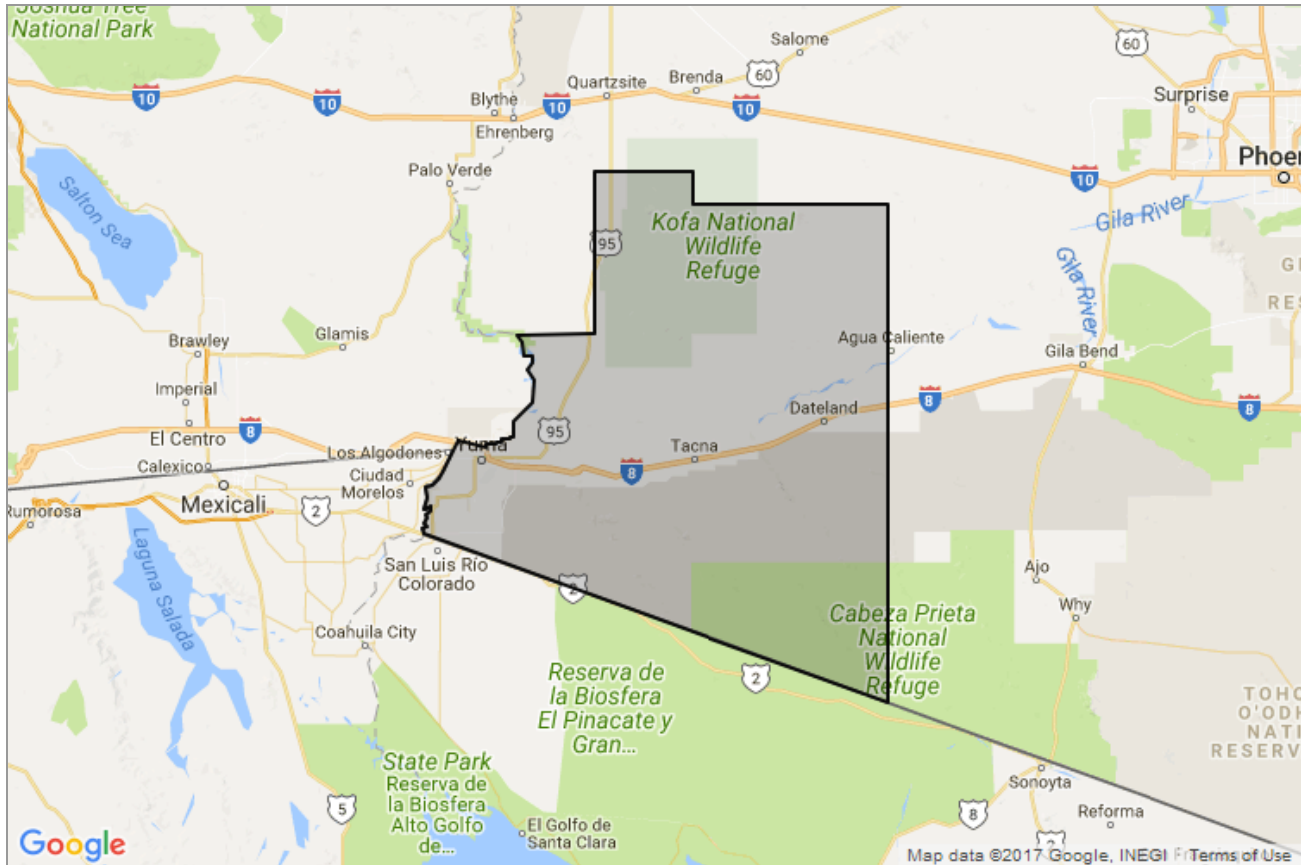




MARKET DATA REPORT

Monthly Market Data Report



Report Characteristics

Report Name:
Monthly Market Data Report

Report Date Range:
7/2016 – 7/2017

Filters Used:
Location

Avg/Med: Avg Only

Include Metrics By: County

Run Date: 08/07/2017

Scheduled: Yes

Presented by

Yuma Association of REALTORS®

(928) 782-1628

<https://yuma.getlamps.net/Default.aspx>

74 W2nd St
Yuma, AZ 85364

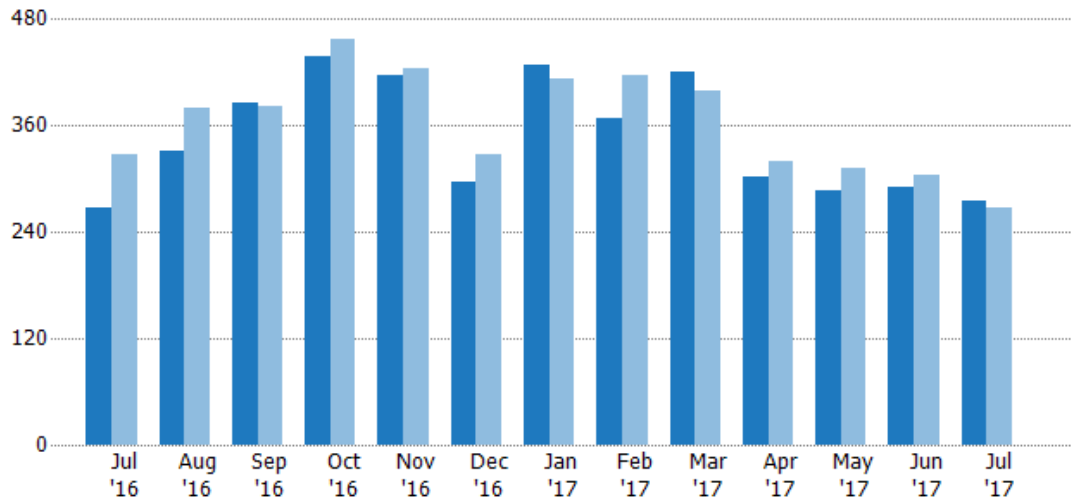
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

