

Comparative Market Appraisal

Prepared on 7th May 2019



9 Oriana Close Forster NSW 2428



Karen Hoswell (Nadine - Assistant)

JKL Real Estate

Shop 4 The Marina 2 Little Street FORSTER NSW 2428

m: 0408 078 606 w: 02 6554 8717 karen@jklrealestate.com



The Proprietor 9 Oriana Close Forster NSW 2428

7th May 2019

Dear Reader,

Thank you for the opportunity to appraise your property at 9 Oriana Close Forster NSW 2428

Careful consideration has been taken to provide you with an appraisal for your property in today's market conditions.

To establish a market value, I have carefully considered the premises, size, location, along with current market conditions and similar properties recently sold or currently on the market.

Should you have any questions relating to the information contained within this appraisal, please do not hesitate to contact me on the details below.

If I can be of any further assistance, please do not hesitate to contact me on the details below. I look forward to working with you to achieve your real estate goals.

Yours Sincerely,

Karen Hoswell JKL Real Estate Shop 4 The Marina 2 Little Street FORSTER NSW 2428 m: 0408 078 606



Comparable Sales



6/8 Wills Court Forster NSW 2428

Sold Price

Sold Price

^{RS} \$467,500



Sold Date 28-Feb-19 Price Change ▼-8.2%

Year Built -

DOM 114 Distance 0.82km

First Listing \$509,000 Last Listing \$479,000

\$445,000



1/28 Kenrose Street Forster NSW 2428

 \blacksquare 3 $\stackrel{\triangleright}{\blacksquare}$ 2 \bigcirc 2 $\boxed{\ }$ 433m² $\boxed{\ }$ -

DOM 32 Distance 1.12km

Sold Date O1-Apr-19 Price Change ▼-14.3% First Listing \$519,000 Last Listing \$489,000

Year Built -





Comparable Listings



1/10 Michaela Place Forster NSW 2428

□ 3 □ 2 □ 822m² □ -

Listing Price \$499,000 -\$539,000 Listed Date 15-Jan-19 DOM 113 days Year Built -

