


Escape Velocity - What You Didn't Learn in School Is What You Need to Advance In Your Career

Presented By:

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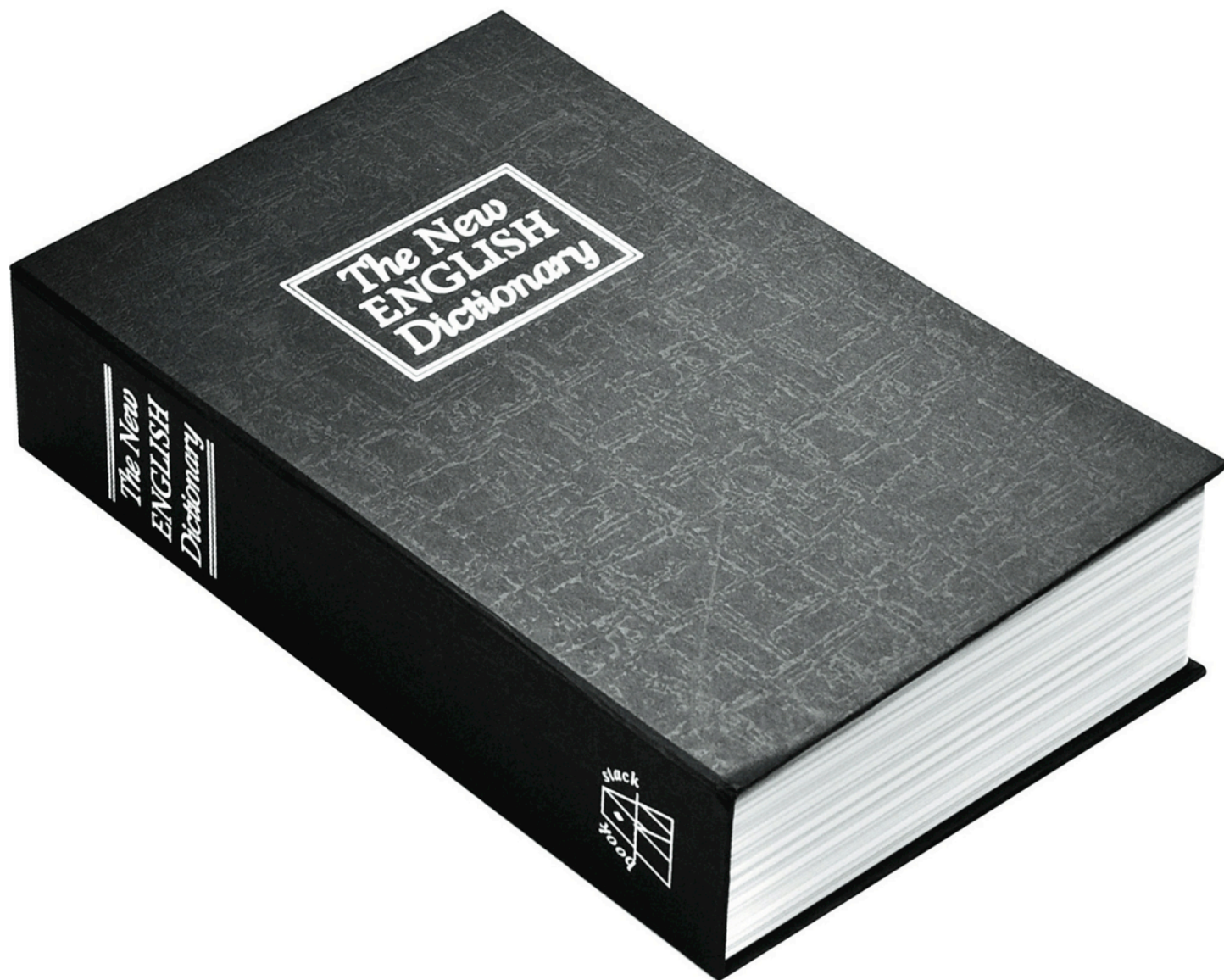


“Do not follow where the path may lead. Go instead where there is no path and leave a trail.”

- Ralph Waldo Emerson









Good Leadership



Effective Leadership




8 Traits of Effective Engineer Leaders



Your effectiveness dashboard...

1. They empower their people
2. They respect people's time
3. They lead change
4. They understand the money
5. They bloom where they're planted
6. They do their work
7. They listen like it's the first time
8. They take responsibility



"If you believe lack of authority prevents you from leading effectively, it is time to rethink your understanding of leadership."

