

How Indian Leaders Make Ministry Decisions



Factors in Spirit-Led Decisions

Challenges in Decision-Making

Types of Decision-Makers



SPIRITUAL

- Prayer
- Scripture
- Personal calling



INDIAN LEADERS

- Balancing the spiritual, relational and context-specific factors of decision making.
- Managing an open discussion about decision making within your ministry.
- Facilitating understanding of your organisation's decision making for ministry partners so that joint projects proceed smoothly.



INFLUENCER

- Urban with access to communications, strategic information, and technology
- Respected elders – 85% over age 45
- Well-educated network & movement leaders



RELATIONAL

- Input from respected elders
- Regular staff devotional time
- Trust factor – verifying information



NON-INDIAN LEADERS

- Understanding the role of different leaders in decision making.
- Learning and respecting decision making practices in India.
- Paying closer attention to spiritual and relational factors in decisions, not just the contextual ones.
- Understanding the key players who participate in decisions, not just the one person who is most often engaged in conversation.



INITIATOR

- Practitioners who seek training and connection
- Starting new congregations and ministries
- Well connected through technology and open to using data
- 59% under age 45



CONTEXT SPECIFIC

- Primary source information
 - Circumstantial guidance
 - Organisational structure
- Prayer and input from respected elders are leading factors in decision making.



IMPLEMENTER

- Pastors and lay leaders involved in grassroots ministry
- Less formal education and less likely to speak English
- Critical source of information for the ministry community

Source: GMI Ministry Decision Research: India, GMI Original Research, February 2014, www.gmi.org/decisionresearch.



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