



OFFICE FURNITURE (2018-2023)
Led by the State of Utah

Master Agreement #: MA147

Contractor: **STEELCASE, INC.**

Participating Entity: **STATE OF ALASKA**

Participating Addendum #:2018-FURN-0006

The following products or services are included in this contract portfolio:

- All products and accessories listed on the Contractor page of the NASPO ValuePoint website.

Master Agreement Terms and Conditions:

1. Scope: This addendum covers the **Office Furniture (2018-2023)** led by the State of Utah for use by state agencies and other entities located in the Participating State *[or State Entity]* authorized by that State's statutes to utilize State contracts with the prior approval of the State's Chief Procurement Official.
2. Participation: This NASPO ValuePoint Master Agreement may be used by all state agencies, institutions of higher institution, political subdivisions and other entities authorized to use statewide contracts in the state of Alaska. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.
3. Primary Contacts: The primary contact individuals for this Participating Addendum are as follows (or their named successors):

Contractor

Name:	Mark Rogers
Address:	c/o Steelcase, 901 44 th Street SE, Grand Rapids, MI 49508
Telephone:	503. 327. 3023
Email:	MROGERS3@steelcase.com

Participating Entity

Name:	Matthew L. Pegues
Address:	PO Box 110210 Juneau, AK 99811-0210
Telephone:	907-465-5681
Email:	matthew.pegues@alaska.gov



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4. PARTICIPATING ENTITY MODIFICATIONS OR ADDITIONS TO THE MASTER AGREEMENT

These modifications or additions apply only to actions and relationships within the Participating Entity.

Participating Entity must check one of the boxes below.

No changes to the terms and conditions of the Master Agreement are required.

The following changes are modifying or supplementing the Master Agreement terms and conditions.

A. Administrative Fee:

- I. The Contractor shall submit a check, payable to the State of Alaska, remitted to the Department of Administration, Division of General Services for the calculated amount equal to 1.5% of the net sales for the quarterly period.
- II. Contractor must include the PA Number on the check. Those checks submitted to the State without the PA Number will be returned to Contractor for additional identifying information.
- III. Administrative fee checks shall be submitted to:

ATTN: Purchasing Section
State of Alaska
Department of Administration
Division of General Services
PO Box 110210
Juneau, AK 99811-0210
- IV. The administrative fee may be included as an adjustment to Contractor's Master Agreement pricing.
- V. Payment of the administrative fee is due irrespective of payment status on any orders from a Purchasing Entity.
- VI. Administrative fee checks are due for each quarter as follows:

<u>Reporting Period</u>	<u>Due Date</u>
State Fiscal Quarter 1 (Jul 1 - Sept 30):	Oct 31
State Fiscal Quarter 2 (Oct 1 - Dec 31):	Jan 31



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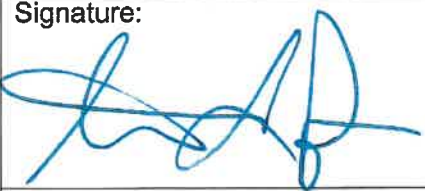
State Fiscal Quarter 3 (Jan 1 - Mar 31):	Apr 30
State Fiscal Quarter 4 (Apr 1 - Jun 30):	Jul 31

- VII. Any quarter with zero sales must be reported as zero sales. This may be done electronically via email to the State of Alaska contact listed in this PA.
- B. **Freight Terms:** All freight costs for shipments to the closest appropriate coast shipping port for Alaska must be included in the product price offered to the participating entity. The purchaser pays actual shipping/freight cost only and may require an invoice from the carrier for this cost to be submitted. This cost must be listed on the contractor's invoice as a separate line item.
5. **Dealers:** All dealers authorized in the state of Alaska, as shown on the dedicated Contractor (cooperative contract) website, are approved to provide sales and service support to participants in the NASPO ValuePoint Master Agreement. The contractor's dealer participation will be in accordance with the terms and conditions set forth in the aforementioned Master Agreement.
6. **Orders:** Any order placed by a Participating Entity or Purchasing Entity for a product and/or service available from this Master Agreement shall be deemed to be a sale under (and governed by the prices and other terms and conditions) of the Master Agreement unless the parties to the order agree in writing that another contract or agreement applies to such order.



