



STATE OF UTAH COOPERATIVE CONTRACT AMENDMENT

AMENDMENT #: 3

CONTRACT #: MA144

Starting Date: 1/22/2018

Expiration Date: 1/21/2023

TO BE ATTACHED AND MADE PART OF the specified contract by and between the State of Utah Division of Purchasing and Allsteel (Referred to as CONTRACTOR).

BOTH PARTIES AGREE TO AMEND THE CONTRACT AS FOLLOWS:

Amend to add product line Gunlocke Silea EH at discounts of 57.0%, 58.5%, 60.0%.

Amend the discount matrix to add the product to the Filing, Metal Storage, & Wooden Casegoods section.

Effective Date of Amendment: 11/14/2018

All other terms and conditions of the contract, including those previously modified, shall remain in full force and effect.

IN WITNESS WHEREOF, the parties sign and cause this contract to be executed.

CONTRACTOR

11-1-18
Date

STATE OF UTAH

11/14/2018
Date

Contractor's Signature

Director, State of Utah Division of Purchasing

Eric A. Schroeder

Contractor's Name (Print)

VP Finance Allsteel

Title (Print)

For Division of Purchasing Internal Use

Purchasing Agent

Phone #

E-mail Address

Contract #

Angela Carlisle

801-538-3524

acarlisle

MA144

NASPO ValuePoint Master Contract Discount Matrix -- Allsteel Inc.

October 2018

Systems	Order Size at List		
	Under \$50,000	\$50,000 to \$150,000	Over \$150,000
Monolithic Detail			
Concensys, Optimize, Terrace	73.6%	73.6%	73.6%
Frame and Tile Detail			
Terrace, Further	73.6%	73.6%	73.6%
Stride	74.3%	74.3%	74.3%

Desks and Tables	Order Size at List		
	Under \$50,000	\$50,000 to \$150,000	Over \$150,000
Desks Detail			
Cadence, Involve, Approach	73.6%	73.6%	73.6%
Stride Desking & Painted Wood	74.3%	74.3%	74.3%
Align Wood, Ergo Accessories, LED Lights	58.8%	58.8%	58.8%
Gunlocke: Trio, Medley, Silea Private Office, Credentials, Briefing, Converge	57.0%	58.5%	60.0%
Tables Detail			
Merge, Aware	63.6%	63.6%	63.6%
Gather	55.1%	55.1%	55.1%
Gunlocke: Trio, Medley, Silea Private Office, Credentials, Briefing, Converge	57.0%	58.5%	60.0%
Gunlocke: Letchworth, Saranac	57.0%	58.5%	60.0%
HBF: LOGICmeet, Costa, Linea, Parker, Occasional Tables	46.0%	47.0%	48.5%

Filing, Metal Storage & Wooden Casegoods	Order Size at List		
	Under \$50,000	\$50,000 to \$150,000	Over \$150,000
Metal Filing and Storage Cabinet Detail			
Essentials Pedestals	73.6%	73.6%	73.6%
Essentials Storage Towers, Overfiles, Bookcases	65.5%	65.5%	65.5%
Essentials Laterals	70.0%	70.0%	70.0%
Align Metal Storage	73.5%	73.5%	73.5%
Wooden Filing and Storage Cabinet Detail			
Align Wood, Ergo Accessories, LED Lights	58.8%	58.8%	58.8%
Involve	73.6%	73.6%	73.6%
Gunlocke: Trio, Medley, Silea Private Office, Silea EH, Credentials	57.0%	58.5%	60.0%

Seating	Order Size at List		
	Under \$50,000	\$50,000 to \$150,000	Over \$150,000
Seating Detail			
Trooper, Tolleson, Nimble	66.0%	66.0%	66.0%
Relate, Seek, Inspire, Sum, Access, Mimeo, Lyric, Quip, Evo	61.3%	61.3%	61.3%
#19, Acuity	61.8%	61.8%	61.8%
Scout	64.0%	64.0%	64.0%
Gather, Parallel, Clarity	55.1%	55.1%	55.1%
Gunlocke: Attract, Avoca, Bank of England, Calm, Calia, Camille, Ciji, Convo	57.0%	58.5%	60.0%
Gunlocke: Edition, Fitzgerald, Genesee, Iris, Lily, Mara, Metta, Molt, New Yorker	57.0%	58.5%	60.0%
Gunlocke: Olla, Roundabout, Savor, Stretto, Tia, Urbana, Washington	57.0%	58.5%	60.0%
HBF: Andaz, ASA, Bianco, Bolano, Brentwood, C Collection, Cadre, Camden	46.0%	47.0%	48.5%
HBF: Carlyle, Carmel, Charlie, Charlotte, Cheval, Chill III, Conexus, Corfino	46.0%	47.0%	48.5%
HBF: Cortona, Détente, Dialogue, Dove, Duna, Encircle, Esplande, Fine Line	46.0%	47.0%	48.5%
HBF: Florence, Karina, Linea, Mode, MV9, Nest, November, Perfect Pitch, Salon	46.0%	47.0%	48.5%
HBF: Scoop, Siena, Ski, Solace, Trestle, Triscapa, Tryon, Wedge, Westwood	46.0%	47.0%	48.5%