## FOR IMMEDIATE RELEASE

## Mushroom Networks and APAC IT Services Leader XPossible Partner to Provide High-Performance Internet Access

SD-WAN Innovator and Services Firm to Leverage Broadband Bonding Technology Across APAC

SAN DIEGO – March 20, 2017 – Mushroom Networks, an innovator in Broadband-Bonding<sup>™</sup> and Software-Defined Wide Area Networking (SD-WAN) platforms, today announced that leading IT services firm XPossible Technologies, Inc., has selected Mushroom Networks as a critical technology partner. XPossible provides easily integrated solutions to hotels and enterprises to provide easy, high-performance Internet access. Serving the Asia PAC region, XPossible develops technology platforms that make accessing the Internet convenient and easy for everyone from everywhere.

"I am one satisfied customer," said Henry Sitoasta, XPossible's Officer-in-Charge at the Charter House. "With Mushroom Networks' Truffle platform, I can easily check whenever something is wrong with our branch network, be it an issue with my line connection, my Internet provider, or a problem on the access point. Additionally, allocation of bandwidth per customer is very easy to manage, which is critical for our business."

XPossible makes extensive use of the Truffle SD-WAN Orchestration and Broadband Bonding appliance, which enables cost-effective and self-healing Internet access for businesses, enterprise branch offices, hotels and other multi-tenant buildings. Truffle load balances and intelligently orchestrates up to four (or optionally as many as eight or twelve) Internet lines to increase performance and up-time of applications and services that run over the Internet. Several T-1, DSL, cable modem, MPLS, metro-Ethernet or fiber services from different ISPs can be aggregated to provide increased bandwidth. Truffle provides a quick Return on Investment (ROI) and lower operating expenses. The payback period on the investment is often less than 6 months.

Cahit Akin, CEO of Mushroom Networks, said, "Truffle is an industry leading example of how SD-WAN technology can provide more efficient and cost-effective solutions to today's IT departments, as well as the channel providers that serve them."

As businesses begin to recognize the WAN as the primary performance bottleneck for cloud services and Internet connectivity, there has been a shift away from carrier-managed private networks like MPLS as the sole connectivity resource, due to hosted applications as well as lower cost and higher bandwidth availability. More and more businesses are looking to Managed Service Providers (MSPs) and distributors/VARs for solutions that enable them to remotely and easily manage multiple locations with disparate connectivity. Mushroom's channel partner programs include a wide range of SD-WAN and Broadband Bonding solutions for various vertical markets and are available for qualified resellers and service providers worldwide.

## **About Mushroom Networks**

Mushroom Networks, Inc., is a privately held company based in San Diego, CA, providing patent pending Broadband Bonding solutions to a range of Internet connection applications. The company's flagship product line serves SMBs, enterprises, multi-tenant buildings, and broadband service providers and bonds dissimilar broadband access technologies forming a single highly reliable broadband pipe that can easily scale based on needs. Mushroom Networks was the winner of the 2015 Most Innovative Product award by CONNECT, finalist for the coveted 2012 San Diego Business Journal Innovation Award, winner of the XCHANGE Tech Innovators Xcellence Award, and winner of the 2008 CONNECT® 'Most Innovative New Product' award, Network World's "top technology trend of 2008" award. For more information, please visit https://www.mushroomnetworks.com or call (858) 366-9255.

## **Media Contact:**

Jay Nichols Mushroom Networks, Inc. jnichols@mushroomnetworks.com Tel: (858) 366-9255 ext 6039