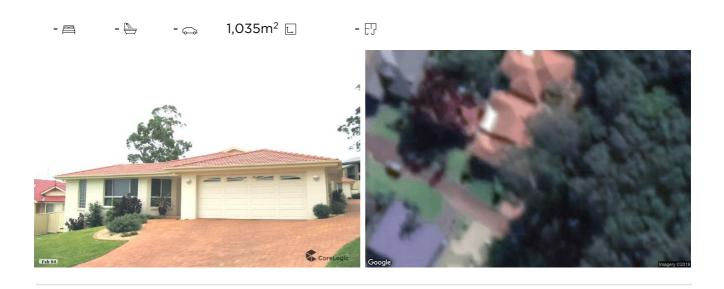
Distance 0.98km





Maria Mangraviti

9 Oriana Close Forster NSW 2428



Your Property History

26 Jun, 2001 - Sold for \$122,500



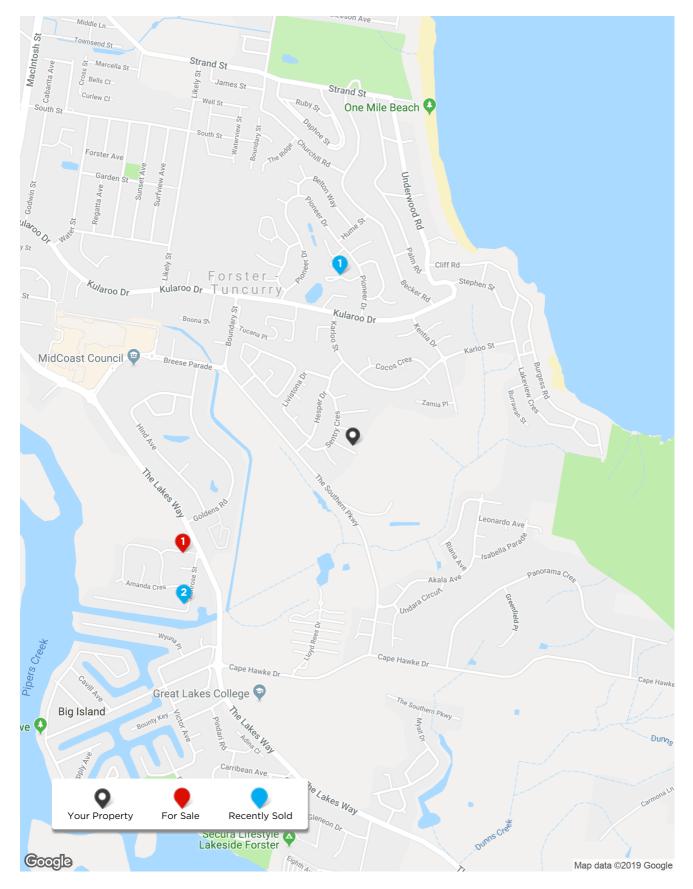
Introducing Karen Hoswell

I have lived and worked in Forster for 40 years running a family owned Real Estate Agency.

JKL have won, rate my agent in the region for the past 3 years including 2019!!

