

The Education Destination For Self-Storage

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November 2016

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Breathing New Life Into A Brand

Changing From
**Uncle Bob's To
Life Storage**

The 2016 Top Operators
.....
The Industry's Finest –
2016 Manager Of The Year

If you have any questions about the Top Operators report, call 800.528.1056 ext 3579.

****** These companies own facilities within and outside of the United States.

1. Public Storage**

701 Western Avenue
Glendale, CA 91201
(818) 244-8080; Fax: (818) 241-1792
Email: cteng@publicstorage.com
Website: www.publicstorage.com
President/Owner: Ronald L. Havner, Jr.
Founded: 1972
Number of facilities: 2,310
Total net rentable square feet: 151,000,000
Expansion plans: The company will continue to develop new facilities and acquire existing third-party owned facilities across the U.S.

2. Extra Space Storage

2795 E. Cottonwood Parkway, Suite 400
Salt Lake City, UT 84121
(801) 365-4600; Fax: (801) 365-4856
Email: info@extraspaces.com
Website: www.extraspaces.com
President/Owner: Spencer F. Kirk
Founded: 1977
Number of facilities: 1,412
Total net rentable square feet: 106,320,931
Expansion plans: Extra Space Storage expects to continue to expand aggressively over the next 12 months with 31 properties currently under contract and many more being reviewed.

3. CubeSmart

5 Old Lancaster Road
Malvern, PA 19355
(610) 535-5000; Fax: (610) 535-5001
Email: grpManagementWebLeads@cubesmart.com
Website: www.cubesmart.com
President/Owner: Christopher Marr
Founded: 2005
Number of facilities: 762
Total net rentable square feet: 50,460,000
Expansion plans: The company will continue to evaluate growth opportunities in its target markets and invest in opportunities that meet its strategic objectives.

4. U-Haul International

2727 N. Central Avenue
Phoenix, AZ 85004
(602) 263-6811; Fax: (602) 263-6889
Email: doconnor@uhaul.com
Website: www.uhaul.com
President/Owner: Joe Shoen

Founded: 1945
Number of facilities: 1,407
Total net rentable square feet: 49,473,661

5. Life Storage, Inc. (formerly Sovran/Uncle Bob's)

6467 Main Street
Buffalo, NY 14221
(716) 633-1850; Fax: (716) 633-1860
Email: contact@lifestorage.com
Website: www.lifestorage.com
CEO: Dave Rogers
Founded: 1982
Number of facilities: 654
Total net rentable square feet: 45,928,000
Expansion plans: The company will continue to look to acquire institutional grade properties in its existing markets, joint venture opportunities, and certificate of occupancy deals. The company expects to acquire three certificate of occupancy facilities during the second half of 2016 and early 2017.

6. National Storage Affiliates Trust

5200 DTC Parkway, #200
Greenwood Village, CO 80111
(720) 630-2600; Fax: (720) 630-2626
Email: mdwling@nsareit.net
Website: www.nationalstorageaffiliates.com
President & CEO: Arlen Nordhagen
Founded: 2013
Number of facilities: 460
Total net rentable square feet: 28,000,000
Expansion plans: National Storage Affiliates is focused on growing through the integration of best-in-class regional operators with self-storage properties located in markets with strong fundamentals in the top 100 MSAs throughout the United States.

7. StorageMart**

215 N. Stadium, Suite 207
Columbia, MO 65202
(573) 449-0091; Fax: (573) 874-1857
Email: cris.burnam@storage-mart.com
Website: www.storage-mart.com
President/Owner: Cris Burnam
Founded: 2000
Number of facilities: 186
Total net rentable square feet: 13,500,000
Expansion plans: The company plans to spend \$150 to \$200 million per year in acquisitions both domestically and internationally.

8. W. P. Carey, Inc.

50 Rockefeller Plaza, Second floor
New York, NY 10020

(212) 492-1100; Fax: (212) 492-8922
Email: eraun@wpcarey.com
Website: www.wpcarey.com
President/Owner: Elizabeth Raun Schlesinger
Founded: 1973
Number of facilities: 211
Total net rentable square feet: 13,263,754

9. Metro Storage, LLC

13528 Bouldon Boulevard
Lake Forest, IL 60045
(847) 235-8900; Fax: (847) 235-8901
Email: kb Nagel@metrostorage.com
Website: www.metrostorage.com
President/Owner: Matthew Nagel & Blair Nagel
Founded: 1973
Number of facilities: 129
Total net rentable square feet: 7,901,700
Expansion plans: The company plans to expand through the construction of ground-up and conversion facilities as well as the acquisition of existing value-add and stabilized facilities.

10. The William Warren Group dba StorQuest Self Storage

201 Wilshire Boulevard, Suite 102
Santa Monica, CA 90401
(310) 421-3790
Email: bhobin@williamwarren.com
Website: www.williamwarren.com
President/Owner: William Hobin
Founded: 1994
Number of facilities: 119
Total net rentable square feet: 7,700,000
Expansion plans: The company plans to expand through the growth and expansion of current self-storage operating platform through ground-up development/redevelopment, acquisitions, and third-party management in new and existing markets.

11. Westport Properties, Inc.

2201 Dupont Drive, Suite 700
Irvine, CA 92612
(949) 748-5900; Fax: (949) 428-7087
Email: mikeb@usstorage.net
Website: www.westportproperties.net
President/Owner: Charles Byerly
Founded: 1985
Number of facilities: 102
Total net rentable square feet: 6,975,111
Expansion plans: The company will continue to acquire, develop, and manage assets in major markets across the U.S.

12. Devon Self Storage Holdings, (US) LLC

2000 Powell Street, Suite 1240
Emeryville, CA 94608

(510) 450-1300; Fax: (510) 450-1325
Email: devon@devonselfstorage.com

Website: www.devonselfstorage.com

President/Owner: Kenneth E. Nitzberg

Founded: 1988

Number of facilities: 90

Total net rentable square feet: 6,515,570

Expansion plans: Devon Self Storage Holdings (US) LLC has plans of expanding seven facilities to add an additional 481,000 net rentable square feet within the next year.

13. World Class Capital Group, LC

401 Congress Avenue, 33rd Floor
Austin, TX 78701

(512) 327-3300; Fax: (512) 322-9238

Email: rcerrone@wccapitalgroup.com

Website: www.greatvaluestorage.com

President/Owner: Nate Paul

Founded: 2007

Number of facilities: 78

Total net rentable square feet: 5,500,000

Expansion plans: The company plans to grow by 50 properties in the next 12 months through acquisitions and development.

14. Absolute Storage Management, Inc.

1138 N. Germantown Road, Suite 101-371
Cordova, TN 38016

(901) 737-7336; Fax: (866) 593-9886

Email: scott.beaty@absolutemgmt.com

Website: www.absolutemgmt.com

President/Owner: Michael Haugh

Founded: 2002

Number of facilities: 94

Total net rentable square feet: 5,175,000

Expansion plans: The company will continue to add locations within existing markets.

15. All Storage

82 Armstrong Drive
Mustang, OK 73064

(405) 376-4509; Fax: (405) 376-9321

Email: allstorage@allstorageonline.com

Website: www.allstorageonline.com

President/Owner: Jay Schuminsky

Founded: 1994

Number of facilities: 40

Total net rentable square feet: 5,014,157

Expansion plans: The company is exploring all opportunities to grow.

