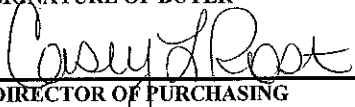





## NOTICE OF AWARD

State Of Missouri  
Office Of Administration  
Division Of Purchasing  
PO Box 809  
Jefferson City, MO 65102-0809  
<http://oa.mo.gov/purchasing>

CONTRACT NUMBER CC190249002	CONTRACT TITLE Construction Equipment
AMENDMENT NUMBER	CONTRACT PERIOD December 20, 2018 through April 10, 2019
REQUISITION/REQUEST NUMBER NA	SAM II VENDOR NUMBER/MissouriBUYS SYSTEM ID 3804253500 0/MB00045431
CONTRACTOR NAME AND ADDRESS Clark Equipment Company dba Bobcat Company 250 East Beaton Dr West Fargo, ND 58078	STATE AGENCY'S NAME AND ADDRESS State of Missouri Various Agency Locations
ACCEPTED BY THE STATE OF MISSOURI AS FOLLOWS:  In accordance with section 34.046, RSMo, contract CC190249002 between the State of Missouri and Clark Equipment Company dba Bobcat Company is hereby awarded by the State of Missouri consisting of the attached documentation as specified on page 2 of the attached Cooperative Contract Procurement document.	
BUYER Casey Rost	BUYER CONTACT INFORMATION Email: <a href="mailto:casey.rost@oa.mo.gov">casey.rost@oa.mo.gov</a> Phone: (573) 526-3862 Fax: (573) 526-9816
SIGNATURE OF BUYER 	DATE 12-18-18
DIRECTOR OF PURCHASING  Karen S. Boeger	



**CONSTRUCTION EQUIPMENT**  
Led by the State of Oklahoma

Master Agreement #: OK-SW-192

Contractor: **CLARK EQUIPMENT COMPANY**

Participating Entity: **STATE OF MISSOURI**

The following products or services are included in this contract portfolio:

- *All products and accessories listed on the Contractor page of the NASPO ValuePoint website.*

The following products or services are not included in this agreement:

- N/A

**Master Agreement Terms and Conditions:**

1. Scope: This addendum covers the Construction Equipment led by the State of Oklahoma for use by state agencies and other entities located in the Participating State *[or State Entity]* authorized by that State's statutes to utilize State contracts with the prior approval of the State's Chief Procurement Official.
2. Participation: This NASPO ValuePoint Master Agreement may be used by all state agencies, institutions of higher institution, political subdivisions and other entities authorized to use statewide contracts in the State of Missouri. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.
3. Primary Contacts: The primary contact individuals for this Participating Addendum are as follows (or their named successors):

Contractor

Name:	Randy Fuss
Address:	250 East Baton Drive, West Fargo, ND 58078
Telephone:	701-241-8746
Fax:	N/A
Email:	Randy.fuss@doosan.com

**CONSTRUCTION EQUIPMENT**  
Led by the State of Oklahoma

Participating Entity

Name:	Casey Rost
Address:	301 West High Street, Room 630
Telephone:	573-526-3862
Fax:	573-526-9816
Email:	<u>Casey.rost@oa.mo.gov</u>

4. Participating Entity Modifications Or Additions To The Master Agreement

These modifications or additions apply only to actions and relationships within the Participating Entity.

Participating Entity must check one of the boxes below.

No changes to the terms and conditions of the Master Agreement are required.

The following changes are modifying or supplementing the Master Agreement terms and conditions.

For informational purposes, the contractor is requested to complete **Attachment 1** of this Participating Addendum regarding their economic impact to the State of Missouri.

5. Lease Agreements: Reserved

6. Subcontractors: All contactors, dealers, and resellers authorized in the State of Missouri, as shown on the dedicated Contractor (cooperative contract) website, are approved to provide sales and service support to participants in the NASPO ValuePoint Master Agreement. The contractor's dealer participation will be in accordance with the terms and conditions set forth in the aforementioned Master Agreement.

7. Orders: Any order placed by a Participating Entity or Purchasing Entity for a product and/or service available from this Master Agreement shall be deemed to be a sale under (and governed by the prices and other terms and conditions) of the Master Agreement unless the parties to the order agree in writing that another contract or agreement applies to such order.



**CONSTRUCTION EQUIPMENT**  
 Led by the State of Oklahoma

IN WITNESS, WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating Entity: <i>State of Missouri</i>	Contractor: Clark Equipment Company Dba. Bobcat Company
Signature: <i>Karen S. Boeger</i>	Signature: <i>Randy Fuss</i>
Name: <i>Karen S. Boeger</i>	Name: Randy Fuss
Title: <i>Director, Div. of Purchasing</i>	Title: Director, Government Accounts
Date: <i>1-3-19</i>	Date: <i>9/5/2018</i>

*[Additional signatures may be added if required by the Participating Entity]*

For questions on executing a participating addendum, please contact:

NASPO ValuePoint

Cooperative Development Coordinator:	Tim Hay
Telephone:	503-428-5705
Email:	thay@naspovaluepoint.org

***[Please email fully executed PDF copy of this document to***  
***PA@naspovaluepoint.org***  
***to support documentation of participation and posting in appropriate data bases.]***

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ATTACHMENT 1

MISSOURI ECONOMIC IMPACT

The utilization of Missouri businesses and Missouri employees and other positive economic impact in the provision of the products and/or services under Missouri Contract Number CC190249002 is highly desirable for the State of Missouri. Therefore, please provide responses to the following to describe your Missouri economic impact.

1. Provide a description of the company's economic presence within the State of Missouri, including Missouri employees statistics, Missouri business facilities (size, type of facility, location), Missouri subcontractors, etc.  
There are thirteen independently owned Bobcat dealerships in the State of Missouri. Due to their independence, the number of employees I'm able to report is likely under-estimated, but our records indicate that at least 315 Missouri based employees, primarily engage in retail activity or the servicing of the sold machines, may benefit from this participating addendum.
2. Provide a description of the proposed services that will be performed and/or the proposed products that will be provided by the Missourians and/or Missouri products under Missouri Contract Number CC190249002.  
Bobcat Company leads the industry in the design, manufacture, marketing and distribution of compact equipment for construction, rental, landscaping, agriculture, grounds maintenance, government, utility, industry and mining. We strive to empower our customers to do their jobs more efficiently and effectively. Missourians (the dealerships) will be the retail face of the contract, engaged in retail activity selling Bobcat Company products and maintaining the machines during the warranty period and after.
3. Provide a description of the economic impact returned to the State of Missouri through tax revenue obligations.  
Through the fulfillment of this contract, the dealership will be compensated for their efforts of their employees to include a potential commission from the manufacturer, Bobcat Company. All transactions are reported to the state via the appropriate tax documents as required.
4. List all Missouri certified Minority Business Enterprises (MBE)/Women Business Enterprises (WBE) as defined at Website: <http://oeo.mo.gov> you will use in the provision of products and services under the contract:  
None.
5. List all Missouri Organizations for the Blind or any Missouri Sheltered Workshops as listed at Websites <http://dese.mo.gov/special-education/sheltered-workshops/directories>, <http://www.lhbindustries.com> and <http://www.alphapointe.org> you will use in the provision of products and services under the contract:  
None.



**CONSTRUCTION EQUIPMENT**  
Led by the State of Oklahoma

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6. List all Missouri Service-Disabled Veteran Business Enterprises (SDVE's) as listed at Websites <http://ca.mo.gov/purchasing/vendor-information/missouri-service-disabled-veteran-business-enterprise-sdve-information> you will use in the provision of products and services under the contract:  
None.
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