

2019 Conferences: Accumulate Experiences *by Design*

Our 2019 theme, *Accumulate Experiences by Design* is about the unique networks, connections and skills we need to accumulate to develop an experience advantage. A portfolio of experiences builds knowledge and creativity and allows for the improvement of competencies. What experiences and experience do you need to add to your professional portfolio? How can you achieve peak performance in the new world of work? It's about intentionally developing yourself with the skills and tools you need in this age of digital and technology.

MAY

May 14-16, 2019 | Embassy Suites Boulder | Boulder, CO



Early Bird Registration: \$695 (by April 12)
Full Registration: \$795 (after April 12)
Pre-Conference Workshop: \$175

Connecting Experience

The Risk Management & Insurance Conference makes connections and creates experiences. It connects peers and colleagues, attendees with best practices, FCC Services consultants with key risk and insurance professionals in the Farm Credit System. The Conference will kick off with a workshop focused on the software program, Origami to continue to educate and inform users on this valuable and critical tool. The following days will provide expert risk and insurance insights and information to elevate your understanding of risks, coverages and the latest in operational and industry trends.

[Click here](#) for the conference site.

JUNE

June 24-26, 2019 | Loews Vanderbilt Hotel | Nashville, TN



Early Bird Registration: \$1,800 (by May 17)
Full Registration: \$2,050 (after May 17)

Inspire Experience

What human skills and professional tools will you need in this age of digital and technology? The 2019 Learning Conference will help you accumulate experiences to expand your knowledge level, skillset and digital dexterity. By design, the Conference builds teams, enhances cultural efforts and develops your professionals through expert speakers with timely keynotes and breakout sessions covering industry challenges and opportunities. [Click here](#) for the conference site.

Designed thoughtfully for: Mid to Senior Level Leaders in Marketing, Sales and Communications, Human Resources and Training, Operations and IT, and Credit and Risk Management

AUGUST

August 26-28, 2019 | Westin Copley Place | Boston, MA



Early Bird Registration: \$1,600 (by July 19)
Full Registration: \$1,850 (after July 19)

Strengthen Experience

The 2019 RAAW Conference brings perspectives and insights that will strengthen attendees experience in risk management strategy and credit environments. This annual conference hosted and developed by The Farm Credit System Review, Audit and Appraisal Workgroup (RAAW) provides exceptional training, development and networking opportunities. Join your Farm Credit System colleagues and risk management experts for inspiring keynote presentations, hot topic discussions, focused breakout sessions and peer networking opportunities. [Click here](#) for the conference site.

Designed intentionally for: Appraisers, Auditors, CCOs, CROs, CFOs, Credit Reviewers and Credit Staff

SEPTEMBER

September 23-25, 2019 | Newport Beach Marriott Hotel | Newport Beach, CA



Early Bird Registration: \$1,425 (by August 16)
Full Registration: \$1,675 (after August 16)

Activate Experience

The FORUM for Ag Lending 2019 will activate your ag lending professionals with the latest industry news and hot topics, forward-thinking lending approaches to agriculture, and professional development on today's critical skills. The FORUM has increasingly developed the experience of Farm Credit's ag lenders, strengthening the growth of loan portfolios and the customer experience. [Click here](#) for the conference site.

Designed to provide solutions for: Mid to Senior Level Loan Officers, Branch Managers, Relationship Managers and Credit Analysts

NOVEMBER

November 19-21, 2019 | The Broadmoor Hotel | Colorado Springs, CO



Early Bird Registration: \$1,825 (by October 11)
Full Registration: \$2,075 (after October 11)

Collective Experience

The 2019 Director Leadership Conference brings together the collective expertise and experience of Farm Credit System directors and executives for the continued development and enhanced leadership of System entities. Meet the challenges and responsibilities of governing in the rapidly changing industry of agriculture and lending by attending with your peers alongside industry thought leaders and governance experts. [Click here](#) for the conference site.

Designed with consideration for: Board Directors, Audit Committee Members, CFOs, CEOs and Internal Auditors

2019 PROGRAMS

FARM CREDIT SYSTEM CONFERENCES

Home Lending Conference
April 30 - May 2, 2019
Hilton Orlando Bonnet Creek
Orlando, FL

The conference will feature home lending topics on current and future issues, regulations affecting the industry, challenges and solutions to increase sales and compete as a Farm Credit lender. Don't miss this opportunity to understand, establish and take advantage of your strategic advantage with solid sales tactics in consumer home lending sales.

Designed for: *Credit and Sales Professionals, Residential Loan Originators, Residential Lending (Sales) Leaders; Residential Underwriting Leaders, Residential Underwriters*

Sales Leaders Conference
Fall 2019

Join us for a powerful joint sales and marketing development opportunity. Together, we will build a collaborative sales and marketing team, culture and strategy for growth.

Designed for: *Senior Executives and Officers, Regional Presidents and Vice Presidents, Regional Managers, Division Managers, Branch Managers, Sales Managers, Marketing Leaders*

LEADERSHIP DEVELOPMENT PROGRAM

Level I - The Art of Management

Spring 2019

- Session 1 May 13-16, 2019
- Session 2 October 8-10, 2019
- Session 3 April 21-24, 2020
- Session 4 October 6-8, 2020

Fall 2019

- Session 1 September 30-October 3, 2019
- Session 2 March 31-April 2, 2020
- Session 3 October 20-23, 2020
- Session 4 April 13-15, 2021

Level II - The Art of Leadership

Fall 2019

- Session 1 October 15-18, 2019
- Session 2 April 28-May 1, 2020
- Session 3 September 29-October 2, 2020
- Session 4 April 27-30, 2021

LEADING & MANAGING FOR RESULTS

Open Enrollment Dates

- Session 1: June 11-12, 2019
- Session 2: August 20-21, 2019



BY FCC SERVICES™

Open Enrollment Sessions

- April 23-25, 2019
- May 21-23, 2019
- September 24-26, 2019
- October 15-17, 2019
- October 29-31, 2019

Registration Fee: \$2,325/participant

Open Enrollment programs provide individual or small-group participants the same caliber of Experience but with a greater emphasis on personal career development and connection.

HR Leaders Dedicated Program

- April 30 - May 3, 2019

Registration Fee: \$2,750/participant

This dedicated program is an exceptional HR professional leadership development opportunity. It is a collaboration among three cooperative sectors, rural electric cooperatives, agricultural cooperatives and the Farm Credit System, focused on human resource leadership needs and challenges.

Young Professionals Program

- June 10-13, 2019

Transform your leadership skills through a unique opportunity designed specifically for Young Professionals emphasizing career development and connections.

Dedicated Program

Looking for a transformational, high-caliber leadership development program for your organization, team or board of directors? We deliver customized, dedicated programs throughout the year. Email info@fccservices.com for more information.



LEWIS & CLARK

**INTO THE UNKNOWN,
JOURNEY OF DISCOVERY**

BY FCC SERVICESSM

Open Enrollment Dates

- September 4-6, 2019
- September 10-12, 2019

Registration Fee: \$3,800/participant

Lewis & Clark is specifically developed for Premier Governance Series & Advanced Governance Series Board Directors and C-Level Executives and other Farm Credit & Agricultural Cooperative Board Directors and C-Level Executives.

SPONSOR/EXHIBIT OPPORTUNITIES

If you are interested in sponsoring or exhibiting at a 2019 FCC Services Conference, please contact Heather Tseng at Heather.Tseng@fccservices.com for more information.