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IN WITNESS, WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating Entity: State of Alaska	Contractor: Steelcase, Inc
Signature: 	Signature: L. Brent Renkema
Name: Matthew L. Pegues	Name: L. Brent Renkema
Title: Contracting Officer	Title: Manager, Pricing and Contracts
Date: 5/8/18	Date: 5/16/18

[Additional signatures may be added if required by the Participating Entity]

For questions on executing a participating addendum, please contact:

NASPO ValuePoint

Cooperative Development Coordinator:	Shannon Berry
Telephone:	775-720-3404
Email:	sberry@naspovaluepoint.org

[Please email fully executed PDF copy of this document to
PA@naspovaluepoint.org
to support documentation of participation and posting in appropriate data bases.]



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ATTACHMENT - LABOR COST
NASPO ValuePoint CONTRACT #MA147
PARTICIPATING ADDENDUM #2018-FURN-0006

MANUFACTURER: STEELCASE INC.
DEALER: CAPITAL OFFICE SUPPLY/SYSTEMS
ADDRESS: 1120 E. 35TH AVE
ANCHORAGE, AK 99508
CONTACT: JOHN RAFFERTY

**LABOR RATES FOR NON-STATE SPACE STANDARDS PROJECTS USING
STEELCASE FURNITURE SYSTEMS IN ALL REGIONS.**

JOB TITLE	HOURLY RATE
DESIGN SERVICES	\$76.13
PROJECT MANAGER	\$76.13
INSTALL LEAD	\$65.98
LABORER(S)	\$55.83



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Capital may charge up to 5% of the sell price for product that is drop ship only.

	
Matthew L. Pegues, Contracting Office	Dealer's Authorized Signature
Date: 5/8/18	
	Printed Name:
	John Rafferty
	Date: 5.8.18
	1047332
	Alaska Business License Number

NASPO ValuePoint
PARTICIPATING ADDENDUM



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ATTACHMENT A

NASPO ValuePoint - State of Alaska Contract # 2018-FURN-0006, MA147
 Steelcase Product and Discount Summary
 Steelcase Price List 186

