



**State of Oklahoma
Office of Management and Enterprise Services**

**ADDENDUM 1 TO
STATE OF OKLAHOMA NASPO VALUE POINT MASTER AGREEMENT
AWARD WITH APPLIED CONCEPTS, INC.
RESULTING FROM SOLICITATION NO. OK-MA-145**

This Addendum 1 ("Addendum") is an Amendment to the Master Agreement Award OK-MA-145-020 ("Master Agreement") awarded to Applied Concepts, Inc. ("Contractor") by the State of Oklahoma ("State") in connection with Solicitation No. OK-MA-145 ("Solicitation") and is effective as of the date of the last signature below.

Recitals

Whereas, the State issued a Solicitation for proposals to provide Body Worn Video Cameras and Recording Devices, Vehicle Mounted Video and Recording Devices, and Video Storage, Data Security, Software, and Peripherals as more particularly described in the Solicitation; and

Whereas, the State awarded a Master Agreement to Applied Concepts, Inc.

Now, therefore, in consideration of the foregoing and the mutual promises set forth herein, the receipt and sufficiency of which are hereby acknowledged the parties agree as follows:

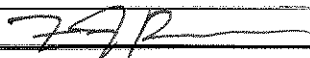

1. Addendum Purpose.

This Addendum reflects Contractor's pricing updates.

2. Amendment to Master Agreement

- a. Band 1: a 5% and 8% Discount Level have been added to the Body Worn Camera Pricing Template.
- b. Band 2 (Better Solution): We change the CopTrax I In-Car Video price for the Cloud version to be the same as CopTrax I for server version.
- c. Band 2 (Best Solution): CopTraxII In-Car Video price was made the same for Cloud version and Server version. Also the same for CopTrax II with 7" monitor. The Cloud version is now the same as the Server version.
- d. Band 3: Remains the same

State of Oklahoma by and through the Office of Management and Enterprise Services

By: 	By: 
OMES	Applied Concepts, Inc.
Name: Ferris J. Barger	Name: Jan Achilles
Title: State Purchasing Director	Title: Sales Administrator
Date: 6/4/2018	Date: June 7, 2018

**Public Safety/Law Enforcement Video and Vehicle Mounted Equipment
Attachment D Band 1 - Pricing Workbook**

OK - MA - 145 - Band 1 - Body Worn Video Cameras and Recording Devices

Best Solution - Base Model

Supplier Name: Applied Concepts, Inc

<i>List proposed equipment with brand, model numbers)</i>	Small (1 - 25 Officers)	Medium (26-200 Officers)	Large (201-1000 Officers)	X-Large (1001+ Officers)
Equipment:				
820-0022-00 CJS Cloud Storage-36 Mos	\$1,404	\$1,404	\$1,404	\$1,404
		5% Discount at 100 Officers	8% Discount at 350 Officers	8% Discount at 350 Officers
NEW				
NEW	820-0052-00 CopTrax Body Worn HD Camera	\$599	\$570	\$552