16. TnT Self Storage Management

1260 N. Hancock Street, Suite 101A
Anaheim, CA 92807

(714) 777-2015; Fax: (714) 777-2072

Email: ray@tntmgmt.com

Website: www.Totalstoragesolutions.com

President/Owner: Ray Tuohy

Founded: 1995

Number of facilities: 61

Total net rentable square feet: 4,901,279

Expansion plans: The company has plans for the completion of three of the five facilities under development. In addition, it will be adding two additional third-party management contracts to its portfolio.

17. Compass Self Storage

20445 Emerald Parkway Drive, Suite 220
Cleveland, OH 44135

(216) 458-0670; Fax: (216) 458-0670

Email: dpetry@amsdellcompanies.com

Website: www.compassselfstorage.com

President/Owner: Todd C. Amsdell

Founded: 2008

Number of facilities: 69

Total net rentable square feet: 4,518,935

Expansion plans: The company's growth is projected to continue with the acquisition of quality storage properties in select markets.

18. Morningstar Properties

725 Park Center Drive
Matthews, NC 28105

(704) 846-6495; Fax: (704) 847-1640

Email: dbenson@mstarproperties.com

Website: www.morningstarstorage.com

President/Owner: David Benson

Founded: 1981

Number of facilities: 51

Total net rentable square feet: 4,436,769

Expansion plans: The company is actively acquiring and developing properties throughout the southern U.S.

19. Brundage Management Co., Inc.

254 Spencer Lane

San Antonio, TX 78201

(210) 735-9393; Fax: (210) 735-2061

Email: warner@brundagemgt.com

Website: www.a-aaakey.com

President/Owner: Thomas Brundage

Founded: 1969

Number of facilities: 54

Total net rentable square feet: 4,230,000

20. Safeguard Self Storage

3384 Peachtree Road, Fourth Floor
Atlanta, GA 30326

(404) 231-4000; Fax: (404) 231-1270

Email: info@safeguardit.com

Website: www.safeguardit.com

President/Owner: Allan Sweet

Founded: 1989

Number of facilities: 69

Total net rentable square feet: 3,803,002

Expansion plans: The company plans to open six to eight new stores in New York, Illinois, and Florida over the next 12 months.

21. The Jenkins Organization, Inc.

2539 S. Gessner, Suite 13

Houston, TX 77063

(713) 622-6688; Fax: (713) 622-0229

Email: rjenkins@jenkinsorg.com

Website: www.jenkinsorg.com

President/Owner: Ricky Jenkins

Founded: 1989

Number of facilities: 53

Total net rentable square feet: 3,675,000

Expansion plans: The company plans to expand through continued development in select markets and acquisitions within the top 50 MSAs.

22. Storage Asset Management

294 Pleasant Acres Road

York, PA 17402

(717) 779-0044; Fax: (717) 779-0048

Email: info@storageasset.com

Website: www.storageassetmanagement.com

President/Owner: Jay Hoke

Founded: 2010

Number of facilities: 63

Total net rentable square feet: 3,643,966

Expansion plans: The company will continue to pursue management agreements, especially in the East Coast.

23. Platinum Storage Group

9834 Research Drive

Irvine, CA 92618

(949) 770-2232; Fax: (949) 770-9522

Email: genevieve@platinumstorage.com

Website: www.platinumstorage.com

President/Owner: Skip Elefante

Founded: 1999

Number of facilities: 45

Total net rentable square feet: 3,600,617

Expansion plans: The company plans to acquire an additional five to 10 facilities within strategic locations across the U.S.

24. A-1 Self Storage

4607 Mission Gorge Plaza
San Diego, CA 92120

(619) 287-8873; Fax: (619) 287-2493

Email: brcaster@a1storage.com

Website: www.a1storage.com

President/Owner: Brian Caster

Founded: 1959

Number of facilities: 51

Total net rentable square feet: 3,593,782

Expansion plans: The company plans to build or develop two to three storage facilities.

25. Universal Storage Group

2625 Cumberland Parkway, Suite 205

Atlanta, GA 30339

(770) 801-1888; Fax: (770) 801-0068

Email: solutions@universalstoragegroup.com

Website: www.universalstoragegroup.com

President/Owner: Anthony J. Ross, II

Founded: 2013

Number of facilities: 59

Total net rentable square feet: 3,572,277

Expansion plans: The company will continue to focus on "Being the Solution for Fewer Headaches and Higher Income" for its clients by providing proven management and training systems, economies of scale, and allowing clients to maintain their own identity while achieving 15 percent or more increased NOI. USG plans to increase its portfolio of managed and owned properties within the U.S.

26. Argus Professional Storage Management

2993 S. Peoria Street, Suite 105

Aurora, CO 80014

(800) 557-8673; Fax: (303) 317-5334

Email: info@argusstoragemanagement.com

Website: www.argusstoragemanagement.com

President/Owner: Ben Vestal, Mel Holsinger, Korey Hanson

Founded: 2012

Number of facilities: 73

Total net rentable square feet: 3,511,972

Expansion plans: The company is looking to expand in existing markets within the Western U.S.

27. Security Public Storage

51 Federal Street, Suite 202

San Francisco, CA 94107

(415) 281-3700; Fax: (415) 281-3701

Email: dluz@bacorealty.com

Website: www.securitypublicstorage.com

President/Owner: Benjamin Eisler & Michael Eisler

Founded: 1984

Number of facilities: 45

Total net rentable square feet: 3,500,000

Expansion plans: The company plans to acquire existing storage facilities or sites suitable for storage development.

27. Metro Mini Storage

100 Metro Parkway

Pelham, AL 35124

(205) 985-8701; Fax: (205) 985-8710

Email: elumpkin@metroministorage.com

Website: www.metroministorage.com

President/Owner: Eddie Lumpkin

Founded: 1974

Number of facilities: 24

Total net rentable square feet: 3,500,000

Expansion plans: The company plans to add three additional facilities and expand four of its current facilities.

28. Strat Property Management, Inc.

2055 Third Avenue, #200

San Diego, CA 92101

(619) 295-2211; Fax: (619) 295-2262

Email: dclauson@stratprop.com

Website: www.stratprop.com

President/Owner: Don Clauson

Founded: 1999

Number of facilities: 55

Total net rentable square feet: 3,432,490

Expansion plans: The company plans to expand multiple facilities.

29. StoragePRO Management Co.

1615 Bonanza Street, Suite 208

Walnut Creek, CA 94597

(925) 938-6300

Email: info@storagepro.com

Website: www.storagepro.com

President/Owner: Stephen Miraibto

Founded: 1975

Number of facilities: 57

Total net rentable square feet: 3,116,460

Expansion plans: The company plans to continue to offer third-party professional management throughout Western United States.

30. Brookwood Properties, LLC

10202 Jefferson Highway, Suite B-2

Baton Rouge, LA 70809

(225) 769-2950; Fax: (225) 769-2954

Email: sleblanc@thestoragecenter.com

Website: www.thestoragecenter.com

President/Owner: Craig Smith

Founded: 1986

Number of facilities: 33

Total net rentable square feet: 3,006,580

Expansion plans: The company has plans for new construction in Louisiana and Texas.

