

Public Safety/Law Enforcement Video and Vehicle Mounted Equipment

Attachment D Band 1 - Pricing Template

OK - MA - 145 - BAND 1 - BODY WORN VIDEO CAMERAS AND RECORDING DEVICES - CATALOG/PERCENTAGE DISCOUNT

Supplier Name: Panasonic System Communications Company of North America, Division of Panasonic Corporation of North American (PSCNA)

1. BASELINE PRICING

Identify Baseline/List pricing Utilized

Panasonic System Communications Company of North America, Division of Panasonic Corporation of North American (PSCNA)
 United States
 Panasonic SRP Pricing and comparative NASPO Valuepoint contract pricing.

Link to NASPO Valuepoint pricelist for reference - <http://info.panasonic.com/NASPO-Valuepoint-Contract.html>

2. BAND DISCOUNT

In space provided below, list the discount percentage you will be bidding for each category of Band 1 products.

If offering a range of discount, i.e., 10 - 95%, only the lowest discount will be evaluated.

CATEGORY:	DISCOUNT
For Body Worn Cameras For Body Worn Cameras Accessories For Body Worn Camera - additional warranty and support services	11% off of SRP 11% off of SRP 0% off of SRP

3. VOLUME DISCOUNTS

CATEGORY:	Volume	DISCOUNT
For Body Worn Cameras Specifically for Body Worn Cameras main units-- This discount will be based on the per transaction volume by each specific end user customer opportunity. The discount is not calculated based on the volume for the entire State; nor based on the volume for the entire NASPO Valuepoint contract; this discount will be based on each end user customer on a per transaction basis. For a specific end user customer that purchases 100 main units or more, there will be an additional 2% discount off of the contract price offered. For a specific end user customer that purchases 500 main units or more, there will be an additional 4% discount off of the contract price offered. For a specific end user customers that purchase over 1,000 main units, we will work to negotiate with that specific end user customer based on their specific requirements.	100 main units or more; this discount will be based on each end user customer on a per transaction basis. 500 main units or more; this discount will be based on each end user customer on a per transaction basis. 1,000 main units or more; this discount will be based on each end user customer on a per transaction basis.	additional 2% off the Contract price additional 4% off the Contract price additional discount to be worked on each customer specific case

4. ADDITIONAL DISCOUNTS OFFERED

CATEGORY:	DISCOUNT
As a customer reaches qty 500 main units or more, we will work with that customer to customize a specific solution as well as work to negotiate based on that volume for pricing.	

Public Safety/Law Enforcement Video and Vehicle Mounted Equipment

Attachment D Band 1 - Pricing Workbook

OK - MA - 145 - Band 1 - Body Worn Video Cameras and Recording Devices

Supplier Name: Panasonic System Communications Company of North America, Division of Panasonic Corporation of North American (PSCNA)

Cost Scenarios - Due to the complexity of this initiative, and to allow for new technology and expanding product lines, this section contains different situations which allow the experienced supplier to propose their total suggested solution for different types of end users which will be using this contract.

Proposers shall offer solutions for outfitting police and other public safety entities with a turnkey video solution based on the following four (4) examples of law enforcement agency sizes.

Small { 1 to 25 Officers}
Medium {26 to 200 Officers}
Large {201 to 1000 Officers}
X-Large {1001+ Officers}

Each Scenario must include good, better, and best technologies. Respondents are reminded that this is a National contract, from small rural local groups to the largest Metropolitan forces. Different styles and budgets are highly anticipated.

Systems should be priced as one complete project, to include all suggested equipment priced per unit, project set up, installation, training, software, storage, and any other equipment relevant to the proposed system. Scenarios should include both self hosted and secured cloud storage solutions if available. (Band 3 only?)

Please provide an itemized cost breakdown for each component.

**Public Safety/Law Enforcement Video and Vehicle Mounted Equipment
Attachment D Band 1 - Pricing Workbook
OK - MA - 145 - Band 1 - Body Worn Video Cameras and Recording Devices**

Better Solution - Base Model

Supplier Name: Panasonic System Communications Company of North America, Division of Panasonic Corporation of North America (PSCNA)