**Public Safety/Law Enforcement Video and Vehicle Mounted Equipment
Attachment D Band 2 - Pricing Workbook**

OK- MA - 145 - Band 2 - Vehicle Mounted and Recording Devices- Pricing Template

Better Solution - Enhanced Model

Supplier Name: Applied Concepts, Inc

<i>List proposed equipment with brand, model numbers</i>		Small (1 - 25 Officers)	Medium (26-200 Officers)	Large (201-1000 Officers)	X-Large (1001+ Officers)
Equipment:			5% Discount at 100 Units	8% Discount at 350 Units	8% Discount at 350 Units
NEW	820-0002-00 CopTrax I In-Car Video	\$3,499	\$3,325	\$3,220	\$3,220
	w/36mos CJIS Cloud Storage				
	(includes software, cameras, cables				
	24 mos Hardware warranty,				
	12 mos Software updates & support				
	820-0022-00 CJIS Cloud Storage-36 mos	\$1,404	\$1,404	\$1,404	\$1,404
	TOTAL COPTRAX W/36MOS CJIS Cloud	\$4,903	\$4,729	\$4,624	\$4,624
			5% Discount at 100 Units	8% Discount at 350 Units	8% Discount at 350 Units
NEW	820-0001-00 CopTrax I In-Car Video	\$3,499	\$3,325	\$3,220	\$3,220
	(includes software, cameras, cables				
	24 mos Hardware warranty,				
	12 mos Software updates & support				
	TOTAL COPTRAX per Car on DEPT SERVER	\$3,499	\$3,325	\$3,220	\$3,220
Department Server Based: 1X Only Fee					
	600-0007-01 1-24 User Dashbrd/Admin SW	\$350			
	600-0007-02 25-49 User Dashbrd/Admin SW	\$500			
	600-0007-03 50-99 User Dashbrd/Admin SW	\$770			
	600-0007-04 100-199 User Dashbrd/Admin SW	\$1,200			
	600-0007-05 200+ User Dashbrd/Admin SW	\$2,200			
CopTrax Server Installation Fees:					
	600-0008-01 Single Server - Remote Install	\$1,500			
	600-0008-02 Multiple Server Install/Each-Remote	\$1,875			
Service & Support Options:					
	820-0010-00 Hardware Extended Warranty-(Yr 3)	\$300			
	820-0011-00 Software License/Support (Yr 2)/Car	\$199			
	820-0012-00 Software License/Support (Yrs 2,3)/Car	\$349			
	600-0010-01 On-Site Training, 1 day + Expenses	\$1,500			

**Public Safety/Law Enforcement Video and Vehicle Mounted Equipment
Attachment D Band 2 - Pricing Workbook**

OK- MA - 145 Band 2 - Vehicle Mounted and Recording Devices- Pricing Template

Best Solution - Enhanced Model

Supplier Name: Applied Concepts, Inc

	Small (1 - 25 Officers)	Medium (26-200 Officers)	Large (201-1000 Officers)	X-Large (1001+ Officers)
<i>List proposed equipment with brand, model numbers</i>				
Equipment:		5% Discount at 100 Units	8% Discount at 350 Units	8% Discount at 350 Units
NEW 820-0004-00 CopTrax II In-Car Video	\$4,595	\$4,366	\$4,228	\$4,228
w/36mos CJIS Cloud Storage				
(includes software, cameras, cables				
24 mos Hardware warranty,				
12 mos Software updates & support				
820-0022-00 CJIS Cloud Storage-36 mos	\$1,404	\$1,404	\$1,404	\$1,404
TOTAL COPTRAX II w/36MOS CJIS Cloud	\$5,999	\$5,770	\$5,632	\$5,632
NEW 820-0014-00 CopTrax II w/7" Monitor (Requires 36Mos Cloud)	\$5,195	\$4,936	\$4,780	\$4,780
820-0022-00 CJIS Cloud Storage-36 mos	\$1,404	\$1,404	\$1,404	\$1,404
TOTAL COPTRAX II w/7" Monitor w/36Mos CJIS Cloud	\$6,599	\$6,055	\$5,908	\$5,908
		5% Discount at 100 Units	8% Discount at 350 Units	8% Discount at 350 Units
820-0003-00 CopTrax II In-Car Video	\$4,595	\$4,365	\$4,228	\$4,228
(includes software, cameras, cables				
24 mos Hardware warranty,				
12 mos Software updates & support				
TOTAL COPTRAX II per Car on DEPT SERVER	\$4,595	\$4,365	\$4,228	\$4,228
820-0013-00 CopTrax II w/7" Monitor - Dept Server	\$5,195	\$4,936	\$4,780	\$4,780
Department Server Based: 1X Only Fee				
600-0007-01 1-24 User Dashbrd/Admin SW	\$350			
600-0007-02 25-49 User Dashbrd/Admin SW	\$500			
600-0007-03 50-99 User Dashbrd/Admin SW	\$770			
600-0007-04 100-199 User Dashbrd/Admin SW	\$1,200			
600-0007-05 200+ User Dashbrd/Admin SW	\$2,200			
CopTrax Server Installation Fees:				
600-0008-01 Single Server - Remote Install	\$1,500			
600-0008-02 Multiple Server Install/Each-Remote	\$1,875			
Service & Support Options:				
820-0010-00 Hardware Extended Warranty-(Yr 3)	\$300			
820-0011-00 Software License/Support (Yr 2)/Car	\$199			
820-0012-00 Software License/Support (Yrs 2,3)/Car	\$349			
600-0010-01 On-Site Training, 1 day + Expenses	\$1,500			