31. SHS Development / Lock Up Self Storage

800 Frontage Road

Northfield, IL 60093

(847) 441-7760; Fax: (847) 441-7732

Email: andreac@thelockup.com

Website: www.thelockup.com

President/Owner: Bob Soudan

Founded: 1976

Number of facilities: 43

Total net rentable square feet: 2,983,427

Expansion plans: The company plans to expand in Connecticut, Florida, Illinois, and Minnesota.

32. West Coast Self-Storage

4012 148th Street SE, Upper Office

Mill Creek, WA 98012

(206) 501-2234; Fax: (206) 407-3591

Email: jeisenbarth@wcselfstorage.com

Website: www.WestCoastSelfStorage.com

President/Owner: Jim McNamee

Founded: 2006

Number of facilities: 37

Total net rentable square feet: 2,759,512

Expansion plans: The company has plans for continued growth and development on the West Coast through management, acquisition, and development.

33. RHW Capital Management Group, LLC

1820 W. Orangewood Avenue, #203

Orange, CA 92868

(657) 224-9444; Fax: (949) 427-8312

Email: info@storehere.com

Website: www.storehere.com

President/Owner: Ryan Rogers

Founded: 2012

Number of facilities: 37

Total net rentable square feet: 2,440,000

Expansion plans: The company will continue to grow its portfolio by acquiring quality assets, development, and management.

34. Pogoda Companies

30301 Northwestern Highway

Farmington Hills, MI 48334

(248) 855-9676; Fax: (248) 855-0170

Email: info@pogodaco.com

Website: www.pogodaco.com

President/Owner: Maurice Pogoda

Founded: 1987

Number of facilities: 32

Total net rentable square feet: 2,402,101

Expansion plans: The company is looking to buy between four and six stores; it also plans to add an additional six to eight managed properties to its portfolio.

35. Dahn Corporation

18552 MacArthur Boulevard, #495

Irvine, CA 92612

(949) 752-1282; Fax: (949) 752-0301

Email: rbradley@dahncorp.com

Website: www.ministorage.com

President/Owner: Michelle Morrissey

Founded: 1970

Number of facilities: 36

Total net rentable square feet: 2,391,652

Expansion plans: The company plans to build or acquire three to five facilities per year.

36. Rosewood Property Company

2101 Cedar Springs Road, Suite 1600

Dallas, TX 75201

(214) 849-9042; Fax: (214) 849-9042

Email: mjaney@rosewd.com

Website: www.rosewoodproperty.com

President/Owner: William H. Flaherty

Founded: 1976

Number of facilities: 33

Total net rentable square feet: 2,363,606

Expansion plans: The company will continue to strategically focus on developments, acquisition, and expansion.

37. Self-Storage Consulting Group

4115 E. Valley Auto Drive, Suite 105

Mesa, AZ 85206

(480) 378-6724

Email: Consult@sscg1.com

Website: www.SSCG1.com

President/Owner: Gregory M. Ellsworth

Founded: 2009

Number of facilities: 39

Total net rentable square feet: 2,321,263

Expansion plans: The company will continue to expand third-party management services and increase ownership of storage facilities through joint-venture partnerships.

38. Shader Brothers Corp dba Personal Mini Storage

6327 Edgewater Drive

Orlando, FL 32810

(407) 297-3683; Fax: (407) 578-0400

Email: ms@personalministorage.com

Website: www.personalministorage.com

President/Owner: Marc M. Smith

Founded: 1982

Number of facilities: 36

Total net rentable square feet: 2,266,500

Expansion plans: The company will continue to grow within its geographic footprint of Mid-Florida.

39. Elite Stor Capital Partners

324 Datura Street, Suite 338

West Palm Beach, FL 33401

(561) 257-2949; Fax: (561) 257-2949

Email: Dtolen@elite-stor.com

Website: www.Elitestorcapitalpartners.com

President/Owner: Benjamin Macfarland

Founded: 2013

Number of facilities: 49

Total net rentable square feet: 2,065,000

Expansion plans: The company will continue to acquire existing facilities, development of new projects, and conversions into self-storage.

40. Sentry Self Storage

12375 W. Sample Road

Coral Springs, FL 33065

(954) 346-2330; Fax: (954) 341-1499

Email: ryonis@sentry-selfstorage.com

Website: www.sentry-selfstorage.com

President/Owner: Richard Yonis

Founded: 1998

Number of facilities: 27

Total net rentable square feet: 2,050,000

Expansion plans: The company plans to expand its portfolio with one to two properties through acquisitions and one to two development projects.

41. Nolan, Inc. / Nolan Brothers of Texas

328 Barry Avenue South, Suite 300 /

4541 Bellaire Drive South, Suite 100

Wayzata, MN 55391 / Fort Worth, TX 76109

(952) 767-2500 / (817) 735-9996;

Fax: (952) 546-7104

Email: info@nolanpg.com

Website: www.ezstorage.com,

www.ezmini.com

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projects@boardwalkstoragesolutionsllc.com 508.337.9035 www.boardwalkstoragesolutionsllc.com

President/Owner: John A. Nolan / William J. Nolan, Jr.
 Founded: 1971
 Number of facilities: 25
 Total net rentable square feet: 1,963,610
 Expansion plans: The company is currently seeking opportunities.

42. SKS Management, LLC

1939 Harrison Street, Suite 410
 Oakland, CA 94612
 (510) 273-8887; Fax: (510) 273-8852
 Email: nochis@sksmgmt.com
 Website: www.sksmgmt.com
 President/Owner: Natolie Ochi
 Founded: 1998
 Number of facilities: 21
 Total net rentable square feet: 1,902,348

Expansion plans: The company is adding two new properties to its management portfolio that are currently under development (one owned, one managed).

43. America West Management

5901 Encina Road, Suite C-5
 Goleta, CA 93117
 (805) 967-5951; Fax: (805) 964-5934
 Email: gbraun@storewithus.com
 Website: www.storewithus.com
 President/Owner: Gary Braun
 Founded: 1976
 Number of facilities: 31
 Total net rentable square feet: 1,840,905

44. Andover Properties

215 E. 58th Street
 New York, NY 10022
 (212) 813-0141; Fax: (212) 813-0142
 Email: bcohen@andoverprop.com
 Website: www.storagekingusa.com
 President/Owner: Brian Cohen
 Founded: 2003
 Number of facilities: 26
 Total net rentable square feet: 1,760,325
Expansion plans: The company is actively seeking to acquire existing self-storage facilities, certificate of occupancy deals, facilities that can be converted into self-storage deals, or land on which it can build self-storage and retail facilities. The company is also expanding some of its existing facilities by adding more self-storage and covered RV parking units.

45. Guardian Storage

5879 Centre Avenue
 Pittsburgh, PA 15206
 (412) 661-7368; Fax: (412) 661-5130
 Email: coz@guardianstorage.com
 Website: www.GuardianStorage.com
 President/Owner: Steven Cohen
 Founded: 1987
 Number of facilities: 21
 Total net rentable square feet: 1,658,629
Expansion plans: Guardian Storage plans to continue to grow through development of new locations and revenue management tools.

