

## Strategic Planning Retreat

Groveland, Florida







### Planning Session # 1 Agenda

- Welcome and Introduction
- Setting the Stage: Context for Strategic Planning
  - Environmental Scan and SWOT Analysis
- Develop the Mission and Vision Statements
- Scenario Planning
- Reflection and Closure





### Guidelines for Effective Participation

- 1. Communicate in a genuine, direct, candid, and honest manner.
- Be open-minded, curious, and inquisitive.
- 3. Fully engage and contribute your unique experiences and perspectives
- 4. Honor and respect the diverse and uniquely different experiences of your colleagues.
- Listen with an open mind; strive to understand; be willing to change your mind.

- 6. Agree to disagree; if you disagree, state your position/reasons.
- Look for areas of common interest and consensus and build off of them.
- 8. Stay future-focused, aspirational, and tuned into possibilities.
- Be concrete and descriptive in what you want to achieve.
- 10. Identify and resolve to take action on the priorities that collectively move the City to a better future.





### Environmental Scan and SWOT Analysis

### Strategic planning starts with an environmental scan and SWOT analysis to:



Identify potential opportunities, challenges, and trends that can drive the City's focus and effectiveness.



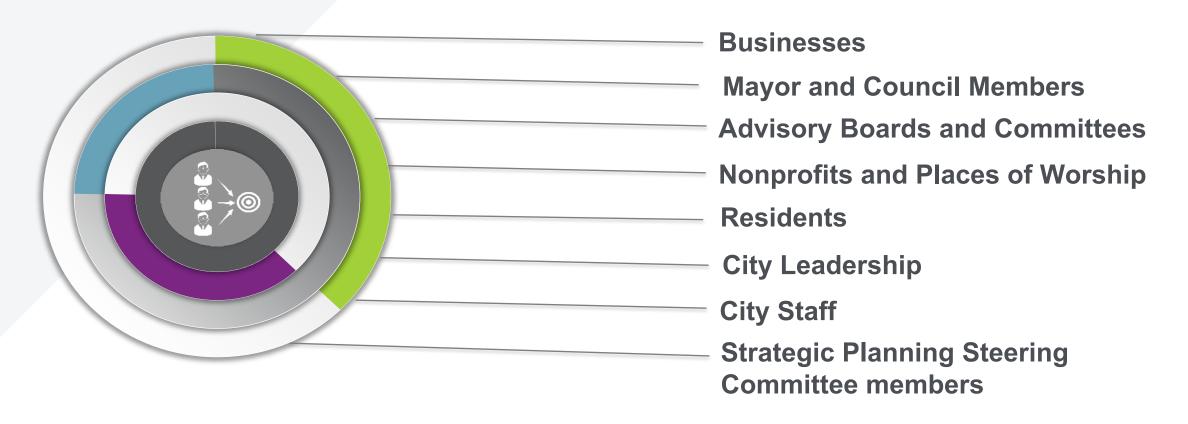
Provide everyone involved in strategic planning with a shared understanding of the City's current environment.



Help City leaders successfully navigate the forces and obstacles that can hinder the achievement of a shared vision.



### Community Engagement Approach



✓ One-on-one interviews with Groveland community members and stakeholders



- ✓ Survey of Groveland residents and idea opportunities on Social Pinpoint
- **✓** Community forums

### Virtual Community Engagement Platform

City website







City of Groveland

Welcome to the community engagement webpage for Groveland's next strategic plan, which will lay out goals and objectives for the long term. This plan's success depends on input from people like you who know and love Groveland, and have a vested interest in making it an even better place going forward. To make the Groveland Strategic Plan work we need YOU! Please complete the survey, give us your thoughts on the "Ideas Wall," sign up for our virtual community forum or post your thoughts on social media.

Please click on the video below to view messages from our City leaders.







### Virtual Community Engagement

#### Get Involved



#### **Share your ideas**

Dive into big topics, letting us know what you think Groveland should focus on - and how.

Leave a comment



#### Take a brief survey

Let City leaders know how Groveland is doing and how it should evolve.

Give us a few minutes



#### **Envision our future**

We are a diverse community with safe neighborhoods, beautiful parks, and open spaces. Share your ideas on how can have even more charm in the future.

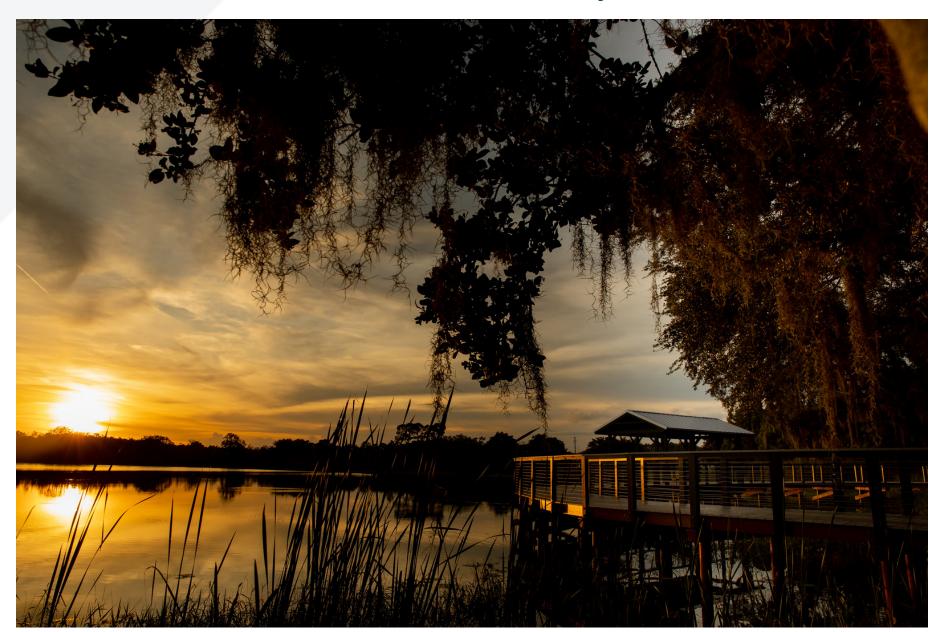
Join the Discussion

Remain engaged, involved, and engaged





## Groveland Community Profile







# 30<sup>th</sup> Safest City out of 884 in Florida

- Safewise 2021



5<sup>th</sup> Best Place to Raise a Family in Lake County

- Niche, 2021



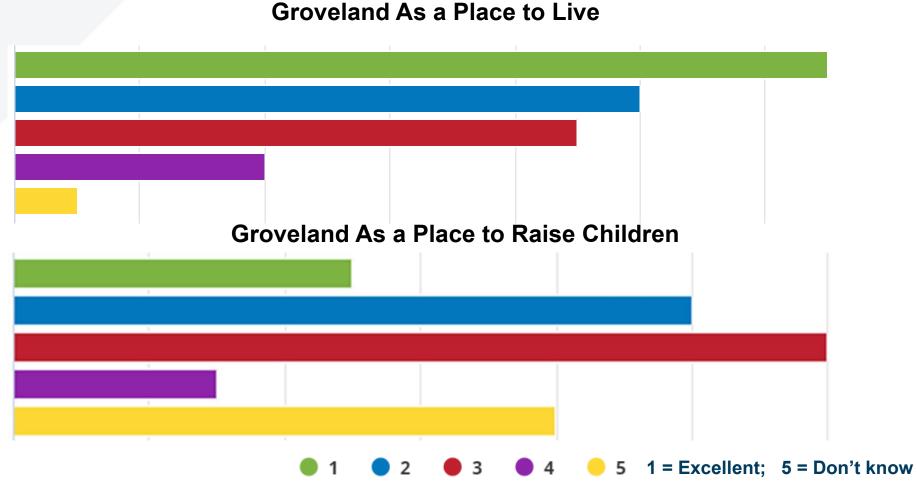
**Most Diverse Place to Live** in Lake County

