more about total cost of ownership (TCO) and AWS data center economics.
<input type="checkbox"/> Week 5 or 6	AWS Technical Essentials	Classroom 1 day	Acquire a technical understanding of AWS services.
<input type="checkbox"/> Week 7 or 8	Role-Based Foundational Training	Classroom 3 days	Take Architecting on AWS, Developing on AWS, or Systems Operations on AWS to learn best practices most relevant to you.
<input type="checkbox"/> Week 9	AWS Self-Paced Labs and Quests	Online 30-60 min	Get hands-on practice with AWS services within the Console at qwiklabs.com.
<input type="checkbox"/> Week 10 or 11	AWS Certification Exam Readiness Workshop	Classroom 4 hours	Learn how the exam is structured and how to interpret questions. Get practice with real exam questions.
<input type="checkbox"/> Week 12	Associate Certification Exam	Testing Center 80 min	Validate your knowledge with an industry-recognized certification in Architecting, Developing, or Systems Operations.

How to Get Started

Step 1: Sign in to the APN Portal (www.apn-portal.com)

Step 2: Select Training

Step 3: Click AWS Training Portal