46. BPI Capital Management, Inc.**

3930 E. Camelback Road
 Phoenix, AZ 85018
 (602) 954-8900; Fax: (602) 954-0034
 Email: bpi@bpicapital.com and info@azstorage.com
 Website: www.bpicapital.com and www.azstorage.com
 President/Owner: Martin Lorch
 Founded: 1979
 Number of facilities: 18
 Total net rentable square feet: 1,522,834

Expansion plans: The company plans to acquire additional facilities.

47. Storage Investment Management, Inc.

40 Lilybrooke Court
 East Amherst, NY 14051
 (716) 689-7377; Fax: (866) 403-9385
 Email: charlie@simi.org
 Website: www.SIMI.org
 Co-owners: Dave Inman & Charlie Fritts, CPM
 Founded: 1988
 Number of facilities: 30
 Total net rentable square feet: 1,590,000
Expansion plans: The company will assume the management of six to eight additional locations.

48. Access Self Storage

208 Gates Road
 Little Ferry, NJ 07643
 (201) 204-4997; Fax: (201) 807-0632
 Email: jgreco@access-store.com
 Website: www.accessselfstorage.com
 Owner: Foy Cooley; President: James Greco
 Founded: 1976
 Number of facilities: 22
 Total net rentable square feet: 1,530,000

Expansion plans: The company is looking for both development or acquisitions within its markets.

49. MCSS Development

2801 SW 31st Avenue, Suite 2B
 Miami, FL 33133
 (305) 416-4950; Fax: (305) 416-4950
 Email: info@mcssdev.com
 Website: www.mcssdev.com
 President/Owner: Jay Massirman, Steve Garchik, Steve McBride
 Founded: 2013
 Number of facilities: 10
 Total net rentable square feet: 1,500,000
Expansion plans: The company plans to complete 15 to 20 new facilities (starts) in the next two years.

50. Stor-N-Lock Self Storage

678 E. Vine Street, Suite 9
 Salt Lake City, UT 84107
 (801) 270-5700; Fax: (801) 270-5717
 Email: bigal@stor-n-lock.com
 Website: www.stor-n-lock.com
 President/Owner: Alan Jones & Frank McCullough
 Founded: 1979
 Number of facilities: 22
 Total net rentable square feet: 1,476,069
Expansion plans: The company is looking to add one new facility in the next year.

51. Cox's Armored Mini Storage Management, Inc.

1650 E. Lamar Road
 Phoenix, AZ 85016
 (602) 997-9690; Fax: (602) 200-8161
 Email: storagelady@aol.com
 Website: www.armored-mini-storage.com
 President/Owner: Diane M. Gibson
 Founded: 1995
 Number of facilities: 18
 Total net rentable square feet: 1,392,761
Expansion plans: The company plans to add another two third-property managed sites to its portfolio.

52. All Aboard Storage

5111 Ridgewood Avenue
 Port Orange, FL 32127
 (386) 236-1970; Fax: (386) 763-2281
 Email: aclark@goallaboard.com
 Website: www.allaboardstorage.com
 President/Owner: Andy Clark
 Founded: 1983

Number of facilities: 15

Total net rentable square feet: 1,387,000

Expansion plans: The company will continue to expand in East Central Florida by buying or building more self-storage properties.

53. Synergy Storage Group

18395 Gulf Boulevard, Suite 202

Indian Shores, FL 33785

(727) 937-7777; Fax: (877) 300-7744

Email: synergystorage@aol.com

Website: www.store-it.com

President/Owner: Jim Gail

Founded: 1991

Number of facilities: 24

Total net rentable square feet: 1,385,631

Expansion plans: The company will selectively add additional third-party management contracts and new developments to its management portfolio.

54. Chesapeake Resources, Inc.

6001 Montrose Road, Suite 800

Rockville, MD 20852

(301) 881-5151; Fax: (301) 881-4874

Email: info@selfstorageplus.com

Website: www.selfstorageplus.com

President: Nancy Gunning

Founded: 1987

Number of facilities: 19

Total net rentable square feet: 1,384,227

Expansion plans: The company plans to add three properties to its portfolio.

55. Storage Pros Management, LLC

30665 Northwestern Highway, Suite 100

Farmington Hills, MI 48334

(248) 538-1237; Fax: (248) 538-4327

Email: info@storageprosmanagement.com

Website: www.storageprosmanagement.com

President/Owner: David Levenfeld

Founded: 2006

Number of facilities: 26

Total net rentable square feet: 1,381,000

Expansion plans: The company plans to expand through strategic acquisitions, with a focus on its core markets of New England and Nashville.

56. StorPlace Self Storage

109 Murphy Court

Nashville, TN 37203

(615) 383-3111; Fax: (615) 383-3183

Email: edf@storplace.com

Website: www.StorPlaceSelfStorage.com

President/Owner: Edmond Freeman

Founded: 2006

Number of facilities: 17

Total net rentable square feet: 1,304,000

Expansion plans: The company will focus on the Nashville MSA.

57. A-American Storage Management Co., Inc.

11560 Tennessee Avenue

Los Angeles, CA 90064

(310) 914-4022; Fax: (310) 914-4042

Email: storit@aamericanselfstorage.com

Website: www.aamericanselfstorage.com

President/Owner: Edmund C. Olson

Founded: 1973

Number of facilities: 19

Total net rentable square feet: 1,301,990

Expansion plans: The company plans to develop one to two facilities and increase its third-party management.

58. Post Management Self Storage

204 W. 84th Street

New York, NY 10024

(212) 799-8800; Fax: (212) 799-8801

Email: ms@goodfriendstorage.com

Website: www.postmgmt.com

President/Owner: Marc Slayton

Founded: 1997

Number of facilities: 17

Total net rentable square feet: 1,300,000

Expansion plans: The company plans to build and acquire facilities.

59. Cutting Edge

7711 S. Main Street

Midvale, UT 84047

(801) 273-1267; Fax: (801) 208-0431

Email: srosscuttingedge@gmail.com

Website: www.cuttingedgeselfstorage.com

President/Owner: Stephan A. Ross

Founded: 2000

Number of facilities: 13

Total net rentable square feet: 1,235,750

Expansion plans: The company is currently seeking third-party management contracts in all areas of the country. In addition, it is developing new projects in Colorado and Florida.

60. Storage Choice

2727 Routh Street

Dallas, TX 75201

(214) 651-3023; Fax: (214) 594-2223

Email: pglover@storagechoice.com

Website: www.storagechoice.com

President/Owner: Bob Ladd

Founded: 1993

Number of facilities: 14

Total net rentable square feet: 1,191,000

Expansion plans: The company plans to add four new sites to its portfolio.

61. StorageMax

40 Northtown Drive

Jackson, MS 39211

(601) 977-0733; Fax: (601) 977-8956

Email: nick@stomax.com

Website: www.stomax.com

President/Owner: Robert L. Lloyd

Founded: 1992

Number of facilities: 20

Total net rentable square feet: 1,190,118

Expansion plans: The company plans to expand by aggressively building and purchasing existing locations.

62. Anclothe Holding Co., Inc. dba Storage Zone

6299-9 Powers Avenue

Jacksonville, FL 32217

(904) 674-2428; Fax: (904) 674-2427

Email: jamesnault@mystoragezone.com

Website: www.mystoragezone.com

President/Owner: James P. Nault

Founded: 1986

Number of facilities: 23

Total net rentable square feet: 1,188,000

Expansion plans: The company will acquire two existing facilities per year.

