

MPS Service Costs

This modified cost structure is not an opportunity for Offerors to change or add to Offeror's non-cost (technical) proposals.

All service components must have a price associated. If Offerors are not charging for the service component(s), Offerors must insert a \$0 in the appropriate box. Offerors must not change or alter the cost tables. If changes to the tables or to the price structure are made, Offerors will be deemed non-responsive. In addition, Offerors shall not incorporate any additional terms and conditions as footnotes to their pricing, as they will be deemed non-responsive.

MPS Base Monthly Service Components	Per Unit
On-going Monitoring, Managing and Assessing Procuring Agency's Fleet	<u>\$0.00</u>
Single Software price must include the following: <ul style="list-style-type: none"> • Device management software • Discovery and design software • Security Services software • Hard drive security software 	<u>\$26.50</u>
Change Management Plan	<u>\$0.00</u>
Helpdesk/Customer Service	<u>\$0.00</u>

Initial MPS Services*	Cost
Consulting and Project Management	\$ <u>0.00</u> per hour
Implementation	\$ <u>0.00</u> per unit

*Initial MPS service costs and payment schedules must be identified and mutually agreed upon at the time of engagement.

Note: Initial Assessment, SLA, Reporting, Invoicing, and Training shall be part of the standard MPS service; customized reporting may be offered as Value Added Services.

Click Charges

Offerors must be mindful of information modified in Amendment #04, listed below in red font. As instructed, Offerors must submit their maximum click charge for each device type and page per minute (0 – 151+) listed in the table below. If Offerors cannot provide pricing for all device types and page per minute ranges, Offerors will be deemed non-responsive.

Awarded Offeror may place equipment and will cover their cost of the equipment through the monthly click charge and the MPS service through the MPS Base Monthly Charge. The Participating Entity will be able to use the equipment during the MPS engagement but will not own, lease or rent the equipment. The Awarded Offeror will remove the placed equipment at the end of the MPS engagement.

“**Click Charges**” means charges associated with maintenance and support, actual print/copies made, and supplies (excluding staples and paper). If the equipment is owned and not under another maintenance agreement, the Click Charge should be less than the Click Charge on the MPS engagement where equipment has been placed by the Awarded Offeror. Maintenance and support will end the same time the MPS engagement ends.

“**Placed Equipment**” means the equipment placed at the Participating Entities premise by the Awarded Offeror. The placed equipment will be used during the MPS engagement but will not be owned, leased or rented by the Participating Entity. At the end of the MPS engagement, the Awarded Offeror will remove the placed equipment, at no additional cost to the Participating Entities.

Click Charges Cost Form						
Device Type	Pages per minute					
	0 - 30	31 - 60	61 - 90	91 -120	121 - 150	151+
Single Function Mono	\$.028	\$.023	\$.015	\$.022	\$.022	\$.01995
Single Function Color	\$.09	\$.075	\$.054	\$.045	\$.05	\$.038
Multi-Function Mono	\$.051	\$.031	\$.025	\$.022	\$.022	\$.01995
Multi-Function Color	\$.065	\$.049	\$.054	\$.045	\$.045	\$.038

Prices quoted above must be Original Equipment Manufacturer (OEM) supplies. Procuring agency may choose to use compatible supplies at a lower cost.

3. Value Added Service*

Offerors may provide costs for Value Added Services listed below and/or list additional Value Added Services with associated costs as illustrated in chart below.

Value Added Services Cost Form

Value Added Service	Cost	Per Unit
Onsite print center, including staffing	\$3,500 per month	1- Full Time staff
Introduction of new technology as it becomes available for MPS	\$	
Options for on-site full-time and/or part-time staff	\$18-\$25 per hour depending on needs	1- Hourly
Additional software or licensing components of any services not provided within the base service such as mobile device printing	\$45	Maximum per month per device or user depending on the solution
Customized reports	\$No Additional Cost	
Other recycling programs	\$Recycling Programs are included at no cost by specific manufacturers	
After hour rate for MPS	\$145 per hour	
List additional Value Added Services below		
	\$	
	\$	
	\$	

* Value added section are desirables and will not be evaluated and will not be assigned points. If the State chooses to add these services, the Vendor will be held to any costs stated.