

Rosenbauer South Dakota, Llc

DUNS: 10-229-2117

Dashboard

Company Info

Address:

100 3rd St
Lyons, SD 57041

Phone:

(605) 543-5591

DBA's:

(SUBSIDIARY OF ROSENBAUER
AMERICA, LLC, LYONS, SD)

Mailing Address:

57
Lyons, SD 57041

Fax:

(605) 543-5593

URL:

www.rosenbaueramerica.com

Location Type:

Single location subsidiary

Scores

PAYDEX®	Delinquency Predictor		Financial Stress		Credit Limit Rec.	DandB Rating
Score 77 ▼	Score 587 ▲	Class 1	Score 1614 ▼	Class 1	Recommendation \$400K	Rating 4A3

Payments Summary

Current PAYDEX®: 77 Equal to 5 days beyond terms
Industry Median: 76 Equal to 6 DAYS BEYOND terms
Payment Trend: ↔ Unchanged, compared to payments three months ago

Total payment Experiences in D&Bs File (HQ): 34
Payments Within Terms (not dollar weighted): 94%
Average Highest Credit: 4,942
Largest High Credit: 40,000
Highest Now Owing: 30,000

Scores

PAYDEX®

77 ▼

3 Month PAYDEX®

78

5 days beyond terms



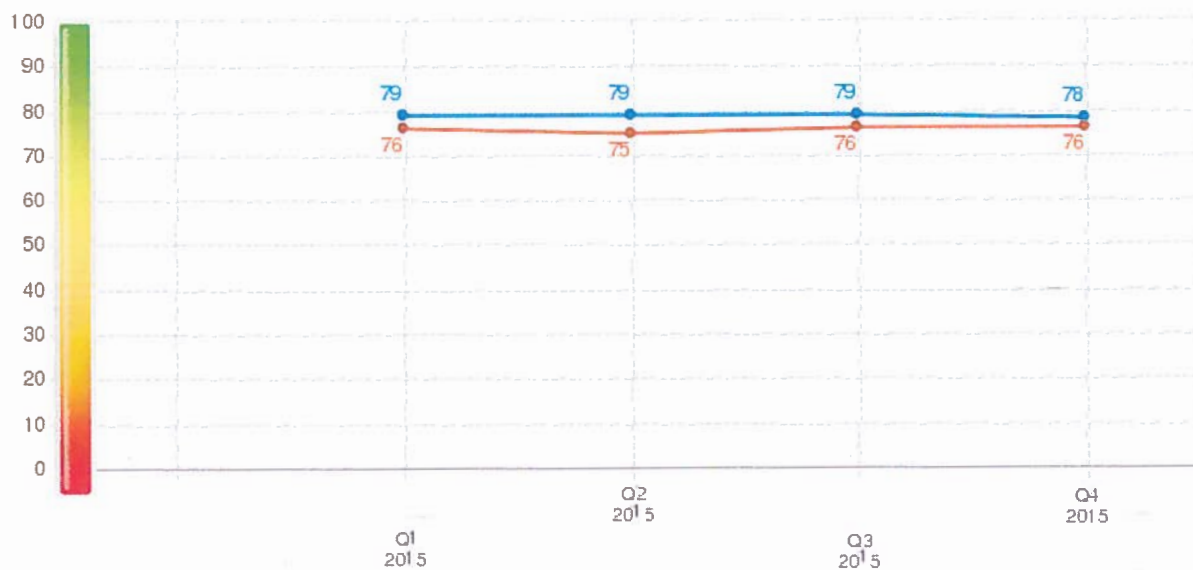
Understanding My Score

02/2016	Ppt	\$ 3,000	\$0	\$0		2-3 mos
02/2016	Ppt	\$30,000	\$30,000	\$0		1 mo
02/2016	Ppt	\$10,000	\$0	\$0		2-3 mos
02/2016	Ppt	\$7,500	\$0	\$0	N30	6-12 mos
02/2016	Ppt	\$2,500	\$0	\$0		1 mo

Key

PAYDEX®	Payment Practices	PAYDEX®	Payment Practices
100	Anticipate	40	60 Days Beyond Terms
90	Discount	30	90 Days Beyond Terms
80	Prompt	20	120 Days Beyond Terms
70	15 Days Beyond	19	Over 120 Days Beyond Terms
60	22 Days Beyond Terms	UN	Unavailable
50	30 Days Beyond Terms		

Trending & Industry Comparison



- This Company (77)
- Industry Median: (76)

	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	Jan 2016
This Company	79	79	78	79	79	79	79	79	79	79	77	78
Industry Quartiles												
Upper	--	79	--	--	79	--	--	79	--	--	0	--
Medium	--	76	--	--	76	--	--	75	--	--	76	--
Lower	--	70	--	--	71	--	--	72	--	--	71	--

Based on payments collected over the last 4 quarters.

