



Executive Summary

Xybix – The Ergonomic Performance Leader

Xybix clients benefit from our proven history of a complete focus on the health, safety and productivity of the end users of the ErgoPower™ premium consoles. Xybix 911 Consoles are designed to fully comply with the National Ergonomic Standard - ANSI/HFES100-2007, which results in fewer worker's compensation claims, makes retention and recruiting easier and reduces absenteeism – all of which make the job of managing the operation and the people easier and more rewarding.

Xybix was founded in 1991 and has a continuous 22 year history without any changes in ownership, bankruptcies or our focus on the end user. Xybix has designed, manufactured, installed and continues to service in excess of three thousand (3,000) 911 Communication Centers ranging in size from 2 workstations to in excess of 100 workstations. ***Our stability, expertise and commitment to the 911 Public Safety Industry is second to none.***

We take pride in the fact that we are an AMERICAN manufacturer (Littleton, CO) with our manufacturing and corporate offices in the same location fostering communications and coordination of the integrated process. Success stories include:





Health and Safety Design Standards

Xybix uses our extensive experience in designing 911 Communication Centers to focus on the following critical elements which will make your center a truly healthy and safe workplace:



ANSI/HFES100-2007 The Nationally recognized ergonomic standard has five (5) performance requirements for 911 dispatch furniture. Unlike our competitors, Xybix Consoles meet all five (5) of these crucial performance requirements



Greenguard Indoor Air Quality low emitting product certified – Air Quality Sciences tested a complete Xybix workstation in their large chamber test facility for chemical emissions and awarded Xybix Certificate of Compliance #9688-410 with NO EXCEPTIONS. Check us out on Greenguards website: www.greenguard.org . While you are at it – check out our competitors, too!



BIFMA Testing - Business and Institutional Furniture Manufacturers Association (BIFMA) tests various furniture components for structural integrity and durability regardless of the materials used in the construction of the product. Xybix Consoles/Workstations have been designed to pass these rigorous tests, and we have copies of independent test lab results as **proof of performance.**



ASTM testing – The American Society for Testing Materials test protocols are used for the following:

- Acoustics – ASTM Procedure C423-08 –Standard Test Method for Sound Absorption and Sound Absorption Coefficients by the Reverberation Room Method - is used to verify the high NRC values achieved using the Xybix System.
- Flame Spread ratings – ASTM E-84 Test for surface burning characteristics of building materials to verify the Xybix “Class A” rating



Underwriters Laboratories (UL) and Canadian Standards Association (CSA) – electrical components are tested to these North American Standards



Proof of Performance Testing

We differentiate ourselves from our competitors in that we back up our performance claims with product testing by independent test labs done according to accepted industry standards. We don't expect our customers to blindly trust our performance claims - we anticipate that we will be asked for test results. We are not offended in any way – it is simply good business protocol. We expect that any agency required to perform due diligence will demand such independent test lab proof.

Highly Experienced Design Team

Xybix's ability to provide the best possible complete solutions for our clients begins with our fantastic design team.

We have full time degreed (one has a Masters in Architecture) designers who have all earned the right to claim a high level of expertise in 911 Communication Center design.

Each project is assigned to a specific designer who will work with you throughout the entire process. Your space is thoroughly reviewed for potential building and fire code issues and ADA compliance. Additionally, we perform the traditional space planning techniques of determining adjacency relationships, sight lines and fire code egress requirements. Every Xybix drawing includes a photo-realistic rendering of the actual product and layout of the product that we are quoting.

Turnkey Solutions

We include – as standard - accessories which are necessary to the proper function of the consoles. This includes monitor cable extensions, CPU cabinet fans, service lights and mouse/keyboard cable extensions. A Xybix designed and quoted project is a “turnkey” project – NO SURPRISES!

Expert Scheduling/Project Management

Xybix's national installation manager – Kelley Smith – has been a Xybix team member for 13 years; is a former dispatcher for Downey, CA Fire; and has installed or supervised the install of literally thousands of dispatch workstations all over North America. Kelley is not only an expert at the installation of our product but also he understands the dispatchers job in detail. Kelley's input often saves our clients significant money and time.

Post Installation Customer Service

Xybix has a dedicated customer service team that handles both punchlist and warranty service requirements.

Each call that comes in to our Customer Service team is assigned a “case” number and is tracked based on the priority established. Any case which is not resolved in a timely manner is immediately escalated to management.

We consider our customers to be our partners for the duration of their ownership of their consoles.