

APPENDIX D AWARD & DISCOUNT SHEET

Pierce Manufacturing, Inc. has been awarded a contract for the following categories of Fire Trucks with a discount of 7.5% off retail price. This discount also applies to all options available for each category of Fire Truck.

	<u>List Price</u>	<u>% Discount</u>	<u>Final Price</u>
100' (+/- 5 feet) Mid Mounted Aerial Apparatus, 4 Door	\$ 850,892.00	7.5%	\$ 787,075.00
75' (+/- 5 feet) Rear Mounted Aerial Apparatus, 4 Door	\$ 575,667.00	7.5%	\$ 532,492.00
100' (+/- 5 feet) Rear Mounted Aerial Apparatus, 4 Door	\$ 651,329.00	7.5%	\$ 602,480.00
Medium Duty Rescue Apparatus, 2 Door	\$ 173,798.00	7.5%	\$ 160,763.00
Medium Duty Rescue Apparatus, 4 Door	\$ 184,324.00	7.5%	\$ 170,499.00
Min. 2000 Gallon Water Tender, 2 Door	\$ 187,580.00	7.5%	\$ 173,512.00
Wildland Fire Apparatus Type 3, 4 Door	\$ 265,659.00	7.5%	\$ 245,735.00
Wildland Fire Apparatus Type 6, 2 Door	\$ 143,827.00	7.5%	\$ 133,040.00
Wildland Fire Apparatus Type 6, 4 Door	\$ 144,351.00	7.5%	\$ 133,524.00
Commercial Pumper 2 Door	\$ 203,186.00	7.5%	\$ 187,947.00
Commercial Pumper 4 Door	\$ 214,166.00	7.5%	\$ 198,104.00