- Current PAYDEX® for this business is 77, or equal to 5 days beyond terms

Delinquency Predictor Score

Score
587 ▲

Class
1

Percentile
93%

Low risk of severe payment
delinquency over next 12 months



Understanding My Score

Incidence of Delinquent Payment:

Among Companies with this Classification: **1.10%**

Average compared to business in D&Bs database: **10.20%**

of Trade experiences exist for this company: **34**

Factors Affecting Your Score:

Higher risk industry based on delinquency rates for this industry

Financial ratios

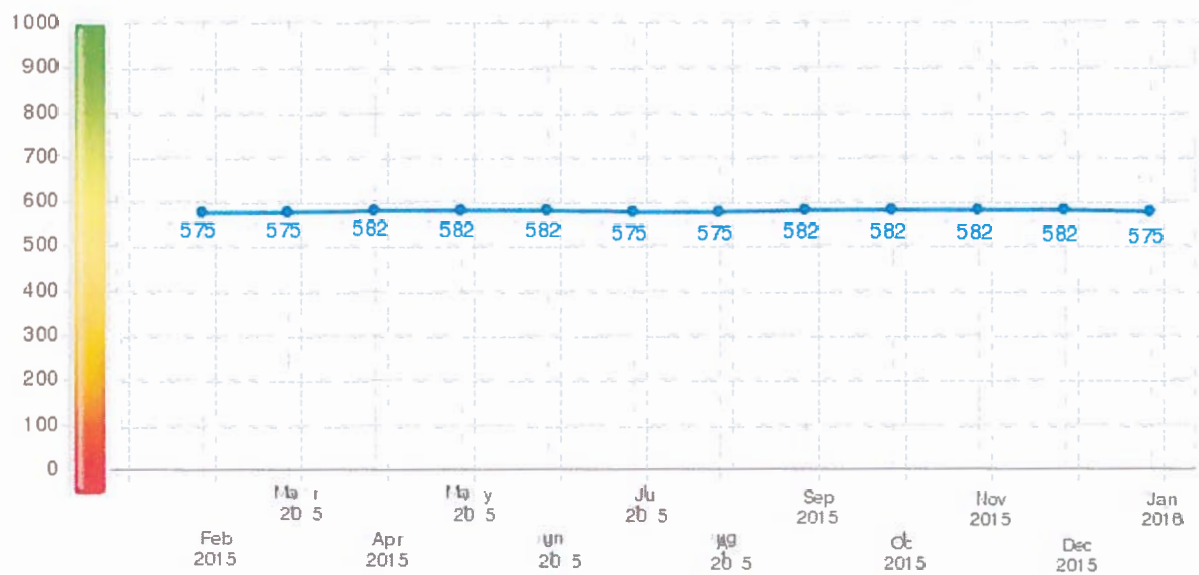
Notes:

- The Delinquency Predictor Score Risk Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience severe delinquency.
- The probability of delinquency shows the percentage of firms in a given percentile that are likely to pay creditors in a severely delinquent manner. The average probability of delinquency is based on businesses in D&B's database and is provided for comparative purposes.
- The Delinquency Predictor Score percentile reflects the relative ranking of a firm among all scorable companies in D&B's file.
- The Delinquency Predictor Score offers a more precise measure of the level of risk than the Risk Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Key

Score	Class	Percentile	Incidence of Delinquency
482 - 670	1	91 - 100	6.0%
451 - 481	2	71-90	10.6%
404-450	3	31-70	18.4%
351-403	4	11-30	31.5%
1-350	5	1-10	70.0%

Trends - Scores, 12 Month



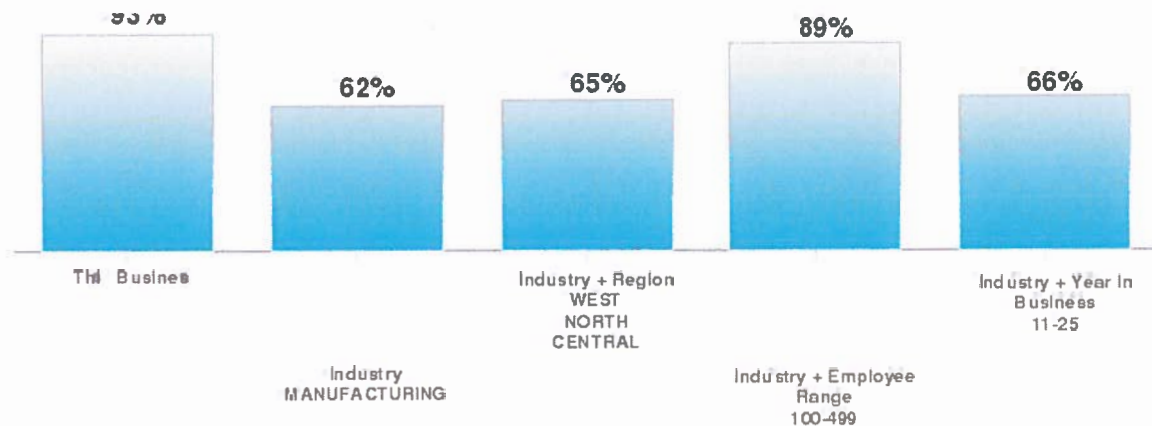
• My Company (587)

Trends - Percentile, 12 Month



• My Company (93%)

Industry Comparison



This business has a Credit Score Percentile that shows

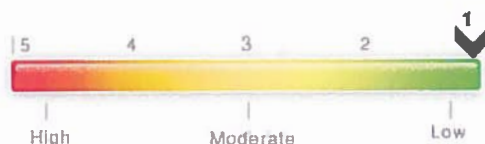
- Lower risk than other companies in the same region
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range
- Lower risk than other companies with a comparable number of years in business

Financial Stress Score

Score Class Nat'l %

1614 ▼ **1** **99%**

Low risk of severe financial stress,
such as bankruptcy, over the next 12
months



Understanding My Score

Incidence of Financial Stress:

Among Companies with this Classification: **0.03%**

Average compared to business in D&Bs database: **0.48%**

of Trade experiences exist for this company: **34**

Factors Affecting This Company's Score:

Composite credit appraisal is rated fair.

