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LAC-Group.com

CONTENTS

ABOUT LAC GROUP

Mission	3
Story	3
Timeline	4
Leadership	5
Organization	5

WHAT WE DO

Parent Company Background	6
Knowledge and Information Services	7
Spend Management	7
Media Asset Curation and Storage	8
Federal Government Services	8
Staffing and Recruiting	8
Clients and Markets	9

RESOURCES

Logo and other image files	10
Tagline and Trademarks	10
Standard Descriptions	11
Leadership Bios	13

CONTACT INFORMATION AND LOCATIONS

Press Contact	20
Social Media	20
Offices	21



ABOUT LAC GROUP

Mission

To be the trusted global leader in optimizing library management and knowledge services by leveraging world-class talent and expertise.

Story

Librarian Entrepreneur

In 1986, Deborah Schwarz left her career as Library Director at a major law firm in Los Angeles and founded Library, Inc. – a boutique temporary staffing business for law firms in southern California. When asked by a client if she would be willing to completely take over and manage the firm’s library, she recognized an opportunity to expand her business by adding library outsourcing to the company’s offerings.

With continued growth through opportunities and strategic acquisitions, the company evolved into LAC Group, a Business-to-Business information services provider serving Fortune 500 corporations, major law firms, federal government, media and entertainment companies and leading universities. The company employs nearly 400 library, research, information management and consulting professionals who work virtually, at client sites and in LAC Group offices throughout the United States and the United Kingdom.

As media and information continue to march to a digital drumbeat, LAC Group will be at the forefront, while continuing to meet the vital needs of archiving and preserving their clients’ unique physical artifacts.

Differentiators

LAC Group’s success is driven and differentiated by people – experts and leaders in identifying, curating and converting information into assets. Whether staffing libraries, negotiating spend contracts, tackling complex research requests or curating media, the skilled professionals at LAC Group make the difference.

Timeline

1986

Company founded as Library, Inc.

1989

Incorporated as Library Associates, Inc.

1998 | 40 EMPLOYEES

First Library Management Outsourcing client Pillsbury

1999

Awarded Library & Archive contract with Toyota

2000

Awarded Library Outsourcing contract with Manatt

2001

Awarded Research contract with global energy provider

2003

Acquisition of Washington, D.C.-based Sanad Technologies, expanding Federal Government services

2004 | 150 EMPLOYEES

Awarded multi-year Library of Congress Contract

2006

Awarded NASA/Goddard Space Flight Center Contract

Awarded Library Services contract with Tulane University (post-Hurricane Katrina support)

2007

Awarded multi-year Knowledge Management contract with USAID

Acquisition of Strategic Staffing Associates

2009

Company name change and rebranding to LAC Group

Awarded Research & Library Services contract with major broadcasting company

2010 | 200 EMPLOYEES

Physical Asset Management added to contract with major broadcasting company

2011

Acquisition of Chase Cost Management, expanding services for legal and business markets

2013

Named to the Inc. 5000 list as one of the nation's fastest-growing, privately-held companies

Library as a Service® (LaaS) platform launched

Partnership with Manzama to integrate the company's services in LaaS platform

Acquisition of PRO-TEK Vaults from Eastman Kodak and opening of Media Curation Center

2014 | 380 EMPLOYEES

Awarded Major Movie Studio contract for DAM

Awarded Library Services contract for International Monetary Fund/World Bank library network

Strategic partnership with Fastcase for integration in LaaS platform

Strategic partnership with Soutron Global for integration in LaaS platform

2015

Investment from private equity fund TZP Growth Partners

2016

30th anniversary of company founding

Leadership

- Deborah Schwarz, Chief Executive Officer and Founder
- Robert Corrao, Chief Operating Officer
- Len Levy, President, Chase Cost Management
- Tom Regal, Vice President, PRO-TEK Vaults
- Eleanor Windsor, Vice President, Client Engagement, UK & EMEA
- Iain Dunbar, Vice President, Operations, UK & EMEA
- Laura Wang, Vice President, Operations

Please see Resources for leadership bios and pictures.

Organization

Established in 1986, LAC Group is a privately held corporation. Operating divisions also include LibSource, Chase Cost Management (CCM), LAC Federal, LibGig and PRO-TEK Vaults.

GSA Schedule for Technical Administrative & Professional Staffing and Office, Imaging and Document Solutions.



