

EXHIBIT B: Pricing Schedule



COMPUTER EQUIPMENT  
2014-2020  
Updated 9/10/2018



**MINNESOTA WSCA-NASPO MASTER AGREEMENT AWARD**

<b>1. BASELINE PRICE LIST: NETAPP NORTH AMERICAN PRICE LIST</b>		<b>TO BE POSTED ON WEBSITE</b>
<b>2. BAND DISCOUNTS</b>	<b>CATEGORY</b>	<b>MINIMUM DISCOUNT</b>
<b>BAND 5: STORAGE</b>	A,B,C, D, E, F1, F3, G1, G2, J, K, L, M, N,	16.5%
<p>IMPORTANT: The minimum discount is provided, refer to Contract Vendor's Website for any additional discounts and request a quote for bulk/volume discounts. All prices shall be FOB Destination, prepaid and allowed (with freight included in the price). If there is a special case where inside delivery fee must be charged, the Contract Vendor will notify the customer in advance.</p>		
<b>3. THIRD PARTY PRODUCTS - (APPLICABLE IN ALL BANDS)</b>	C	16.5%
<b>4. SERVICES – 16.5%</b>	F2, P, S, T, V, W	
<p>Services are at the option of Participating States. Participating Addendums by each State may address service agreement terms and related travel. States may negotiate additional services. Netapp hardware includes a three year warranty, software warranty is 90 days. Customer may purchase warranty extension or augment the existing warranty.</p>		
<b>5. LEASING</b>	Participating Addendum may identify if and how leasing agreement terms will be conducted.	
<b>6. ADDITIONAL DISCOUNTS – Request a quote for discounts on bulk/volume purchases.</b>	For one or more WSCA-NASPO purchase orders received at one time with a North American list price over \$750,000.00, NetApp will provide an additional 10% discount to the WSCA-NASPO end user customer for that order only.	