



## ALTERNATIVE PROPERTY & CASUALTY INSURANCE RISK CONSULTING— CAPTIVE AND POOL FEASIBILITY AND MANAGEMENT SERVICES

*Determining whether a sophisticated self-insurance program is the best risk management option can be a daunting task for many organizations. Trusting a truly independent consultant through the process is of utmost importance as is the organization you rely on to manage your captive or pool. FCC Services provides a safe and secure solution.*

For more information, please contact:

Larry Lawson  
Executive Vice President - Risk  
Management & Insurance  
FCC Services  
[larry.lawson@fccservices.com](mailto:larry.lawson@fccservices.com)  
303.721.3283

FCC Services has over 35 years of experience providing captive and pool management services to our clients. We are experts in all areas of captive and pool management and can tailor and unbundle our services to meet the needs of our clients.

We have strength and experience over other captive and pool management firms:

- We have extensive knowledge and experience with various insurance captive and pool structures including single, group, association, rent-a-captive, and protected cells.
- We have extensive knowledge and experience in both the excess and reinsurance marketplace.
- We have relationships in both on- and off-shore domiciles.
- We are truly independent with no ownership interest in or hidden loyalties to brokers or insurance carriers.
- We have expertise in all property and casualty insurance lines of insurance including E&O, D&O, EPLI, Property, General Liability, Auto, and Workers Compensation.
- By providing other self-insurance services like claims management and loss control, our clients are assured everything is well managed, under one roof.

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### About FCC Services

Our vision is simple, yet bold – we empower organizations to be more. For over 35 years, FCC Services has worked with the Farm Credit System and agricultural cooperatives to help them achieve organizational and operational excellence. Today, we are a business services and consulting firm that provides governance and leadership development, executive coaching, talent selection, merger, acquisition and corporate finance advisory, risk management and insurance management to a variety of client segments. The unique blend of our expertise, services, programs and conferences enables us to create enriching business solutions.

For more information, visit our website at [www.fccservices.com](http://www.fccservices.com).

## About Our Experts

With more than 20 years of experience working with public and privately owned companies, FCC Services expert consultants have the knowledge and experience to provide risk management consulting services to clients. Our expert consultants can effectively tailor our services to fit our client's needs, expectations, and standards. Contact one of our experts for more information on how FCC Services can partner with your organization.

### J. Lawrence Lawson

*Executive Vice President – Risk Management & Insurance*

Larry Lawson serves on the Executive Committee at FCC Services and leads the company's risk management and insurance practice. Larry acts as Risk Manager for the Farm Credit System and serves as President of the Farm Credit System Association Captive Insurance Company, an A-rated insurance carrier.

### Don Sicard

*Vice President, Risk Management & Insurance*

Don leads the Risk Management & Insurance team. He is responsible for overseeing the successful transfer of risk to the commercial insurance and reinsurance marketplace for the System and the System's Captive Insurance Company. Don conducts insurance training and education for System institutions, as well as performs risk assessments and business continuity testing for our clients.

### Lisa Parrinello

*Senior Account Executive*

Lisa works with clients to identify and implement effective insurance solutions to minimize their business risks. She manages the program and administrative teams to ensure the timely and accurate collection of various exposures and risks. She's responsible for analyzing this data and producing submissions to commercial insurance markets to obtain the best terms and conditions for her customers. Lisa performs risk assessments and business continuity testing for our clients.

### Brad Langan

*Director of Finance*

Brad Langan is responsible for all accounting, financial reporting, and regulatory compliance of our captive and pool clients. He also assists in alternative-risk feasibility studies and with the design and management of all captive and pool programs.