UCC Filings reported.

High number of inquiries to D&B over last 12 months.

- The Financial Stress Class Summary Model predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&B's extensive data files.

Notes:

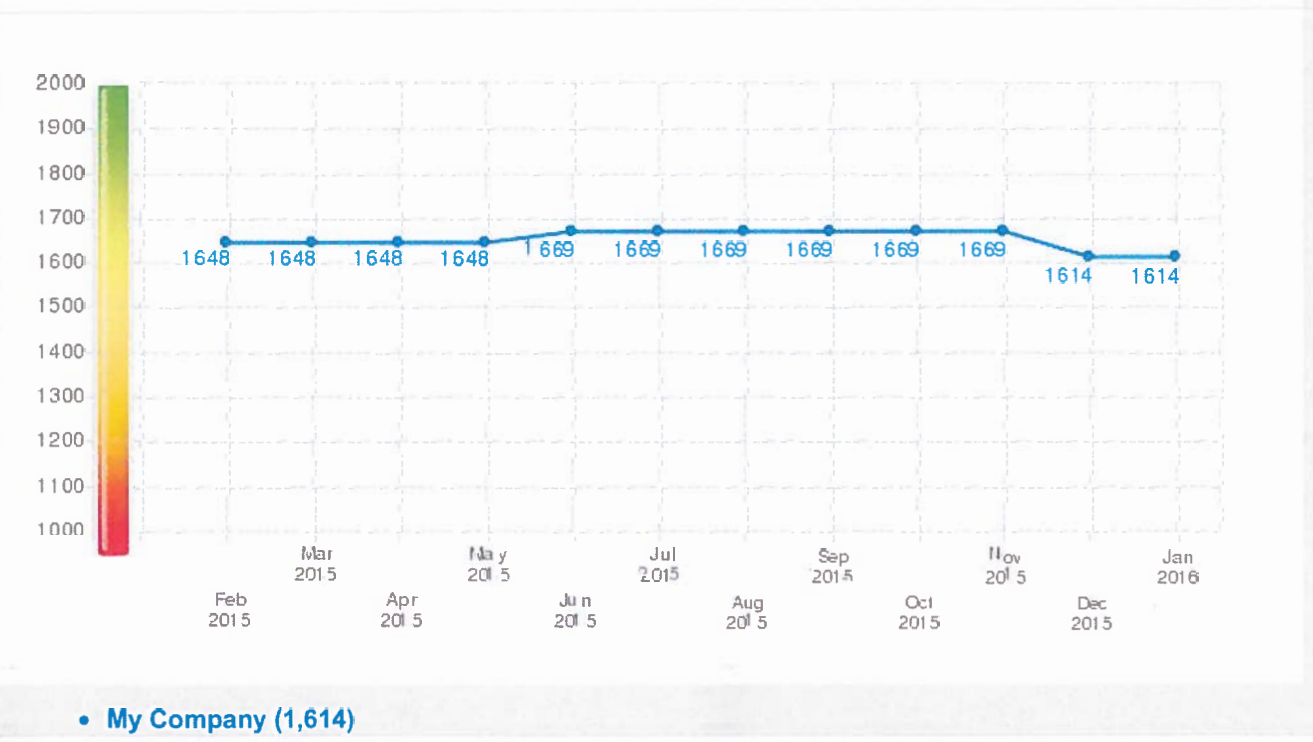
- The Financial Stress Class indicates that this firm shares some of the same business and financial

- The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&B's file
- The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance
- All Financial Stress Class, Percentile, Score and Incidence statistics are based on sample data from

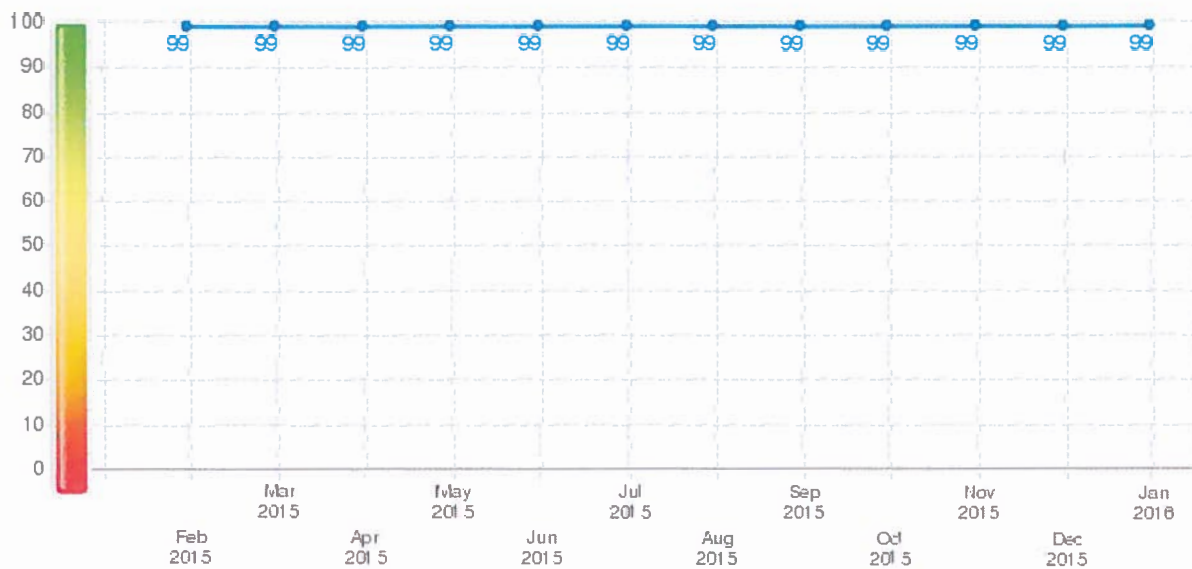
Key

Score	Class	Percentile	Incidence of Financial Stress
1570-1875	1	95-100	0.03%
1510-1569	2	69-94	0.09%
1450-1509	3	34-68	0.24%
1340-1449	4	2-33	0.84%
1001-1339	5	1	4.70%

