

**Public Safety/Law Enforcement Video and Vehicle Mounted Equipment
Attachment D Band 3 - Pricing Workbook**

OK - MA - 145 - BAND 3 - Video Storage, Data Security, Software, and Peripherals - CATALOG/PERCENTAGE DISCOUNT

Supplier Name: UTILITY ASSOCIATES INC

1. BASELINE PRICING

Identify Baseline/List pricing Utilized

Utility Associates, Inc. Good (Purchased with Band 1) = \$600.00 Better (Purchased with Band 1) = \$900.00	Good (Purchased with Band 2) = \$900.00 Better (Purchased with Band 2) = \$1,680.00
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2. BAND DISCOUNT

In space provided below, list the discount percentage you will be bidding for each category of Band 2 products.
If offering a range of discount, i.e., 10 - 80%, only the lowest discount will be evaluated.

CATEGORY:	DISCOUNT
None	

3. VOLUME DISCOUNTS

CATEGORY:	Volume	DISCOUNT
Medium Sized	26 - 200 Officers	5%
Large Sized	201 - 1000 Officers	13%
X-Large Sized	1001+ Officers	17%

4. ADDITIONAL DISCOUNTS OFFERED

CATEGORY:		DISCOUNT
Payment (early)		2%/10 Net 30

