

# POWERING A MORE PROSPEROUS WORLD



**CUMMINS AND  
SUSTAINABILITY**

2018-2019





# OUR CHALLENGE

Siemens sold more than 100 of its popular low-emission Charger locomotives in 2018 featuring the QSK95 diesel engine, the largest Cummins makes.

# WHAT SUCCESS MEANS AT CUMMINS

Success at Cummins starts with a strong bottom line. Our mission to make lives better by powering a more prosperous world requires much more.

It means creating a culture of innovation to ensure success in good times and bad, using fewer of the world's resources to preserve and protect the environment, engaging to build stronger communities, embracing the power of diversity and inclusion, and establishing a global reach to maximize our impact.



As Cummins celebrates its 100th anniversary in 2019, we're working to make sure the company is powering prosperity for the next 100 years.

## RECORD REVENUES

Financial success helps ensure the means to act sustainably. Here's a look at revenues from the past five years.

COMPANY RECORD



*In 2018, the Cummins plant in Juarez, Mexico, installed solar panels over its parking lot to help power the facility. Increasing the use of renewable energy is a company goal.*

## ENVIRONMENT

# USE LESS, USE BETTER, USE AGAIN

*To build a more prosperous world, we must protect and preserve the environment. Here's a quick look at some key environmental data and the 2020 goals the company has set around waste, water and energy.*

64

Company sites with at least 100 employees at 95% recycling goal or better.

26

Cummins sites at 50 percent or greater water intensity reduction goal, saving more than 700 million gallons since 2010.

28

Percentage of the company's global energy use equal to the power produced by an Indiana windfarm expansion Cummins supports.

### CUMMINS' ENVIRONMENTAL GOALS

*Cummins is nearing many of its 2020 goals and working on new goals for the future.*

#### WASTE

Recycling rate of 95%, zero disposal at 30 sites.

#### WATER

Water intensity reduction of 50%, water neutrality at 15 sites.

#### ENERGY

Energy intensity reduction of 32%, increase renewable energy opportunities.

#### LOGISTICS

Reduce carbon dioxide (CO<sub>2</sub>) per kilogram of goods shipped in the Cummins network by 10%.

#### PRODUCTS IN USE

Met goal two years early of 350 million metric ton annual run rate reduction in CO<sub>2</sub> through more than 300 projects collaborating with Cummins' customers. New goal under development.

# COMMUNITIES

## IMPACT DRIVEN

*Cummins' commitment to building stronger communities goes back to the company's founding in 1919. Prosperous communities are good for our employees, suppliers, shareholders and customers. They also make our company and business stronger.*

### COMMUNITY ENGAGEMENT

One of the company's chief metrics for community engagement is employee participation in Cummins' Every Employee Every Community (EEEC) program.



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## 4.3 MILLION

People served in 2018 by Cummins community engagement programs.

## \$21.1 million

Grants to community groups in 2018 through the Cummins Foundation.

*These girls are part of a program supported by Cummins Powers Women, our commitment to the advancement of women and girls around the world. Launched in 2018, the \$11 million global grant initiative partners with nonprofits with proven programs in place to advance gender equality in our global communities.*





**Cummins Chairman and CEO Tom Linebarger pauses for a selfie before meeting with one of the company's Women's Resource Groups.**

## DIVERSITY

# THE POWER OF DIVERSITY AND INCLUSION

*One critical way Cummins builds prosperity is by tapping into the power of diversity and inclusion. Diverse teams leveraging the power of their differences can arrive at more creative solutions for the company's customers.*

Supplier diversity creates competition and drives innovation within the company's supply chain while enabling more communities to build wealth. That ultimately creates stronger markets for Cummins' products.

## DIVERSITY BY THE NUMBERS

# \$2 billion

Cummins' **GLOBAL SPENDING RECORD** set in 2018 with suppliers who self-identify as diverse in their region of the world.

# 171

### DIFFERENT COUNTRIES

Cummins employees come from across the globe.

# 24

Percentage of Cummins employees who speak **TWO OR MORE LANGUAGES.**

# 24

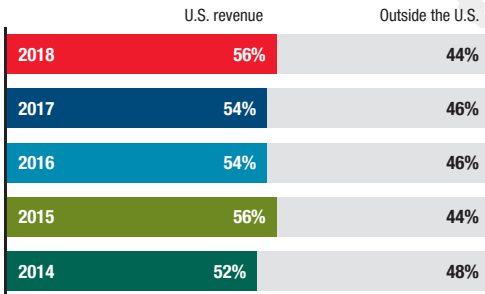
Percentage increase in **WOMEN'S SHARE** of leadership roles at Cummins over the past five years.

# GLOBAL REACH

## OUR GROWTH CREATES GREAT OPPORTUNITIES

Cummins' global reach and product diversity gives it the opportunity to do great things around the world. It also means global trade is extremely important. Here's a look at the company's footprint.

### REVENUE AROUND THE WORLD



### CUMMINS' PRINCIPAL MANUFACTURING FACILITIES

#### U.S. MANUFACTURING PLANTS:

Indiana, Minnesota, New Mexico, New York, North Carolina, South Carolina, Tennessee, Wisconsin.