WHAT WE DO

LAC Group offers a synergistic set of services designed to optimize two of the most important assets in any organization – human capital and information capital. LAC Group is the umbrella organization for five operating divisions:

Parent Company



Knowledge and Information Services



Spend Management



Media Asset Curation and Storage



Federal Government Services



Staffing and Recruiting



Parent Company Background

The “L” in LAC Group is for library, and the company has been at the forefront of the evolution of this venerable institution, especially for special libraries in the fields of law, business, media and entertainment, government, medicine and academia. Utilizing a team of skilled librarians, analysts and researchers, LAC Group provides three core, integrated service offerings – Library as a Service[®], Spend Management, and Media Asset Curation and Storage – as well as targeted marketing for recruiting and federal government.

Research and Intelligence: LAC Group's innovative Library as a Service[®] platform includes a configurable Knowledge Services Portal (KSP) that integrates access to an organization's external and internal information services and resources, as well as research services provided on-demand by trained and experienced professionals in the information sciences.

Technical Services: The volume and veracity of growth in digital information is driving a need for solutions to streamline research and reporting, ensure copyright and digital rights compliance and value assets that are worthy of monetization and preservation. Taxonomies, Metadata, Indexing and Rights Clearance are just a few of the technical services LAC Group provides for the classification, curation and organization of digital and physical information assets.

Knowledge and Information Services

Staffing and Outsourcing: Recruiting, Staffing and Managed Services (outsourcing) are core strengths and capabilities of LAC Group, with services to meet the needs of any library, information center or media center in law, business, media and entertainment, government, medicine and academia. Filling short-term projects, recruiting for full- or part-time employment or assuming full management, LAC Group assesses and develops the right staffing solution for the client's goals, needs and budget.

Library Modernization: LAC Group has refined the digital library process to design and develop the best information center and knowledge resource for a client's culture, user base, resources, security requirements and technology. With input from all information users, LAC Group creates a detailed implementation plan and content recommendations that includes virtual library portals, consideration of access rights and staff training.

Archives and Records Management: LAC Group services for archiving and records management includes the development and maintenance of retention policies, procedures and schedules to meet legal and operational requirements and comply with all necessary rules and regulations. LAC Group will either serve as a consultant or supplemental resource to a client's in-house operations or wholly assume the function as a managed service.

Spend Management

The long-term strength of any organization depends on the successful management and optimization of its financial resources. Chase Cost Management (CCM) is the LAC Group division dedicated to strategic spend management consulting services and programs for expense reduction and cost containment. The experts at CCM deliver guidance and programs in the expense categories of office supplies, legal research and electronic resources, small parcel shipping, telecom, mailroom outsourcing, and records management. Services include vendor sourcing, contract benchmarking and negotiation, periodic audits, procurement process review and optimization, invoice auditing and credits recovery.

Media Asset Curation and Storage

The explosion of film, audio, video and other media assets requires skill and expertise in content curation, management and monetization. PRO-TEK Vaults is the LAC Group division that leads the industry in managing and optimizing these resources across all digital and physical formats.

Digital Asset Management and Monetization: PRO-TEK provides scalable solutions for a wide-range of content management and monetization needs. Merging technologies, tools, workflow processes and archival best practices with viable project plans, the company's media experts apply their experience and know-how to content in any form, including still and moving images, audio, documents, artifacts, books, design files and other information assets.

Film Preservation and Curation: PRO-TEK staff are highly skilled film enthusiasts and artisans in their own right, providing answers to the ever-changing needs of moving image and still photography content owners. The PRO-TEK vault incorporates robust environmental features for the restoration and safeguarding of unique, irreplaceable content. Film preservation services include Film Inspection & Repair, Still Archive Services, Archival Storage, Library Services, Nitrate Services, and Special Projects.

Federal Government Services

LAC Federal is dedicated to the unique knowledge and information management needs of federal government agencies and departments. Based in Rockville, Maryland, the Federal team is familiar with all facets of U.S. government procurement, either as direct contractor or trusted subcontracting partner. LAC Federal is on GSA Schedule for Technical, Administrative & Professional Staffing as well as Office, Imaging and Document Solutions. As part of LAC Group, the Federal division delivers the company's full range of knowledge and information management expertise, customized for government clients.