- Niche, 2021





Strategic planning survey respondents gave Groveland fairly high marks as a place to live.





#### Overall Niche Grade

B- Public Schools

B- Crime & Safety

B Housing

C+ Nightlife

B Good for Families

A+ Diversity

B+ Jobs

A Weather

B Cost of Living

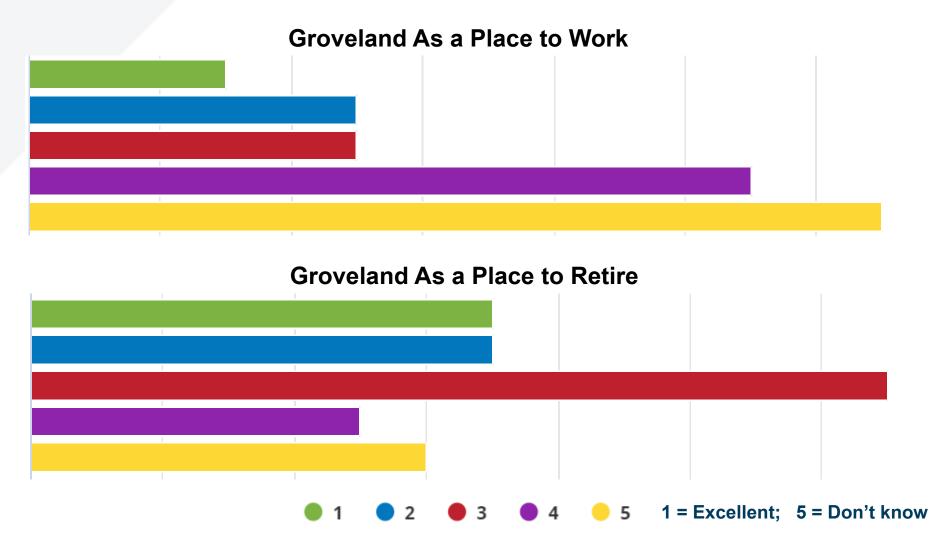
B- Health & Fitness

- B Outdoor Activities
- C+ Commute





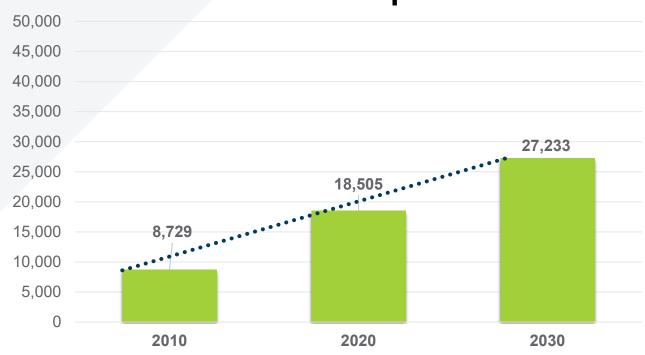
Strategic planning survey didn't rate Groveland as highly as a place to work or retire.