Trends- Scores, 12 Month

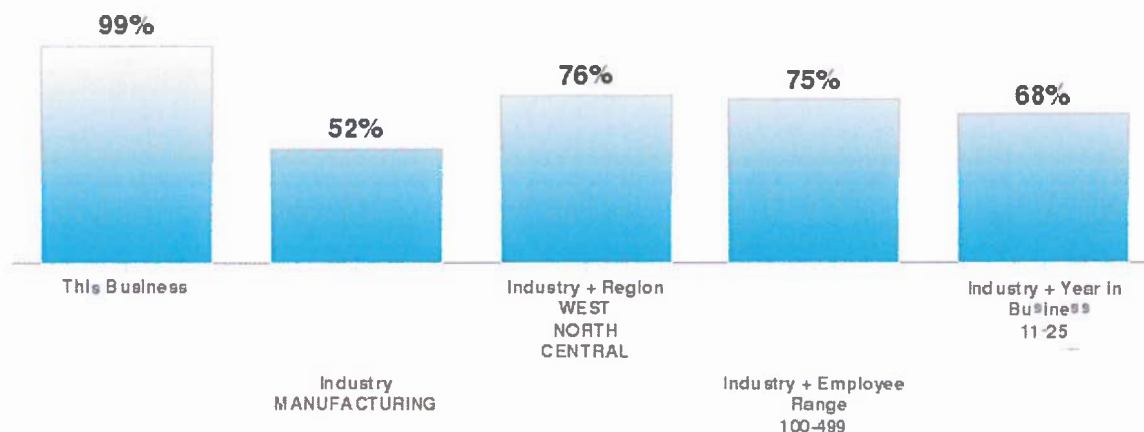


Trends - Percentile, 12 Month



• My Company (99%)

Industry - Comparison



This Business has a Financial Stress Percentile that shows:

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.

Credit Limit Recommendation

Risk Category

1

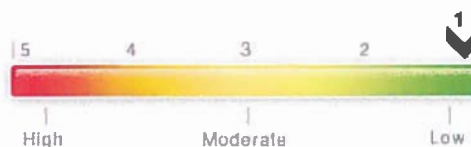
Conservative Credit Limit

\$400k

Aggressive Credit Limit

\$750k

Low



Understanding My Score

D&B's Credit Limit Recommendation is intended to help you more easily manage your credit decisions. It provides

risk.

The dollar guideline amounts are based on a historical analysis of credit demand of customers in D&B's U.S. payments database which have a similar profile to your business.

D&B Rating

Rating
4A3

Financial Strength: **4A indicates \$10 to \$50,000,000**
Composite Credit Appraisal: **3 is fair**

D&B Rating	Date Applied
4A3	2015-11-23
4A2	2013-10-21
1R2	2012-10-15
4A2	2009-04-02
4A3	2005-08-15
4A4	2004-07-15
—	1998-07-21
3A1	1994-12-15
3A2	1994-03-04
3A1	1994-01-18

Understanding My Score

Factors Affecting Your Score

of Employees Total: **275**

Sales: **\$132,145,385.00**

As of 12/31/14

Worth: **\$36,468,208**

Working Capital: **\$22,688,074**

Payment Activity (based on 34 experiences):

Average High Credit: **\$4,942**

Highest Credit: **\$40,000**

Total Highest Credit: **\$139,400**

Note: The Worth amount in this section may have been adjusted by D&B to reflect typical deductions, such as certain intangible assets.

Payments

Timeliness of Historical Payments

Total payment Experiences in D&Bs File (HQ):	34
Total payment Experiences during the last 3 months:	20
Payments Within Terms (not dollar weighted):	94
Total Placed For Collection:	NA
Average Highest Credit:	4,942
Largest High Credit:	40,000
Highest Now Owing:	30,000
Highest Past Due:	NA