Small (1 - 25 Officers)		Medium (26-200 Officers)				Large (201-1000 Officers)				X-Large (1001+ Officers)					
Equipment	Description	SRP	Proposed Contract Cost	Equipment	Description	SRP	Proposed Contract Cost	Equipment	Description	SRP	Proposed Contract Cost	Equipment	Description	SRP	Proposed Contract Cost
Main Kit															
ARB-BWC3MANKIT-T	Body Worn Camera Main Controller Unit, USB Cable, Charger and Mount Adapter Plate, ""Tether Included"	\$998.00	\$888.22	ARB-BWC3MANKIT-T	Body Worn Camera Main Controller Unit, USB Cable, Charger and Mount Adapter Plate, ""Tether Included"	\$ 998.00	\$888.22	ARB-BWC3MANKIT-T	Body Worn Camera Main Controller Unit, USB Cable, Charger and Mount Adapter Plate, ""Tether Included"	\$ 998.00	\$888.22	ARB-BWC3MANKIT-T	Body Worn Camera Main Controller Unit, USB Cable, Charger and Mount Adapter Plate, ""Tether Included"	\$ 998.00	\$888.22
Mounting Options															
ARB-BWC3MAGM-KIT	BWC MK3 Main Magnet Plate W/Metal Attachment Plate	\$78.00	\$70.31	ARB-BWC3MAGM-KIT	BWC MK3 Main Magnet Plate W/	\$ 79.00	\$70.31	ARB-BWCMANCLIP	Main body worn control unit shirt	\$ 32.00	\$28.48	ARB-BWCMANCLIP	Main body worn control unit shirt m	\$ 32.00	\$28.48
ARB-BWCMANCLIP	Main body worn control unit shirt mounting clip.	\$32.00	\$28.48	ARB-BWCMANCLIP	Main body worn control unit shirt	\$ 32.00	\$28.48	ARB-BWC3MOLMAG	BWC MK3 Mole Magnet Mount	\$ 69.00	\$61.41	ARB-BWC3MOLMAG	BWC MK3 Mole Magnet Mount	\$ 69.00	\$61.41
ARB-BWC3MOLMAG	BWC MK3 Mole Magnet Mount	\$69.00	\$61.41	ARB-BWC3MOLMAG	BWC MK3 Mole Magnet Mount	\$ 69.00	\$61.41	ARB-BWC3MOLMET	BWC MK3 Mole Mount with solid p	\$ 50.00	\$44.50	ARB-BWC3MOLMET	BWC MK3 Mole Mount with solid p	\$ 50.00	\$44.50
ARB-BWC3MOLMET	BWC MK3 Mole Mount with solid plate (No Magnet)	\$50.00	\$44.50	ARB-BWC3MOLMET	BWC MK3 Mole Mount with solid	\$ 50.00	\$44.50	ARB-BWC3MAGMNT	BWC MK3 "X" MAGNETIC MOUN	\$ 75.00	\$66.75	ARB-BWC3MAGMNT	BWC MK3 "X" MAGNETIC MOUN	\$ 75.00	\$66.75
ARB-BWC3MAGMNT	BWC MK3 "X" MAGNETIC MOUNT	\$75.00	\$66.75	ARB-BWC3MAGMNT	BWC MK3 "X" MAGNETIC MOUN	\$ 75.00	\$66.75	ARB-BWC3MAGPLATE	BWC MK3 Metal Attachment Plat	\$ 18.00	\$16.02	ARB-BWC3MAGPLATE	BWC MK3 Metal Attachment Plate	\$ 18.00	\$16.02
ARB-BWC3MAGPLATE	BWC MK3 Metal Attachment Plate for Mag Mounting	\$18.00	\$16.02	ARB-BWC3MAGPLATE	BWC MK3 Metal Attachment Plat	\$ 18.00	\$16.02	ARB-BWC3MAG-M	BWC MK3 Main Magnet Plate	\$ 55.90	\$49.75	ARB-BWC3MAG-M	BWC MK3 Main Magnet Plate	\$ 55.90	\$49.75
ARB-BWC3MAG-M	BWC MK3 Main Magnet Plate	\$55.90	\$49.75	ARB-BWC3MAG-M	BWC MK3 Main Magnet Plate	\$ 55.90	\$49.75	ARB-BWC3MAGCLP1	Main Control Unit magnetic mount	\$ 58.00	\$51.62	ARB-BWC3MAGCLP1	Main Control Unit magnetic mount	\$ 58.00	\$51.62
ARB-BWC3MAGCLP1	Main Control Unit magnetic mount with black powder	\$58.00	\$51.62	ARB-BWC3MAGCLP1	Main Control Unit magnetic mount	\$ 58.00	\$51.62	ARB-BWCPENCLIP	Main body worn control unit pen	\$ 32.00	\$28.48	ARB-BWCPENCLIP	Main body worn control unit pen slot	\$ 32.00	\$28.48
ARB-BWCPENCLIP	Main body worn control unit pen slot mounting clip	\$32.00	\$28.48	ARB-BWCPENCLIP	Main body worn control unit pen s	\$ 32.00	\$28.48								
Accessories															
ARB-BWC3-8BAY	MK3 BWC 8 Bay Dock	\$1,950.00	\$1,735.50	ARB-BWC3-8BAY	MK3 BWC 8 Bay Dock	\$ 1,950.00	\$1,735.50	ARB-BWC3BAYPWR	Replacement Power Supply for	\$ 80.00	\$71.20	ARB-BWC3BAYPWR	Replacement Power Supply for AR	\$ 80.00	\$71.20
ARB-BWC3BAYPWR	Replacement Power Supply for ARB-BWC3-8BAY	\$80.00	\$71.20	ARB-BWC3BAYPWR	Replacement Power Supply for A	\$ 80.00	\$71.20	ARB-BWC3BAYWALL	BWC MK3 8-Bay Wallmount brack	\$ 245.00	\$218.05	ARB-BWC3BAYWALL	BWC MK3 8-Bay Wallmount brack	\$ 245.00	\$218.05
ARB-BWC3BAYWALL	BWC MK3 8-Bay Wallmount bracket, attachment plate	\$245.00	\$218.05	ARB-BWC3BAYWALL	BWC MK3 8-Bay Wallmount brack	\$ 245.00	\$218.05	ARB-BWC3PAIRDOCK	BWC MK3 In-Vehicle Pairing Dc	\$ 270.00	\$240.30	ARB-BWC3PAIRDOCK	BWC MK3 In-Vehicle Pairing Dock	\$ 270.00	\$240.30
Software & Enrollments															
ARB-SOFBWC3OPBUN1	BODY WORN, UEMS1, ON PREM STORAGE BUNDLE PER DEVICE YEAR 1 (INCLUDES DEVICE LICENSE, HELPDESK, DEPLOYMENT, HOTSWAP)	\$184.06	\$163.81	ARB-SOFBWC3OPBUN1	BODY WORN, UEMS1, ON PREM STORAGE BUNDLE PER DEVICE YEAR 1 (INCLUDES DEVICE LICENSE, HELPDESK, DEPLOYMENT, HOTSWAP)	184.06	\$163.81	ARB-SOFBWC3OPBUN1	BODY WORN, UEMS1, ON PREM STORAGE BUNDLE PER DEVICE YEAR 1 (INCLUDES DEVICE LICENSE, HELPDESK, DEPLOYMENT, HOTSWAP)	184.06	\$163.81	ARB-SOFBWC3OPBUN1	BODY WORN, UEMS1, ON PREM STORAGE BUNDLE PER DEVICE YEAR 1 (INCLUDES DEVICE LICENSE, HELPDESK, DEPLOYMENT, HOTSWAP)	184.06	\$163.81
Services															
ARB-SOFCONSULT	One Day of Consulting	\$2,500.00	\$2,500.00	ARB-SOFCONSULT	One Day of Consulting	\$ 12,500.00	\$12,500.00	ARB-SOFCONSULT	One Day of Consulting	\$25,000.00	\$25,000.00	ARB-SOFCONSULT	One Day of Consulting	\$62,500.00	\$62,500.00
ARB-SOFTRAVELDAY	One Day of Travel for Service Deployment	\$2,800.00	\$2,800.00	ARB-SOFTRAVELDAY	One Day of Travel for Service Dep	2,800.00	\$2,800.00	ARB-SOFTRAVELDAY	One Day of Travel for Service D	\$ 5,200.00	\$5,200.00	ARB-SOFTRAVELDAY	One Day of Travel for Service Dep	\$ 7,800.00	\$7,800.00