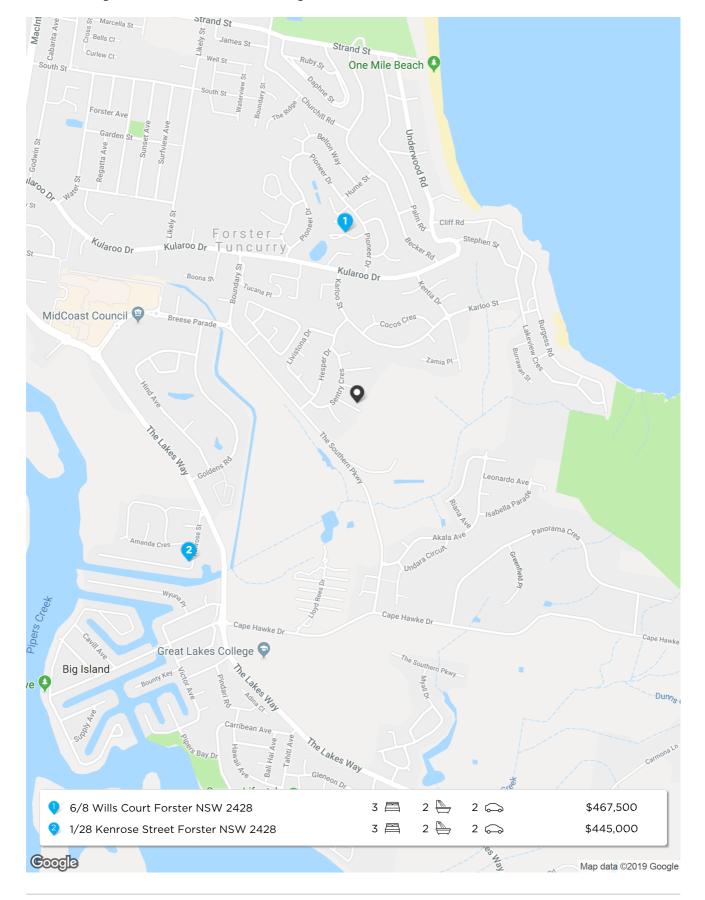


Comparables Map: Sales & Listings



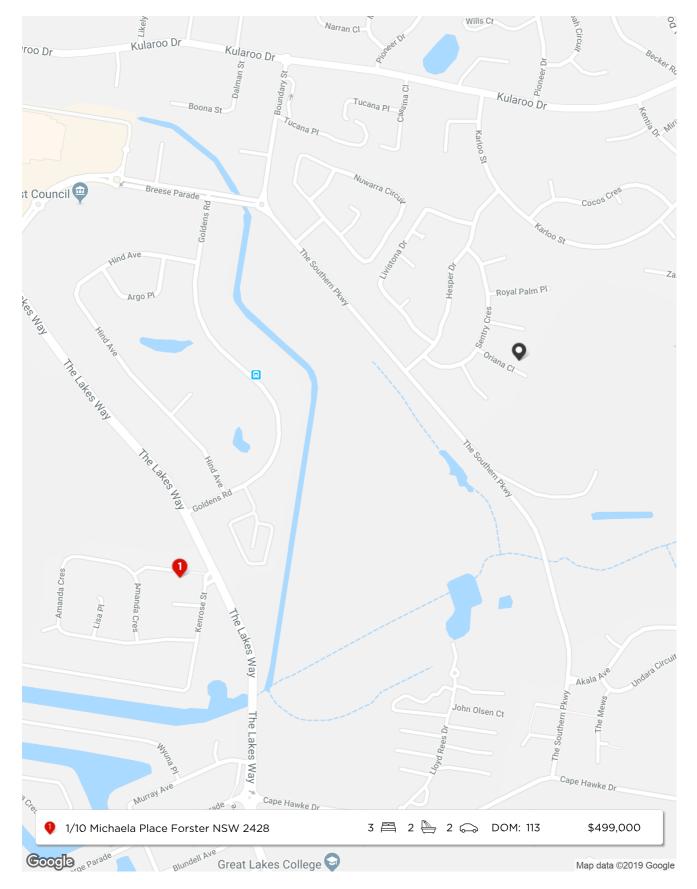


Comparables Map: Sales





Comparables Map: Listings





Summary

9 Oriana Close Forster NSW 2428







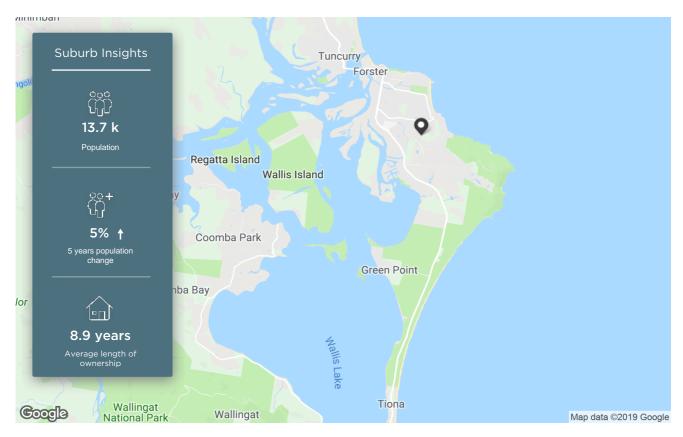
Appraisal price range

Please note that the market has levelled off everywhere!



Forster

Demographic

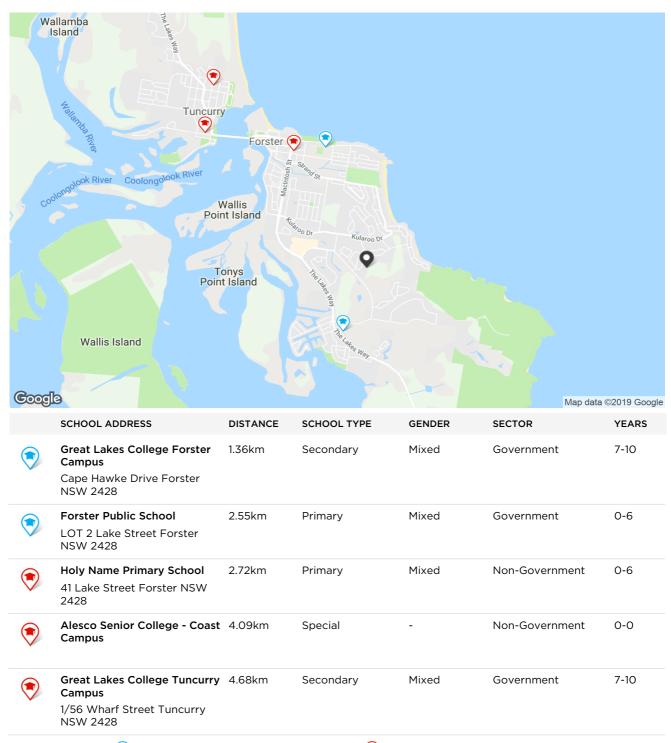


The size of Forster is approximately 32.6 square kilometres. It has 32 parks covering nearly 41.2% of total area. The population of Forster in 2011 was 13,117 people. By 2016 the population was 13,749 showing a population growth of 4.8% in the area during that time. The predominant age group in Forster is 60-69 years. Households in Forster are primarily childless couples and are likely to be repaying \$1800 - \$2399 per month on mortgage repayments. In general, people in Forster work in a professional occupation. In 2011, 67.1% of the homes in Forster were owner-occupied compared with 66.8% in 2016. Currently the median sales price of houses in the area is \$575,000.

