

Real Estate Coaching Program

Dale Tyson

Everyone is different so parts of the program are customized to fit your situation and goals.

The program objective is to provide information, resources and do activities for you to learn how to do real estate investing on your own. Although I hope we can do joint ventures when ready.

The program does not have a specific time frame. The easier you absorb and apply the information will determine when you are ready.

This involves 30 + years of knowledge, skills and experiences from related corporate and business work.

Here is an outline of the coaching program topics. This relates to my RE Introduction class that goes into details about what is involved in real estate investing such as the types of investing, finding deals, what is involved in determining the ARV, what are the costs, the paperwork, and more.

1. Review current situation to suggest what start with
How time can you spend, what income do you have, how much cash or retirement funds, credit score, etc.
2. Develop mid and long term strategy
What will your financial needs be, how much time do you want to spend on the business, do you create a “business” with systems and have others doing work, etc
3. Create action plan and begin activities
We create a Master Plan with sequenced activities for a period of time, start working the activities
4. Discuss what I’ve done and why to learn from
Some information is shared in the beginning relating to your situation, other information is provided relating to what you are doing. There will be things we both learn as you progress.
5. Share and introduce you to my contacts and other resources
There are many people I’ve worked with for years on multiple projects that I trust. There are people I can ask for referrals when I need someone new. I continue to build my contact list.
6. Provide a spreadsheet to evaluate opportunities (quick and comprehensive)
The quick version needs 4 numbers to decide if worth taking more time to investigate. The comprehensive has lines involving purchase, rehab, holding, maintaining, and selling.
7. As a Realtor, help you in many ways with MLS properties
Help you set auto searches to find properties, represent you buying or discounted – 2% listing, provide MLS comps (my investor version), any type of transaction form including non-Realtor such as Assignment
8. Work with you on all aspects of your deals
This starts with deciding if it is worth buying, estimate ARV, determine the exit strategy and the rehab SOW, finding contractors, work with you through the project – extra fee if I manage the entire project, etc.
9. Possibility help arrange financing (I’m a certified money broker)
Determine the financing based on your situation, provide lenders (hard money, private money, or commercial bank),
10. More based on what you need
Your situation and goals may lead to other topics and actions.

Contact:

Email: dalet@DaleTysonRECoaching.com