Public Safety/Law Enforcement Video and Vehicle Mounted Equipment
Attachment D Band 1 - Pricing Workbook
OK - MA - 145 - Band 1 - Body Worn Video Cameras and Recording Devices

Better Solution - Base Model

Supplier Name: Parsons System Communications Company of North America, Division of Parsons Corporation of North America (PCNA)

		Small (1 - 25 Officers)				Medium (26-200 Officers)				Large (201-1000 Officers)				X-Large (1001+ Officers)			
Equipment	Description	SRP	Proposed Contract Cost	Equipment	Description	SRP	Proposed Contract Cost	Equipment	Description	SRP	Proposed Contract Cost	Equipment	Description	SRP	Proposed Contract Cost		
Main Kit	ARB-BWC3MANKIT-T Body Worn Camera Main Controller Unit, USB Cable, Charger and Mount Adapter Plate. ***Tether Included**	\$998.00	\$888.22	ARB-BWC3MANKIT-T	Body Worn Camera Main Controller Unit, USB Cable, Charger and Mount Adapter Plate. ***Tether Included**	\$998.00	\$888.22	ARB-BWC3MANKIT-T	Body Worn Camera Main Controller Unit, USB Cable, Charger and Mount Adapter Plate. ***Tether Included**	\$998.00	\$888.22	ARB-BWC3MANKIT-T	Body Worn Camera Main Controller Unit, USB Cable, Charger and Mount Adapter Plate. ***Tether Included**	\$998.00	\$888.22		
Mounting Options																	
ARB-BWC3MAGMKT	BWC MK3 Main Magnet Plate w/Metal Attachment Plate	\$79.00	\$70.31	ARB-BWC3MAGMKT	BWC MK3 Main Magnet Plate w/Metal Attachment Plate	\$79.00	\$70.31	ARB-BWC3MAGMKT	BWC MK3 Main Magnet Plate w/Metal Attachment Plate	\$79.00	\$70.31	ARB-BWC3MAGMKT	BWC MK3 Main Magnet Plate w/Metal Attachment Plate	\$79.00	\$70.31		
ARB-BWC3MAGMCLIP	Main body worn control unit shrt mounting clip.	\$32.00	\$28.48	ARB-BWC3MAGMCLIP	Main body worn control unit shrt mounting clip.	\$32.00	\$28.48	ARB-BWC3MAGMCLIP	Main body worn control unit shrt mounting clip.	\$32.00	\$28.48	ARB-BWC3MAGMCLIP	Main body worn control unit shrt mounting clip.	\$32.00	\$28.48		
ARB-BWC3MOLMAG	BWC MK3 Mole Magnet Mount	\$69.00	\$61.41	ARB-BWC3MOLMAG	BWC MK3 Mole Magnet Mount	\$69.00	\$61.41	ARB-BWC3MOLMAG	BWC MK3 Mole Magnet Mount	\$69.00	\$61.41	ARB-BWC3MOLMAG	BWC MK3 Mole Magnet Mount	\$69.00	\$61.41		
ARB-BWC3MOLMAGT	BWC MK3 Mole Mount with solid plate (No Magnet)	\$50.00	\$44.50	ARB-BWC3MOLMAGT	BWC MK3 Mole Mount with solid plate (No Magnet)	\$50.00	\$44.50	ARB-BWC3MOLMAGT	BWC MK3 Mole Mount with solid plate (No Magnet)	\$50.00	\$44.50	ARB-BWC3MOLMAGT	BWC MK3 Mole Mount with solid plate (No Magnet)	\$50.00	\$44.50		
ARB-BWC3MAGMNT	BWC MK3 "X" MAGNETIC MOUNT	\$75.00	\$66.75	ARB-BWC3MAGMNT	BWC MK3 "X" MAGNETIC MOUNT	\$75.00	\$66.75	ARB-BWC3MAGMNT	BWC MK3 "X" MAGNETIC MOUNT	\$75.00	\$66.75	ARB-BWC3MAGMNT	BWC MK3 "X" MAGNETIC MOUNT	\$75.00	\$66.75		
ARB-BWC3MAGPLATE	BWC MK3 Metal Attachment Plate for Mag Mounting	\$18.00	\$16.02	ARB-BWC3MAGPLATE	BWC MK3 Metal Attachment Plate for Mag Mounting	\$18.00	\$16.02	ARB-BWC3MAGPLATE	BWC MK3 Metal Attachment Plate for Mag Mounting	\$18.00	\$16.02	ARB-BWC3MAGPLATE	BWC MK3 Metal Attachment Plate for Mag Mounting	\$18.00	\$16.02		
ARB-BWC3MAG-M	BWC MK3 Main Magnet Plate	\$55.90	\$49.75	ARB-BWC3MAG-M	BWC MK3 Main Magnet Plate	\$55.90	\$49.75	ARB-BWC3MAG-M	BWC MK3 Main Magnet Plate	\$55.90	\$49.75	ARB-BWC3MAG-M	BWC MK3 Main Magnet Plate	\$55.90	\$49.75		