#### MANUFACTURING PLANTS

**OUTSIDE THE U.S.:** Australia, Brazil, China, France, Germany, India, Mexico, Nigeria, Romania, South Africa, South Korea, U.K.

### U.S. EXPORT SALES IN 2018\*

# \$3.47 BILLION

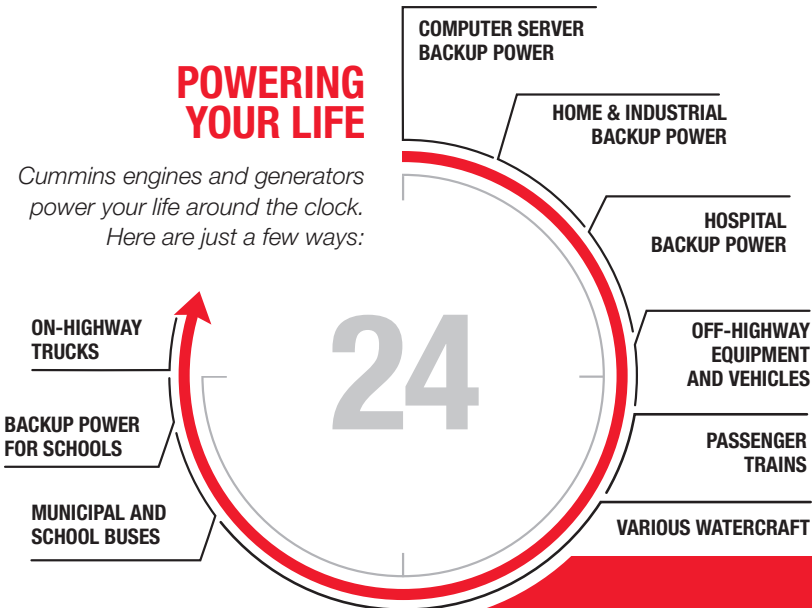
\* Includes intercompany sales of \$2.1 billion

### TOP BUYERS OF U.S. PRODUCTS

1. CANADA
2. MEXICO
3. UNITED KINGDOM
4. CHINA
5. JAPAN

## POWERING YOUR LIFE

Cummins engines and generators power your life around the clock. Here are just a few ways:



# INNOVATION

## PROSPERITY STARTS WITH GREAT IDEAS

*Building a more prosperous world requires innovation providing customers with the products they need to succeed in a way that's better for the environment.*

At Cummins, we want to bring customers a broad portfolio of power options – including clean diesel, natural gas and electrified power – so they can choose what works best for them.

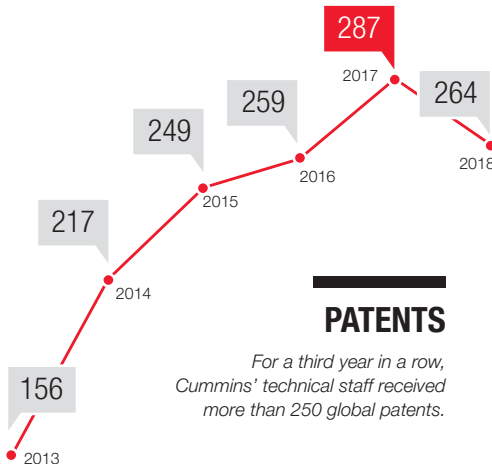
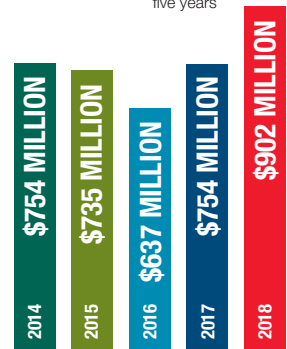


**Cummins in 2018 unveiled PowerDrive, an advanced suite of plug-in hybrid electric powertrain solutions that switch in real time between hybrid and electric modes for the best fuel economy.**

### NEW HIGH FOR R&D

*In its drive to offer customers a full line of power options, Cummins spent a record amount on research and development in 2018.*

That's a 20% increase over five years



### PATENTS

*For a third year in a row, Cummins' technical staff received more than 250 global patents.*

# WHO WE ARE

*Cummins Inc., a global technology leader, is a corporation of complementary business segments that designs, manufactures, distributes and services a broad portfolio of power solutions. The company's products range from diesel and natural gas engines to hybrid and electric platforms, as well as related technologies, including transmissions, battery systems, fuel systems, controls, air handling, filtration, emission solutions and power generation systems.*

## WORLD HEADQUARTERS

500 Jackson St.  
Columbus, IN 47201

EST. 1919

# CMI

STOCK SYMBOL  
(New York Stock Exchange)

# www.cummins.com

# 62,600

## EMPLOYEES WORLDWIDE

*More than 50 percent of Cummins' employees live outside the United States.*

## CUSTOMERS

*Cummins' customers are located in approximately 190 countries and territories that the company reaches through a network of more than 600 wholly-owned and independent distributor locations and approximately 7,600 dealer locations.*

## FORTUNE 500 RANKING (2018)

# 149

## SALES / EARNINGS

*In 2018, Cummins earned \$2.1 billion on revenues of*

# \$23.8 BILLION