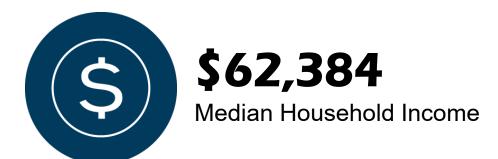
#### **About Groveland**

### **Groveland Population**



Source: U.S. Census Bureau, 2020 Census







**\$199,100**Median Home Value



87.3%

High School Graduate or Higher

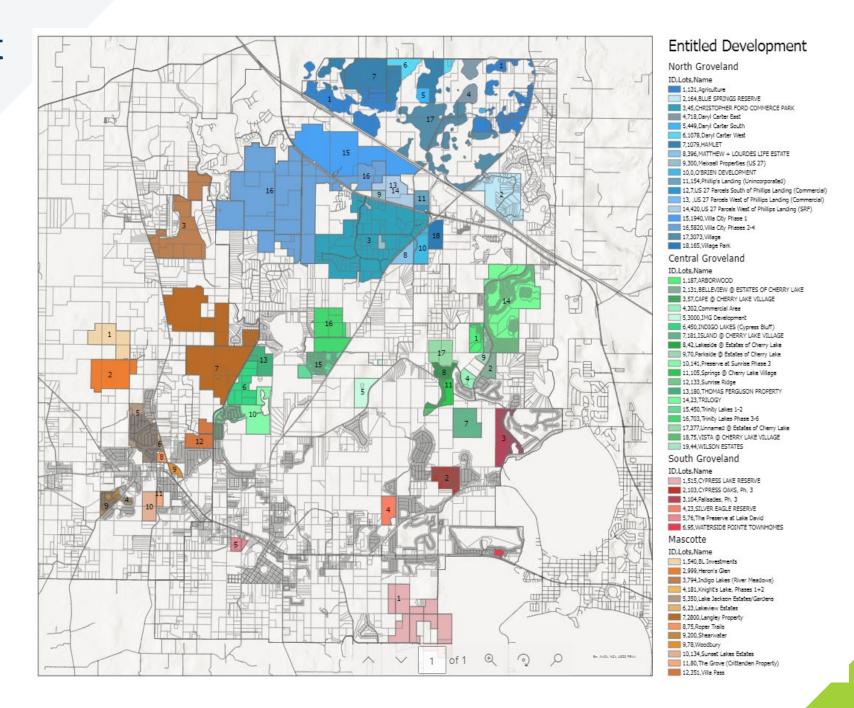


14%

Residents in Poverty

### **Growth Forecast**

- . ~ 8,000 built
- . ~ 24,000 unbuilt
- . ~ 600 per year





### New Development Regulations

**Town** 

Village

Hamlet

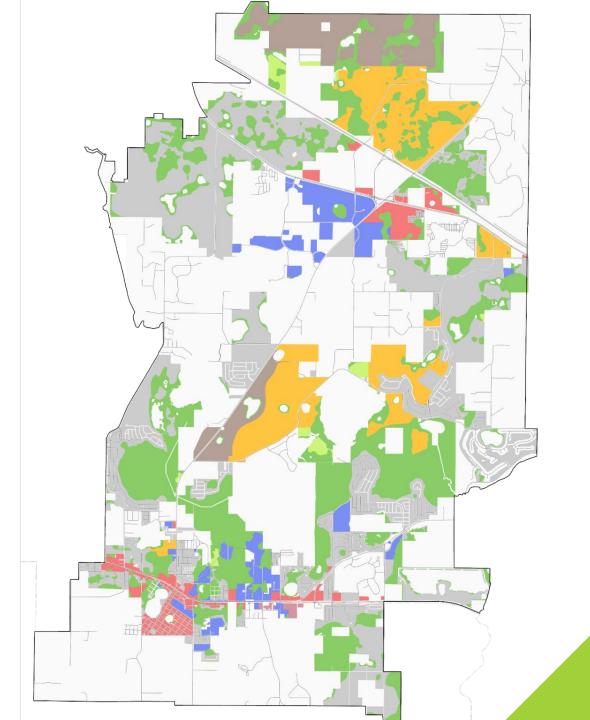
**Established Neighborhood** 

**Employment Center** 

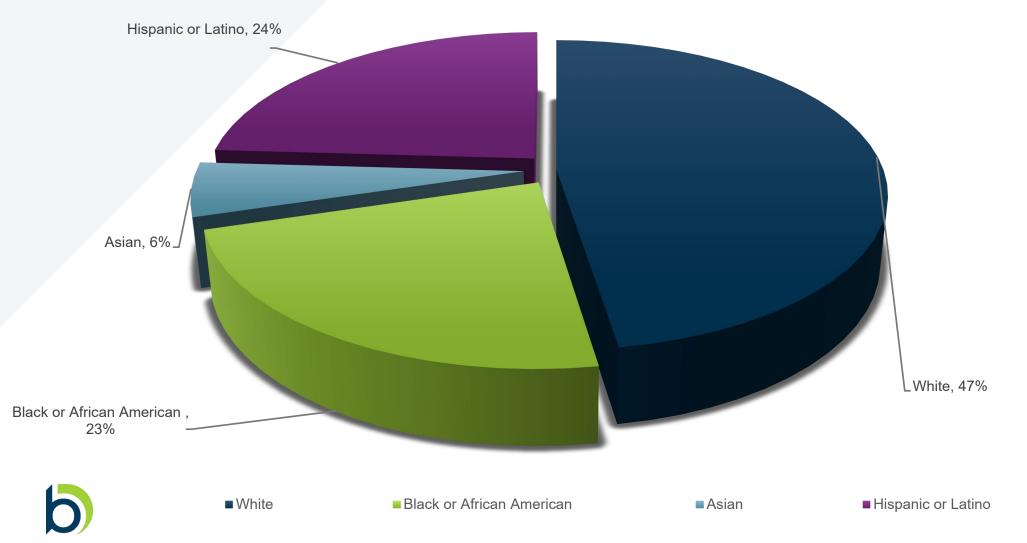
**Agriculture** 

Conservation

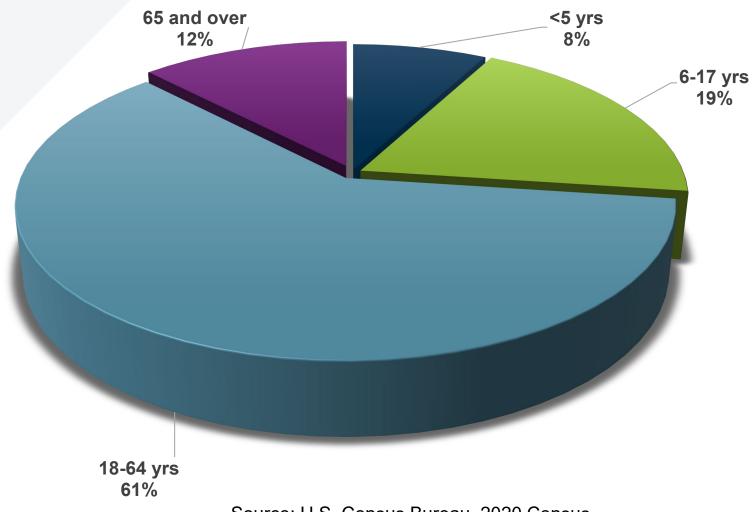




## Demographics: Race and Ethnicity



## Demographics: Age



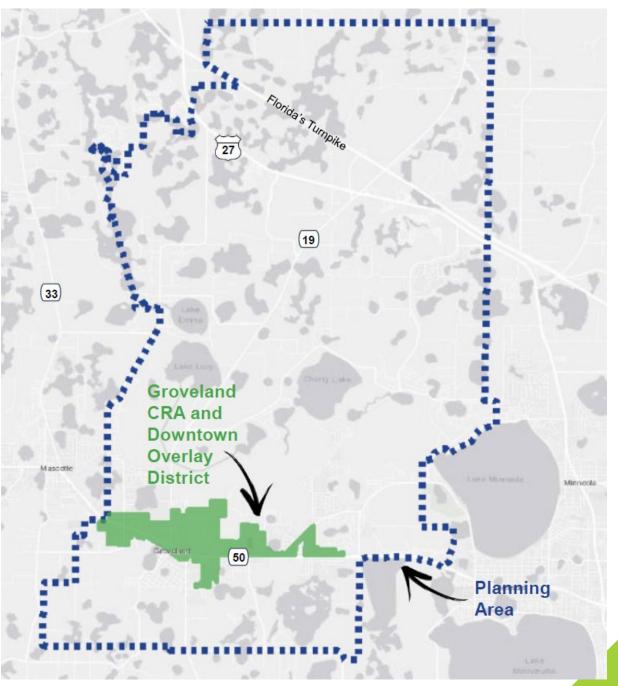


Source: U.S. Census Bureau, 2020 Census

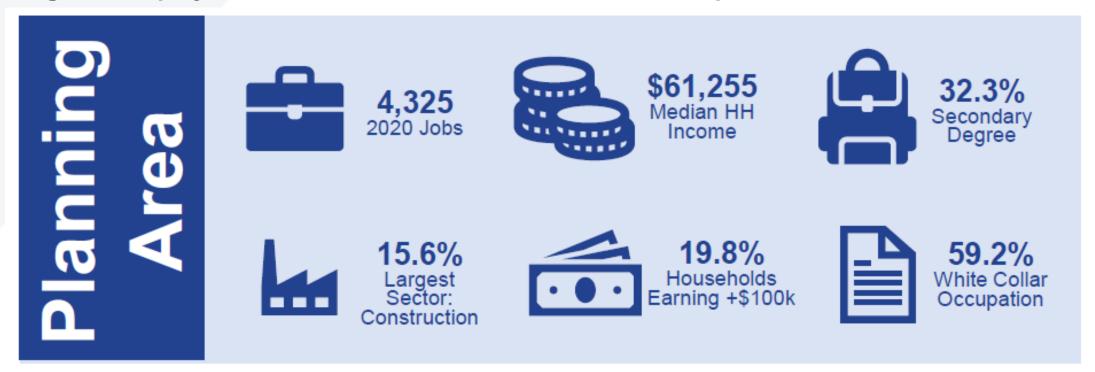