ARB-BWC3MAGCLIP1	Main Control Unit magnetic mount with black powder	\$58.00	\$51.62	ARB-BWC3MAGCLIP1	Main Control Unit magnetic mount with black powder	\$58.00	\$51.62	ARB-BWC3MAGCLIP1	Main Control Unit magnetic mount with black powder	\$58.00	\$51.62	ARB-BWC3MAGCLIP1	Main Control Unit magnetic mount with black powder	\$58.00	\$51.62		
ARB-BWC3PENCLIP	Main body worn control unit pen slot mounting clip	\$32.00	\$28.48	ARB-BWC3PENCLIP	Main body worn control unit pen slot mounting clip	\$32.00	\$28.48	ARB-BWC3PENCLIP	Main body worn control unit pen slot mounting clip	\$32.00	\$28.48	ARB-BWC3PENCLIP	Main body worn control unit pen slot mounting clip	\$32.00	\$28.48		
Accessories																	
ARB-BWC3BAY	MK3 BWC 8 Bay Dock	\$1,950.00	\$1,738.50	ARB-BWC3BAY	MK3 BWC 8 Bay Dock	\$1,950.00	\$1,738.50	ARB-BWC3BAY	MK3 BWC 8 Bay Dock	\$1,950.00	\$1,738.50	ARB-BWC3BAY	MK3 BWC 8 Bay Dock	\$1,950.00	\$1,738.50		
ARB-BWC3BAYPWR	Replacement Power Supply for ARB-BWC3-BAY	\$80.00	\$71.20	ARB-BWC3BAYPWR	Replacement Power Supply for ARB-BWC3-BAY	\$80.00	\$71.20	ARB-BWC3BAYPWR	Replacement Power Supply for ARB-BWC3-BAY	\$80.00	\$71.20	ARB-BWC3BAYPWR	Replacement Power Supply for ARB-BWC3-BAY	\$80.00	\$71.20		
ARB-BWC3BAYWALL	BWC MK3 8 Bay Wallmount bracket, attachment plate	\$245.00	\$218.95	ARB-BWC3BAYWALL	BWC MK3 8 Bay Wallmount bracket, attachment plate	\$245.00	\$218.95	ARB-BWC3BAYWALL	BWC MK3 8 Bay Wallmount bracket, attachment plate	\$245.00	\$218.95	ARB-BWC3BAYWALL	BWC MK3 8 Bay Wallmount bracket, attachment plate	\$245.00	\$218.95		
ARB-BWC3PARDOCK	BWC MK3 In Vehicle Parking Dock w/Wiring HarnessM	\$270.00	\$240.30	ARB-BWC3PARDOCK	BWC MK3 In Vehicle Parking Dock w/Wiring HarnessM	\$270.00	\$240.30	ARB-BWC3PARDOCK	BWC MK3 In Vehicle Parking Dock w/Wiring HarnessM	\$270.00	\$240.30	ARB-BWC3PARDOCK	BWC MK3 In Vehicle Parking Dock w/Wiring HarnessM	\$270.00	\$240.30		
ARB-BWC3CTB	Common 7-lead Box (CTB)	\$320.00	\$284.80	ARB-BWC3CTB	Common 7-lead Box (CTB)	\$320.00	\$284.80	ARB-BWC3CTB	Common 7-lead Box (CTB)	\$320.00	\$284.80	ARB-BWC3CTB	Common 7-lead Box (CTB)	\$320.00	\$284.80		
ARB-BWC3ANTMBL	CTB Antenna, W/FBI/Bluetooth, W/ MAGNETIC MOUNT 15	\$92.00	\$81.88	ARB-BWC3ANTMBL	CTB Antenna, W/FBI/Bluetooth, W/ MAGNETIC MOUNT 15	\$92.00	\$81.88	ARB-BWC3ANTMBL	CTB Antenna, W/FBI/Bluetooth, W/ MAGNETIC MOUNT 15	\$92.00	\$81.88	ARB-BWC3ANTMBL	CTB Antenna, W/FBI/Bluetooth, W/ MAGNETIC MOUNT 15	\$92.00	\$81.88		
ARB-BWC3ANTMWH	CTB Antenna, W/FBI/Bluetooth, W/ MAGNETIC MOUNT 15	\$92.00	\$81.88	ARB-BWC3ANTMWH	CTB Antenna, W/FBI/Bluetooth, W/ MAGNETIC MOUNT 15	\$92.00	\$81.88	ARB-BWC3ANTMWH	CTB Antenna, W/FBI/Bluetooth, W/ MAGNETIC MOUNT 15	\$92.00	\$81.88	ARB-BWC3ANTMWH	CTB Antenna, W/FBI/Bluetooth, W/ MAGNETIC MOUNT 15	\$92.00	\$81.88		
ARB-BWC3ANTQBL	CTB Antenna, W/FBI/Bluetooth, W/ THREADED BOLT 15T	\$92.00	\$81.88	ARB-BWC3ANTQBL	CTB Antenna, W/FBI/Bluetooth, W/ THREADED BOLT 15T	\$92.00	\$81.88	ARB-BWC3ANTQBL	CTB Antenna, W/FBI/Bluetooth, W/ THREADED BOLT 15T	\$92.00	\$81.88	ARB-BWC3ANTQBL	CTB Antenna, W/FBI/Bluetooth, W/ THREADED BOLT 15T	\$92.00	\$81.88		
ARB-BWC3ANTQWH	CTB Antenna, W/FBI/Bluetooth, W/ THREADED BOLT 15T	\$92.00	\$81.88	ARB-BWC3ANTQWH	CTB Antenna, W/FBI/Bluetooth, W/ THREADED BOLT 15T	\$92.00	\$81.88	ARB-BWC3ANTQWH	CTB Antenna, W/FBI/Bluetooth, W/ THREADED BOLT 15T	\$92.00	\$81.88	ARB-BWC3ANTQWH	CTB Antenna, W/FBI/Bluetooth, W/ THREADED BOLT 15T	\$92.00	\$81.88		