Staffing and Recruiting

LibGig offers a wide range of recruiting and staffing services for librarians and other knowledge and information professionals. First-time job seekers, career changers and employers of all kinds rely on LibGig for recruiting services, online job board, networking opportunities and professional development resources. From specialists (e.g., taxonomists, researchers and archivists) to generalists to executive management, LibGig matches the right information skills and experience to meet any staffing needs for corporations, law firms and other organizations.

Clients and Markets

LAC Group and its operating divisions serve a diverse range of clients and markets:

Fortune 500

- Major aerospace and aircraft corporation*
- Major petroleum corporation*

Federal Government

- Library of Congress
- Environmental Protection Agency (EPA)
- National Oceanic and Atmospheric Administration (NOAA)
- Food and Drug Administration (FDA)

Law Firms

- Pillsbury Winthrop Shaw Pittman
- Manatt Phelps & Phillips
- Best Best & Krieger LLP

Media and Entertainment

- Major news and entertainment television network*
- Kodak Cinema and Television
- Major motion picture studios*

Universities

- Tulane University
- Loyola Marymount University
- Pepperdine University

* Client confidentiality agreements exclude us from publicly revealing the names of these organizations.



RESOURCES

Logo and other image files

Please go to lac-group.com/lac-group-media-resources/ for links to downloadable files for logos, leadership head shots and other corporate imagery.

Tagline and Trademarks

- Our Expertise, Your Results
- Library as a Service®
- Information Curators™

Standard Descriptions



About LAC Group

LAC Group is a leading provider of virtual and outsourced library services and other knowledge management solutions that help large organizations improve decision-making and leverage their information assets. The company has a strong track record of delivering high-quality, cost-effective solutions in three core integrated service areas - Library as a Service, Spend Management and Media Asset Curation and Storage. Founded in 1986 as Library Associates in Los Angeles, California, LAC Group helps enterprise clients in business, government, law, media, entertainment and education manage, curate and leverage their physical and digital content. Learn more at www.lac-group.com.



About LibSource

LibSource delivers flexible and cost-effective Library as a Service[®] solutions for research, business intelligence and other information center needs. Enterprise clients have the option to deploy full or hybrid managed services to maintain the presence of their physical library without the administrative burden, as well as taking advantage of virtual, cloud-based service with subscription options that meet any needs. Whether temporary projects or long-term relationships, LibSource employs researchers, competitive intelligence experts and other library professionals with specialized training and experience to help organizations excel in today's knowledge-driven economy. Learn more at www.libsource.com



About Chase Cost Management (CCM)

Chase Cost Management (CCM) was founded in 1998 in New York City, where it has been operating as a division of LAC Group since 2011. CCM provides strategic spend management advice and programs that enable businesses to contain costs and reduce expenses for optimal financial performance. Proven results are based on in-market experience, contract negotiation expertise, benchmarking knowledge and access to extensive data on costs, expenditures, vendors and SKUs. CCM serves Fortune 500 corporations, as well as major law firms, healthcare and biotech companies and the pharmaceutical industry. Learn more at www.ccmchase.com.

PRO-TEK VAULTS

About PRO-TEK Vaults

PRO-TEK, launched by Eastman Kodak in 1994 and acquired by LAC Group in 2013, offers state-of-the-art inspection, restoration, preservation, curation and archiving services for motion picture, still photography and digital media assets. PRO-TEK sets the standard for a precise, critically controlled environment and processes for long-term safeguarding of valuable content. The skills and knowledge of PRO-TEK's film and digital media experts are unmatched in the areas of provenance, preservation, curation and monetization. Learn more at www.protekvaults.com.



About LAC Federal

LAC Federal is the Rockville, MD-based division of LAC Group dedicated to the unique knowledge and information management needs of federal government agencies and departments. With experience in all facets of the U.S. government procurement process, LAC Federal works as direct contractor or subcontractor with strategic partners. LAC Federal is on GSA Schedule for Technical, Administrative & Professional Staffing as well as Office, Imaging and Document Solutions. Learn more at www.lacfederal.com.

LibGig

About LibGig

LibGig is the online career and professional development network for librarians and other information sciences professionals, as well as the employers in need of their skills and experience. A full range of talent acquisition services are provided by senior recruiters for part-time, full-time and temporary information management professionals. A job board is available for entry-level and experienced positions for temporary, part-time and full-time work in the information sciences. Learn more at www.libgig.com.