- Mike Bonem and Roger Patterson





What's the difference?



“Individual talents get magnified many times over through the collective lens of an effective team.”

Dalal Haldeman



80%

2020



$$1 + 1 > 2 + \text{New}$$

Generative Partnership Model*

Followership Skill

Decision Advocating

Peak Performing

Organizational
Agility

Dashboard
Communicating

Relationship
Building

Guiding Principles

#1 - Partnerships need leadership and followership. They are equal, dynamic and different

#2 – Leadership is setting the frame. Followership is creating within it.

#3 – Lean in to build connection.

#4 – Value the positive, and build on it.

#5 – Have deeply shared goals.

Leadership Skill

Decision Framing

Performance
Coaching

Organizational
Mentoring

Cascade
Communicating

Relationship
Framing

*Hurwitz, Marc, and Samantha Hurwitz. *Leadership Is Half the Story: Rethinking Followership, Leadership, and Collaboration*. Toronto: U of Toronto, 2015. Print.





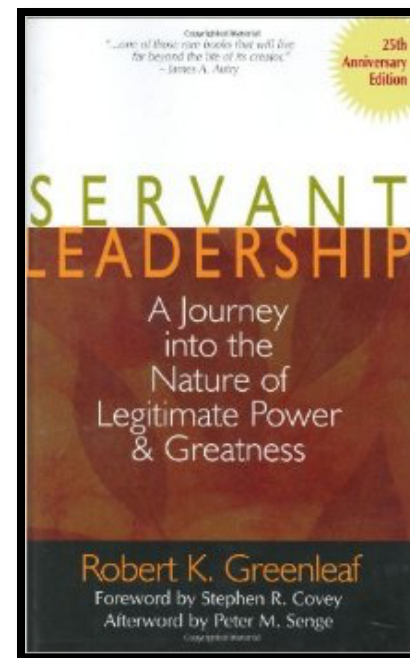
Service Sets You Apart





Service Sets You Apart

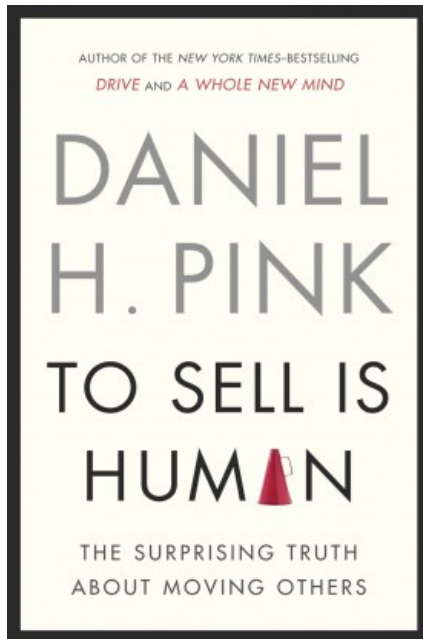
- ★ Servant Leadership
 - Conceptualizing
 - Emotionally intelligent
 - Put followers first
 - Help followers grow and succeed
 - Behave ethically
 - Empower others
 - Create value for the community



"Good leaders must first become good servants." - Robert Greenleaf



Service Sets You Apart



★ Servant Selling

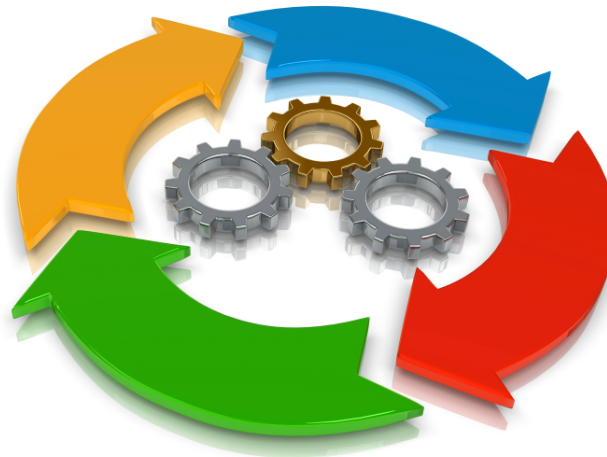
- It's hard to be nervous when your heart's on service
- Providing advice, assistance, and counsel
- Asking questions
- Them before you

"A business devoted to service will only have one worry about profits. They will be embarrassingly large."
- Henry Ford

2%



Rituals & The Rule of 2%



MOTIVATION
IS WHAT GETS YOU STARTED,
—
HABIT
IS WHAT KEEPS YOU GOING

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Let's connect and continue the conversation:



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