	Discount from List price - Drop Ship %		
	\$1-\$50,000	\$50,001-\$150,000	\$150K +
May, 2018			
Systems Furniture and Accessories			
Monolithic Systems & Accessories			
Avenir, Series 9000	68.54%	71.58%	73.61% or more**
Answer, Univ Itz/Otc Bins/Shelves, Universal System Worksurfaces, Duo Storage w/ Answer	66.51%	68.03%	69.55% or more**
Kick Systems, Ts Bins & Shelves, Ts Worksurfaces	66.51%	66.51%	66.51% or more**
Standard Lighting, Utility Lighting	66.51%	66.51%	67.52% or more**
Adj Tables - Series 5	52.80%	53.31%	54.33% or more**
Frame and Tile & Accessories			
Answer, Montage, Univ Itz/Otc Bins/Shelves, Universal System Worksurfaces, Univ System Wksf-Wood, Duo Storage w/ Answer & Montage	66.51%	68.03%	69.55% or more**
Kick Systems, Ts Bins & Shelves, Ts Worksurfaces	66.51%	66.51%	66.51% or more**
Standard Lighting, Utility Lighting	66.51%	66.51%	67.52% or more**
Adj Tables - Series 5	52.80%	53.31%	54.33% or more**
Balance of Worktools Products (with some Exceptions), Privacy, Bottomline, LED Linear, LED Personal, LED Shelf, Underline	48.24%	49.25%	49.25% or more**
Seating			
Prolegé, Player	58.39%	59.40%	61.43% or more**
Criterion	68.54%	68.54%	68.54% or more**
462 Leap	58.39%	59.40%	60.43% or more**
media:scape, Brody Lounge, B Free, Umami	43.16%	44.18%	44.18% or more**
464 Leap Work Lounge	49.25%	50.27%	51.28% or more**
487 Cachet, 490 Move, Node, Node Health	52.30%	53.31%	54.33% or more**
Amia, Think, Reply	54.83%	55.34%	56.36% or more**
Steelcase Series 1	53.82%	54.83%	56.36% or more**
Gesture	54.83%	55.34%	56.36% or more**
Aspekt, Cura, Leela, Malibu, Mitra, Neighbor, Outlook Express, Outlook Hawthorne, Outlook Jarrah, Outlook Nikko, Outlook Sequoia, Sieste, Tava, Regard, Verge, Sorrel, X-tenz, Empath, Mineral, Surround, Balance of Health	44.18%	46.21%	46.21% or more**
Cobi, izi, Kart, Qivi	50.27%	51.28%	52.30% or more**
Max Stacker III, Balance of Steel	57.37%	58.39%	59.40% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood	50.27%	52.30%	52.30% or more**
Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, aIight, Sawyer, Balance of Turnstone	53.31%	57.37%	57.37% or more**
Coalesce Astor, Await, Bix, Bob, Cape, Circa, Coupa, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1, Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lotus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Balance of Coalesce	50.27%	50.27%	51.28% or more**
Desks/Tables			
Kick Freestanding	66.51%	66.51%	66.51% or more**
Answer Freestanding, Universal Pedestals, Universal Tables	66.51%	68.03%	69.55% or more**
c:scape, FrameOne, Divisio Screens	50.27%	52.30%	54.83% or more**
Context, Post and Beam, Balance of Steelcase Steel	57.37%	58.39%	59.40% or more**
Univ Underworksurface bookcase, 900 Series Underworksurface Lateral, Universal Underworksurface Lateral, Univ Storage Laminate	62.45%	63.46%	64.48% or more**
TS Fixed Pedestals, TS Underworksurface Laterals	60.42%	62.45%	63.46% or more**
Opus, Folio, Ainsley, Davenport, Waldorf, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Balance of Health	44.18%	46.21%	46.21% or more**
media:scape, Thread Floor Power, ScapeSeries, Fitwork, B Free	43.16%	44.18%	44.18% or more**
Adj Tables - Ology	52.30%	53.31%	55.34% or more**
Adj Tables - Migration	56.36%	56.86%	57.88% or more**
Verb	51.28%	54.33%	54.33% or more**
Elective Elements	52.30%	54.33%	54.33% or more**
Garland, Walden, Impact, Flexframe, Convene, Balance of Wood	50.27%	52.30%	52.30% or more**
Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, aIight, Balance of Turnstone	53.31%	57.37%	57.37% or more**
Adj Tables - Series 5, Series 7, Series Bench	52.80%	53.31%	54.33% or more**
Akira & Runner Tables, Univ Privacy Modesty Scm	50.27%	51.28%	52.30% or more**
Adj Tables - Airtouch	57.37%	61.43%	61.43% or more**
Coalesce Au Lait, Avon, Await, Ballet, Bix, Bob, Circa, Denizen, Diekman, E-Table 2, Enea, Enea Lotus, FreeStand, GH_1, HolyDay, Host, Lagunitas, Millbrae, Montara650, Passerelle, Potrero415, Reunion, Sebastopol, Sidewalk, Soft Leaf, SW_1, Switch, Train, Trees, Balance of Coalesce	50.27%	50.27%	51.28% or more**
Filing and Storage			
TS 200 Series Laterals, Overfile Cabinets, Balance of Steel	57.37%	58.39%	59.40% or more**
Ts Fixed Pedestals, TS Laterals, Ts Mobile Pedestals, Ts Tower Too, Ts Underworksurface Latera	60.42%	62.45%	63.46% or more**
Univ Bookcases, Univ Combination Cabinets, Univ Storage Cabinets, Univ Towers, Univ Wardrobe Cabinets, Univ Workstation Verticals, Universal Storage Acc., 900 Series	62.45%	63.46%	64.48% or more**
Laterals, Universal Laterals, Univ Storage Laminate, High Density Storage			
Univ Pedestals	66.51%	68.03%	69.55% or more**

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Gariand, Victor2, Walden, Balance of Wood	50.27%	52.30%	52.30% or more**
Currency, Payback, Bivi, Tour, Balance of Turnstone	53.31%	57.37%	57.37% or more**
Folio, Ainsley, Opus, Sonata, Davenport, Park, Senza, Waldorf, Balance of Health	44.18%	46.21%	46.21% or more**
Coalesse Denizen, Exponents, New Exponents, Host, Sidewalk	50.27%	50.27%	51.28% or more**

	<p>EXCEPTIONS</p> <ul style="list-style-type: none"> • Steelcase Steel and Wood Price Lists: New Products, eno Accessories, eno Whiteboards, Low Profile Floor, Premium Whiteboards, Privacy Walls, PW LSG Framing, QT Pro, Room Wizard 2.0, Space Analytics, STC Workplace • Steelcase Worktools Price Lists: New Products. • Turnstone Price Lists: New Products • Coalesse Price Lists: New Products, Arzu, Carl Hansen • Steelcase Health Price Lists: New Products. <p>OTHER</p> <ul style="list-style-type: none"> • Only orders from Steelcase Steel, Steelcase Wood, and Steelcase Worktools Price Lists may be combined for the purpose of defining order size. • Terms and Conditions for the delivery and installation of architectural products will be negotiated on a project-by-project basis.
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