County: Yuma County, Arizona

Month/ Year	Count	% Chg.
Jul '17	276	3%
Jul '16	268	-18%
Jul '15	327	-16.5%



Current Year	268	331	386	437	417	296	429	369	420	303	286	291	276
Prior Year	327	380	381	457	425	327	412	416	400	319	311	305	268
Percent Change from Prior Year	-18%	-13%	1%	-4%	-2%	-9%	4%	-11%	5%	-5%	-8%	-5%	3%

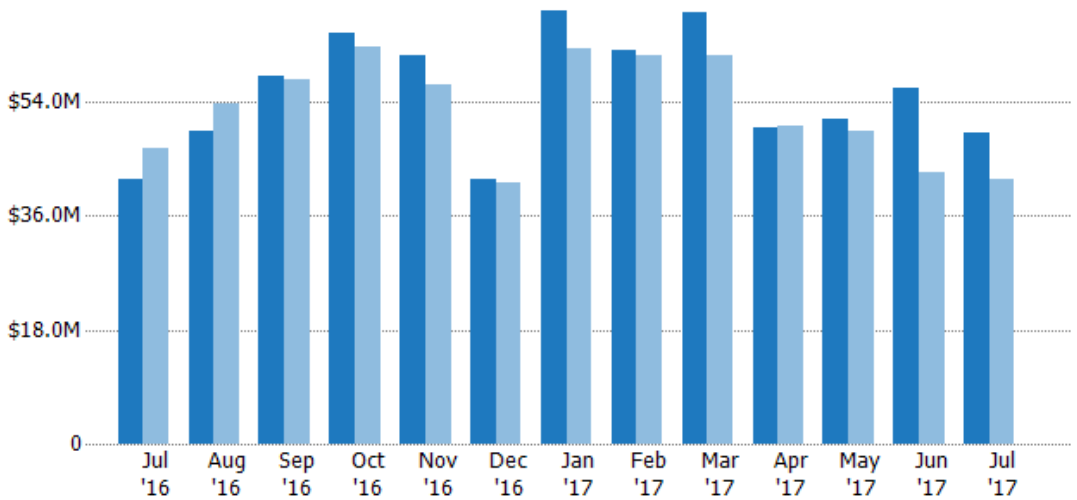
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

County: Yuma County, Arizona

Month/ Year	Volume	% Chg.
Jul '17	\$49.2M	17.3%
Jul '16	\$41.9M	-10.1%
Jul '15	\$46.6M	-13.8%



Current Year	\$41.9M	\$49.5M	\$58.1M	\$64.9M	\$61.2M	\$41.8M	\$68.4M	\$62.1M	\$68M	\$50M	\$51.4M	\$56.2M	\$49.2M
Prior Year	\$46.6M	\$53.7M	\$57.4M	\$62.8M	\$56.8M	\$41.2M	\$62.3M	\$61.3M	\$61.4M	\$50.1M	\$49.5M	\$42.9M	\$41.9M
Percent Change from Prior Year	-10%	-8%	1%	3%	8%	2%	10%	1%	11%	0%	4%	31%	17%

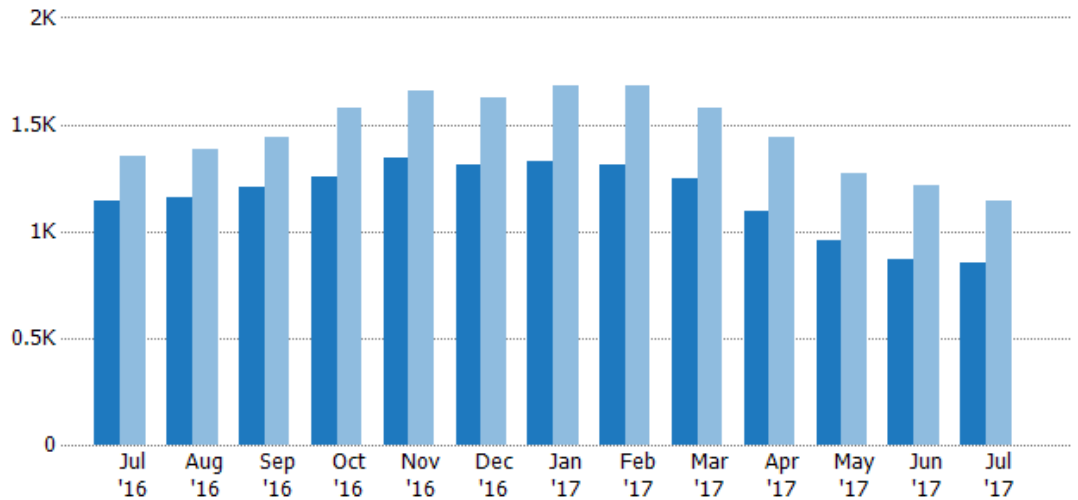
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: Yuma County, Arizona

Month/ Year	Count	% Chg.
Jul '17	849	-25.9%
Jul '16	1.15K	-15.5%
Jul '15	1.36K	-10.1%



Current Year	1.15K	1.16K	1.21K	1.25K	1.35K	1.31K	1.33K	1.31K	1.25K	1.1K	957	869	849
Prior Year	1.36K	1.38K	1.44K	1.58K	1.66K	1.62K	1.68K	1.68K	1.57K	1.44K	1.27K	1.21K	1.15K
Percent Change from Prior Year	-15%	-16%	-16%	-21%	-19%	-19%	-21%	-22%	-21%	-24%	-25%	-28%	-26%