ARB-BWC3BLANT-ELB	Low profile Blade Type Antenna, High gain combant	\$85.00	\$75.65	ARB-BWC3BLANT-ELB	Low profile Blade Type Antenna, High gain combant	\$85.00	\$75.65	ARB-BWC3BLANT-ELB	Low profile Blade Type Antenna, High gain combant	\$85.00	\$75.65	ARB-BWC3BLANT-ELB	Low profile Blade Type Antenna, High gain combant	\$85.00	\$75.65		
ARB-BWC3BLANT-ELM	Low profile Blade Type Antenna, High gain combant	\$85.00	\$75.65	ARB-BWC3BLANT-ELM	Low profile Blade Type Antenna, High gain combant	\$85.00	\$75.65	ARB-BWC3BLANT-ELM	Low profile Blade Type Antenna, High gain combant	\$85.00	\$75.65	ARB-BWC3BLANT-ELM	Low profile Blade Type Antenna, High gain combant	\$85.00	\$75.65		
ARB-BWC3BLANT-9HB	Low profile Blade Type Antenna, High gain combant	\$85.00	\$75.65	ARB-BWC3BLANT-9HB	Low profile Blade Type Antenna, High gain combant	\$85.00	\$75.65	ARB-BWC3BLANT-9HB	Low profile Blade Type Antenna, High gain combant	\$85.00	\$75.65	ARB-BWC3BLANT-9HB	Low profile Blade Type Antenna, High gain combant	\$85.00	\$75.65		
ARB-BWC3BLANT-9HM	Low profile Blade Type Antenna, High gain combant	\$85.00	\$75.65	ARB-BWC3BLANT-9HM	Low profile Blade Type Antenna, High gain combant	\$85.00	\$75.65	ARB-BWC3BLANT-9HM	Low profile Blade Type Antenna, High gain combant	\$85.00	\$75.65	ARB-BWC3BLANT-9HM	Low profile Blade Type Antenna, High gain combant	\$85.00	\$75.65		
Services & Equipment																	
ARB-SOFBWC3SBLN3	BODY WORN, UEMS1, CLOUD STORAGE BUNDLE PER DEVICE, UNLIMITED STORAGE YEAR 1, 2, & 3 INCLUDES DEVICE LICENSE, HELPDESK, CLOUD STORAGE, DEPLOYMENT, HOTSWAP)	\$2,855.30	\$2,541.22	ARB-SOFBWC3SBLN3	BODY WORN, UEMS1, CLOUD STORAGE BUNDLE PER DEVICE, UNLIMITED STORAGE YEAR 1, 2, & 3 INCLUDES DEVICE LICENSE, HELPDESK, CLOUD STORAGE, DEPLOYMENT, HOTSWAP)	\$2,855.30	\$2,541.22	ARB-SOFBWC3SBLN3	BODY WORN, UEMS1, CLOUD STORAGE BUNDLE PER DEVICE, UNLIMITED STORAGE YEAR 1, 2, & 3 INCLUDES DEVICE LICENSE, HELPDESK, CLOUD STORAGE, DEPLOYMENT, HOTSWAP)	\$2,855.30	\$2,541.22	ARB-SOFBWC3SBLN3	BODY WORN, UEMS1, CLOUD STORAGE BUNDLE PER DEVICE, UNLIMITED STORAGE YEAR 1, 2, & 3 INCLUDES DEVICE LICENSE, HELPDESK, CLOUD STORAGE, DEPLOYMENT, HOTSWAP)	\$2,855.30	\$2,541.22		
ARB-SOFAZUREVPN	UEMS Azure Cloud VPN Networking Service (Annual) Per Site	\$800.00	\$712.00	ARB-SOFAZUREVPN	UEMS Azure Cloud VPN Networking Service (Annual) Per Site	\$800.00	\$712.00	ARB-SOFAZUREVPN	UEMS Azure Cloud VPN Networking Service (Annual) Per Site	\$800.00	\$712.00	ARB-SOFAZUREVPN	UEMS Azure Cloud VPN Networking Service (Annual) Per Site	\$800.00	\$712.00		
Services																	
ARB-SOFCNSULT	One Day of Consulting	\$2,500.00	\$2,500.00	ARB-SOFCNSULT	One Day of Consulting	\$2,500.00	\$2,500.00	ARB-SOFCNSULT	One Day of Consulting	\$2,500.00	\$2,500.00	ARB-SOFCNSULT	One Day of Consulting	\$2,500.00	\$2,500.00		
ARB-SOFTRAVELDAY	One Day of Travel for Service Deployment	\$2,800.00	\$2,600.00	ARB-SOFTRAVELDAY	One Day of Travel for Service Deployment	\$2,800.00	\$2,600.00	ARB-SOFTRAVELDAY	One Day of Travel for Service Deployment	\$2,800.00	\$2,600.00	ARB-SOFTRAVELDAY	One Day of Travel for Service Deployment	\$2,800.00	\$2,600.00		