Payment Summary

Total (Last 12 Months): 34

Top Industries

Whol metal	3	\$55,100	\$40000	86%	14	0	0	0
Whol industrial suppl	2	\$10,500	\$10000	95%	5	0	0	0
Nonclassified	2	\$1,500	\$1000	100%	0	0	0	0
Trucking non-local	2	\$350	\$250	100%	0	0	0	0
Short-trm busn credit	2	\$300	\$250	100%	0	0	0	0
Mfg fluid power pumps	1	\$30,000	\$30,000	100%	0	0	0	0
Mfg industrial gases	1	\$7,500	\$7,500	50%	0	0	0	0
Whol furniture	1	\$7,500	\$7,500	100%	0	0	0	0
Mfg misc light equip	1	\$5,000	\$5,000	100%	0	0	0	0
Mfg elect. connectors	1	\$5,000	\$5,000	100%	0	0	0	0
Whol electronic parts	1	\$5,000	\$5,000	100%	0	0	0	0
Air courier service	1	\$2,500	\$2,500	100%	0	0	0	0
Whol electrical equip	1	\$2,500	\$2,500	100%	0	0	0	0
Arrange cargo transpt	1	\$1,000	\$1,000	100%	0	0	0	0
Business consulting	1	\$1,000	\$1,000	100%	0	0	0	0
Ret auto supplies	1	\$1,000	\$1,000	100%	0	0	0	0
Whol auto parts	1	\$1,000	\$1,000	100%	0	0	0	0
Whol industrial equip	1	\$750	\$750	100%	0	0	0	0
Whol durable goods	1	\$500	\$500	100%	0	0	0	0
Whol hardware	1	\$250	\$250	100%	0	0	0	0
Reg misc coml sector	1	\$100	\$100	100%	0	0	0	0
Misc business service	1	\$50	\$50	100%	0	0	0	0

Other Categories

Cash experiences	5	\$250	\$50	--	--	--	--	--
Unknown	1	\$750	\$750	--	--	--	--	--
Unfavorable comments	0	\$0	\$0	--	--	--	--	--
Placed for collections with D&B:	0	\$0	\$0	--	--	--	--	--
Other	0	N/A	\$0	--	--	--	--	--
Total in D&B's file	34	\$139,400	\$40,000	--	--	--	--	--

Payments Beyond Terms

Total (Last 12 Months):3

Date	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last sale w/f (Mo.)
02/2016	Ppt-Slow 30	15,000	\$2,500	\$0	--	1 mo
02/2016	Slow 30	500	\$0	\$0	--	2-3 mos
11/2014	Ppt-Slow 30	7,500	\$2,500	\$0	N30	1 mo

Date	Paying Rec'd	High Credit	Now Owes	Past Due	Selling Terms	Last sale w/ (mo.)
02/2016	Ppt	\$40,000	\$0	\$0	--	2-3 mos
02/2016	Ppt	\$30,000	\$30 000	\$0	-	1 mo
02/2016	Ppt	\$10,000	\$0	\$0	-	2-3 mos
02/2016	Ppt	\$7,500	\$0	\$0	N30	6-12 mos
02/2016	Ppt	\$2,500	\$0	\$0	--	1 mo
02/2016	Ppt	\$1,000	\$50	\$0	--	1 mo
02/2016	Ppt	\$1,000	\$0	\$0	--	2-3 mos
02/2016	Ppt	\$750	\$0	\$0	--	1 mo
02/2016	Ppt	\$500	\$0	\$0	N30	4-5 mos
02/2016	Ppt	\$250	\$0	\$0	--	6-12 mos
02/2016	Ppt	\$250	\$0	\$0	--	2-3 mos
02/2016	Ppt	\$250	\$0	\$0	--	4-5 mos
02/2016	Ppt	\$100	\$0	\$0	--	6-12 mos
02/2016	Ppt	\$50	\$50	\$0	--	1 mo
02/2016	Ppt-Slow 30	\$15,000	\$2,500	\$0	--	1 mo
02/2016	Slow 30	\$500	\$0	\$0	--	2-3 mos
01/2016	Ppt	\$5,000	\$0	\$0	--	1 mo
01/2016	Ppt	\$1,000	\$1,000	\$0	-	1 mo
01/2016	Ppt	\$100	\$0	\$0	N30	6-12 mos
12/2015	Ppt	\$1,000	\$0	\$0	--	6-12 mos
10/2015	Ppt	\$500	\$0	\$0	--	6-12 mos
09/2015	(022)	\$50	--	--	Cash account	6-12 mos
08/2015	Ppt	\$5,000	\$0	\$0	--	6-12 mos
08/2015	(024)	\$750	\$0	\$0	--	2-3 mos
05/2015	(025)	\$100	--	--	--	1 mo
04/2015	Ppt	\$50	\$0	\$0	--	6-12 mos
03/2015	Ppt	\$2,500	\$0	\$0	-	1 mo
11/2014	Ppt	\$5,000	\$5,000	\$0	--	1 mo
11/2014	Ppt-Slow 30	\$7,500	\$2,500	\$0	N30	1 mo
10/2014	(030)	\$50	--	--	Cash account	1 mo
10/2014	(031)	\$50	--	--	Cash account	1 mo
07/2014	Ppt	\$1,000	\$0	\$0	--	6-12 mos
07/2014	(033)	\$50	--	--	Cash account	1 mo
05/2014	(034)	\$50	--	--	Cash account	6-12 mos

Indications of slowness can be the result of disputes over merchandise, skipped invoices, etc. Accounts are sometimes placed in collection even though the existence or amount of debt is disputed.

Company Overview

Company Name:	ROSENBAUER SOUTH DAKOTA, LLC	URL:	www.rosenbaueramerica.com
Doing Business As:	(SUBSIDIARY OF ROSENBAUER AMERICA, LLC, LYONS, SD)	Stock Symbol:	NA
Street Address:	100 3rd St Lyons, SD 57041	History:	NA
Mail Address:	PO BOX 57 Lyons SD 57041	Operations:	profitable
Phone:	(605) 543-5591	Present Management Control:	NA
Fax:	(605) 543-5593	Annual Sales:	\$132,145,385
Line of Business:	Mfg motor vehicle/car bodies	Year Started:	1998
Net Worth	\$36,468,208	Manager:	NA
		Gross Revenue:	NA
		Financial Condition:	STRONG
		Financial Statement Date:	12/31/14

History

The following information was reported: 12/10/2015

Officer(s):
HAROLD BOER, CEO

DIRECTOR(S):
THE OFFICER(S)

The Delaware Secretary of State's business registrations file showed that Rosenbauer South Dakota, LLC was registered as a Limited Liability Company on April 16, 1998.