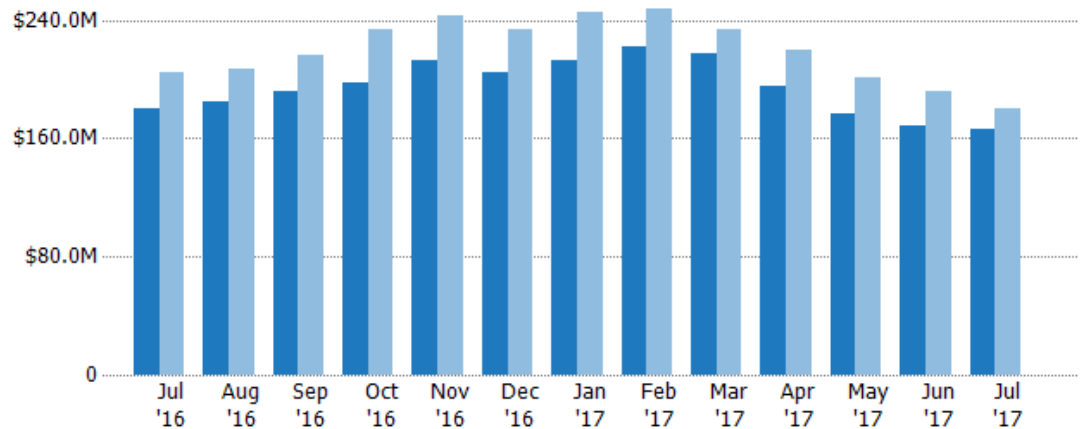
Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: Yuma County, Arizona

Month/ Year	Volume	% Chg.
Jul '17	\$167M	-7.8%
Jul '16	\$181M	-11.5%
Jul '15	\$204M	-8.6%



Current Year	\$181M	\$185M	\$191M	\$198M	\$213M	\$205M	\$213M	\$222M	\$217M	\$195M	\$177M	\$168M	\$167M
Prior Year	\$204M	\$207M	\$216M	\$234M	\$243M	\$234M	\$246M	\$248M	\$234M	\$219M	\$201M	\$192M	\$181M
Percent Change from Prior Year	-12%	-11%	-11%	-15%	-12%	-13%	-13%	-10%	-7%	-11%	-12%	-12%	-8%

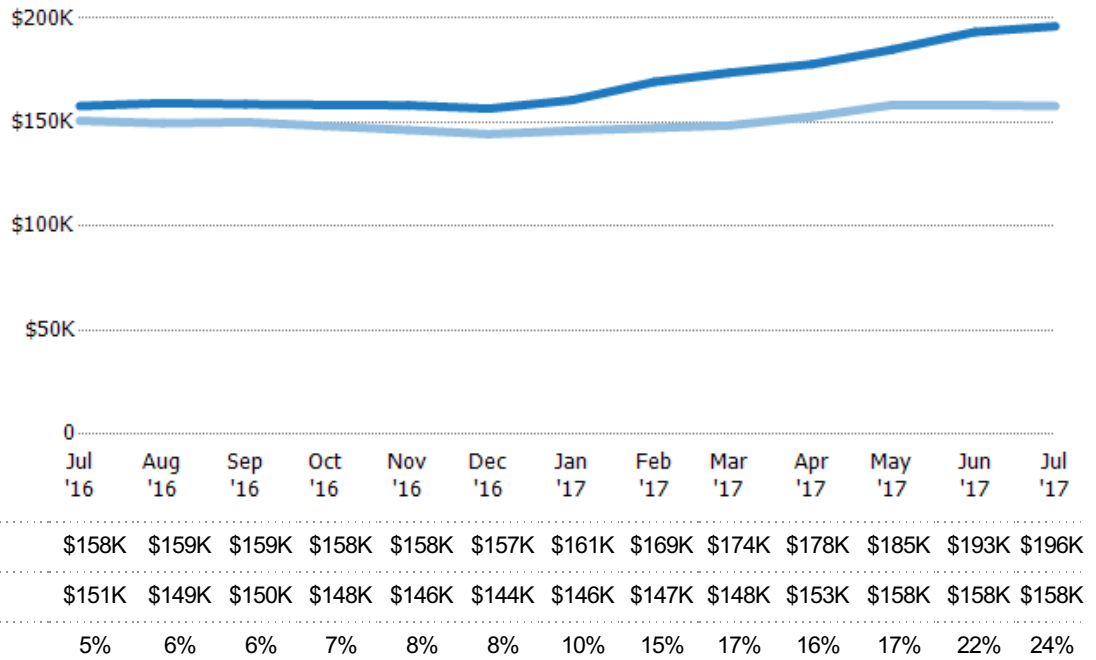
Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: Yuma County, Arizona

Month/ Year	Price	% Chg.
Jul '17	\$196K	24.3%
Jul '16	\$158K	4.7%
Jul '15	\$151K	1.7%