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Best Solution - Base Model

Supplier Name: Parsons System Communications Company of North America, Division of Parsons Corporation of North America (PCNA)

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Equipment	Description	SNP	Proposed Contract Cost	Equipment	Description	SNP	Proposed Contract Cost	Equipment	Description	SNP	Proposed Contract Cost	Equipment	Description	SNP	Proposed Contract Cost	
Main Kit	ARB-BWC3MANNKT-T	Body Worn Camera Main Controller Unit, USB Cable, Charger and Mount Adapter Plate, "Tether Included"	\$998.00	\$888.22	ARB-BWC3MANNKT-T	Body Worn Camera Main Controller Unit, USB Cable, Charger and Mount Adapter Plate, "Tether Included"	\$998.00	\$888.22	ARB-BWC3MANNKT-T	Body Worn Camera Main Controller Unit, USB Cable, Charger and Mount Adapter Plate, "Tether Included"	\$998.00	\$888.22	ARB-BWC3MANNKT-T	Body Worn Camera Main Controller Unit, USB Cable, Charger and Mount Adapter Plate, "Tether Included"	\$998.00	\$888.22
Mounting Options																
ARB-BWC3MAGM-KIT	BWC MK3 Main Magnet Plate W/Metal Attachment Plate	\$79.00	\$70.31	ARB-BWC3MAGM-KIT	BWC MK3 Main Magnet Plate W/Metal Attachment Plate	\$79.00	\$70.31	ARB-BWC3MAGM-KIT	BWC MK3 Main Magnet Plate W/Metal Attachment Plate	\$79.00	\$70.31	ARB-BWC3MAGM-KIT	BWC MK3 Main Magnet Plate W/Metal Attachment Plate	\$79.00	\$70.31	
ARB-BWC3MAGM-CLIP	Main body worn control unit shirt mounting clip.	\$32.00	\$28.48	ARB-BWC3MAGM-CLIP	Main body worn control unit shirt mounting clip.	\$32.00	\$28.48	ARB-BWC3MAGM-CLIP	Main body worn control unit shirt mounting clip.	\$32.00	\$28.48	ARB-BWC3MAGM-CLIP	Main body worn control unit shirt mounting clip.	\$32.00	\$28.48	
ARB-BWC3MOLMAG	BWC MK3 Mole Magnet Mount	\$69.00	\$61.41	ARB-BWC3MOLMAG	BWC MK3 Mole Magnet Mount	\$69.00	\$61.41	ARB-BWC3MOLMAG	BWC MK3 Mole Magnet Mount	\$69.00	\$61.41	ARB-BWC3MOLMAG	BWC MK3 Mole Magnet Mount	\$69.00	\$61.41	
ARB-BWC3MOLMAGT	BWC MK3 Mole Mount with solid plate (No Magnet)	\$50.00	\$44.50	ARB-BWC3MOLMAGT	BWC MK3 Mole Mount with solid plate (No Magnet)	\$50.00	\$44.50	ARB-BWC3MOLMAGT	BWC MK3 Mole Mount with solid plate (No Magnet)	\$50.00	\$44.50	ARB-BWC3MOLMAGT	BWC MK3 Mole Mount with solid plate (No Magnet)	\$50.00	\$44.50	
ARB-BWC3MAGMNT	BWC MK3 "X" MAGNETIC MOUNT	\$75.00	\$66.75	ARB-BWC3MAGMNT	BWC MK3 "X" MAGNETIC MOUNT	\$75.00	\$66.75	ARB-BWC3MAGMNT	BWC MK3 "X" MAGNETIC MOUNT	\$75.00	\$66.75	ARB-BWC3MAGMNT	BWC MK3 "X" MAGNETIC MOUNT	\$75.00	\$66.75	
ARB-BWC3MAGM-PLATE	BWC MK3 Metal Attachment Plate for Mag Mounting	\$18.00	\$16.02	ARB-BWC3MAGM-PLATE	BWC MK3 Metal Attachment Plate for Mag Mounting	\$18.00	\$16.02	ARB-BWC3MAGM-PLATE	BWC MK3 Metal Attachment Plate for Mag Mounting	\$18.00	\$16.02	ARB-BWC3MAGM-PLATE	BWC MK3 Metal Attachment Plate for Mag Mounting	\$18.00	\$16.02	
ARB-BWC3MAGM-M	BWC MK3 Main Magnet Plate	\$55.00	\$49.75	ARB-BWC3MAGM-M	BWC MK3 Main Magnet Plate	\$55.00	\$49.75	ARB-BWC3MAGM-M	BWC MK3 Main Magnet Plate	\$55.00	\$49.75	ARB-BWC3MAGM-M	BWC MK3 Main Magnet Plate	\$55.00	\$49.75	
ARB-BWC3MAGM-CLIP1	Main Control Unit magnetic mount with black powder	\$58.00	\$51.62	ARB-BWC3MAGM-CLIP1	Main Control Unit magnetic mount with black powder	\$58.00	\$51.62	ARB-BWC3MAGM-CLIP1	Main Control Unit magnetic mount with black powder	\$58.00	\$51.62	ARB-BWC3MAGM-CLIP1	Main Control Unit magnetic mount with black powder	\$58.00	\$51.62	
ARB-BWC3MAGM-CLIP2	Main body worn control unit pen slot mounting clip	\$32.00	\$28.48	ARB-BWC3MAGM-CLIP2	Main body worn control unit pen slot mounting clip	\$32.00	\$28.48	ARB-BWC3MAGM-CLIP2	Main body worn control unit pen slot mounting clip	\$32.00	\$28.48	ARB-BWC3MAGM-CLIP2	Main body worn control unit pen slot mounting clip	\$32.00	\$28.48	
Accessories																
ARB-BWC3-BAY	MK3 BWC 8-Bay Dock	\$1,800.00	\$1,735.50	ARB-BWC3-BAY	MK3 BWC 8-Bay Dock	\$1,800.00	\$1,735.50	ARB-BWC3-BAY	MK3 BWC 8-Bay Dock	\$1,800.00	\$1,735.50	ARB-BWC3-BAY	MK3 BWC 8-Bay Dock	\$1,800.00	\$1,735.50	