## Groveland Planning Area







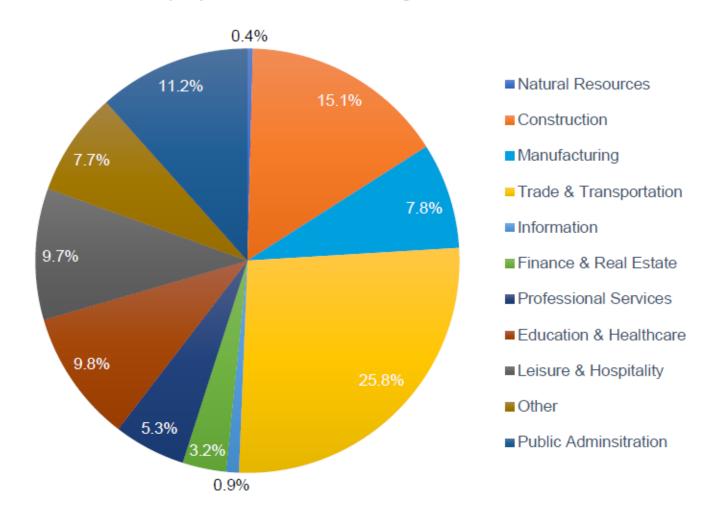
Groveland's location and transportation network provides residents with fast access to regional employment centers, the tourism attractions and airports.



Source: Market Analysis for the Groveland Community Redevelopment Agency, August 2020



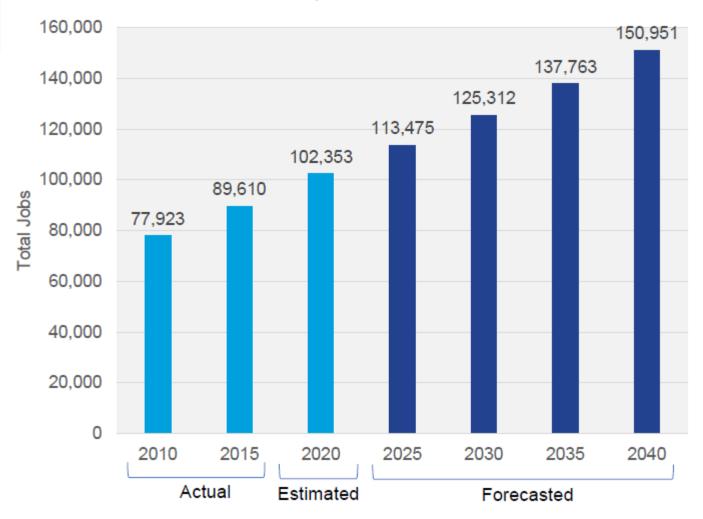
#### At-Place of Employment Jobs, Planning Area, 2020





Source: ESRI, Kimley-Horn, US Census

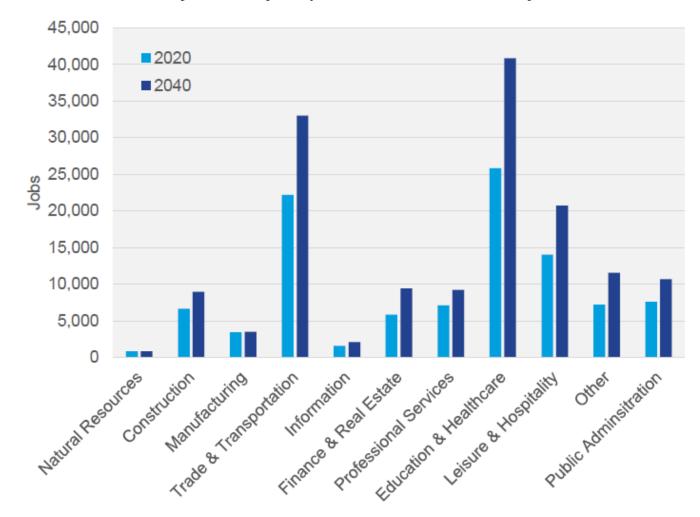
#### Forecasted Jobs, Lake County, 2010-2040





Source: ESRI, Kimley-Horn, US Census

Forecasted Jobs by Industry Supersector, Lake County, 2020-2040





Source: ESRI, Kimley-Horn, US Census

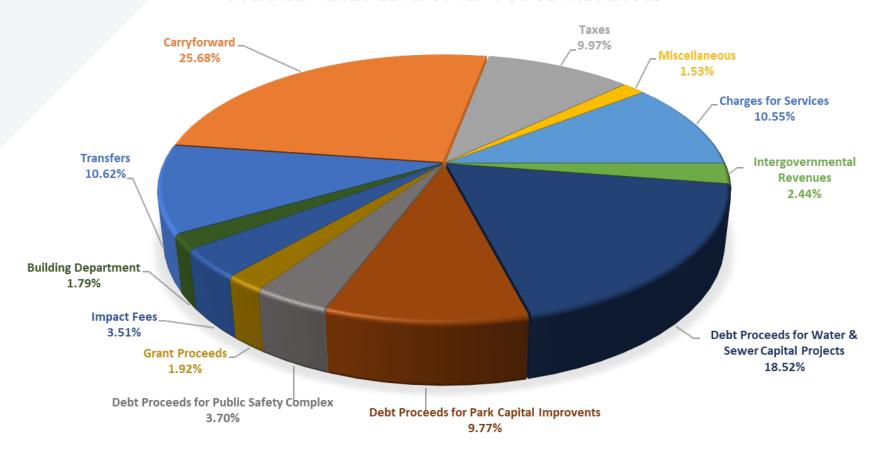
### Groveland Government





## City Revenues

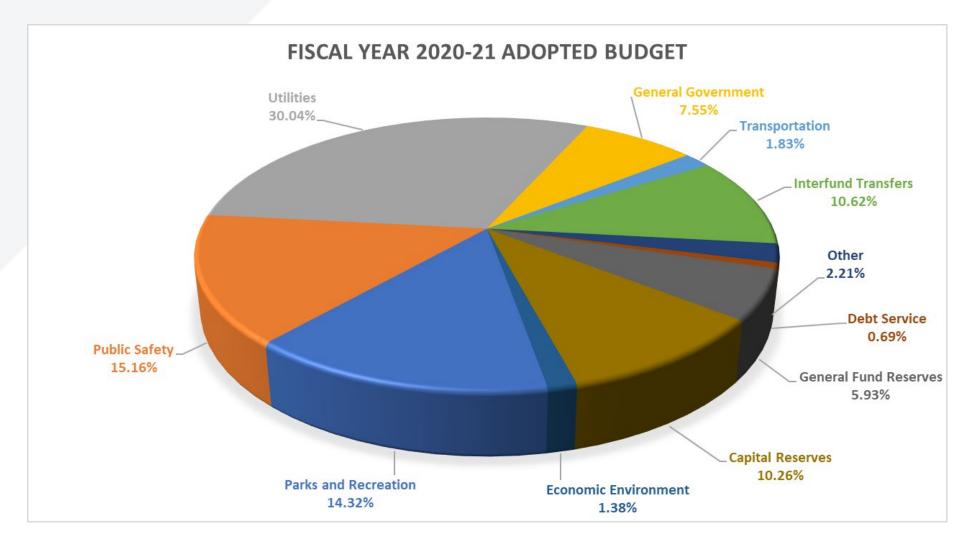
#### **OVERALL FY2020-21 ADOPTED BUDGET REVENUES**