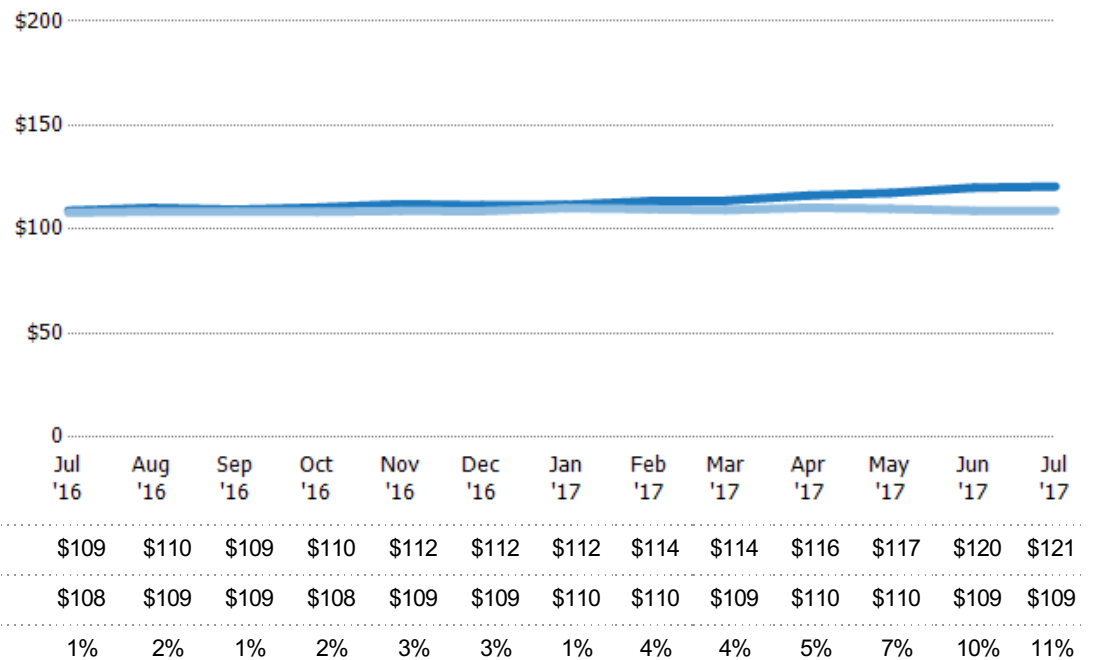
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

County: Yuma County, Arizona

Month/ Year	Price/sq ft	% Chg.
Jul '17	\$121	10.6%
Jul '16	\$109	0.9%
Jul '15	\$108	-0.4%

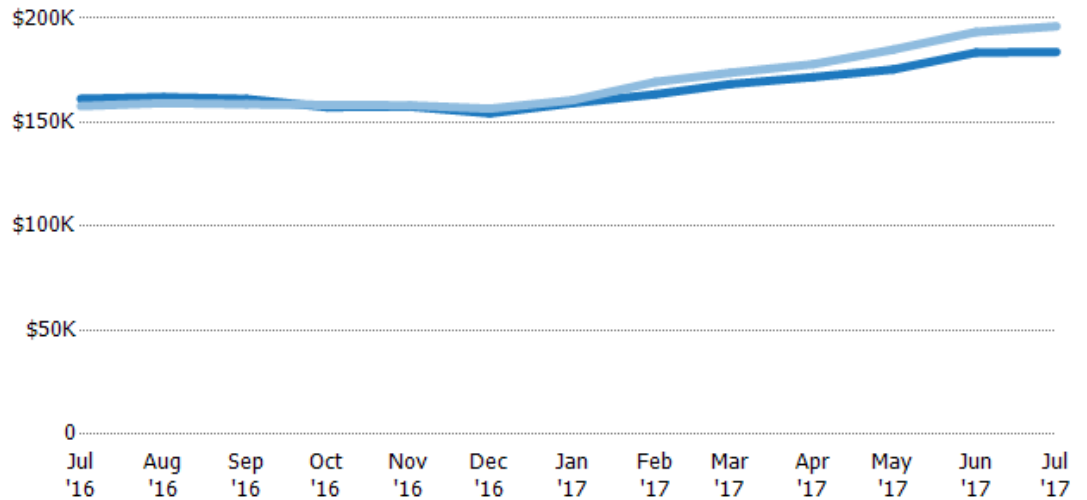


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

County: Yuma County, Arizona

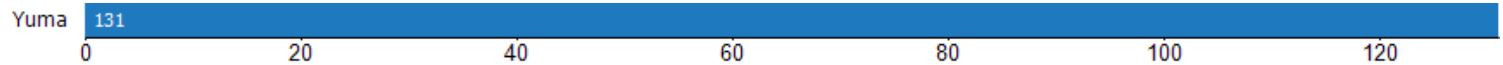


Avg Est Value	\$161K	\$162K	\$161K	\$157K	\$158K	\$154K	\$159K	\$163K	\$168K	\$172K	\$175K	\$184K	\$184K
Avg Listing Price	\$158K	\$159K	\$159K	\$158K	\$158K	\$157K	\$161K	\$169K	\$174K	\$178K	\$185K	\$193K	\$196K
Avg Listing Price as a % of Avg Est Value	98%	98%	98%	101%	100%	101%	101%	104%	103%	104%	105%	105%	107%

Average Days in RPR (By County)

The average number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR by county.

Filters Used: County: Yuma County, Arizona



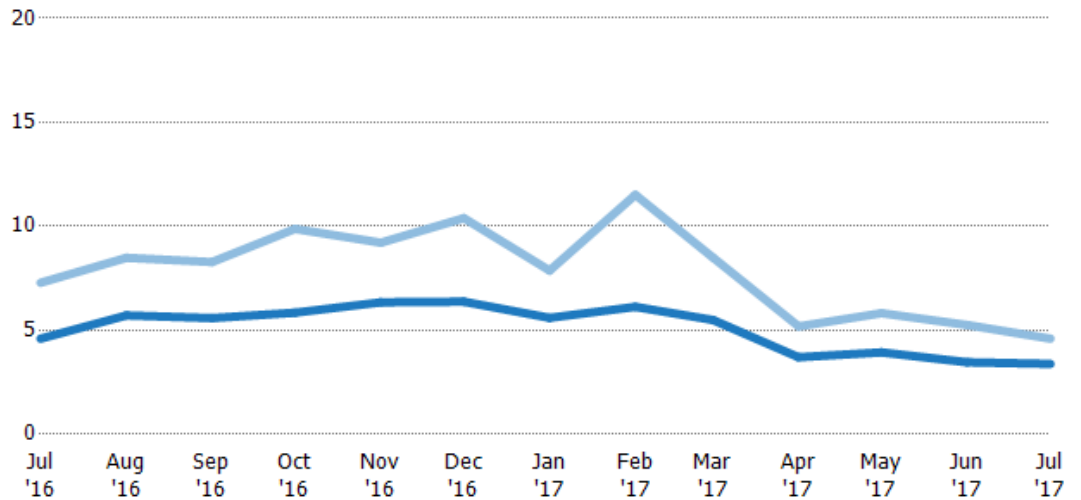
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