63. S.I. Management

4100 Newport Place, Suite 810

Newport Beach, CA 92660

(949) 752-5000; Fax: (949) 225-1199

Email: kim@stor-it-selfstorage.com

Website: www.stor-it-selfstorage.com

President/Owner: Craig N. Lyons

Founded: 1985

Number of facilities: 13

Total net rentable square feet: 1,090,921

Expansion plans: The company plans to expand through acquisitions and development.

64. Ojai Oil Company / Golden State Storage

400 W. Ventura Boulevard

Camarillo, CA 93010

(805) 388-5858; Fax: (805) 388-8024

Email: DCE@OjaiOil.com

Website: www.GoldenStateStorage.com

President/Owner: Doug Off

Founded: 1900
 Number of facilities: 14
 Total net rentable square feet: 1,063,202
Expansion plans: The company plans to add two facilities to its portfolio.

65. Towne Storage Management Company

1100 E. 6600 S., Suite 201
 Salt Lake City, UT 84121
 (801) 262-3388; Fax: (801) 262-7893
 Email: burkeb@townestorage.com
 Website: www.townestorage.com
 President/Owner: Gary Free
 Founded: 2002
 Number of facilities: 16
 Total net rentable square feet: 1,051,648
Expansion plans: The company will be opening one facility in Riverton, Utah, and two facilities in Las Vegas.

66. Websco Properties

2681 Walnut Avenue
 Tustin, CA 92780
 (714) 544-9735; Fax: (714) 544-8231
 Email: bwells@webscoproperties.com
 Website: www.webscoproperties.com
 President/Owner: Ben Wells
 Founded: 1977
 Number of facilities: 13
 Total net rentable square feet: 1,002,500
Expansion plans: The company is currently seeking new acquisition, partnership, and management deals.

67. NitNeil Partners

1447 Peachtree Street, Suite 470
 Atlanta, GA 30309
 (678) 701-9305; Fax: (404) 601-6777
 Email: neil@nitneilpartners.com
 Website: www.nitneilpartners.com
 President/Owner: Partnership
 Number of facilities: 17
 Total net rentable square feet: 1,000,000
Expansion plans: NitNeil Partners will continue to expand its portfolio through both development and acquisitions. The company has five projects scheduled to start construction in 2017.

68. So Cal Self Storage

359 San Miguel, Suite 304
 Newport Beach, CA 92660
 (949) 729-2230; Fax: (949) 729-2259
 Email: Joanne@poloproperties.com
 Website: www.SoCalSelfStorage.com
 President/Owner: Joanne Geiler

Founded: 1985
 Number of facilities: 14
 Total net rentable square feet: 950,000
Expansion plans: The company plans to develop or acquire one new facility.

69. American Self Storage

146 E. Carrillo Street
 Santa Barbara, CA 93101
 (805) 963-5945; Fax: (805) 564-8632
 Email: peterson@dapentinc.com
 Website: www.StorMyStuff.com
 President/Owner: Dennis A. Peterson
 Founded: 1985
 Number of facilities: 13
 Total net rentable square feet: 946,616
Expansion plans: The company plans to grow internally.

70. Century Storage

500 S. Florida Avenue
 Lakeland, FL 33801
 (863) 640-8756; Fax: (863) 686-6564
 Email: rsmith@century-storage.com
 Website: www.century-storage.com
 President/Owner: William Drost
 Number of facilities: 9
 Total net rentable square feet: 891,850
Expansion plans: The company will expand its existing facilities when possible and acquire others as opportunities arise.

71. Ziff Properties, Inc.

200 Wingo Way, Suite 100
 Mt. Pleasant, SC 29464
 (843) 724-3417; Fax: (843) 724-3400
 Email: jarbogast@zpi.net
 Website: www.zpi.net
 President/Owner: Stephen Ziff & Tim Walter
 Founded: 1992
 Number of facilities: 11
 Total net rentable square feet: 865,893
Expansion plans: The company has plans for four to six facilities per year net growth.

72. Azose Commercial Properties

8451 SE 68th Street, Suite 200
 Mercer Island, WA 98040
 (425) 643-8400; Fax: (425) 643-9139
 Email: info@azose.com
 Website: www.azose.com
 President/Owner: David Azose
 Founded: 1964
 Number of facilities: 14
 Total net rentable square feet: 861,228

Expansion plans: The company plans to expand through site development, acquisitions, and third-party management.

73. Investment Real Estate, LLC

10 Bentzel Mill Road
 York, PA 17404
 (717) 779-0804; Fax: (717) 779-0815
 Email: jgilliland@irellc.com
 Website: www.irellc.com
 President/Owner: John H. Gilliland
 Founded: 1998
 Number of facilities: 16
 Total net rentable square feet: 848,095
Expansion plans: The company plans to acquire 10 properties.

74. Value Store It Management, Inc.

5803 NW 151st Street, Suite 207
 Miami Lakes, FL 33014
 (305) 758-8898; Fax: (305) 757-3944
 Email: cdiaz@valuestoreit.com
 Website: www.valuestoreit.com
 President/Owner: Todd Ruderman
 Founded: 2009
 Number of facilities: 11
 Total net rentable square feet: 831,000
Expansion plans: The company has 330,000 net rentable square feet under development.

75. Joshua Management

30435 US Highway 281 N
 Bulverde, TX 78163
 (210) 477-4440; Fax: (830) 438-4252
 Email: ann@joshuamanagement.com
 Website: www.learnselfstorage.com
 President/Owner: Ann Parham
 Founded: 1997
 Number of facilities: 11
 Total net rentable square feet: 813,864
Expansion plans: The company plans continue to grow and increase corporate base by establishing with investors and new clients.

76. Purely Storage

668 N. Coast Hwy 1410
 Laguna Beach, CA 92651
 (949) 273-9770; Fax: (888) 278-4005
 Email: lund.brad@gmail.com
 Website: www.purelystorage.com
 President/Owner: Brad Lund
 Founded: 2012
 Number of facilities: 13
 Total net rentable square feet: 800,672

Expansion plans: The company plans to purchase five to six properties in the coming year.

77. Artisan Properties, Inc.

5977 Whitesville Road, Suite 2
Columbus, GA 31904
(706) 442-6897; Fax: (678) 547-3025
Email: william@storageextra.com
Website: www.storageextra.com
President/Owner: Fred Rickman
Founded: 1995
Number of facilities: 9
Total net rentable square feet: 760,243

Expansion plans: The company plans to expand, but the number of facilities is unknown.

78. Guardian Self Storage

80 Washington Street
Poughkeepsie, NY 12601
(845) 471-6000; Fax: (845) 471-3851
Email: gsskelley@aol.com
Website: www.guardianselfstorage.com
President/Owner: Kelley Redl Hardisty
Founded: 1983
Number of facilities: 13
Total net rentable square feet: 714,754

Expansion plans: The company plans to add 79,000 square feet to its portfolio.

79. Donald Jones Consulting

PO BOX 889
Keller, TX 76244
(817) 337-3355
Email: djones@donaldjonesconsulting.com
Website: www.donaldjonesconsulting.com
President/Owner: Donald Jones
Founded: 2004
Number of facilities: 18
Total net rentable square feet: 698,433

Expansion plans: The company plans to continue helping with management.

