

**Public Safety/Law Enforcement Video and Vehicle Mounted Equipment  
Attachment D Band 2 - Pricing Workbook**

**BAND 2 - VEHICLE MOUNTED VIDEO AND RECORDING DEVICES - CATALOG/PERCENTAGE DISCOUNT**

**Supplier Name:** UTILITY ASSOCIATES INC.

**1. BASELINE PRICING**

Identify Baseline/List pricing Utilized

Utility Associates, Inc.  
 Good = \$1,205.00  
 Better = \$1,205.00  
 Best = \$1,807.00

**2. BAND DISCOUNT**

In space provided below, list the discount percentage you will be bidding for each category of Band 2 products.  
*If offering a range of discount, i.e., 10 - 80%, only the lowest discount will be evaluated.*

CATEGORY:	DISCOUNT
None	

**3. VOLUME DISCOUNTS**

CATEGORY:	Volume	DISCOUNT
Medium Sized	26 - 200 Officers	5%
Large Sized	201 - 1000 Officers	13%
X-Large Sized	1001+ Officers	17%

**4. ADDITIONAL DISCOUNTS OFFERED**

<b>CATEGORY:</b>		<b>DISCOUNT</b>
Payment (early)		2%/10 Net 30