| HOUSEHOLD STRUCTURE | | HOUSEHOLD OCCUPANCY | | HOUSEHOLD INCOME | | AGE | |
|-----------------------|------|---------------------|------|------------------|------|-------|------|
| TYPE | % | TYPE | % | TYPE | % | TYPE | % |
| Childless Couples | 54.3 | Owns Outright | 46.5 | 0-15.6K | 4.5 | 0-9 | 9.1 |
| Couples with Children | 25.4 | Purchaser | 20.3 | 15.6-33.8K | 23.3 | 10-19 | 10.0 |
| Single Parents | 19.0 | Renting | 28.3 | 33.8-52K | 23.3 | 20-29 | 7.1 |
| Other | 1.5 | Other | 1.4 | 52-78K | 17.0 | 30-39 | 7.9 |
| | | Not Stated | 3.5 | 78-130K | 13.6 | 40-49 | 10.1 |
| | | | | 130-182K | 4.4 | 50-59 | 12.5 |
| | | | | 182K+ | 3.4 | 60-69 | 17.3 |
| | | | | | | 70-79 | 15.4 |
| | | | | | | 80-89 | 8.7 |
| | | | | | | 90-99 | 1.9 |
| | | | | | | | |



Local Schools





Property is within school catchment area

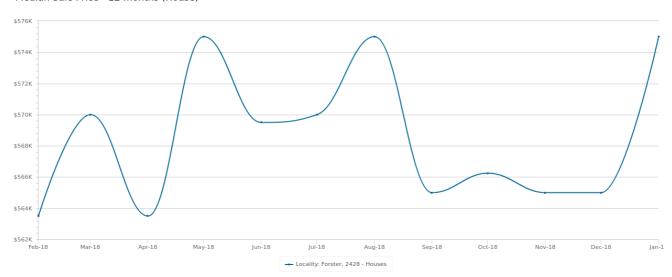


Property is outside school catchment area



Recent Market Trends

Median Sale Price - 12 months (House)

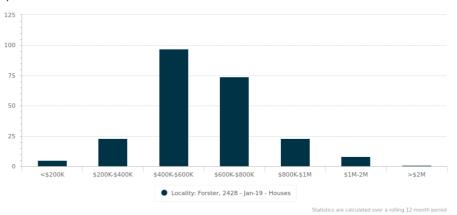


Statistics are calculated over a rolling 12 month period

| PERIOD | PROPERTIES SOLD | MEDIAN PRICE | GROWTH | DAYS ON MARKET | LISTINGS | ASKING RENT |
|----------|-----------------|--------------|---------|----------------|----------|-------------|
| Jan 2019 | 20 | \$575,000 | 1.8% 🔺 | 77 | 153 | \$440 |
| Dec 2018 | 19 | \$565,000 | 0.0% | 77 | 136 | \$440 |
| Nov 2018 | 18 | \$565,000 | -0.2% ▼ | 79 | 139 | \$435 |
| Oct 2018 | 20 | \$566,250 | 0.2% 🔺 | 77 | 133 | \$430 |
| Sep 2018 | 17 | \$565,000 | -1.7% ▼ | 77 | 128 | \$440 |
| Aug 2018 | 30 | \$575,000 | 0.9% 🔺 | 79 | 126 | \$440 |
| Jul 2018 | 24 | \$570,000 | 0.1% | 74 | 115 | \$430 |
| Jun 2018 | 28 | \$569,500 | -1.0% ▼ | 72 | 116 | \$430 |
| May 2018 | 34 | \$575,000 | 2.0% 🔺 | 78 | 127 | \$430 |
| Apr 2018 | 26 | \$563,500 | -1.1% ▼ | 79 | 129 | \$430 |
| Mar 2018 | 35 | \$570,000 | 1.2% 🔺 | 79 | 122 | \$427 |
| Feb 2018 | 38 | \$563,500 | 0.7% | 79 | 116 | \$420 |

Sales by Price - 12 months (House)

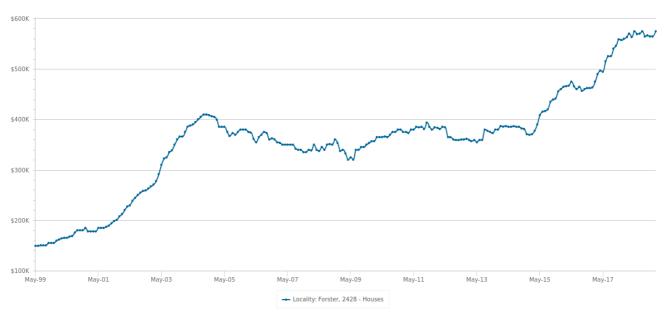
| PRICE | NUMBER |
|---------------|--------|
| <\$200K | 5 |
| \$200K-\$400K | 23 |
| \$400K-\$600K | 97 |
| \$600K-\$800K | 74 |
| \$800K-\$1M | 23 |
| \$1M-\$2M | 8 |
| >\$2M | 1 |