80. StoreRight Self Storage

100 S. Kentucky Avenue, Suite 290
Lakeland, FL 33801
(863) 216-8000; Fax: (863) 683-1066
Email: skelly@storeright.com
Website: www.storeright.com
President/Owner: Matt Clark
Founded: 2010
Number of facilities: 12
Total net rentable square feet: 678,000

Expansion plans: The company plans to add three to five additional facilities to its portfolio through the combination of acquisition and development.

81. Self Storage Management, LLC dba Self StorageOne

9913 Philadelphia Road
Rosedale, MD 21237
(410) 686-0000; Fax: (410) 686-8125
Email: Kdiehl@selfstorageone.com
Website: www.selfstorageone.com
Vice President: Kathleen Diehl
Founded: 1980
Number of facilities: 9
Total net rentable square feet: 642,164

82. National Self Storage Management, Inc.

PO BOX 90540
Tucson, AZ 85752
(520) 577-9777; Fax: (520) 577-0824
Email: tmorrow@nationalselfstorage.com
Website: www.nationalselfstorage.com
President/Owner: Robert H. Schoff
Founded: 1974
Number of facilities: 10
Total net rentable square feet: 638,694

Expansion plans: The company plans to continue development currently in process and may add one more to the pipeline in Arizona.

83. Brown Storage Group

2341 135th Place
Blue Island, IL 60406
(773) 580-0410; Fax: (855) 355-3545
Email: maureen@brownstoragegroup.com
President/Owner: Maureen Brown
Founded: 2000
Number of facilities: 9
Total net rentable square feet: 624,269
Expansion plans: The company plans to add one facility to its portfolio.

84. Nova Storage

14800 Rinaldi Street
Mission Hills, CA 91345
(818) 365-9877; Fax: (818) 365-3747
Email: arankin@novadevco.com
Website: www.NovaStorage.com
President/Owner: Larry Layne
Founded: 1978
Number of facilities: 7
Total net rentable square feet: 580,000
Expansion plans: The company plans to grow by acquisition and development.

85. Axis Self Storage

290 King of Prussia Road
Radnor, PA 19087
(610) 687-4600; Fax: (610) 687-0404

Email: dimarcantonio@comcast.net
Website: www.axisstorage.com
President/Owner: Edward J. DiMarcantonio
Founded: 1996
Number of facilities: 19
Total net rentable square feet: 572,000
Expansion plans: The company plans to acquire and expand as the right opportunities arise.

86. Incorporated Investments, Inc. dba Storage Inns of America

8300 Yankee Street
Dayton, OH 45458
(937) 434-1610; Fax: (937) 434-9010
Email: debbie.smith@storageinns.com
Website: www.storageinns.com
President/Owner: Tom Smith
Founded: 1987
Number of facilities: 8
Total net rentable square feet: 526,820
Expansion plans: The company plans to add 80,000 square feet to its portfolio.

87. Southeast Management Company

4411 Hardscrabble Road
Columbia, SC 29229
(804) 436-2596; Fax: (803) 865-8589
Email: march@southeastmanagementcompany.com
Website: www.southeastmanagementcompany.com
President/Owner: Charles C. Chase
Founded: 2009
Number of facilities: 11
Total net rentable square feet: 520,264
Expansion plans: The company plans to expand its Plantation Storage-Myrtle Beach facility in 2017 and add a facility in Florida in 2017.

88. Burlington Self Storage

114 West Street
Wilmington, MA 1887
(978) 988-8001
Email: ccap@bssproperties.com
Website: www.bssproperties.com
President/Owner: Chris Capozzoli
Founded: 1990
Number of facilities: 7
Total net rentable square feet: 517,000
Expansion plans: The company plans to add one to three new construction or existing facilities purchased to its facility.

89. Schmitt & Co.

21 Commercial Boulevard, Suite 2
Novato, CA 94949

(415) 883-7846; Fax: (415) 382-0254
 Email: info@schmittandco.com
 Website: www.schmittandco.com
 President/Owner: A. Faulkner
 Founded: 1978
 Number of facilities: 8
 Total net rentable square feet: 513,100
Expansion plans: The company plans to pursue third-party management opportunities.

90. Five Star Storage

3255 43rd Street South
 Fargo, ND 58104
 (701) 365-5000; Fax: (701) 232-8578
 Email: chuck@fivestardevelopment.biz
 Website: www.fivestarstorage.biz
 President/Owner: Charles Hendricks
 Founded: 2004
 Number of facilities: 11
 Total net rentable square feet: 507,250
Expansion plans: Over the next 12 months and beyond through the next 10 years, Five Star Storage is planning to add two to four facilities per year through acquisitions and new development across the upper plains states and rocky mountain regions.

91. Cardinal Self Storage

PO Box 957
 Graham, NC 27253
 (919) 605-4814; Fax: (919) 563-5924
 Email: management@cardinalselfstorage.com
 Website: www.cardinalselfstorage.com
 President/Owner: Chris Sanders
 Founded: 1997
 Number of facilities: 7
 Total net rentable square feet: 499,875
Expansion plans: The company plans to add two facilities to its portfolio.

92. Amazing Spaces Storage Centers

9595 Six Pines Drive, Suite 6320
 The Woodlands, TX 77380
 (281) 370-9982; Fax: (800) 851-5405
 Email: Ashley.Keel@amazingspaces.net
 Website: www.AmazingSpaces.net
 President/Owner: Scott Tautenhahn
 Founded: 1998
 Number of facilities: 5
 Total net rentable square feet: 452,380
Expansion plans: The company has one project completed and one under development.

93. Brexton Construction, LLC

815 Grandview Avenue, Suite 300
 Columbus, OH 43215

(614) 441-4110; Fax: (866) 303-6171
 Email: tim.galvin@brextonllc.com
 Website: www.brextonllc.com
 President/Owner: Timothy P. Galvin, Sr.
 Founded: 2001
 Number of facilities: 8
 Total net rentable square feet: 439,202
Expansion plans: The company plans to add seven properties to its portfolio.

94. American Self Storage

3805 Smithfield Road
 Knightdale, NC 27545
 (919) 721-1289; Fax: (919) 261-9818
 Email: excess@americanstoragenc.com
 Website: www.excessstoragenc.com
 President/Owner: Robert Kapp
 Founded: 2000
 Number of facilities: 7
 Total net rentable square feet: 350,000
Expansion plans: The company has plans for an expansion of 120,000 square feet.

95. Outback Management

112 Sheffield Loop
 Hattiesburg, MS 39402
 (601) 264-0403; Fax: (601) 264-0433
 Email: coreyward@outbackmanagement.com
 Website: www.outbackmanagement.com
 President/Owner: Corey Ward
 Founded: 2008
 Number of facilities: 5
 Total net rentable square feet: 339,000
Expansion plans: The company is actively developing across the United States in selective markets.

96. RPM Storage Management, LLC

1659 SH 46 West, Suite 115-434
 New Braunfels, TX 78132
 (830) 832-9496; Fax: (210) 579-7140
 Email: rpmstoragemanagement@outlook.com
 Website: www.rpmstoragemanagement.com
 President/Owner: Monty Rainey
 Founded: 2014
 Number of facilities: 9
 Total net rentable square feet: 261,000
Expansion plans: The company plans to expand through ownership of 150,000 square feet and management of an additional 200,000 square feet.