Leadership Bios



"I am passionate about refocusing the skills and expertise of professional librarians outside the library walls. As technology liberates publishing and access, the discipline of library science plays a crucial role in organizing, synthesizing and curating content. LAC Group will be at the forefront, helping decision-makers find meaning in big data to guide their judgments and actions."

DEBORAH SCHWARZ

Chief Executive Officer and Founder

In 1986, Deborah Schwarz left her career as Library Director at a major law firm in Los Angeles and founded Library Associates Companies (LAC), a boutique temporary staffing company for law firms in southern California. Under her leadership, the business has grown into LAC Group, a certified Women's Business Enterprise with multiple divisions and offices in the United States and the United Kingdom. Ms. Schwarz continues to be a hands-on CEO who enjoys working with clients and inspiring employees to pursue innovation and excellence in all assignments and projects.

Available as Speaker and Reference for:

- Non-Traditional Careers
- Library and Information Center Outsourcing
- Library Innovation and Modernization
- Women-Owned Businesses and Entrepreneurship

Education:

- BA, History, University of Michigan
- MLIS, University of Toronto

Other:

- Entrepreneurial Advisory Board, University of Michigan School of Information Science
- President-elect, Special Libraries Association (SLA), Southern California Chapter
- Rescue dog parent, Angel City Pits
- Avid exerciser, voracious reader, passable cook



“When Deborah Schwarz asked me to join LAC Group, I could not have anticipated how quickly the company would grow or how rapidly the library and information services industry would evolve. As we add people, develop new services and expand into new markets, I’m excited about my role in the company’s continuing transformation.”

ROBERT CORRAO

Chief Operating Officer

As Chief Operating Officer, Rob Corrao is responsible for business operations and integration of all company service lines, mergers and acquisitions. He has over twenty years of experience in information technology, strategy, operations, consulting, sales and marketing. Prior to LAC Group, he was president of Softlink America, an Integrated Library Software solution for special libraries and archives, where he oversaw growth in U.S. markets and influenced the company’s future-oriented product direction.

Available as Speaker and Reference for:

- Library Innovation and Modernization
- Growth and Diversification for Information Service Businesses
- Acquisition Integration
- Leveraging Technology

Education:

- BBA/BA Marketing & Psychology with Minor in Finance, University of Notre Dame

Other:

- Volunteer Pilot, Angel Flight
- Greyhound dog rescue
- Sailing, aviation, cooking and family



“Spend Management is a strategic, holistic look at an organization’s expenditures in order to preserve financial resources for other goals and objectives. But our people do more than strategize; we roll up our sleeves, delve into the contracts and purchase orders and develop plans that eliminate waste and fraud, streamline processes and reap other cost-cutting rewards.”

LEN LEVY

President, Chase Cost Management

Chase Cost Management (CCM), founded in 1998 by Len Levy, merged with LAC Group in 2011. Today, Mr. Levy continues to lead a group of experts responsible for identifying cost saving and profit maximization opportunities for clients and prospects. Prior to founding CCM, Mr. Levy held senior positions at PriceWaterhouseCoopers and Universal Stationery Supply. He has established himself as a leading expense reduction expert, pioneering CCM’s unique “Think Table” approach to cost management consulting.

Available as Speaker and Reference for:

- “Think Table” approach to Spend Management
- Maximizing Law Firm Financial Resources
- Vendor/Supplier Benchmarking and Contract Negotiation

Education:

- BA, Government, Franklin & Marshall College
- MBA, Wharton Business School, University of Pennsylvania

Other:

- Certified Public Accountant
- Competitive tennis player; played European Circuit



“People at PRO-TEK have a love of motion pictures and a reverence for vintage film. These are individuals who have written books about the history of film and have knowledge that is simply not available anywhere in the world. They are collectors and enthusiasts who know the value of the archives they are protecting.”

TOM REGAL

Vice President, PRO-TEK Vaults

Tom Regal joined LAC Group in 2014 to take over operations for PRO-TEK Vaults, the film restoration and preservation business started by Eastman Kodak in 1993 and acquired by LAC Group in 2013. Mr. Regal has 30 years of experience in the entertainment industry, with the last twenty specializing in preservation and restoration. He created and managed the Audio Restoration and Digital Preservation groups for Universal Studios and is familiar with all film, audio, video and digital formats. He comes to LAC Group from Iron Mountain, where he was responsible for their Digital Studios and West Coast physical operations.