Business started 1998 by Harold and Helen Boer and James Heiman.

HAROLD BOER born 1952. 1981-present active here. 1973-1975 welder, Kolman Co, Sioux Falls, SD. 1975-1983 owner, Lyons Garage, Lyons, SD; merged operations into this company successfully in 1983.

Business Registration

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF MARCH 02 2016

Registered Name:	CENTRAL STATES FIRE APPARATUS LLC
Business Type:	DOMESTIC LIMITED LIABILITY CO
State of Incorporation:	INDIANA
Filing Date:	Feb 21 2011
Registration ID:	2011022200023
Status:	ACTIVE
Where Filed:	SECRETARY OF STATE/CORPORATIONS DIVISION, INDIANAPOLIS, IN
Registered Agent:	ANDY PLOFKIN, 4250 S 400 EAST, NORTH VERNON, IN, 472650000

Operations

12/10/2015

Description:
Subsidiary of ROSENBAUER AMERICA LLC LYONS SD

Has 250+ account(s). Terms are on a contractual basis. Sells to commercial concerns. Territory : International.

Nonseasonal.

Employees: 275 which includes officer(s).

Facilities: Owns 143,000 sq. ft. in a one story steel building.

Location: Central business section on main highway.

SIC & NAICS

SIC:

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific to a company's operations that if we use the standard 4-digit code. The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

3711 0403 Fire department vehicles (motor vehicles), assembly of

NAICS:

336120 Heavy Duty Truck Manufacturing

Public Filings

Currency: Shown in USD unless otherwise indicated

Summary

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	0	-
Judgments	0	-
Liens	0	-
Suits	0	-
UCCs	14	06/04/15

Evidence of bankruptcy, fraud, or criminal proceedings in the history of business or its management:

No

Value of Open suits, liens and judgments for the company:

Suits	0
Liens	0
Judgments	NA

The following Public Filing data is for information purposes only and is not the official record.

Certified copies can only be obtained from the official source.

Judgments

We currently don't have enough data to display this section.

Liens

UCC Filings

Collateral: Leased Equipment
Type: Original
Sec.Party: TOYOTA MOTOR CREDIT CORPORATION, TORRANCE, CA
Debtor: ROSENBAUER SOUTH DAKOTA, LLC
Filing No.: 2015 2384930
Filed With: SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed: 06/04/15
Latest Info Received: 07/13/15

Collateral: Leased Equipment
Type: Original
Sec.Party: TOYOTA MOTOR CREDIT CORPORATION, TORRANCE, CA
Debtor: ROSENBAUER SOUTH DAKOTA, LLC
Filing No.: 2015 1903573
Filed With: SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed: 05/04/15
Latest Info Received: 06/05/15

Collateral: NA
Type: Continuation
Sec.Party: HOME FEDERAL BANK, SIOUX FALLS, SD
Debtor: ROSENBAUER SOUTH DAKOTA LLCand OTHERS
Filing No.: 20100061270134
Filed With: SECRETARY OF STATE/UCC DIVISION, PIERRE, SD
Date Filed: 01/06/10
Latest Info Received: 01/11/10

Collateral: NA
Type: Amendment
Sec.Party: HOME FEDERAL BANK, SIOUX FALLS, SD
Debtor: CENTRAL STATES FIRE APPARATUS LLCand OTHERS
Filing No.: 20112841670160
Filed With: SECRETARY OF STATE/UCC DIVISION, PIERRE, SD
Date Filed: 10/11/11
Latest Info Received: 10/17/11

Collateral: NA
Type: Continuation
Sec.Party: HOME FEDERAL BANK, SIOUX FALLS, SD
Debtor: ROSENBAUER SOUTH DAKOTA, LLCand OTHERS
Filing No.: 20150021070117
Filed With: SECRETARY OF STATE/UCC DIVISION, PIERRE, SD
Date Filed: 01/02/15
Latest Info Received: 01/05/15

Debtor: ROSENBAUER SOUTH DAKOTA, LLCand OTHERS
Filing No.: 20091871670121
Filed With: SECRETARY OF STATE/UCC DIVISION, PIERRE, SD
Date Filed: 07/06/09
Latest Info Received: 07/13/09

Collateral: NA
Type: Amendment
Sec.Party: HOME FEDERAL BANK, SIOUX FALLS, SD
Debtor: CENTRAL STATES FIRE APPARATUS, LLCand OTHERS
Filing No.: 20112841670159
Filed With: SECRETARY OF STATE/UCC DIVISION, PIERRE, SD
Date Filed: 10/11/11
Latest Info Received: 10/17/11

Collateral: NA
Type: Continuation
Sec.Party: HOME FEDERAL BANK, SIOUX FALLS, SD
Debtor: ROSENBAUER SOUTH DAKOTA, LLCand OTHERS
Filing No.: 20141691370094
Filed With: SECRETARY OF STATE/UCC DIVISION, PIERRE, SD
Date Filed: 06/18/14
Latest Info Received: 06/23/14