Source: Groveland Annual Adopted Budget FY 2020 - 2021

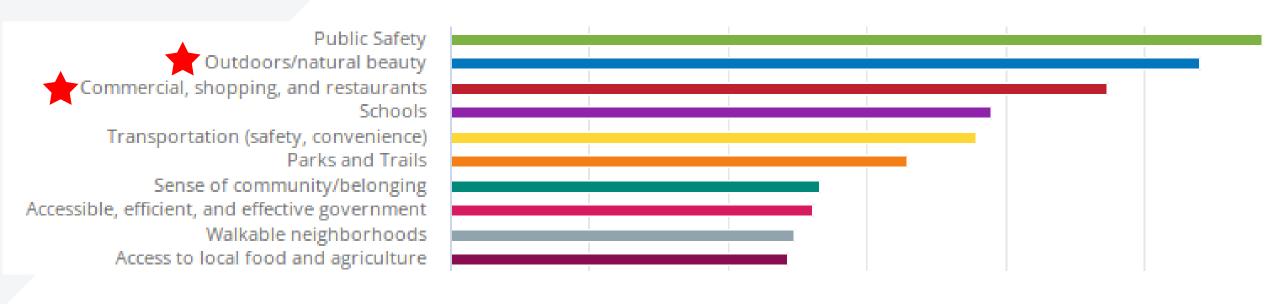
## City Expenditures





Source: Groveland Annual Adopted Budget FY 2020 - 2021

#### What "quality of life" factors for Groveland are most important to you?



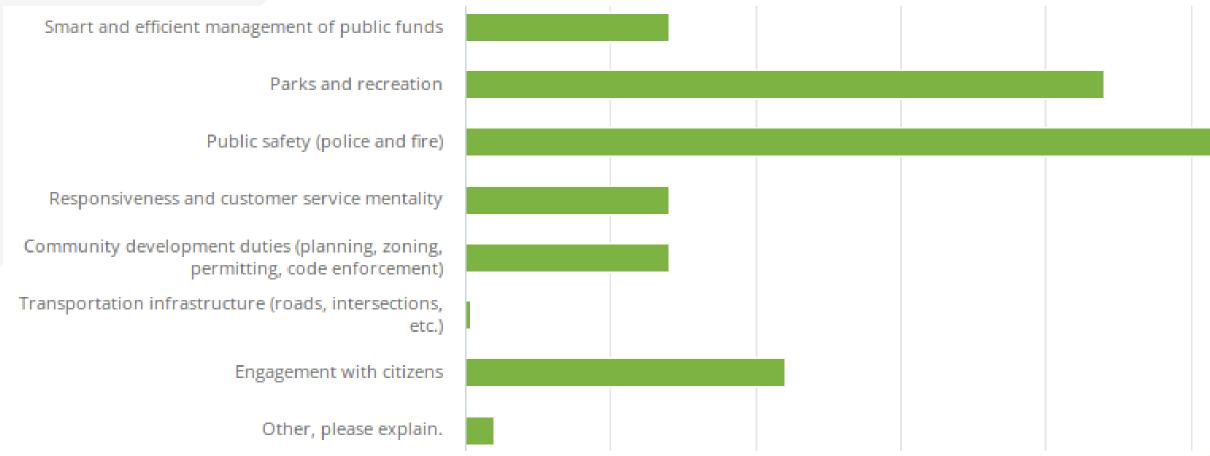
- Public Safety
- Commercial, shopping, and restaurants
- Transportation (safety, convenience)
- Sense of community/belonging
- Walkable neighborhoods

- Outdoors/natural beauty
- Schools
- Parks and Trails
- Accessible, efficient, and effective government
- Access to local food and agriculture



### Quality of City Services

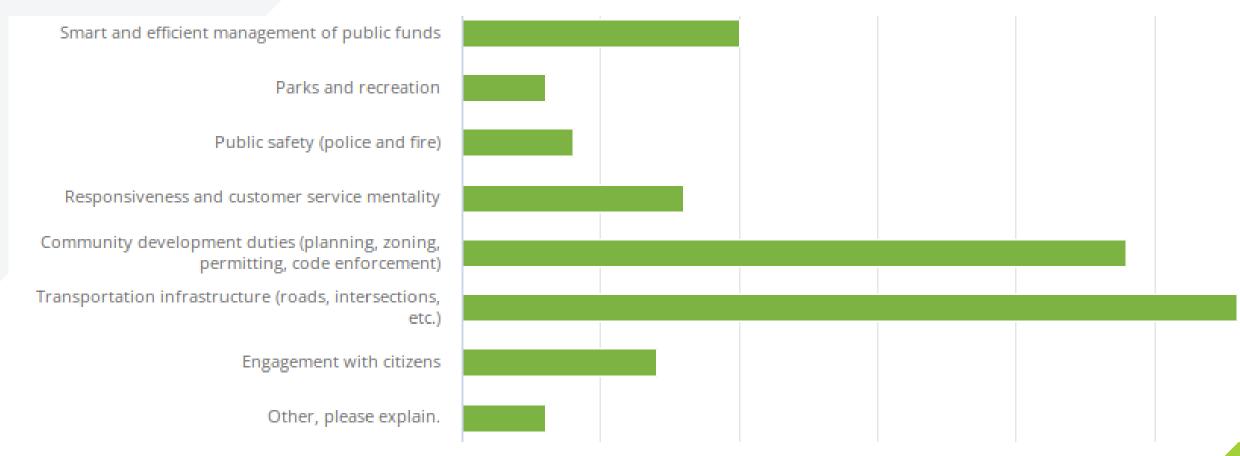
#### What are some things that Groveland Government Does Well?





