

*Sandy
Forster's*



Business with Soul tip:

A powerful strategy in the growth of any business is to look at the figures (and yes, I can hear your collective groan). As business owners it's easy to get emotionally attached to a product or service we offer without really knowing if it's making us MONEY – which of course should be one of the main goals of our business.

We continue to offer products or services because we've always offered them; our clients or customers expect it; we like offering them.... the list goes on.

It's time to grab a pen and paper and list the products or services you offer and look at how much you charge per unit; how many units you sell per month; total income per unit a month. This allows you to see what's making you the most money and what is potentially 'dead wood' that you could let go of. It's a start to your business financial freedom.

***Prosperity & Success Mentor Sandy
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www.WildlyWealthy.com***