Collateral: NA
Type: Amendment
Sec.Party: HOME FEDERAL BANK, SIOUX FALLS, SD
Debtor: ROSENBAUER SOUTH DAKOTA, LLCand OTHERS
Filing No.: 20141780910014
Filed With: SECRETARY OF STATE/UCC DIVISION, PIERRE, SD
Date Filed: 06/27/14
Latest Info Received: 07/07/14

Collateral: NA
Type: Continuation
Sec.Party: HOME FEDERAL BANK, SIOUX FALLS, SD
Debtor: CENTRAL STATES FIRE APPARATUS, LLC
Filing No.: 2014 2392249
Filed With: SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed: 06/18/14
Latest Info Received: 08/15/14

Collateral: NA
Type: Continuation
Sec.Party: HOME FEDERAL BANK, SIOUX FALLS, SD
Debtor: CENTRAL STATES FIRE APPARATUS, LLC
Filing No.: 2014 2392256

Collateral: NA
Type: Assignment
Sec.Party: DAIMLERCHRYSLER FINANCIAL SERVICES AMERICAS LLC
Debtor: CENTRAL STATES FIRE APPARATUS, LLC
Filing No.: 2007 4419163
Filed With: SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed: 11/15/07
Latest Info Received: 12/20/07

Collateral: NA
Type: Continuation
Sec.Party: DCFS USA LLC
Debtor: CENTRAL STATES FIRE APPARATUS, LLC
Filing No.: 2008 3213426
Filed With: SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed: 09/23/08
Latest Info Received: 10/22/08

Collateral: NA
Type: Continuation
Sec.Party: DCFS USA LLC
Debtor: CENTRAL STATES FIRE APPARATUS, LLC
Filing No.: 2013 4124062
Filed With: SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed: 10/21/13
Latest Info Received: 12/13/13

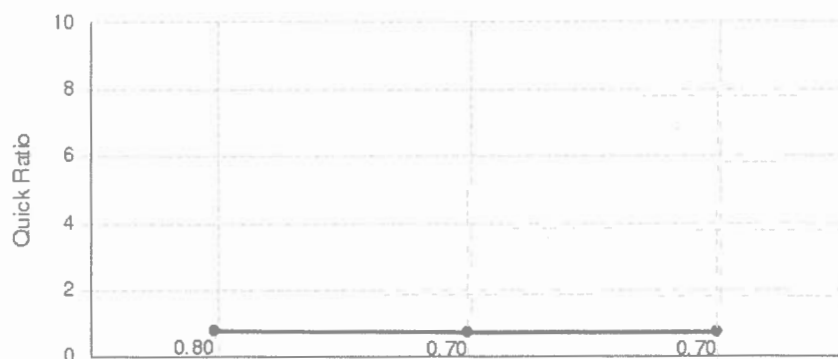
The public record items contained herein may have been paid, terminated, vacated or released prior to today's date.

Government Activity

We currently don't have enough data to display this section.

Financials

Key Business Ratios from D&B



Key Financial Comparisons

	2012(\$)	2013(\$)	2014(\$)
This Company's Operating Results Year Over Year			
NETSALES	106,461,952.00	117,424,789.00	132,145,385.00
GROSSPROFIT	15,019,825.00	18,003,498.00	17,502,043.00
NETPROFITAFTERTAX	8,489,524.00	11,259,835.00	11,000,892.00
DIVIDENDS/WITHDRAWALS	NA	NA	NA
WORKINGCAPITAL	16,607,085.00	18,368,840.00	22,688,074.00
This Company's Assets Year Over Year			
CASH	NA	963,876.00	518,958.00
ACCOUNTSRECEIVABLE	16,200,146.00	12,683,083.00	16,003,943.00
NOTESRECEIVABLE	540,000.00	567,230.00	587,775.00
INVENTORY	20,254,295.00	24,314,166.00	30,807,346.00
OTHERCURRENTASSETS	255,765.00	256,047.00	166,600.00
TOTALCURRENTASSETS	37,250,206.00	38,784,402.00	48,084,622.00
FIXEDASSETS	4,725,265.00	4,519,440.00	6,884,017.00
OTHERNON-CURRENTASSETS	8,416,126.00	12,747,492.00	6,896,117.00
TOTALASSETS	50,391,597.00	56,051,334.00	61,864,756.00
This Company's Liabilities Year Over Year			
ACCOUNTSPAYABLE	7,785,653.00	4,256,987.00	8,199,564.00
BANKLOAN	NA	NA	NA
NOTESPAYABLE	2,125,000.00	NA	NA
OTHERCURRENTLIABILITIES	10,732,468.00	16,158,575.00	17,196,984.00
TOTALCURRENTLIABILITIES	20,643,121.00	20,415,562.00	25,396,548.00
OTHERLONGTERMLIABILITIES	332,210.00	NA	NA
DEFERREDCREDIT	NA	NA	NA
NETWORTH	29,416,266.00	35,635,772.00	36,468,208.00
TOTALOFLIABILITIESANDNETWORTH	50,391,597.00	56,051,334.00	61,864,756.00

Cash	518958	Accts Pay	8199564
Accts Rec	16003943	Accruals	17196984
Inventory	30807346		
Notes Rec	587775		
Prepaid	166600		
Current Assets	48,084,622.00	Current Liabs	25,396,548.00
Fixt & Equip	6884017	NET WORTH	36468208
Notes Receivable	6896117		
Total Assets	61,864,756.00	Total Liabilities	61,864,756.00

From JAN 01 2014 to DEC 31 2014 annual sales \$132,145,385; cost of goods sold \$114,643,342.