## Quality of City Services

### What are some things that City government could improve upon:



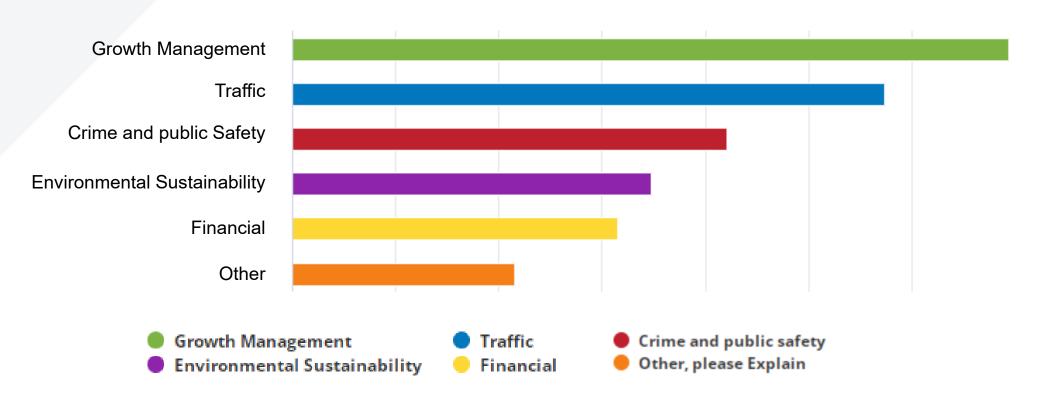




Stakeholder Views on the City's Future

## Most Significant Issues and Concerns

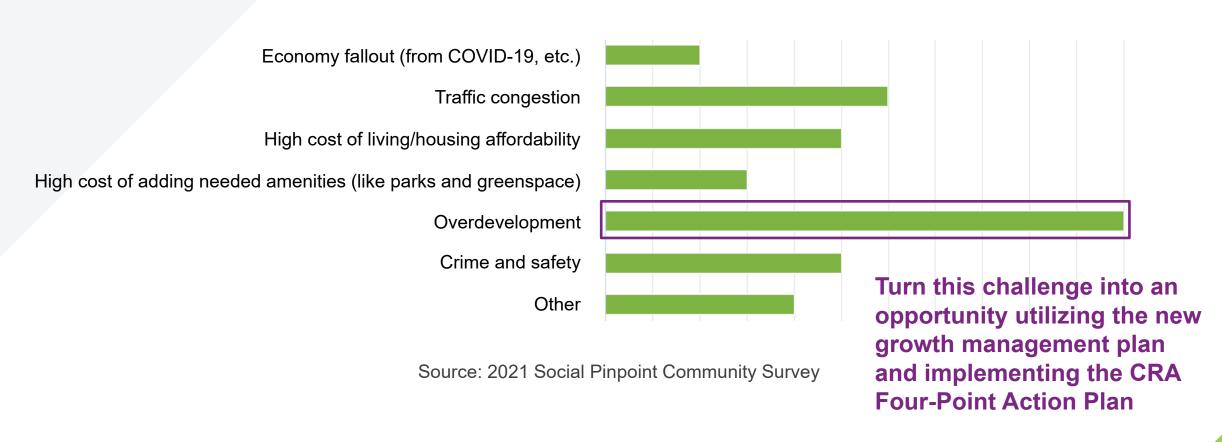
### Rank your biggest concerns with Groveland:





### Most Pressing Challenges

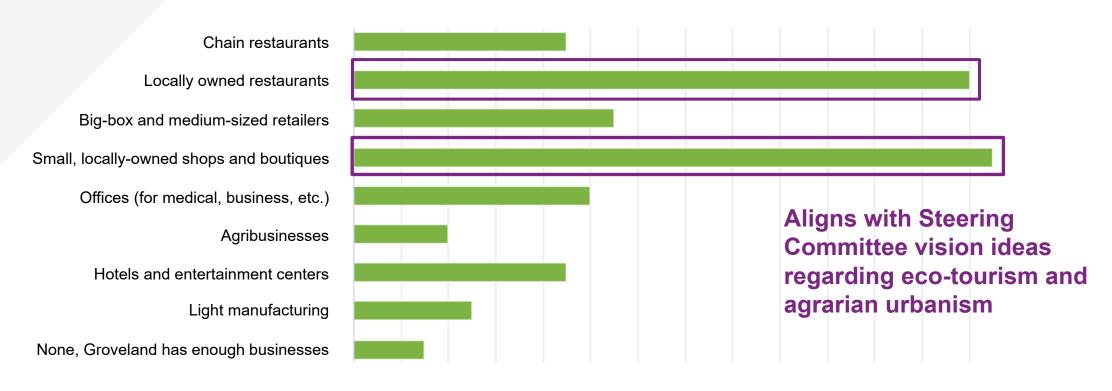
#### What do you foresee as Groveland's biggest challenge over the next 5 years?





