

### **Rapport- The Instant Connection**

Rapport is the secret ingredient that makes us feel a tangible and harmonious link with someone else. It is equivalent to being on the same wavelength with the other person. Rapport is the key that makes mutual trust materialize. Have you ever met a perfect stranger and just hit it off? Finding plenty to talk about, you almost felt as if you had met before. It just felt right. So comfortable were you in talking about practically anything that you lost track of time. You developed such a strong bond with that person that you knew what he was going to say. Everything just clicked between the two of you and you felt very close to this person. It could be a physical attraction, or it might just entail being on the same wavelength. You feel your ideas are in sync and you enjoy your time together with each other. This is rapport. When there is rapport, we can differ in our opinions with someone else but still feel a connection or bond with that person. Rapport can even exist between two people who share very few similarities.

As you learn to master rapport, you need to read the reports on: body language, touch and mirroring and matching. All of these reports will help you to develop faster rapport. Faster.

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