

APPENDIX N - SAMPLE QUOTE FORM

BIDDER INSTRUCTIONS:

Bidder must provide a standard quote for all sample product(s) in each category offered for consideration under this solicitation. A sample quote is below:



Date: July 1, 2015

To: [REDACTED]

Attn: [REDACTED]

Reference: Communication Services-SG45

Energy Systems is pleased to offer the following proposal for the above listed project, and based on the below Bill of Materials.

Quantity 1 - Generac ® industrial gas engine driven generator, naturally aspirated 5.4L V-8 engine, consisting of the following features and accessories:

1. Fuel system - LP Vapor
2. SG0045AG035.4V18HPYYC
3. Stationary Emergency-Standby rated
4. 45 kW Rating , synchronous alternator, wired for 120/240 VAC 1 Phase, 60 HZ
5. With upsized 60 KW Alternator
6. Permanent magnet excitation
7. H-100 Control Panel
 - 1 Meets NFPA 99 and 110 requirements
 - 2 Temp Range -40 to 70 degrees C
 - 3 Digital microprocessor:
 - 1 Two 4 line x 20 displays, full system status
 - 2 3 phase sensing, +/-0.25% digital voltage regulation
 - 3 RS232, RS485 and Canbus remote ports
 - 4 Waterproof connections
 - 5 All engine sensors are 4-20 ma for minimal interference
 - 6 Programmable I/O
 - 7 Built-in PLC for special applications
 - 4 Engine function monitoring and control:
 - 1 Full range standby operation; Programmable auto crank, Emergency Stop, Auto-Off-Manual switch
 - 2 Isochronous governor, +/-0.25% frequency regulation
 - 3 Full system status on all AC output and engine function parameters
 - 4 Service reminders, trending, fault history (alarm log)
 - 5 I2T function for full generator protection

- 6 Selectable low-speed exercise
- 5 HTS transfer switch function monitoring and control
- 6 2-wire start controls for any 2-wire transfer switch
- 8. Electronic governor Frequency regulation, isochronous Steady state regulation +/-0.25%
- 9. 225A UL mainline circuit breaker
- 10. Standard weather protective enclosure - aluminum
 - 1 Industrial Grey enclosure, powder paint finish
- 11. Catalyst muffler - installed
- 12. 110AH, 925 CCA, group 31
 - 1 battery w/rack-installed
- 13. 10AMP battery charger-installed
- 14. Ultra Low Emissions
 - 1 SCAQMD Compliant
- 15. Battery charging alternator
- 16. Battery cables
- 17. Battery tray
- 18. Fuel shut-off solenoid valve
- 19. Solenoid activated starter motor
- 20. Air cleaner and oil filter with internal bypass
- 21. Oil and antifreeze
- 22. Oil and radiator drain extensions
- 23. Vibration isolators between engine/alternator and base frame
- 24. Standard flex exhaust
- 25. Block Heater 1500W
- 26. Engine run relay
- 27. Alternator strip heater
- 28. 21 Light remote annunciator - surface mount
- 29. Remote Emergency Stop-Flush
- 30. 120V GFCI & 240V Outlet
- 31. 8 Position Load Center
- 32. Standard set of 3 manuals
- 33. Listed to standard UL2200
- 34. Flex fuel line
- 35. EPA Certified
- 36. STD 2-year limited warranty
- 37. Standard Electronic Governor

Quantity 1 - One Generac ® automatic transfer switch consisting of the following typecode and components:

- 38. GTS020W-2A2LDNCY
- 39. Rated at 200 amps, 2 Pole construction Operating at 60 HZ, 240 Volts 1 phase, with 2-wire start circuit
- 40. Utility voltage sensing controls: * Drop-out and pick-up * Utility interrupt delay
- 41. Adjustable logic controls * Minimum standby voltage * Minimum standby frequency * Engine warmup * Inphase monitor * Time delay neutral * Return to utility * Engine cooldown * Transfer on exercise
- 42. Auto/normal/standby
- 43. Double set of auxiliary contacts
- 44. NEMA 3R Enclosure
- 45. Standard set of 3 manuals
- 46. UL 1008 listed
- 47. CSA Certified
- 48. Standard 2 Year warranty

Pricing.....\$23,465.00

* At site start-up and instructions, upon completion of installation, using existing building loads. If load bank testing at site is required additional charges will apply. Owner training to be conducted same day of start-up.

* Quote includes freight to jobsite. Off-loading and placement of equipment is by others

* No battery, Taxes, Installation, or permits included

OPTIONAL (Not Required)

-6666 – Wireless Monitor: Basic, **ADD \$292.00**

-6463 – Mobile Link Cellular Remote Monitoring, **ADD \$332.00**

-6478 – Mobile Link Extension Cable, **ADD \$105.00**

Notes

Estimated Delivery Lead Time: 6-8 Weeks

Estimated Submittal Lead time: 1-2 Weeks

Fuel and Taxes are not included in the above pricing, unless otherwise stated above

Terms and Conditions

1. Energy Systems is a MATERIAL SUPPLIER only.
2. All prices are FOB job site. Off-loading and placement of equipment is by others.
3. Price quoted is valid for 45 days and subject to reconfirmation.
4. Energy Systems terms are payment in full prior to shipment unless credit is approved.
5. Credit is subject to approval by Energy Systems upon receipt of completed Energy Systems business credit application, signed terms and conditions, and prelim notice information (forms available from ES Sales or our website www.energysystem.net).
6. With approved credit all products are invoiced from date of shipment and are payable Net 30 days.
7. 1.5% per month finance charge will apply on past due accounts - annual rate of 18%.
8. . Manufacturer lead time to be confirmed upon approved release for production letter and receipt of ES approved PO/order.
9. Equipment cannot be held by Energy Systems or its suppliers without prior arrangement.
10. Any orders changed or canceled after 14 days from confirmation of order will be subject to change or cancellation fees.
11. No taxes, permits, fuel (and/or fuel for testing) or license fees are included in this quotation. All permits and/or licenses are by others unless specified otherwise in this quote.
12. All other standard Energy Systems terms & conditions apply.
13. Terms and conditions described in any purchase order and/or contract are incorporated only to the extent that such are consistent with the terms and conditions hereof.

Sincerely,

Vivian Hoang
Sales Support Representative
E. S. West Coast
209-870-1900
vhoang@espowergen.com

Acceptance of Quote

Purchase orders for equipment or services on this quotation indicates acceptance of the conditions of sale listed above.

Please return a signed copy of this quote as acknowledgement of receipt.

Kenneth R. Carson - OWNER / Executive V.P.
Print Name



3/11/16

Sign Name

Date