County: Yuma County, Arizona

Month/ Year	Months	% Chg.
Jul '17	3.38	-26.4%
Jul '16	4.6	-36.9%
Jul '15	7.28	-2.2%



Current Year	4.6	5.71	5.59	5.85	6.34	6.38	5.6	6.13	5.5	3.7	3.94	3.46	3.38
Prior Year	7.28	8.48	8.28	9.88	9.21	10.4	7.87	11.5	8.5	5.19	5.82	5.25	4.6
Percent Change from Prior Year	-37%	-33%	-33%	-41%	-31%	-39%	-29%	-47%	-35%	-29%	-32%	-34%	-26%

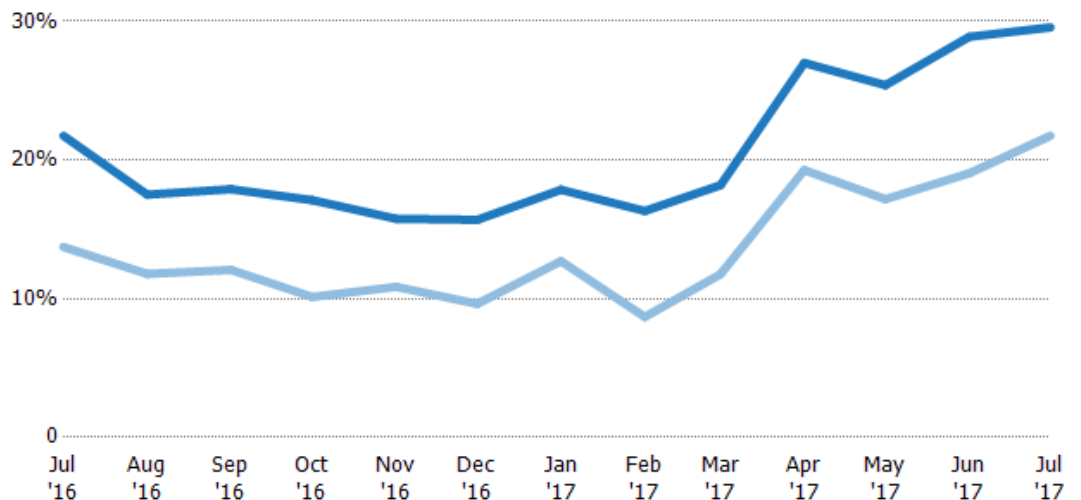
Absorption Rate

The percentage of inventory sold per month.

Filters Used

County: Yuma County, Arizona

Month/ Year	Rate	Chg.
Jul '17	30%	-7.8%
Jul '16	22%	-8%
Jul '15	14%	2.3%



Current Year	22%	18%	18%	17%	16%	16%	18%	16%	18%	27%	25%	29%	30%
Prior Year	14%	12%	12%	10%	11%	10%	13%	9%	12%	19%	17%	19%	22%
Change from Prior Year	-8%	-6%	-6%	-7%	-5%	-6%	-5%	-8%	-6%	-8%	-8%	-10%	-8%

Absorption Rate (By County)

The percentage of the inventory sold during the last month by county.

Filters Used: County: Yuma County, Arizona



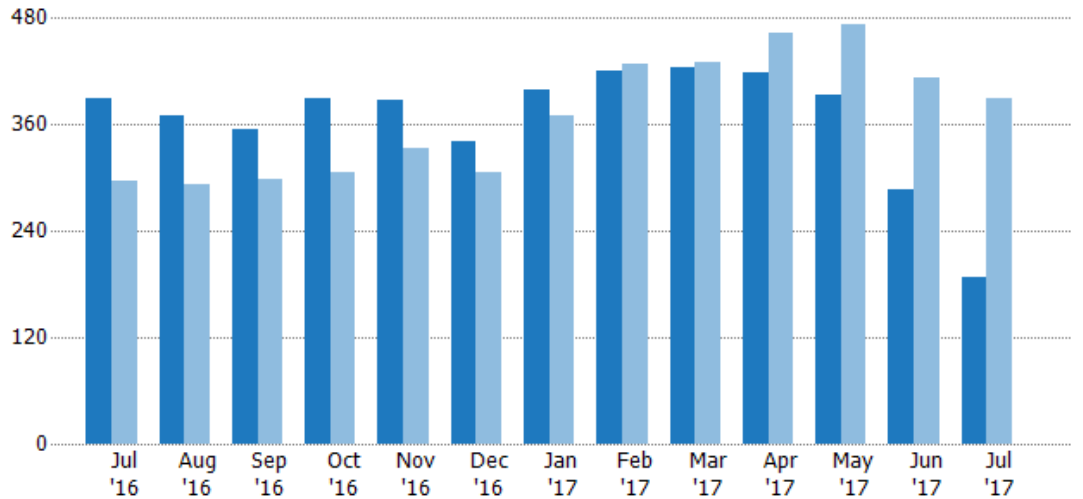
Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

County: Yuma County, Arizona

Month/ Year	Count	% Chg.
Jul '17	187	-51.9%
Jul '16	389	31%
Jul '15	297	-16.8%



Current Year	389	371	354	390	387	341	400	421	424	419	393	287	187
Prior Year	297	292	298	306	333	307	370	429	431	464	473	412	389
Percent Change from Prior Year	31%	27%	19%	27%	16%	11%	8%	-2%	-2%	-10%	-17%	-30%	-52%

