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@ANGUSBAILEYREALESTATE



ANGUS
BAILEY

Calder & Co.

RESIDENTIAL

AGENT X (2021) LTD LICENSED REAA 2008

YOUR GUIDE
TO SELLING

55 JIMMY ADAMS TERRACE
SOLD BY ANGUS BAILEY



The market is changing, and we're changing it for the better.

CALDER & CO OFFICE ON
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We've watched Christchurch evolve. We've seen it develop into one of New Zealand's most dynamic and livable cities. And as our city grows. Our experienced residential sales team has grown with it.

Calder & Co. Residential was born on the foundation of more than a decade of experience, working with two of the best brands in the industry and successfully selling more than 200 local Canterbury homes. It was built on the dream of becoming Christchurch's number-one independent agency. Our team and I love this city, our passion is second to none, and our focus is concentrated on your residential property. We pride ourselves on delivering a welcoming, transparent, and memorable experience.

We're constantly embracing change and learning for our clients, and we're proud to be the most digitally advanced residential agency in town. Our sales campaigns are tailored to meet the needs of our clients. From your initial appraisal to handing over the keys, align your trust with us and receive much more than the industry standard.

Wouldn't it be of benefit to you to know the value of your home? Request an obligation-free appraisal of your home. Contact Angus Bailey today, details are over the page.

Why sell with Angus & Calder & Co?

From multi-million dollar hillside residences and heritage homesteads to slick city apartments and convenient townhouses to character bungalows and new developments - we market and sell all types of property to our local, national and international audiences. According to Trade Me **"Calder & Co achieves 65% more listing views, 47% more watch list adds, 128% more email enquiries & 108% more phone reveals compared to other agencies."** Here are six more reasons to work with us.

1. Selling your property is a significant financial decision and one you want to involve absolute professionals - that's where we come in.
2. We comprehensively talk you through the process and provide honest, direct and astute advice around aspects such as the best time to sell, ways to get a premium price, your property's value in the current market and getting the best out of marketing for the lowest price.
3. We ensure you have the absolute best client experience from listing your home for sale to after the sale. This service includes daily or weekly updates to your preference and a weekly vendor report outlining buyer feedback so you gain a better reflection of the current market and price expectations.
4. Our commission fees and advertising costs are some of the most competitive in the marketplace. We don't charge for our service until we achieve a result you are happy with. Another advantage is that we have our own in-house licensed auctioneer. Therefore, we don't charge any additional auction fees.
5. As noted in bold above, our advertising reach is second to none. Our platinum partnerships with lead local, national and international marketing websites allow us to position your property ahead of the rest. We pride ourselves on our genuine commitment to capture your property in its best light, as tens of thousands of eyes admire our property videos on social media and online.
6. Unlike the other agencies that go off what the internet tells them, we get to know your property better by obtaining all council and property files before we list your home online. Buyers want to work with salespeople who know the answers to their questions. Our prior research results in a smoother pathway for buyers to purchase and more importantly to us, a more successful outcome for our vendors.



Hello, are you considering selling too? Ask for your free home appraisal today.



Angus Bailey - Your Licensed Salesperson
angus@calderandco.nz | 027 949 8163

The level of care Angus holds for his clients is second to none. Underlined by an eye for detail, clear communication, and a sense of calm, making him an outstanding choice. Angus aims to take the stress off the unknown and transform it into excitement about what's possible. Angus gets genuine satisfaction from helping his clients move forward.

Angus's testimonials.

"We engaged Angus Bailey from Calder & Co to sell our lovely home in Lincoln. From the moment we decided to sell our home, Angus guided us through every step with professionalism, expertise and genuine care. We were made to feel supported and confident throughout the entire transaction. One aspect that truly stood out to us was Angus's passion for architecture and his keen eye for design, this really helped highlight the distinctive features of our property in a way that resonated with buyers." - Aimee & Shannon.

"Our esteem thanks goes to Angus for his committed approach to marketing and selling our house. We enjoyed working with Angus and were very pleased with the campaign and the great outcome he achieved. It was a pleasure working with Angus, we would highly recommend him." - Paula & Mike.

"Angus was professional and committed to selling my house quickly and for the right price. He was both genuine and transparent throughout the entire sales campaign. While Angus worked incredibly hard to achieve a great result, he also ensured the process felt like a true collaboration, with both of us working towards a common goal. Thank you Angus!" - Anthea.

"We engaged with Angus Bailey from Calder and Co on three separate occasions in a 12-month period - once in the capacity as buyer, and twice as sellers of homes in Prebbleton and Casebrook. From the perspective of working with Angus from both sides we found Angus fantastic to deal with. He is extremely professional but down to earth and has a unique ability to connect with people on a very personal level, removing the stress by simplifying the buying and selling process. His excellent negotiating skills as a salesperson, combined with the wonderful marketing package of photography and videography executed by Calder and Co ensured swift exceptional sales results in all three transactions, that far exceeded our expectations. We thoroughly enjoyed dealing with him and have absolutely no hesitation recommending Angus from Calder and Co to anyone needing a real estate agent and agency." - Cathy & Jim

"When selling our property in Cashmere, we developed a short list of three salespeople. We went with Angus, who had a high level of presentation, communication, enthusiasm, and energy. These attributes continued throughout the campaign. When we were in isolation with Covid, Angus kept everything ticking along, assisting when we were unable. His communication, whether it be timelines, to-do lists, market stats, or buyer feedback, was excellent. We always knew where things were at. Angus went on to sell the property in a market that had been buoyant to a market of caution. He got the result, and we couldn't ask for more." - Jane & Peter.