97. Sitzes Management, LLC

2433 S. Treadaway Boulevard
 Abilene, TX 79602
 (325) 673-7123; Fax: (325) 673-7882

Email: Ssstreadaway@yahoo.com
 Website: www.Sitzeselfstorage.com
 President/Owner: Steve Sitzes
 Founded: 1985
 Number of facilities: 5
 Total net rentable square feet: 225,000
Expansion plans: The company plans on opening a 160-unit facility on I-20 in Abilene, Texas.

98. 3D Self Storage

20809 Cumberland Drive
 Omaha, NE 68022
 (402) 769-2020; Fax: (402) 769-2020
 Email: gm@3dselfstorage.com
 Website: www.3dselfstorage.com
 Founded: 2016
 Number of facilities: 1
 Total net rentable square feet: 120,000
Expansion plans: The company plans to add one facility to its portfolio.

99. Midway Mini Storage

5794 Wagon Wheel Plaza
 Lakeside, AZ 85929
 (928) 537-5945; Fax: (928) 537-8919
 Email: manager@midway-ministorage.com
 Website: www.midway-ministorage.com
 President/Owner: Kris Kirby
 Founded: 2014
 Number of facilities: 2
 Total net rentable square feet: 100,000

99. Secure Storage Center

3825-A Ogeechee Road
 Savannah, GA 31405
 (912) 232-2377; Fax: (912) 232-0156
 Email: securestoragecenter@comcast.net
 Website: www.savannahsecurestorage.com
 President/Owner: Robert E. Anderson
 Founded: 1986
 Number of facilities: 2
 Total net rentable square feet: 100,000

100. Sixteenth Avenue Mini Storage

2820 16th Avenue
 Lewiston, ID 83501
 (208) 746-8380; Fax: (208) 746-8380
 Email: sixteenthavens@lewiston.com
 Website: www.16thavestorage.com
 President/Owner: Tom & Mary Alice Jaeger
 Founded: 1993
 Number of facilities: 1
 Total net rentable square feet: 88,000

2016 TOP OPERATORS

Ranking	2015 Ranking	Firm Name	TOTAL			FACILITIES OWNED			FACILITIES MANAGED		
			Number of Facilities	Net Rentable Square Footage	Number of Units	Number of Facilities	Net Rentable Square Footage	Number of Units	Number of Facilities	Net Rentable Square Footage	Number of Units
1	1	Public Storage**	2,310	151,000,000	#	2,310	151,000,000	#	0	0	0
2	2	Extra Space Storage	1,412	106,320,931	946,106	1,035	78,324,814	715,074	377	27,996,117	231,032
3	4	CubeSmart	762	50,460,000	483,000	471	32,410,000	320,000	291	18,050,000	163,000
4	3	U-Haul International	1,407	49,473,661	555,975	925	25,479,783	293,986	482	23,993,878	261,989
5	5	Life Storage, Inc. (formerly Sovran/Uncle Bob's)	654	45,928,000	411,000	631	44,578,000	398,000	23	1,350,000	13,000
6	6	National Storage Affiliates Trust	460	28,000,000	224,000	345	20,500,000	164,000	115	7,500,000	60,000
7	9	StorageMart**	186	13,500,000	#	186	13,500,000	#	0	0	0
8	8	W. P. Carey, Inc.	211	13,263,754	127,900	211	13,263,754	127,900	0	0	0
9	11	Metro Storage, LLC	129	7,901,700	67,984	122	7,472,900	64,294	7	428,800	3,690
10	10	The William Warren Group dba StorQuest Self Storage	119	7,700,000	70,500	67	4,300,000	40,500	52	3,400,000	30,000
11	13	Westport Properties, Inc.	102	6,975,111	62,594	60	4,362,725	39,928	42	2,612,386	22,666
12	22	Devon Self Storage Holdings, (US) LLC	90	6,515,570	53,168	45	3,257,785	26,584	45	3,257,785	26,584
13	*	World Class Capital Group, LC	78	5,500,000	38,820	78	5,500,000	38,820	0	0	0
14	15	Absolute Storage Management, Inc.	94	5,175,000	40,350	23	1,550,000	11,750	71	3,625,000	28,600
15	17	All Storage	40	5,014,157	33,308	40	5,014,157	33,308	0	0	0
16	14	TnT Self Storage Management	61	4,901,279	39,100	0	0	0	61	4,901,279	39,100
17	19	Compass Self Storage	69	4,518,935	38,458	69	4,518,935	38,458	0	0	0
18	35	Morningstar Properties	51	4,436,769	27,033	51	4,436,769	27,033	0	0	0
19	21	Brundage Management Co., Inc.	54	4,230,000	32,950	54	4,230,000	32,950	0	0	0
20	20	Safeguard Self Storage	69	3,803,002	46,868	69	3,803,002	46,868	0	0	0
21	16	The Jenkins Organization, Inc.	53	3,675,000	33,455	25	1,865,000	16,215	28	1,810,000	17,240
22	30	Storage Asset Management	63	3,643,966	28,369	0	0	0	63	3,643,966	28,369
23	23	Platinum Storage Group	45	3,600,617	26,790	45	3,600,617	26,790	0	0	0
24	26	A-1 Self Storage	51	3,593,782	37,119	51	3,593,782	37,119	0	0	0
25	31	Universal Storage Group	59	3,572,277	31,449	7	370,000	3,050	52	3,202,277	28,399
26	38	Argus Professional Storage Management	73	3,511,972	27,320	0	0	0	73	3,511,972	27,320
27	24	Security Public Storage	45	3,500,000	36,000	45	3,500,000	36,000	0	0	0
27	27	Metro Mini Storage	24	3,500,000	9,980	24	3,500,000	9,980	0	0	0
28	32	Strat Property Management, Inc.	55	3,432,490	29,009	50	3,065,617	25,285	5	366,873	3,724
29	40	StoragePRO Management Co.	57	3,116,460	25,201	0	0	0	57	3,116,460	25,201
30	33	Brookwood Properties, LLC	33	3,006,580	23,826	33	3,006,580	23,826	0	0	0
31	*	SHS Development / Lock Up Self Storage	43	2,983,427	43	43	2,983,427	43	0	0	0
32	41	West Coast Self-Storage	37	2,759,512	21,281	10	500,752	5,282	27	2,258,760	15,999
33	45	RHW Capital Management Group, LLC	37	2,440,000	14,200	35	2,300,000	13,000	2	140,000	1,200
34	43	Pogoda Companies	32	2,402,101	18,200	10	799,875	5,925	22	1,602,226	12,275
35	44	Dahn Corporation	36	2,391,652	22,124	36	2,391,652	22,124	0	0	0
36	49	Rosewood Property Company	33	2,363,606	18,612	33	2,363,606	18,612	0	0	0
37	42	Self-Storage Consulting Group	39	2,321,283	16,899	1	78,000	562	38	2,243,283	16,337
38	34	Shader Brothers Corp dba Personal Mini Storage	36	2,266,500	21,572	28	1,761,500	17,416	8	505,000	4,156
39	*	Elite Stor Capital Partners	49	2,065,000	16,525	48	2,000,000	16,000	1	65,000	525
40	50	Sentry Self Storage	27	2,050,000	48,000	4	300,000	30,000	23	1,750,000	18,000
41	48	Nolan, Inc. / Nolan Brothers of Texas	25	1,963,610	16,612	25	1,963,610	16,612	0	0	0
42	46	SKS Management, LLC	21	1,902,348	17,913	11	1,152,618	11,241	10	749,730	6,672
43	47	America West Management	31	1,840,905	16,154	22	1,391,953	10,922	9	448,952	5,232
44	*	Andover Properties	26	1,760,325	14,300	26	1,760,325	14,300	0	0	0
45	65	Guardian Storage	21	1,658,629	14,033	19	1,580,044	13,344	2	78,585	689
46	66	Storage Investment Management, Inc.	30	1,590,000	16,300	0	0	0	30	1,590,000	16,300
47	60	Access Self Storage	22	1,530,000	17,100	9	705,000	8,100	13	825,000	9,000
48	52	BPI Capital Management, Inc.**	18	1,522,834	10,639	11	630,714	5,898	7	892,120	4,741
49	*	MCSS Development	10	1,500,000	15,000	10	1,500,000	15,000	0	0	0
50	55	Stor-N-Lock Self Storage	22	1,476,069	12,027	22	1,476,069	12,027	0	0	0