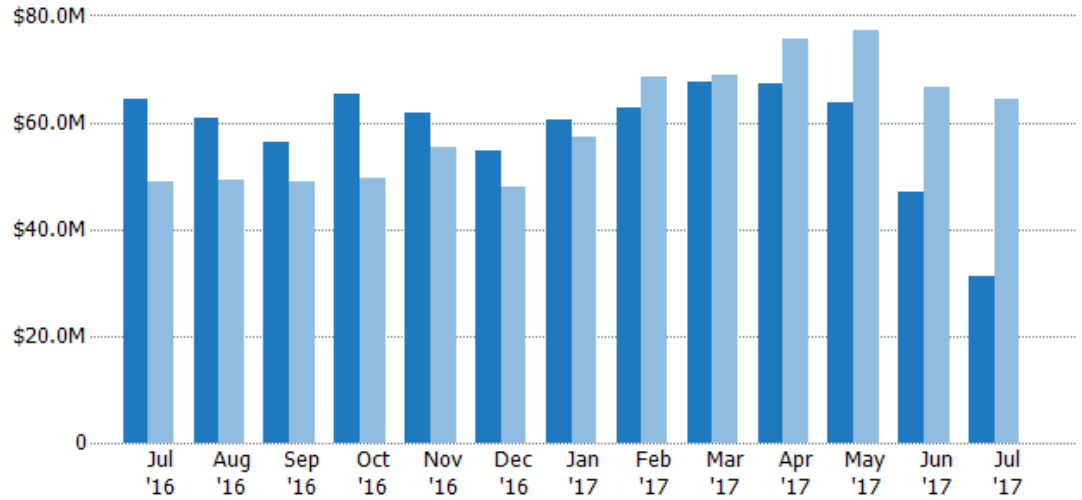
Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

County: Yuma County, Arizona

Month/ Year	Volume	% Chg.
Jul '17	\$31.1M	-51.7%
Jul '16	\$64.5M	31.8%
Jul '15	\$48.9M	-20.6%



Current Year	\$64.5M	\$60.7M	\$56.3M	\$65.3M	\$61.7M	\$54.7M	\$60.5M	\$62.7M	\$67.4M	\$67.2M	\$63.7M	\$46.9M	\$31.1M
Prior Year	\$48.9M	\$49.2M	\$48.9M	\$49.6M	\$55.3M	\$47.9M	\$57.2M	\$68.4M	\$68.8M	\$75.5M	\$77.1M	\$66.6M	\$64.5M
Percent Change from Prior Year	32%	23%	15%	32%	12%	14%	6%	-8%	-2%	-11%	-17%	-30%	-52%

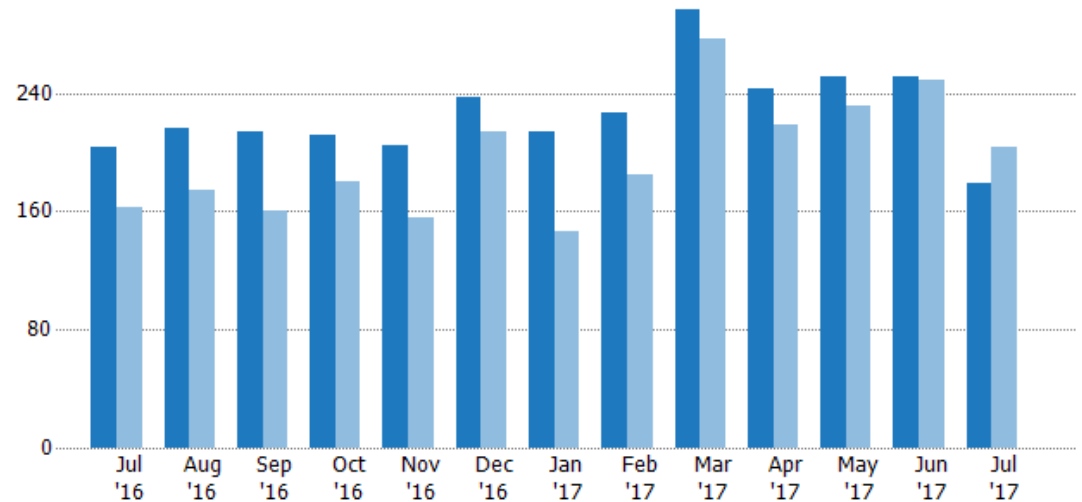
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

County: Yuma County, Arizona

Month/ Year	Count	% Chg.
Jul '17	179	-11.8%
Jul '16	203	24.5%
Jul '15	163	-2.5%



Current Year	203	216	214	212	205	237	214	227	296	243	251	251	179
Prior Year	163	174	160	180	156	214	146	185	277	218	231	249	203
Percent Change from Prior Year	25%	24%	34%	18%	31%	11%	47%	23%	7%	11%	9%	1%	-12%