Gross profit \$17,502,043; operating expenses \$6,501,151. Operating income \$11,000,892. Net income \$11,000,892.

Accountant: Lloyd Arends. Extent of audit, if any, not indicated.

Explanations

Key Business Ratios

FISCAL Dec 31, 2014

(Industry Median is based on this number of firms: 12)

	This Company	Industry Median	Industry Quartile
Solvency			
Quick Ratio	0.7	0.9	3
Current Ratio	1.9	1.9	2
Current Liabilities to Net Worth	69.6	38.4	1
Current Liabilities to Inventory	82.4	136.5	4
Total Current	69.6	75.6	1
Fixed Assets to Net Worth	18.9	25.2	1
Efficiency			
Collection Period	44.2	34.7	1
Inventory Turn Over	4.3	7.1	4
Sales to NWC	5.8	6.0	3
Acct Pay to Sales	6.2	6.8	1
Profitability			
Return on Sales	8.3	3.6	1
Return on Assets	17.8	4.6	1
Return on NetWorth	30.2	15.7	1

Corporate Linkage

Parent

Company Name

DUNS #

City, State

Company Name	DUNS #	City, State
ROSENBAUER AMERICA, LLC	02-447-3584	LYONS, SOUTH DAKOTA

US Linkages

Company Name	DUNS #	City, State
Subsidiaries		
ROSENBAUER MOTORS, LLC	02-443-4677	WYOMING, MINNESOTA
ROSENBAUER SOUTH DAKOTA, LLC	10-229-2117	LYONS, SOUTH DAKOTA

International Linkages

Company Name	DUNS #	Country	City, State / Province
Headquarters			
ROSENBAUER OSTERREICH GESELLSCHAFT M.B.H.	30-099-4977	AUSTRIA	LEONDING, OBEROSTERREICH
ROSENBAUER, D.O.O.	55-229-1023	SLOVENIA	GORNJA RADGONA,
ROSENBAUER ESPANOLA SA	46-645-8718	SPAIN	MADRID, MADRID
ROSENBAUER UK LIMITED	21-118-7892	ENGLAND	HOLMFIRTH, WEST YORKSHIRE
WINDHORST BRANDSCHUTZ GMBH	31-839-5167	GERMANY	BREMEN, BREMEN
ROSENBAUER DEUTSCHLAND GMBH	33-264-0010	GERMANY	LUCKENWALDE, BRANDENBURG
ROSENBAUER KARLSRUHE GMBH & CO. KG	34-435-8734	GERMANY	KARLSRUHE, BADEN-WURTTENBERG
ROSENBAUER BETEILIGUNGSVERWALTUNG GMBH	30-144-9570	AUSTRIA	LEONDING, OBEROSTERREICH
ROSENBAUER INTERNATIONAL AG	30-020-0557	AUSTRIA	LEONDING, OBEROSTERREICH
Subsidiaries			
ROSENBAUER INTERNATIONAL AG	43-046-3996	ITALY	BRUNICO, BOLZANO
ROSENBAUER MANAGEMENT SERVICES GMBH	30-099-5032	AUSTRIA	LEONDING, OBEROSTERREICH
ROSENBAUER-FINANZIERUNG GMBH	32-935-0362	GERMANY	PASSAU, BAYERN
ROSENBAUER MANAGEMENT GMBH	31-553-8319	GERMANY	KARLSRUHE, BADEN-WURTTENBERG
ROSENBAUER SCHWEIZ AG	48-076-1683	SWITZERLAND	OBERGLATT, ZURICH
S. K. ROSENBAUER PTE. LTD.	59-512-3753	SINGAPORE	SINGAPORE,
Branches			
ROSENBAUER UK PLC	21-803-5767	ENGLAND	BATLEY, WEST YORKSHIRE
ROSENBAUER INTERNATIONAL AG	67-117-3074	NORWAY	FLEKKEFJORD, VEST-AGDER

ROSENBAUER DEUTSCHLAND GMBH	6782	GERMANY	PASSAU, BAYERN
ROSENBAUER DEUTSCHLAND GMBH	34-262-6783	GERMANY	BREMEN, BREMEN
ROSENBAUER DEUTSCHLAND GMBH	33-373-4924	GERMANY	KARLSRUHE, BADEN-WURTTENBERG
ROSENBAUER, D.O.O.	50-070-2657	SLOVENIA	GORNJA RADGONA
WINDHORST BRANDSCHUTZ GMBH	34-182-5286	GERMANY	NEUENSTADT AM KOCHER, BADEN-WURTTENBERG
ROSENBAUER ESPANOLA SA	46-618-4576	SPAIN	ARGANDA, MADRID
ROSENBAUER INTERNATIONAL AG	30-123-7207	AUSTRIA	NEIDLING, NIEDEROSTERREICH
ROSENBAUER OSTERREICH GESELLSCHAFT M.B.H.	30-178-2629	AUSTRIA	BREGENZ, VORARLBERG
ROSENBAUER OSTERREICH GESELLSCHAFT M.B.H.	30-178-2686	AUSTRIA	GRAZ, STEIERMARK
ROSENBAUER OSTERREICH GESELLSCHAFT M.B.H.	30-195-0247	AUSTRIA	TELS, TIROL
ROSENBAUER OSTERREICH GESELLSCHAFT M.B.H.	30-041-7936	AUSTRIA	NEIDLING, NIEDEROSTERREICH
ROSENBAUER ESPANOLA SA	46-136-0282	SPAIN	LINARES, JAEN