USDA Commodity Procurement Wants Your Business!

The mission of the USDA/Agricultural Marketing Service’s Commodity Procurement Program (CPP) is to provide nutritious food to communities across the country, and to increase the consumption of domestic dairy products. CPP is the procurement agent for the food aid programs administered by USDA’s Food and Nutrition Service, U.S. Agency for International Development, and USDA’s Foreign Agricultural Service.

CPP would like to increase its dairy product vendor pool, which will increase USDA’s ability to feed hungry Americans and others around the world.

CPP has made outreach, specifically for small vendors, a top priority for 2022.

There are several ways to gain further information:

**One-on-One:** The new vendor process may seem intimidating at first, but with our guidance we hope to take the mystery out of the process. Please send an email to CPP’s “New Vendor” address: NewVendor@usda.gov to schedule a meeting with a New Vendor Coordinator. In addition, please review the Commodity Procurement website (in particular, the New Vendor webpage), and familiarize yourself with who we are and what we purchase. Don’t forget to also learn about small business assistance with federal contracting by visiting the Small Business Administration website and your local Procurement Technical Assistance Center.

**Quarterly Webinars:** Beginning in 2022, CPP will be hosting quarterly webinars that will feature “how-tos” on becoming an approved vendor and other areas of interest, such as small business set-asides and subcontracting. There may even be some special guests! Sign up to automatically receive notices from CPP about our outreach events.

**Partnerships:** CPP wants to connect with potential vendors through the assistance of industry groups, Small Business Administration Regional Representatives, and other Programs within the USDA.

**Social Media:** CPP will be sharing its story in hope that vendors will want to participate in USDA purchase programs. Please visit our social media platforms for more information.

*CPP is excited to create more market opportunities for domestic vendors.*

*We look forward to seeing you at the next event!*
CPP purchases the following types of dairy products:

**Butter:**
- Butter Print, Salted - 1 lb, 30 and 36 count

**Cheeses:**
- Cheddar Cheese, Yellow Chunks - 1 or 2 lb, 12 count
- Cheddar Cheese, Yellow Shredded - 1 lb, 12 count; 5 lb, 6 count
- Process Cheese Loaves - 2 lb, 12 count; 5 lb, 6 count
- Sliced Processed Cheese, White or Yellow - 5 lb, 6 count
- American Cheese Blend Loaves - 2 lb, 12 count
- Shredded Mozzarella Cheese - 2 lb, 6 count
- Mozzarella String Cheese - 1 oz sticks, 360/box
- Natural Swiss Cheese, Blocks - 1 lb, 12 count
- Natural Swiss Cheese, Slices - 24 oz, 6 count
- Pepper Jack Cheese, Shredded - 5 lb, 4 count

**Bulk cheese—**
- Cheddar Cheese Blocks, White, Yellow - 40 pounds
- Natural American Cheese, Barrels - 500 pounds
- Mozzarella Cheese, Shredded, Frozen - 30 pounds

**Fresh Fluid Milk:**
- Skim, 1%, 2%, &/or whole milk - 1 gallon
- Skim, 1%, 2%, &/or whole milk - ½ gallon

**Shelf-Stable Fluid Milk:**
- 1% UHT MILK Boxes - 32 fluid oz, 12 count
- 1% UHT MILK Boxes - 8 fluid oz, 27 count

**Evaporated Milk:**
- Evaporated Milk, Cans - 12 fluid oz, 24 count
- Evaporated Skim Milk, Cans - 12 fluid oz, 24 count

**Yogurt:**
- High Protein Yogurt, Fruit Flavors, Plain, Cups - 4 oz, 24 count

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The Small Business Administration defines dairy business size by the number of employees:

<table>
<thead>
<tr>
<th>Type of small business</th>
<th>Number of employees</th>
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</thead>
<tbody>
<tr>
<td>Creamery Butter Manufacturing</td>
<td>&lt;= 750</td>
</tr>
<tr>
<td>Cheese Manufacturing</td>
<td>&lt;= 1,250</td>
</tr>
<tr>
<td>Fluid Milk Manufacturing</td>
<td>&lt;= 1,000</td>
</tr>
<tr>
<td>Dairy Product (except Dried or Canned)</td>
<td>&lt;= 200</td>
</tr>
<tr>
<td>Merchant Wholesalers</td>
<td>&lt;= 200</td>
</tr>
</tbody>
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