

The Mental Game

As I said earlier, it is important to learn and take clues from others who have gone before you and experienced what you hope to experience. But make sure your study and observation of such individuals is only *part* of the full plate of information you're trying to absorb. Then step back and view the big picture. It's easy to get swept up in one person's energy and enthusiasm, so you have to be careful that you don't get too excited and follow them mindlessly. Even if duplication of a few successful people's patterns yields good results, doing so is not going to be the same as if you had drawn the best advice from as many sources as possible and cultivated a personalized success pattern of your own. The more tools in your tool belt, the more equipped you will be to propel yourself higher and higher. Only then will you allow yourself to continuously maximize your present success potential while simultaneously expanding your boundaries to ever-greater heights. When you unearth this pattern, your passion will kick in like never before and you will begin to recognize the taste of true greatness.

If you aren't sure whether or not you have chosen the right direction in your own life, don't panic. We're going to work through that together. As you read this manual, you will become more and more able to determine your focus, your passion and your direction. There are things in this life you are here to accomplish. Everyone has great ideas, goals, un-started business concepts, dreams and unwritten books inside of them. You have to realize that your mind, skills and talents are not limited natural resources. They are not like a computer hard drive or RAM with limited storage potential. They will never run out and are only wasted if you don't use them. If you don't fulfill the mission you're here to fulfill, somebody else will have to do it for you. Don't be denied of your dreams and what you are supposed to accomplish. Remember that you are responsible for fulfilling your dreams. No one else will perform them the way you could have, and no one else's accomplishment of them will give you the joy and satisfaction that could have been yours. Until you hold yourself totally responsible, you don't own your dreams—you are only renting them.