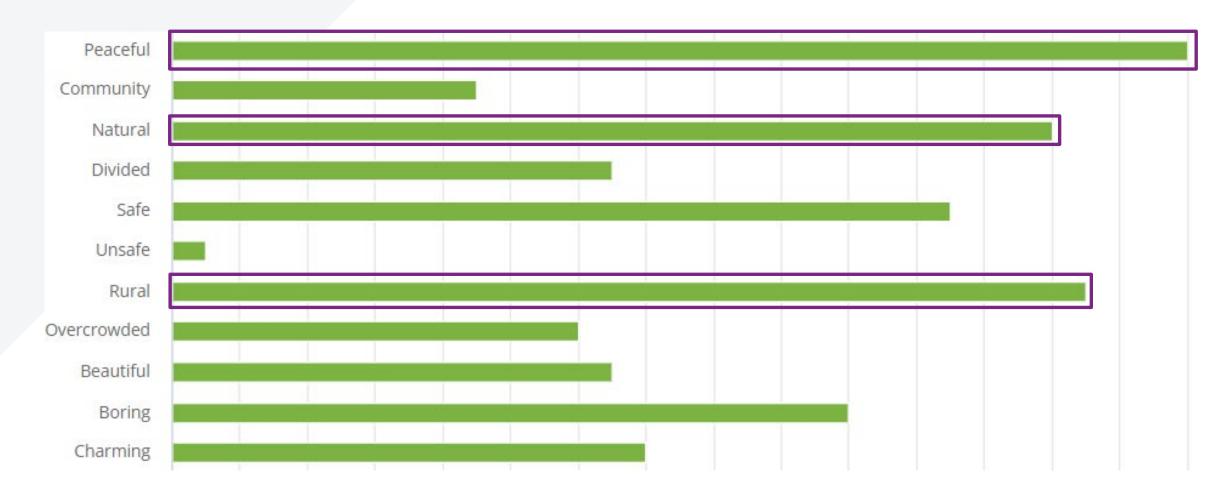
### Opportunities

### What types of businesses would you like to see in Groveland?





## How Community Members Describe Groveland

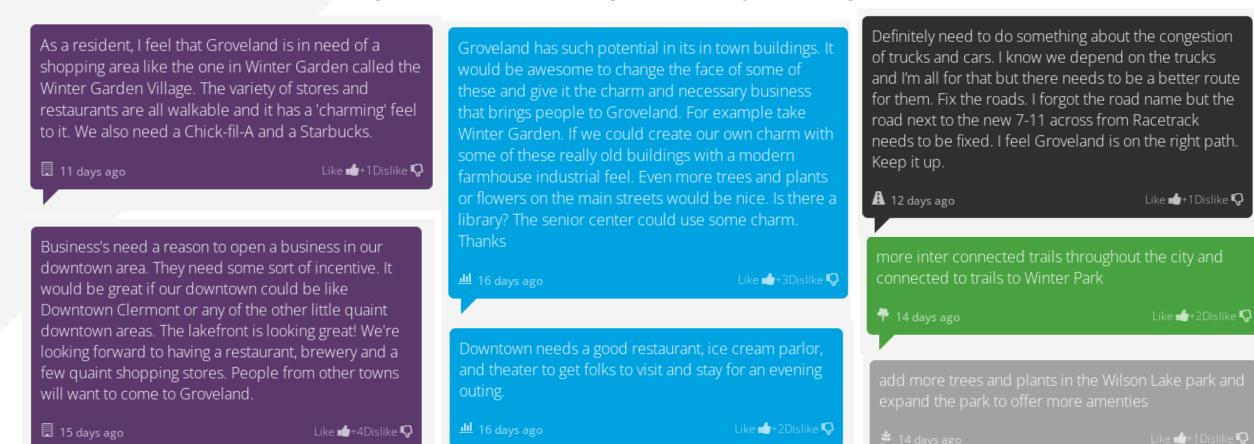




Aligns with Steering Committee vision ideas of eco-tourism, agrarian urbanism, and natural resources as a foundational community asset

### Opportunities

#### Resident perspectives that align with vision ideas generated by Steering Committee members:





Quaint, walkable downtown; natural charm; community gardens; trails; green spaces; access to daily living amenities within the city

### Vision for Groveland

Groveland should have an updated old time charm to its downtown area, with a magnificent welcome sign as you come into the downtown area and larger more attractive welcome signs entering Groveland's borders. A better choice of restaurants and stores that residents will be drawn to. Hopefully, an extension of the bike trail throughout Groveland. A hospital and medical offices would be nice. And the one thing that the nearby cities do not have, a Whole Foods or Trader Joes. God Bless you all.



Reply

I envision a community with an excellent school system, a local University or satellite college/community college, a historic downtown neighborhood, cultural experiences, festivals and events, abundant parks and recreational opportunities and safe diverse neighborhoods. I also would like to see a few hotels and grocery options including a weekend farmers style market. Finally I'd love to see an entertainment style district with dinner, movie theater, with retail and entertainment options.





Share



City with beautiful parks, trails, first class sustainable landscaping, authentic farmer market, walkable neighborhood, access to good healthy local food, outdoor entertainment, agri tourism. Groveland should be a national leader on how to develop a great community while fighting global warming.



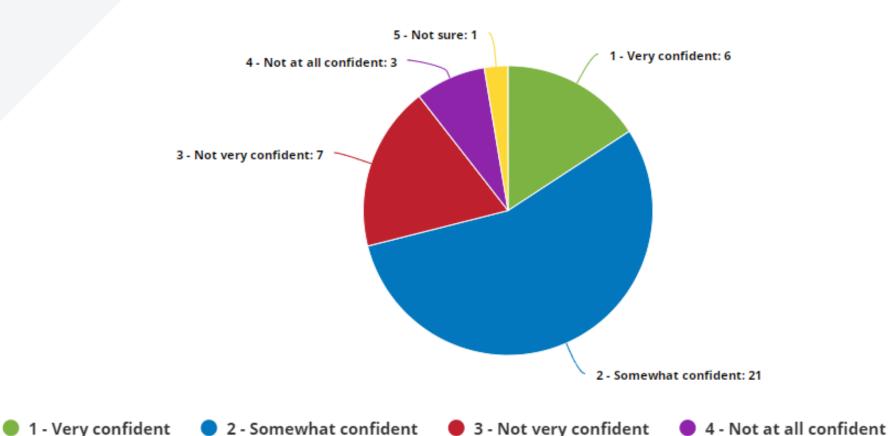


#### **Steering Committee Member Ideas:**

- Groveland as a destination for eco-tourism and agri-tourism "The
  place to go for..." using existing assets like parks, lakes, trails, and the
  river to draw people in (possible dark sky certification)
- Food Capital of Florida agrarian urbanism (convergence of sustainability and hospitality), vertical farming, town squares, common kitchens
- Protection and stewardship of the City's natural resources as a fundamental community asset that promotes sustainability, well-being and attracts environmentally based investments
- Cultivating racial and cultural diversity and equitable access to opportunity as the anchor of a strong, resilient community
- Youth and family-oriented cultural activities and education that help people to connect and thrive; greater investment in youth; strong education system with smaller schools integrated into neighborhoods
- Quaint, walkable, and vibrant downtown restaurants, shopping,
   entertainment, attractive streetscapes, and rooftop and community gardens
- European look and feel: amenities within city limits, locally-sourced food and products (farm to table), walkable community, live-in workspaces

## Confidence in Groveland's Future

On a scale of 1-to-5, with 5 being the highest, how confident are you that Groveland will be an even better place to live five years from now?





Source: 2021 Social Pinpoint Community Survey

5 - Not sure

# **SWOT Analysis**

- SWOT stands for strengths, weaknesses, opportunities, and threats.
- A SWOT analysis assesses the organization's current position before deciding on any strategies.
- Using a SWOT analysis allows the City to make the most of its strengths and reduce the chances of failure by understanding what is lacking and eliminating obstacles that get in the way of effective strategy.







# **SWOT Analysis Discussion**

- What are Groveland's strengths as a community? What assets does the city have?
- ▲ What are Groveland's weaknesses
  as a community? What does it lack?
- What opportunities does Groveland have to provide the amenities and quality of life that residents and businesses want?
- ✓ What threats does Groveland face to being a thriving community that provides residents with the quality of life they desire?





# Develop the Mission Statement

#### What is a mission statement?

A mission statement defines
 why your organization exists. A
 mission statement is present tense
 statement of purpose, defines where
 you are now, and is immediately
 actionable.



#### **Mission Statement Discussion**

- Why does Groveland exist?
- What core functions does the City carry out on behalf of the community and its residents?
- How does the City go about carrying out those core functions?





## Develop the Vision Statement

#### What is a vision statement?

 A vision statement is a short description of an organization's aspirations and the wider impact it aims to create. Vision statements answer the questions: Where are we going? What will our community be like 10 years from now? It serves as your North Star or guiding light.