Long Term Market Trends

Median Sale Price - 20 years (House)



| Statistics | are | calcu | lated | over | а | rolling | 12 | month | period |
|------------|-----|-------|-------|------|---|---------|----|-------|--------|
| | | | | | | | | | |

| PERIOD | PROPERTIES SOLD | MEDIAN PRICE | GROWTH | DAYS ON MARKET | LISTINGS | ASKING RENT |
|--------|-----------------|--------------|-----------------|----------------|----------|-------------|
| 2019 | 309 | \$575,000 | 2.8% 🔺 | 77 | 357 | \$432 |
| 2018 | 387 | \$559,500 | 20.6% 🛦 | 76 | 385 | \$427 |
| 2017 | 404 | \$464,000 | 0.9% 🔺 | 67 | 384 | \$400 |
| 2016 | 347 | \$460,000 | 24.3% 🔺 | 72 | 418 | \$380 |
| 2015 | 260 | \$370,000 | -2.6% ▼ | 92 | 376 | \$375 |
| 2014 | 288 | \$380,000 | 5.0% 🔺 | 90 | 384 | \$360 |
| 2013 | 198 | \$362,000 | -5.7% ▼ | 142 | 429 | \$350 |
| 2012 | 200 | \$384,000 | 2.4% 🔺 | 135 | 470 | \$340 |
| 2011 | 224 | \$375,000 | 5.2% 🔺 | 91 | 396 | \$300 |
| 2010 | 227 | \$356,500 | 5.6% 🔺 | 124 | 315 | \$280 |
| 2009 | 153 | \$337,500 | -0.7% ▼ | 128 | 280 | \$270 |
| 2008 | 233 | \$340,000 | -4.2% ▼ | 75 | 256 | \$240 |
| 2007 | 188 | \$355,000 | -6.6% ▼ | 101 | 82 | \$260 |
| 2006 | 187 | \$380,000 | - 6.2% ▼ | 138 | 43 | \$230 |
| 2005 | 176 | \$405,000 | 10.7% 🔺 | 169 | 37 | - |
| 2004 | 332 | \$366,000 | 37.1% ▲ | 53 | 76 | - |
| 2003 | 474 | \$267,000 | 28.4% 🔺 | - | - | - |
| 2002 | 456 | \$208,000 | 16.9% 🔺 | - | 3 | - |
| 2001 | 400 | \$178,000 | 11.6% 🔺 | - | 1 | - |
| 2000 | 469 | \$159,500 | 11.9% 🔺 | - | - | - |



Disclaimer

Contains property sales information provided under licence from the Land and Property Information ("LPI"). RP Data Pty Ltd trading as CoreLogic is authorised as a Property Sales Information provider by the LPI.

The Appraisal Amount contained in the report may have been manually provided by the Agent; or may be based on an automated valuation model estimate provided by CoreLogic ('AVM Estimated Value'). AVM Estimated Values are current at the date of the publication only. It is computer generated and is not a professional appraisal of the subject property and should not be relied upon in lieu of appropriate professional advice. The accuracy of the methodology used to develop the AVM Estimated Value, the existence of the subject property, and the accuracy of the AVM Estimated Value and all rule sets provided are estimates based on available data and are not guaranteed or warranted. CoreLogic excludes all liability for any loss or damage arising in connection with the Appraisal Amount and/or AVM Estimated Value.

Product Data licensed by CoreLogic under a Creative Commons Attribution licence. For details regarding licence, data source, copyright and disclaimers, see

www.corelogic.com.au/aboutus/thirdpartyrestrictions.html

All information relating to Schools provided by CoreLogic is as a courtesy only. CoreLogic does not make any representations regarding the accuracy or completeness of the data. You should contact the School directly to verify this information.

Whilst all reasonable effort is made to ensure the information in this publication is current, CoreLogic does not warrant the accuracy or completeness of the data and information contained in this publication and to the full extent not prohibited by law excludes all for any loss or damage arising in connection with the data and information contained in this publication.