ARB-BWC3-BAY-VR	Replacement Power Supply for ARB-BWC3-BAY	\$50.00	\$41.20	ARB-BWC3-BAY-VR	Replacement Power Supply for ARB-BWC3-BAY	\$50.00	\$41.20	ARB-BWC3-BAY-VR	Replacement Power Supply for ARB-BWC3-BAY	\$50.00	\$41.20	ARB-BWC3-BAY-VR	Replacement Power Supply for ARB-BWC3-BAY	\$50.00	\$41.20	
ARB-BWC3-BAY-VWALL	BWC MK3 8-Bay Walkout bracket, attachment plate	\$245.00	\$215.05	ARB-BWC3-BAY-VWALL	BWC MK3 8-Bay Walkout bracket, attachment plate	\$245.00	\$215.05	ARB-BWC3-BAY-VWALL	BWC MK3 8-Bay Walkout bracket, attachment plate	\$245.00	\$215.05	ARB-BWC3-BAY-VWALL	BWC MK3 8-Bay Walkout bracket, attachment plate	\$245.00	\$215.05	
ARB-BWC3-PARDOCK	BWC MK3 In-Vehicle Parking Dock w/Wiring Harness/M	\$270.00	\$240.30	ARB-BWC3-PARDOCK	BWC MK3 In-Vehicle Parking Dock w/Wiring Harness/M	\$270.00	\$240.30	ARB-BWC3-PARDOCK	BWC MK3 In-Vehicle Parking Dock w/Wiring Harness/M	\$270.00	\$240.30	ARB-BWC3-PARDOCK	BWC MK3 In-Vehicle Parking Dock w/Wiring Harness/M	\$270.00	\$240.30	
ARB-BWC3-CTB	Common Trigger Box (CTB)	\$320.00	\$284.80	ARB-BWC3-CTB	Common Trigger Box (CTB)	\$320.00	\$284.80	ARB-BWC3-CTB	Common Trigger Box (CTB)	\$320.00	\$284.80	ARB-BWC3-CTB	Common Trigger Box (CTB)	\$320.00	\$284.80	
ARB-BWC3-ANTMBL	CTB Antenna, WiFi/Bluetooth, W/ MAGNETIC MOUNT 15	\$92.00	\$81.88	ARB-BWC3-ANTMBL	CTB Antenna, WiFi/Bluetooth, W/ MAGNETIC MOUNT 15	\$92.00	\$81.88	ARB-BWC3-ANTMBL	CTB Antenna, WiFi/Bluetooth, W/ MAGNETIC MOUNT 15	\$92.00	\$81.88	ARB-BWC3-ANTMBL	CTB Antenna, WiFi/Bluetooth, W/ MAGNETIC MOUNT 15	\$92.00	\$81.88	
ARB-BWC3-ANTMWH	CTB Antenna, WiFi/Bluetooth, W/ MAGNETIC MOUNT 15	\$92.00	\$81.88	ARB-BWC3-ANTMWH	CTB Antenna, WiFi/Bluetooth, W/ MAGNETIC MOUNT 15	\$92.00	\$81.88	ARB-BWC3-ANTMWH	CTB Antenna, WiFi/Bluetooth, W/ MAGNETIC MOUNT 15	\$92.00	\$81.88	ARB-BWC3-ANTMWH	CTB Antenna, WiFi/Bluetooth, W/ MAGNETIC MOUNT 15	\$92.00	\$81.88	
ARB-BWC3-ANTGBL	CTB Antenna, WiFi/Bluetooth, W/ THREADED BOLT 15 F	\$92.00	\$81.88	ARB-BWC3-ANTGBL	CTB Antenna, WiFi/Bluetooth, W/ THREADED BOLT 15 F	\$92.00	\$81.88	ARB-BWC3-ANTGBL	CTB Antenna, WiFi/Bluetooth, W/ THREADED BOLT 15 F	\$92.00	\$81.88	ARB-BWC3-ANTGBL	CTB Antenna, WiFi/Bluetooth, W/ THREADED BOLT 15 F	\$92.00	\$81.88	
ARB-BWC3-ANTZWH	CTB Antenna, WiFi/Bluetooth, W/ THREADED BOLT 15 F	\$92.00	\$81.88	ARB-BWC3-ANTZWH	CTB Antenna, WiFi/Bluetooth, W/ THREADED BOLT 15 F	\$92.00	\$81.88	ARB-BWC3-ANTZWH	CTB Antenna, WiFi/Bluetooth, W/ THREADED BOLT 15 F	\$92.00	\$81.88	ARB-BWC3-ANTZWH	CTB Antenna, WiFi/Bluetooth, W/ THREADED BOLT 15 F	\$92.00	\$81.88	
ARB-BWC3-ANTBLB	Low profile Blade Type Antenna, High gain combinat	\$85.00	\$75.65	ARB-BWC3-ANTBLB	Low profile Blade Type Antenna, High gain combinat	\$85.00	\$75.65	ARB-BWC3-ANTBLB	Low profile Blade Type Antenna, High gain combinat	\$85.00	\$75.65	ARB-BWC3-ANTBLB	Low profile Blade Type Antenna, High gain combinat	\$85.00	\$75.65	
ARB-BWC3-ANTBLM	Low profile Blade Type Antenna, High gain combinat	\$85.00	\$75.65	ARB-BWC3-ANTBLM	Low profile Blade Type Antenna, High gain combinat	\$85.00	\$75.65	ARB-BWC3-ANTBLM	Low profile Blade Type Antenna, High gain combinat	\$85.00	\$75.65	ARB-BWC3-ANTBLM	Low profile Blade Type Antenna, High gain combinat	\$85.00	\$75.65	
ARB-BWC3-ANTWHB	Low profile Blade Type Antenna, High gain combinat	\$85.00	\$75.65	ARB-BWC3-ANTWHB	Low profile Blade Type Antenna, High gain combinat	\$85.00	\$75.65	ARB-BWC3-ANTWHB	Low profile Blade Type Antenna, High gain combinat	\$85.00	\$75.65	ARB-BWC3-ANTWHB	Low profile Blade Type Antenna, High gain combinat	\$85.00	\$75.65	
ARB-BWC3-ANTVHM	Low profile Blade Type Antenna, High gain combinat	\$85.00	\$75.65	ARB-BWC3-ANTVHM	Low profile Blade Type Antenna, High gain combinat	\$85.00	\$75.65	ARB-BWC3-ANTVHM	Low profile Blade Type Antenna, High gain combinat	\$85.00	\$75.65	ARB-BWC3-ANTVHM	Low profile Blade Type Antenna, High gain combinat	\$85.00	\$75.65	