Available as Speaker and Reference for:

- Preservation and Restoration
- Film, Audio and Asset Management

Education:

- B.S. Music, College of St. Rose, Albany, NY

Other:

- Member, National Film Preservation Board (NFPB)
- Director of the Board, Association of Moving Image Archives (AMIA)
- Ironman Triathlon competitor



"I believe that some services are definitely best delivered by experts rather than generalists. At LAC Group, I've moved back to my roots of business research and knowledge management, taking the best of the best to provide an approach that really responds to client needs."

ELEANOR WINDSOR

Vice President, Client Engagement, UK & EMEA

Eleanor Windsor has been working in professional services since 1999, starting in the insurance industry before transitioning to law. As Head of Business Intelligence and Information Services for multinational law firm Osborne Clarke, Ms. Windsor was part of the leadership team responsible for the ground-breaking move to outsource several of the firm's support functions. The success of this venture led to a the role of Vice President and Client Account Manager at the outsourcing provider, Integreon, where she developed the first shared library service for UK law firms. Ms. Windsor is responsible for developing business for LAC Group's 'Library as a Service' platform for European markets.

Available as Speaker and Reference for:

- Service development and innovation
- Law firm and business services outsourcing
- Business intelligence and business research in law firms

Education:

- Bachelor of Arts (BA), Financial Services, University of the West of England
- Diploma, Management Studies, University of the West of England
- Master of Business Administration (MBA), University of the West of England

Other:

- Prince2 Certified Project Management Practitioner
- Loves traveling and spending time with family
- Cooking and good food



"As a diversified information services company, LAC Group is considered a leader in the industry, helping clients maximize the value of their data and library/archival media. We are engaged in providing managed services in the areas of library, research, knowledge management, digital asset management and archiving to a wide variety of organizations across the USA and now the UK."

IAIN DUNBAR

Vice President, Operations, UK & EMEA

When LAC Group expanded to the UK market, they selected Iain Dunbar to introduce the company's flexible approach to management services. With extensive library and archiving experience, Mr. Dunbar's strengths are in evaluating information management practices, matching systems to user requirements and designing system interfaces and workflows. Prior to joining LAC Group, Mr. Dunbar worked for Softlink Europe, expanding Softlink's integrated library solutions within the United Kingdom and the rest of Europe, the Middle East and Africa and expanding the company's client list to more than 4000 libraries in less than ten years.

Available as Speaker and Reference for:

- Library & Archive Collections Management
- Library System Design, Development and Integration
- Data Analysis
- Learning Management/Knowledge Management Systems

Education:

- BSc, Physics, University of Edinburgh

Other:

- Chartered Institute of Library & Information Professionals
- Classic car restoration, live music (mostly Americana) and contemporary theology
- Spending time with two young grandchildren and business venture in Zambia



LAURA WANG

Vice President, Operations

Laura Wang spearheads the company's customer-service model and commercial partnerships, providing management support to LAC Group and all its operating divisions, with responsibility for implementing plans and processes to ensure profitability and deliver world-class customer and partnership experiences. She has held management roles in consumer finance and merchandise buying for Sport Chalet and Guess, while honing her strategic planning and operational skills managing teams and projects throughout the supply chain of fashion design and apparel manufacturing, working for Unger Fabrik and Vince. Her wide-ranging skills transfer well to the needs of LAC Group's diverse business units and clients.

"Strategizing ways to improve productivity and expand proficiencies at LAC Group are initiatives that excite me each day. I'm impressed with the track record of successes in servicing the clients we have partnered with and am thrilled to be a part of future opportunities to make LAC Group the top choice for prospective clients."

Available as Speaker and Reference for:

- Operational planning and management for optimal customer satisfaction

Education:

- BA, French with Accounting Minor, University of California at Santa Barbara

Other:

- CrossFit physical fitness and training
- Loves a good book



CONTACT INFORMATION AND LOCATIONS

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LAC Group Website	lac-group.com
LibSource Website	libsource.com
Chase Cost Management Website	ccmchase.com
PRO-TEK Website	protekvaults.com
LAC Federal Website	lafederal.com
LibGig Careers Website	libgig.com
Facebook	www.facebook.com/LACGroup
Twitter	www.twitter.com/lac_group
LinkedIn	www.linkedin.com/company/lac-group

Offices

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