

## INSURANCE RISK ASSESSMENTS

*In our ever changing world, it is critical to understand the risks facing your organization.*

For more information, please contact:

Don Sicard  
Vice President, Risk Management  
and Insurance  
FCC Services  
[don.sicard@fccservices.com](mailto:don.sicard@fccservices.com)  
303.721.3290

A risk assessment conducted by FCC Services provides a complete understanding of your insurable exposures; identifying risks, potential insurance gaps and hazards within your office environment providing immeasurable peace of mind.

Each assessment is unique, but completed quickly and confidently, identifying any exposures and insurable issues your organization may be facing. Our thorough report will not only provide recommendations to mitigate the risks identified, but will assist us in negotiating better terms and conditions for the System's insurance program.

Because of the distinct needs of each organization, FCC Services provides three different levels to choose from.

---

### Choice Assessment

The Choice Assessment includes:

- Detailed questionnaire sent for you and your team to complete
- Questionnaire responses are analyzed and clarified during a conference call with you and your team
- A detailed report containing our itemized and tailored comments or recommendations is sent approximately 30 days after this call. The report can be shared with your management team, board and the Farm Credit Administration as appropriate

### Deluxe Assessment

The Deluxe Assessment includes all of the Choice Assessment services, plus the following additional service:

- Detailed analysis of up to 10 documents, which can include your loan and/or lease agreement, property leases, vendor agreements and contracts, policies and procedures, with an eye for best practices, insurance requirements, risks and potential gaps

### Premium Assessment

The Premium Assessment includes all of the Deluxe Assessment services, plus the following additional service:

- On-site visit by one or more of our experts to inspect an office of your choice to identify risks and hazards, meet with your team members, and conduct Train-the-Trainer sessions to assist you in evaluating your offices

## About Our Experts

With more than 35 years of experience working with the Farm Credit System, FCC Services has knowledgeable experts that conduct the evaluation and provide you with a detailed analysis. Our expert consultants can efficiently identify any potential operational and insurance concerns and make recommendations to improve your insurance program and eliminate unnecessary operational risks. Contact one of our experts for more information on how you can partner with FCC Services.

### Don Sicard

*Vice President, Risk Management & Insurance*

Don leads the Risk Management & Insurance team. He is responsible for overseeing the successful transfer of risk to the commercial insurance and reinsurance marketplace for the System and the System's Captive Insurance Company. Don conducts insurance training and education for System institutions, as well as performs risk assessments and business continuity testing for our clients.

### Lisa Parrinello

*Senior Account Executive*

Lisa works with clients to identify and implement effective insurance solutions to minimize their business risks. She manages the program and administrative teams to ensure the timely and accurate collection of various exposures and risks. She's responsible for analyzing this data and producing submissions to commercial insurance markets to obtain the best terms and conditions for her customers. Lisa performs risk assessments and business continuity testing for our clients.

### Sue DiFiore

*Account Executive*

Sue assists the Risk Management team by analyzing and benchmarking the effectiveness of the System's insurance programs. She oversees the databases as well as the collection of all underwriting data to market the System's insurance programs. She performs risk assessments and business continuity testing for our clients.

---

## About FCC Services

Our vision is simple, yet bold – we empower organizations to be more. For over 35 years, FCC Services has worked with the Farm Credit System, cooperatives and other self-insured entities to help them achieve organizational and operational excellence. Today, we are a business services and consulting firm that provides governance and leadership development, executive coaching, talent selection, merger, acquisition and corporate finance advisory, risk management and insurance management to a variety of client segments. The unique blend of our expertise, services, programs and conferences enables us to create enriching business solutions.

For more information, visit our website at [www.fccservices.com](http://www.fccservices.com).