ARB-BWC3-INDCAM	BWC MK3 Second Camera w/ foot cable (no mounting hardw	\$265.00	\$252.65	ARB-BWC3-INDCAM	BWC MK3 Second Camera w/ foot cable (no mounting hardw	\$265.00	\$252.65	ARB-BWC3-INDCAM	BWC MK3 Second Camera w/ foot cable (no mounting hardw	\$265.00	\$252.65	ARB-BWC3-INDCAM	BWC MK3 Second Camera w/ foot cable (no mounting hardw	\$265.00	\$252.65	
ARB-BWC3-INDCAM	2nd Camera Equalizer mountin clip	\$32.00	\$28.48	ARB-BWC3-INDCAM	2nd Camera Equalizer mountin clip	\$32.00	\$28.48	ARB-BWC3-INDCAM	2nd Camera Equalizer mountin clip	\$32.00	\$28.48	ARB-BWC3-INDCAM	2nd Camera Equalizer mountin clip	\$32.00	\$28.48	
ARB-BWC3-INDPEN	ARB-BWC3-INDPEN	\$5.00	\$4.50	ARB-BWC3-INDPEN	ARB-BWC3-INDPEN	\$5.00	\$4.50	ARB-BWC3-INDPEN	ARB-BWC3-INDPEN	\$5.00	\$4.50	ARB-BWC3-INDPEN	ARB-BWC3-INDPEN	\$5.00	\$4.50	
Software & Peripherals																
ARB-SOFBWC3CBBUNS	BODY WORN, UEM51, CLOUD STORAGE BUNDLE PER DEVICE, UNLIMITED STORAGE YEAR 1,2,3,4 & 5 (INCLUDES DEVICE LICENSE, HELPDESK, CLOUD STORAGE, DEPLOYMENT, HOTSWAP)	\$4,442.90	\$3,954.18	ARB-SOFBWC3CBBUNS	BODY WORN, UEM51, CLOUD STORAGE BUNDLE PER DEVICE, UNLIMITED STORAGE YEAR 1,2,3,4 & 5 (INCLUDES DEVICE LICENSE, HELPDESK, CLOUD STORAGE, DEPLOYMENT, HOTSWAP)	\$4,442.90	\$3,954.18	ARB-SOFBWC3CBBUNS	BODY WORN, UEM51, CLOUD STORAGE BUNDLE PER DEVICE, UNLIMITED STORAGE YEAR 1,2,3,4 & 5 (INCLUDES DEVICE LICENSE, HELPDESK, CLOUD STORAGE, DEPLOYMENT, HOTSWAP)	\$4,442.90	\$3,954.18	ARB-SOFBWC3CBBUNS	BODY WORN, UEM51, CLOUD STORAGE BUNDLE PER DEVICE, UNLIMITED STORAGE YEAR 1,2,3,4 & 5 (INCLUDES DEVICE LICENSE, HELPDESK, CLOUD STORAGE, DEPLOYMENT, HOTSWAP)	\$4,442.90	\$3,954.18	
ARB-SOFAZUREVPN	UEMS Azure Cloud VPN Networking Service (Annual) Per Site	\$800.00	\$712.00	ARB-SOFAZUREVPN	UEMS Azure Cloud VPN Networking Service (Annual) Per Site	\$800.00	\$712.00	ARB-SOFAZUREVPN	UEMS Azure Cloud VPN Networking Service (Annual) Per Site	\$800.00	\$712.00	ARB-SOFAZUREVPN	UEMS Azure Cloud VPN Networking Service (Annual) Per Site	\$800.00	\$712.00	
ARB-SOFSERVLC-CP	UEMS Server License - Cloud Hosted (Primary Server)	\$15,000.00	\$13,350.00	ARB-SOFSERVLC-CP	UEMS Server License - Cloud Hosted (Primary Server)	\$15,000.00	\$13,350.00	ARB-SOFSERVLC-CP	UEMS Server License - Cloud Hosted (Primary Server)	\$15,000.00	\$13,350.00	ARB-SOFSERVLC-CP	UEMS Server License - Cloud Hosted (Primary Server)	\$15,000.00	\$13,350.00	
ARB-SOFSERVLC-CR	UEMS Server License - Cloud Hosted (Remote Server)	\$2,800.00	\$2,520.00	ARB-SOFSERVLC-CR	UEMS Server License - Cloud Hosted (Remote Server)	\$2,800.00	\$2,520.00	ARB-SOFSERVLC-CR	UEMS Server License - Cloud Hosted (Remote Server)	\$2,800.00	\$2,520.00	ARB-SOFSERVLC-CR	UEMS Server License - Cloud Hosted (Remote Server)	\$2,800.00	\$2,520.00	
ARB-SOFSERVLC-STM	UEMS CAD Custom Software Development Daily Rate	\$2,900.00	\$2,610.00	ARB-SOFSERVLC-STM	UEMS CAD Custom Software Development Daily Rate	\$2,900.00	\$2,610.00	ARB-SOFSERVLC-STM	UEMS CAD Custom Software Development Daily Rate	\$2,900.00	\$2,610.00	ARB-SOFSERVLC-STM	UEMS CAD Custom Software Development Daily Rate	\$2,900.00	\$2,610.00	
ARB-SOFBWC3KTPHY	Production Plus - BWC Kit Years 1 - 5	\$375.00	\$333.75	ARB-SOFBWC3KTPHY	Production Plus - BWC Kit Years 1 - 5	\$375.00	\$333.75	ARB-SOFBWC3KTPHY	Production Plus - BWC Kit Years 1 - 5	\$375.00	\$333.75	ARB-SOFBWC3KTPHY	Production Plus - BWC Kit Years 1 - 5	\$375.00	\$333.75	
Services																
ARB-SOFCONSULT	One Day of Consulting	\$2,500.00	\$2,250.00	ARB-SOFCONSULT	One Day of Consulting	\$2,500.00	\$2,250.00	ARB-SOFCONSULT	One Day of Consulting	\$2,500.00	\$2,250.00	ARB-SOFCONSULT	One Day of Consulting	\$2,500.00	\$2,250.00	
ARB-SOFTRAVELDAY	One Day of Travel for Service Deployment	\$2,800.00	\$2,520.00	ARB-SOFTRAVELDAY	One Day of Travel for Service Deployment	\$2,800.00	\$2,520.00	ARB-SOFTRAVELDAY	One Day of Travel for Service Deployment	\$2,800.00	\$2,520.00	ARB-SOFTRAVELDAY	One Day of Travel for Service Deployment	\$2,800.00	\$2,520.00	