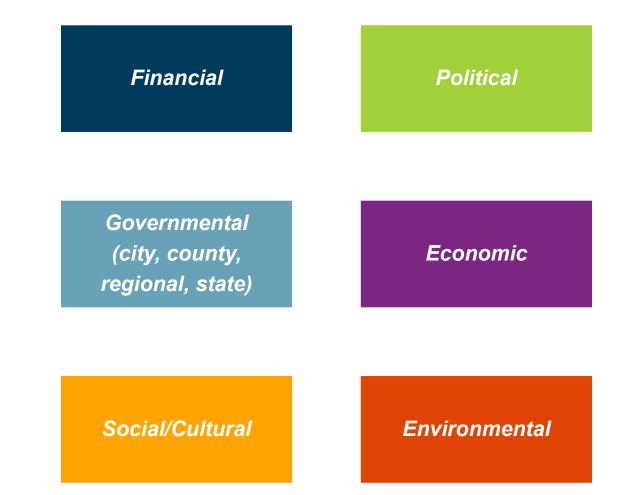
#### **Vision Statement Discussion**

- As a starting point, consider the vision themes developed by Steering Committee members.
  - Intentionality
  - Connectivity
  - Vitality
  - Knowledge
  - Heart/Faith
- As you weave together these themes and the specific ideas encompassed in them, what is your ideal vision for how the City will look and feel?
- What, specifically will be different than now? What will be the same?
- How will those who are part of the community and visitors to the community be experiencing life in Groveland?

# Scenario Planning

**Scenario planning** is a process used to eliminate the two most common errors in strategic analysis – over-prediction or under-prediction of the organization's future.

■ What scenarios could detract from or support the City's ability to make process toward the desired vision?





## Reflection and Closure

- What worked well today?
- ▲ Is there anything we could have done differently to make the experience better?
- What questions do you have going into Planning Session 2?
- ✓ What additional information would you like City staff to provide?







# Planning Session # 2 Agenda

- Welcome and Introduction
- Review the Mission and Vision Statements and Develop Strategic Goals
- Develop Strategic Priorities and Goals
- Develop Strategic
   Objectives/Actions
- Reflection, Closure, and Next Steps







## Review the Mission Statement

## **Mission Statement Discussion**

- As you reflect on this statement, does it still accurately describe the purpose of Groveland?
- Does it describe what you do, why you do it, and how you do it?
- If not, what needs to be changed?



## Mission Statement developed yesterday

- ▲ An ecosystem connecting safety, service, and innovation in responding to our community members' vital needs.
- ▲ Groveland is an evolving and prosperous City dedicated to protecting the interests of its community.
- People connecting to be a unique and creative City with natural charm
- ▲ An ecosystem connecting safety, service and innovation to support a vibrant community with natural charm.



## Review the Vision Statement

#### **Vision Statement Discussion**

- ▲ Does this vision statement describe the ideal future Groveland?



# 6

## **Vision Statement Developed Yesterday**

- ▲ A city who's natural charm drives prosperity and connection with others.
- ▲ A purposeful and welcoming community creating opportunity for all.
- ▲ Groveland is a regional leader bridging the gap between people and nature to improve the wellbeing of its community members holistically.
- ▲ Groveland strives to be recognized as a selfreliant, community-oriented City that is growing while preserving its natural charm.
- ▲ A collection of towns, villages, and hamlets interweaving people and nature into an eco-agrarian landscape, embodying: \*list of values\*

# **Develop Strategic Priorities**

- A Strategic Priorities are the broad areas where you want to focus the City's resources and energy to achieve the vision. It is best to keep this list to five things or less so that they are achievable and so that you do not overwhelm the organization.
- ✓ It's the small number of focus areas that you have determined to be strategically and operationally critical to your success as you strive to achieve your mission and vision.

## **Strategic Priorities Discussion**

- What should the City focus on to make progress toward the vision?
- What are the four or five strategic areas of focus that should guide the next 2 to 5 years so the City can make progress toward its shared vision?
- Considering the scenarios the group developed how would you define the current and future state of each of these focus areas?

Instructions: Come to consensus on NOT MORE THAN FIVE IDEAS for strategic priorities. Record your ideas on the Post-It half-sheets using ONE to FIVE WORDS.



**Write BIG!** 

# Develop Strategic Goals

▲ Strategic Goals are the specific results the organization aims to achieve over a specific period of time, usually the next two to five years. It's how you focus on each strategic priority.

#### **Strategic Goal Example**

If Robust Infrastructure is a strategic priority, what, specifically, do we want to accomplish related to it? For example: Goal Statement − The City plans strategic infrastructure maintenance and investments that have the highest return for safety, community vibrancy and long-term environmental benefit.



#### **Strategic Goals Discussion**

- What is the specific result we want to achieve for each strategic priority? For example, if cultivating Economic Vitality and Infrastructure is a strategic priority, what specifically do you want to accomplish in the next five years?
- What is the tangible outcome statement that defines what we will achieve and that lets us know we have made progress on that priority?

#### Goal Development Structure:

- To \_\_\_\_\_ (action verb) do what \_\_\_\_\_ (description of effort/strategy) so that \_\_\_\_\_ (outcome to be achieved).
- What are some strategic initiatives that will help us make progress toward each strategic goal?

Instructions: Use the white chart on your easel to present your goal statements. Write BIG!!

# Develop Strategic Objectives/ Actions

▲ Strategic Objectives are the precise actions or measurable steps you will take to move closer to the goal. They are usually time-bound with a milestone or schedule for completion.

#### **Strategic Objective Discussion**

- What are the specific steps or actions we will take to achieve the goal? For example:
- If your strategic goal is: Getting around Groveland is easier for people who live work and play here, some examples of objectives include:
  - Establish additional bus routes with expanded schedules
  - Alleviate traffic congestion to reduce travel time and speed of traffic throughout Groveland
  - Improve sidewalk connectivity in (name the specific locations).
  - Develop a plan for bike paths connecting neighborhoods to workplaces, downtown, parks, and community/city services.

- ✓ Instructions: Small groups will discuss the ideas and achieve consensus on the ideas they want to put forward to the large group. As you discuss each objective, consider the following questions:
  - If we achieve this objective/action does it move us closer to the goal?
  - If the answer is "no" what objectives will move us closer to the goal?
- ✓ Once each group has achieved consensus on their objectives/actions, each group will generate color cards with ONLY ONE OBECTIVE ON EACH CARD.
- **▼ FIVE words maximum** and write BIG!



## Reflection and Closure

- What worked well today? Is there anything we could have done differently to make the experience better?
- What are your expectations for monitoring and reporting progress on the plan?
- ✓ What is your process for considering changes or additions to the plan in the current cycle?





# Next Steps

- ✓ Work with department leadership and staff to fine-tune short term objectives and develop performance/outcome measures
- ✓ Provide a report of the work of the Steering Committee to City Council
- ✓ Work with department leadership and staff to develop:
  - Growth, revenue and budget forecasting based on strategic priorities
  - Prioritization and sequencing of Capital investments and city services
  - Development of a personnel organizational chart to support the priorities an objectives chose for inclusion in the Strategic Plan

- Develop first draft of the Strategic Plan
- Review and refine with Steering Committee
- Present final Strategic Plan to City Council for review and adoption



