



## STATE OF UTAH COOPERATIVE CONTRACT AMENDMENT

AMENDMENT #: 1

CONTRACT #: MA2776

Starting Date: 1/22/2018

Expiration Date: 1/21/2023

TO BE ATTACHED AND MADEPART OF the specified contract by and between the State of Utah Division of Purchasing and Haworth, Inc. (Referred to as CONTRACTOR).

**BOTH PARTIES AGREE TO AMEND THE CONTRACT AS FOLLOWS:**

Contract amendment to add the Soji brand chair. Discount Matrix amendment to incorporate the discount for the Soji brand chair.

Effective Date of Amendment: 7/12/2018

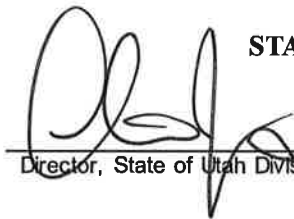
All other terms and conditions of the contract, including those previously modified, shall remain in full force and effect.

IN WITNESS WHEREOF, the parties sign and cause this contract to be executed.

**CONTRACTOR**

**STATE OF UTAH**

 07/11/2018  
Contractor's Signature Date

 7/12/18  
Director, State of Utah Division of Purchasing Date

Renee M. Visser

Contractor's Name (Print)

Sr. Business Consultant, Business Resource Center

Title (Print)

**For Division of Purchasing Internal Use**

Purchasing Agent	Phone #	E-mail Address	Contract #
Angela Carlisle	801-538-3524	acarlisle@utah.gov	MA2776

STATE OF UTAH (NASPO) MULTIPLE AWARD CONTRACT DISCOUNTS  
CUSTOMER COPY

TBD for orders shipping to continental U.S. locations, accessing North American price list

Product Group	Seating	List Dollar Value	Customer Discount Product Only
I Regular Lead Time	Tempo™, K100 Series, Scamps	\$1-\$25,000 \$25,001 or More	58.00% Negotiable
RUSH**		\$1 or More	55.00%
II Regular Lead Time	Monaco®, Improv®, Look, Accolade, System 12	\$1-\$50,000 \$50,001 or More	63.00% Negotiable
RUSH**		\$1 or More	57.00%
III Regular Lead Time	Very™ Very Task	\$1-\$25,000 \$25,001 or More	55.00% Negotiable
RUSH**		\$1 or More	50.00%
IV Regular Lead Time	Zody	\$1-\$25,000 \$25,001 or More	55.00% Negotiable
RUSH**		\$1 or More	41.00%
V Regular Lead Time	Lively	\$1 or More	60.00%
VI Regular Lead Time	Fern	\$1 or More	50.00%
VII Regular Lead Time	X99®	\$1-\$50,000 \$50,001 or More	60.00% Negotiable
RUSH**		\$1 or More	54.00%
VIII Regular Lead Time	Composites™, Forenze™, Galerie™, Hello™, Openest, Prescott™, Tally™, Tilt, Tuxedo™, ToDo®, Poppy	\$1-\$25,000 \$25,001 or More	53.00% Negotiable
RUSH**		\$1 or More	41.00%
IX Regular Lead Time	Cassis, Candor	\$1-\$25,000 \$25,001 or More	55.00% Negotiable
RUSH**		\$1 or More	41.00%
X Regular Lead Time	The Haworth Collection NA Products	\$1-\$10,000 \$10,001 or More	41.00% Negotiable
XI Regular Lead Time	Haworth Collection Poltrona Frau, Cappellini, Cassina	\$1 or More	15.00%
XII Regular Lead Time	Harbor Work Lounge	\$1 or More	50.00%
XIII Regular Lead Time	HHE Healthcare	\$1 or More	57.20%
XIV Regular Lead Time	Soji	\$1-\$50,000 \$50,001 or More	49.00% Negotiable

\*\*Seller offers the above-mentioned discounts on products included in this Agreement which are offered in Seller's RUSH Programs. See the current price list(s) for a description of the products included in these programs.

- A. Only the items stated within each product group may be combined on a single purchase order for purposes of attaining a higher discount tier and/or negotiable discount tier. DIFFERENT PRODUCT GROUPS OR LEAD TIMES MAY NOT be combined together for purposes of attaining the next pricing tier.
- B. The applicable discount will be separately negotiated for new products or lead time programs introduced by Seller during the term of this Agreement.
- C. Price protection to the price list dated June 1, 2015 with a price adjustment increase multiplier of 2.11%