



The State of Nevada
Department of Administration, Purchasing Division

In conjunction with



Response to Request for Proposals
Nevada Solicitation Number 3407

PART II – PRICE AND COST PROPOSAL

NASPO ValuePoint Master Agreement for
Security & Fire Protection Services

May 23, 2017

Submitted by:



www.aus.com/security-systems

PART II – PRICE AND COST PROPOSAL

Section I	Cost Proposal (See Links Below) <ul style="list-style-type: none">• <i>Attachment C – Category 1 – Access Control Systems</i>• <i>Attachment C – Category 2 – Burglar Alarms</i>• <i>Attachment C – Category 3 – Surveillance Services & Equipment</i>
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See following pages for Price and Cost Proposal.

Vendor Name: SFI ELECTRONICS, LLC D/B/A ALLIED UNIVERSAL SECURITY SYSTEMS

Nationwide or Region or State Proposed: SOUTH CAROLINA

Each Participating Entity will negotiate any travel costs. All cost associated below (including material markup) to include shipping, configuration, kitting, processing, reporting, warehousing, ValuePoint and Participating Entity fees.

Category 1- Access Control Systems

	Per Hour
Normal Business Hours (8:00a. – 5:00pm M-F)	\$70.00
After Hours (5:01pm – 7:59a. M-F)	\$100.00
Weekend/Holiday Hours	\$105.00
Other miscellaneous labor service description (if applicable):	
Equipment Rental	Cost + 10%
Lodging	Cost
Per Diem – Meals (per person)	\$35.00
Permits	Cost + 10%
Low-Voltage Cable Installer (Normal Business Hours)	\$45.00
Low-Voltage Cable Installer (After Hours, Weekends & Holidays)	\$67.50
Project Manager or Network Engineer (Normal Business Hours)	\$100.00
Project Manager or Network Engineer (After Hours, Weekends & Holidays)	\$135.00

Maintenance Work (Non-Warranty)

	Per Hour
Hourly rate for telephone consultation only	\$25.00
Normal Business Hours (8:00am – 5:00pm M-F)	\$77.50
After Hours (5:01pm – 7:59am M-F)	\$100.00
Weekend/Holiday Hours	\$100.00
	Per Month
Costs for Maintenance and Monitoring	--
OR	Per Year
Percentage of total system cost	9.00%
Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	16.0%

PENALTY FOR IMPROPERLY PRICING:

- It is the vendor's responsibility to ensure that all prices proposed for all projects are accurate and consistent with the terms of the contract.
- For all projects completed under this contract: if a vendor submits an invoice containing incorrect pricing in favor of the vendor, that vendor shall submit a new, corrected invoice with a 25% reduction in cost for each incorrectly priced item.
- If vendor continues to provide incorrect invoicing each Purchasing Entity has the option to cancel their contract in its entirety without penalty.
- Vendors are not allowed to aggregate fees into contract after award has been made. Failure to comply may be grounds for cancellation.

Vendor Name: SFI ELECTRONICS, LLC D/B/A ALLIED UNIVERSAL SECURITY SYSTEMS

Nationwide or Region or State Proposed: SOUTH CAROLINA

Each Participating Entity will negotiate any travel costs. All cost associated below (including material markup) to include shipping, configuration, kitting, processing, reporting, warehousing, ValuePoint and Participating Entity fees.

Category 2- Burglar Alarms

	Per Hour
Normal Business Hours (8:00a. – 5:00pm M-F)	\$70.00
After Hours (5:01pm – 7:59a. M-F)	\$100.00
Weekend/Holiday Hours	\$105.00
Other miscellaneous labor service description (if applicable):	
Equipment Rental	Cost + 10%
Lodging	Cost
Per Diem - Meals (per person)	\$35.00
Permits	Cost + 10%
Low-Voltage Cable Installer (Normal Business Hours)	\$45.00
Low-Voltage Cable Installer (After Hours, Weekends & Holidays)	\$67.50
Project Manager or Network Engineer (Normal Business Hours)	\$100.00
Project Manager or Network Engineer (After Hours, Weekends & Holidays)	\$135.00

Maintenance Work (Non-Warranty)

	Per Hour
Hourly rate for telephone consultation only	\$25.00
Normal Business Hours (8:00am – 5:00pm M-F)	\$77.50
After Hours (5:01pm – 7:59am M-F)	\$100.00
Weekend/Holiday Hours	\$100.00
	Per Month
Costs for Maintenance and Monitoring	\$40.00 (per panel)
OR	Per Year
Percentage of total system cost	--
Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	16.0%

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Nationwide or Region or State Proposed: SOUTH CAROLINA

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Category 3 – Surveillance Services & Equipment

	Per Hour
Normal Business Hours (8:00a. – 5:00pm M-F)	\$70.00
After Hours (5:01pm – 7:59a. M-F)	\$100.00
Weekend/Holiday Hours	\$105.00
Other miscellaneous labor service description (if applicable):	
Equipment Rental	Cost + 10%
Lodging	Cost
Per Diem – Meals (per person)	35.00
Permits	Cost + 10%
Low-Voltage Cable Installer (Normal Business Hours)	\$45.00
Low-Voltage Cable Installer (After Hours, Weekends & Holidays)	\$67.50
Project Manager or Network Engineer (Normal Business Hours)	\$100.00
Project Manager or Network Engineer (After Hours, Weekends & Holidays)	\$135.00

Maintenance Work (Non-Warranty)

	Per Hour
Hourly rate for telephone consultation only	\$25.00
Normal Business Hours (8:00am – 5:00pm M-F)	\$77.50
After Hours (5:01pm – 7:59am M-F)	\$100.00
Weekend/Holiday Hours	\$100.00
	Per Month
Costs for Maintenance and Monitoring	--
OR	Per Year
Percentage of total system cost	9.00%
Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	16.0%

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