

1. ECS Cloud Solutions and Capabilities

ECS is a leading provider of cloud solutions and services to Government customers across the Public Sector. This includes more than 50 enterprise-wide transformation projects in support of Cloud First initiatives. ECS is a fully audited Managed Services Provider (MSP) and Premier Consulting Partner for multiple cloud platforms. ECS partnerships and expertise include each of the major cloud service providers (AWS, Microsoft, Google, and IBM); categories (IaaS, PaaS, and SaaS); and deployment models (public, private, hybrid, community). Specific services include:

- Assessment and Roadmap Planning
- Architecture and Design
- Provisioning and Development
- Migration and Deployment
- Application Optimization
- Customer Support and Training
- Security and Compliance
- Cloud Patch and Stack Management
- Cloud Administration
- Archive, Backup, and Disaster Recovery
- Cloud Usage Support
- Performance Monitoring

ECS Quick Facts

Corporate Profile

- Established large business; 2400+ employees and more than \$600M annual revenue
- Based in Fairfax, VA with 17 offices in 8 states
- ISO 9001:2008, ISO/IEC 20000-1:2011, and ISO 27001:2005 certified
- CMMI Level 3 appraised
- ITIL-based service delivery
- NASPO ValuePoint Cloud Solutions Supplier

Cloud Qualifications

- AWS Premier Consulting Partner (1 of 27 in US)
- AWS Managed Services Partner (Audited)
- AWS Authorized Channel and Govt. Reseller
- 1000+ AWS certifications and accreditations
- AWS Test Drive Partner
- AWS Customer Advisory Board Member
- 2014 AWS Simplify & Invent Partner of the Year
- Azure Managed Services Partner (Audited)
- Azure / Office 365 Cloud Deployment Partner
- 2014 Microsoft Solutions Partner of the Year
- IBM Cloud Partner and Reseller
- Google Cloud Partner and Reseller

AWS Capabilities on NASPO ValuePoint

ECS offers on-demand, any time access to AWS services. Leading analysts such as Gartner have consistently recognized AWS as the world’s leading cloud platform. Every technology service provided in a data center is available from AWS in a fully scalable, pay as you go utility model with far superior security controls. This includes the full catalog of IaaS services (compute, storage, network, and more) and SaaS services (productivity, collaboration, messaging, and more).

Partner Network

PREMIER CONSULTING PARTNER

MANAGED SERVICES PARTNER - AUDITED

MICROSOFT COMPETENCY
SharePoint • Exchange • SQL Server

DEVOPS COMPETENCY

CHANNEL PARTNER

AUTHORIZED RESELLER

GOVERNMENT PARTNER

GOV CLOUD (US) SKILL PROGRAM

ACCREDITED GOVERNMENT COMPETENCIES

- Justice
- Finance
- Open Data
- Healthcare
- Citizen Services
- Transportation
- National Security & Defense
- Security & Compliance

ECS has a proven record of delivering these solutions and shared services by deploying workloads into AWS with an Agile development lifecycle framework. Examples of this success include hosting individual initiatives on AWS for early adopters of the cloud, establishing a cloud sandbox for the Health and Human Services (HHS) Office of the Chief Information Officer (OCIO), and a \$55M contract with the National Archives and Records Administration (NARA) for AWS solutions, consulting, and managed services. ECS is also partnering with the State of Minnesota through NASPO ValuePoint for cloud adoption across the IT enterprise.

A sample of other ECS cloud customers includes:

- **Federal:** Departments of Labor, Justice, Interior, Energy, and Defense; Postal Service; TVA

- **SLED:** State of Delaware, University of California, other NASPO ValuePoint Participating Addendums
- **Commercial:** Blackboard, Harvard, Amazon.com