*Not ranked last year

**Includes facilities owned internationally

Did not provide

2016 TOP OPERATORS

			TOTAL			FACILITIES OWNED			FACILITIES MANAGED		
2015 Ranking	2015 Ranking	Firm Name	Number of Facilities	Net Rentable Square Footage	Number of Units	Number of Facilities	Net Rentable Square Footage	Number of Units	Number of Facilities	Net Rentable Square Footage	Number of Units
51	56	Cox's Armored Mini Storage Management, Inc.	18	1,392,761	9,305	0	0	0	18	1,392,761	9,305
52	68	All Aboard Storage	15	1,387,000	8,427	15	1,387,000	8,427	0	0	0
53	51	Synergy Storage Group	24	1,385,631	11,517	8	520,000	4,727	16	865,631	6,790
54	61	Chesapeake Resources, Inc.	19	1,384,227	14,078	10	674,961	6,887	9	709,266	7,191
55	40	Storage Pros Management, LLC	26	1,381,000	12,250	26	1,381,000	12,250	0	0	0
56	63	StorPlace Self Storage	17	1,304,000	9,398	17	1,304,000	9,398	0	0	0
57	62	A-American Storage Management Co., Inc.	19	1,301,990	13,430	17	1,196,099	12,011	2	105,891	1,419
58	53	Post Management Self Storage	17	1,300,000	25,000	10	750,000	15,000	7	550,000	10,000
59	77	Cutting Edge	13	1,235,750	9,100	0	0	0	13	1,235,750	9,100
60	75	Storage Choice	14	1,191,000	9,450	14	1,191,000	9,450	0	0	0
61	*	StorageMax	20	1,190,118	8,382	20	1,190,118	8,382	0	0	0
62	71	Anclote Holding Co., Inc. dba Storage Zone	23	1,180,000	6,160	23	1,188,000	6,160	0	0	0
63	*	S.I. Management	13	1,090,921	11,557	13	1,090,921	11,557	0	0	0
64	78	Ojai Oil Company / Golden State Storage	14	1,063,202	8,210	10	750,268	5,705	4	312,934	2,505
65	73	Towne Storage Management Company	16	1,051,648	7,406	14	951,523	6,731	2	100,125	675
66	79	Websco Properties	13	1,002,500	8,323	4	324,000	3,177	9	678,500	5,146
67	76	NitNeil Partners	17	1,000,000	9,500	17	1,000,000	9,500	0	0	0
68	*	So Cal Self Storage	14	950,000	10,000	14	950,000	10,000	0	0	0
69	70	American Self Storage	13	946,616	6,006	12	889,477	5,714	1	57,139	292
70	72	Century Storage	9	891,850	5,850	9	891,850	5,850	0	0	0
71	*	Ziff Properties, Inc.	11	865,893	7,454	11	865,893	7,454	0	0	0
72	84	Azose Commercial Properties	14	861,228	7,964	10	633,180	5,712	4	228,048	2,252
73	*	Investment Real Estate, LLC	16	848,095	7,262	14	780,595	6,672	2	67,500	590
74	74	Value Store It Management, Inc.	11	831,000	8,087	10	754,000	6,928	1	77,000	1,159
75	81	Joshua Management	11	813,864	12,195	5	366,732	8,715	6	447,132	3,480
76	80	Purely Storage	13	800,672	5,537	4	251,224	1,746	9	549,448	3,791
77	89	Artisan Properties, Inc.	9	760,243	4,632	6	623,153	3,531	3	137,090	1,101
78	*	Guardian Self Storage	13	714,754	6,360	13	714,754	6,360	0	0	0
79	82	Donald Jones Consulting	18	698,433	4,124	0	0	0	18	698,433	4,124
80	*	StoreRight Self Storage	12	678,000	6,188	12	678,000	6,188	0	0	0
81	*	Self Storage Management, LLC dba Self StorageOne	9	642,164	7,887	9	642,164	7,887	0	0	0
82	85	National Self Storage Management, Inc.	10	638,694	4,145	3	174,094	1,218	7	464,600	2,927
83	*	Brown Storage Group	9	624,269	4,730	9	624,269	4,730	0	0	0
84	94	Nova Storage	7	580,000	5,200	7	580,000	5,200	0	0	0
85	95	Axis Self Storage	19	572,000	3,499	19	572,000	3,499	0	0	0
86	93	Incorporated Investments, Inc. dba Storage Inns of America	8	526,820	4,254	8	526,820	4,254	0	0	0
87	*	Southeast Management Company	11	520,264	4,588	3	233,608	1,887	8	286,656	2,701
88	97	Burlington Self Storage	7	517,000	4,697	7	517,000	4,697	0	0	0
89	100	Schmitt & Co.	8	513,100	5,111	3	167,447	1,660	5	345,653	3,451
90	*	Five Star Storage	11	507,250	2,677	8	396,290	1,962	3	110,960	715
91	96	Cardinal Self Storage	7	499,875	3,848	7	499,875	3,848	0	0	0
92	*	Amazing Spaces Storage Centers	5	452,380	3,694	5	452,380	3,694	0	0	0
93	*	Brexton Construction, LLC	8	439,202	5,500	4	219,601	2,750	4	219,601	2,750
94	*	American Self Storage	7	350,000	2,500	7	350,000	2,500	0	0	0
95	*	Outback Management	5	339,000	2,645	3	245,000	1,897	2	94,000	748
96	*	RPM Storage Management, LLC	9	261,000	2,500	0	0	0	9	261,000	2,500
97	*	Sitzes Management, LLC	5	225,000	2,000	5	225,000	2,000	0	0	0
98	*	3D Self Storage	1	120,000	923	1	120,000	923	0	0	0
99	*	Midway Mini Storage	2	100,000	500	2	100,000	500	0	0	0
99	*	Secure Storage Center	2	100,000	2	2	100,000	2	0	0	0
100	*	Sixteenth Avenue Mini Storage	1	88,000	404	1	88,000	404	0	0	0

*Not ranked last year

**Includes facilities owned internationally

Did not provide