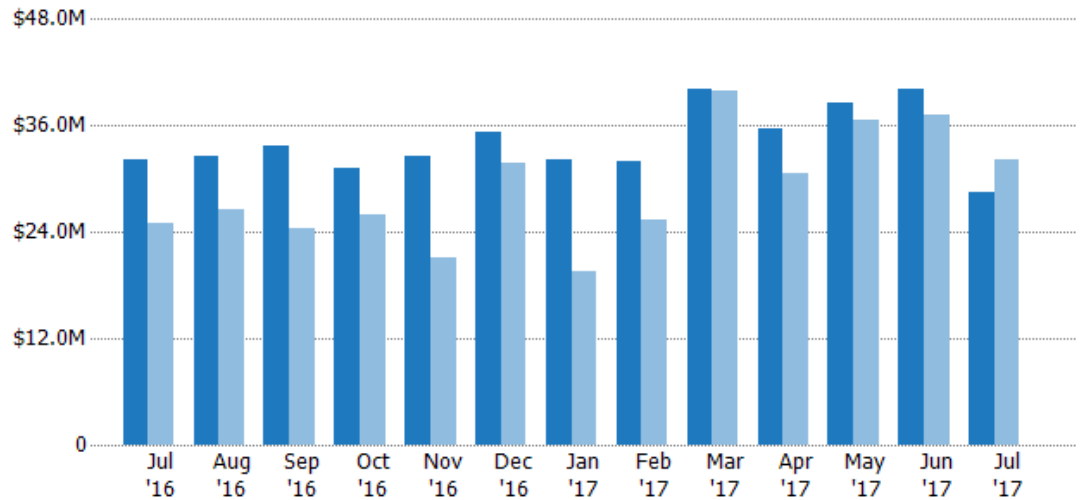
Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

County: Yuma County, Arizona

Month/ Year	Volume	% Chg.
Jul '17	\$28.6M	-11.4%
Jul '16	\$32.3M	29%
Jul '15	\$25M	-9.7%



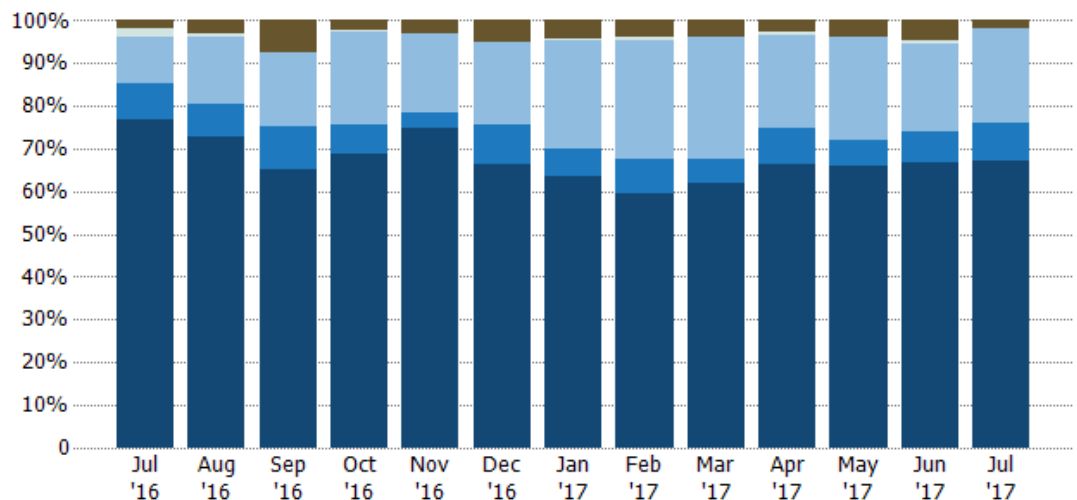
Current Year	\$32.3M	\$32.5M	\$33.8M	\$31.1M	\$32.5M	\$35.3M	\$32.1M	\$32M	\$40.2M	\$35.7M	\$38.6M	\$40.1M	\$28.6M
Prior Year	\$25M	\$26.5M	\$24.4M	\$26M	\$21M	\$31.7M	\$19.5M	\$25.3M	\$39.9M	\$30.6M	\$36.5M	\$37.2M	\$32.3M
Percent Change from Prior Year	29%	23%	39%	20%	54%	11%	65%	26%	1%	16%	6%	8%	-11%

Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

County: Yuma County, Arizona

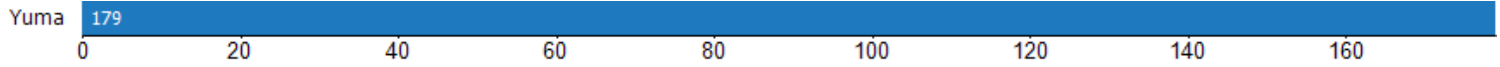


Other	2%	3%	7%	2%	3%	5%	4%	4%	4%	2%	4%	5%	2%
Lot/Land	2%	0%	-	0%	-	-	0%	1%	-	1%	-	1%	-
Mobile/Manufactured	11%	16%	17%	22%	19%	19%	25%	28%	29%	22%	24%	20%	22%
Condo/Townhouse	8%	8%	10%	7%	4%	9%	7%	8%	6%	9%	6%	7%	9%
Single Family Residence	77%	73%	65%	69%	75%	66%	64%	59%	62%	66%	66%	67%	67%

Closed Sales (By County)

The total number of single-family, condominium and townhome properties sold during the last month by county.

Filters Used: County: Yuma County, Arizona

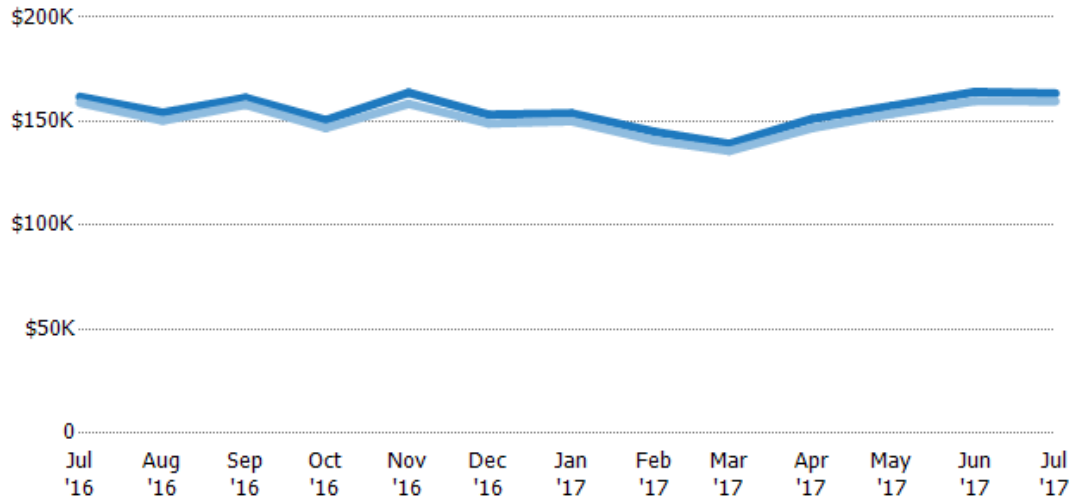


Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

County: Yuma County, Arizona



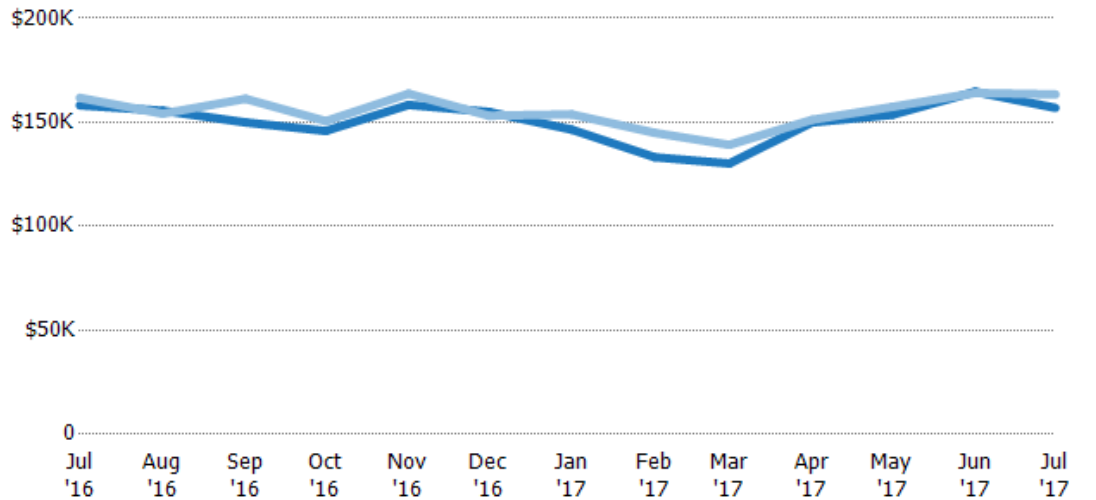
Avg List Price	\$162K	\$154K	\$161K	\$151K	\$164K	\$153K	\$154K	\$145K	\$139K	\$151K	\$157K	\$164K	\$163K
Avg Sales Price	\$159K	\$150K	\$158K	\$147K	\$158K	\$149K	\$150K	\$141K	\$136K	\$147K	\$154K	\$160K	\$160K
Avg Sales Price as a % of Avg List Price	98%	98%	98%	97%	97%	97%	98%	97%	98%	97%	98%	97%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

County: Yuma County, Arizona



Avg Est Value	\$158K	\$156K	\$150K	\$146K	\$158K	\$155K	\$146K	\$133K	\$130K	\$150K	\$154K	\$165K	\$157K
Avg Sales Price	\$162K	\$154K	\$161K	\$151K	\$164K	\$153K	\$154K	\$145K	\$139K	\$151K	\$157K	\$164K	\$163K
Avg Sales Price as a % of Avg Est Value	102%	99%	108%	103%	103%	99%	105%	109%	107%	101%	102%	100%	104%

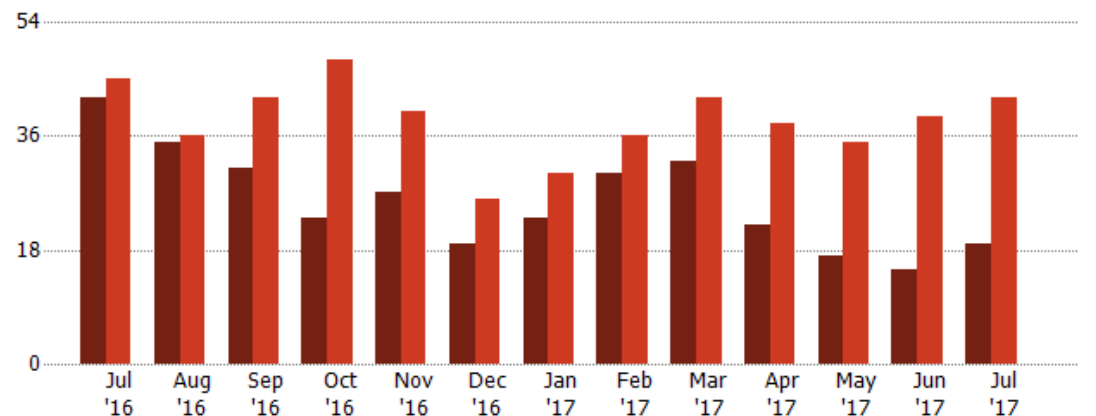
Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

County: Yuma County, Arizona

Month/Year	Count	% Chg.
Jul '17	19	-54.8%
Jul '16	42	-6.7%
Jul '15	45	35.6%



Current Year	42	35	31	23	27	19	23	30	32	22	17	15	19
Prior Year	45	36	42	48	40	26	30	36	42	38	35	39	42
Percent Change from Prior Year	-7%	-3%	-26%	-52%	-33%	-27%	-23%	-17%	-24%	-42%	-51%	-62%	-55%

Distressed Listings (By County)

The number of distressed single-family, condominium and townhome properties that were for sale at the end of the last month by county.

Filters Used: County: Yuma County, Arizona

