

NASPO WIC CONTRACT PRICING
ABBOTT NUTRITION

Price Increase in Market effective on May 1st, 2019; Rebate Increase effective on June 1st, 2019 (Per Contract)

MILK-BASED INFANT FORMULA				CURRENT CONTRACT PRICING						NEW CONTRACT PRICING						NEW CONTRACT PRICING vs. OLD CONTRACT PRICING						
PRODUCT NAME	SIZE/FORM	SKU BY UNIT	WHOLESALE PRICE PER UNIT	REBATE PER UNIT	NET COST PER UNIT	PERCENT DISCOUNT	WHOLESALE PRICE PER UNIT	INCREASE ADJUSTMENT	REBATE PER UNIT	NET COST PER UNIT	PERCENT DISCOUNT	WHOLESALE PRICE PER UNIT	INCREASE ADJUSTMENT	REBATE PER UNIT	NET COST PER UNIT	PERCENT DISCOUNT	WHOLESALE PRICE PER UNIT	% Change In Truckload Price	REBATE PER UNIT ABSOLUTE CHANGE	NET COST PER UNIT ABSOLUTE CHANGE	% Change In NET COST	
Similar Advance	13 oz Liquid Concentrate	65974	\$4.6900	5.570	(0.980)	120.90%	\$4.69	-	5.570	(0.980)	120.90%	\$4.69	-	5.570	(0.980)	120.90%	\$4.69	0.00%	-	-	0.00%	
Similar Advance	12.4 oz Powder	53968	\$15.2900	18.100	(2.810)	118.38%	\$15.88	0.590	18.790	(2.810)	117.56%	\$15.88	0.590	18.790	(2.810)	117.56%	\$15.88	3.92%	0.590	-	0.00%	
Similar Advance	32 oz Ready To Feed	53964	\$6.6900	4.600	2.090	68.88%	\$6.68	-	4.600	2.090	68.88%	\$6.68	-	4.600	2.090	68.88%	\$6.68	0.00%	-	-	0.00%	
Similar Advance *	8 oz Ready To Feed Bottle	53813	\$11.2800	7.788	3.512	68.88%	\$11.28	-	7.788	3.512	68.88%	\$11.28	-	7.788	3.512	68.88%	\$11.28	0.00%	-	-	0.00%	
Similar Sensitive	13.0 oz Powder	57541	\$16.2900	18.100	(2.810)	118.38%	\$16.35	1.060	19.160	(2.810)	117.19%	\$16.35	1.060	19.160	(2.810)	117.19%	\$16.35	6.33%	1.060	-	0.00%	
Similar Sensitive	32 oz Ready To Feed	57534	\$6.6900	4.600	2.090	68.88%	\$6.68	-	4.600	2.090	68.88%	\$6.68	-	4.600	2.090	68.88%	\$6.68	0.00%	-	-	0.00%	
Similar Sensitive *	8 oz Ready To Feed	52977	\$11.2800	7.788	3.512	68.88%	\$11.28	-	7.788	3.512	68.88%	\$11.28	-	7.788	3.512	68.88%	\$11.28	0.00%	-	-	0.00%	
Similar for Set Up	12.0 oz Powder	60983	\$15.8900	18.810	(2.920)	118.38%	\$17.19	1.300	20.110	(2.920)	116.99%	\$17.19	1.300	20.110	(2.920)	116.99%	\$17.19	8.19%	1.300	-	0.00%	
Similar for Set Up *	32 oz Ready To Feed	59721	\$7.3900	6.089	2.301	68.68%	\$7.39	-	6.089	2.301	68.68%	\$7.39	-	6.089	2.301	68.68%	\$7.39	0.00%	-	-	0.00%	
Similar Total Content	12.0 oz Powder	62660	\$15.9900	18.810	(2.920)	118.38%	\$16.35	0.460	19.270	(2.920)	117.80%	\$16.35	0.460	19.270	(2.920)	117.80%	\$16.35	2.89%	0.460	-	0.00%	
SOY-BASED INFANT FORMULA																						
CURRENT CONTRACT PRICING																						
PRODUCT NAME	SIZE/FORM	SKU BY UNIT	WHOLESALE PRICE PER UNIT	REBATE PER UNIT	NET COST PER UNIT	PERCENT DISCOUNT	WHOLESALE PRICE PER UNIT	INCREASE ADJUSTMENT	REBATE PER UNIT	NET COST PER UNIT	PERCENT DISCOUNT	WHOLESALE PRICE PER UNIT	INCREASE ADJUSTMENT	REBATE PER UNIT	NET COST PER UNIT	PERCENT DISCOUNT	WHOLESALE PRICE PER UNIT	% Change	REBATE PER UNIT ABSOLUTE CHANGE	NET COST PER UNIT ABSOLUTE CHANGE	% Change	
Similar Soy Isomil	13 oz Liquid Concentrate	65976	\$5.0300	4.970	0.060	98.81%	\$5.0300	-	4.970	0.060	98.81%	\$5.0300	-	4.970	0.060	98.81%	\$5.0300	0.00%	-	-	0.00%	
Similar Soy Isomil	12.4 oz Powder	53984	\$15.8900	14.380	1.509	90.56%	\$17.190	1.300	16.590	1.509	91.21%	\$17.190	1.300	16.590	1.509	91.21%	\$17.190	8.18%	1.300	-	0.00%	
Similar Soy Isomil	32 oz Ready To Feed	53963	\$7.1900	4.230	3.160	57.24%	\$7.1900	-	4.230	3.160	57.24%	\$7.1900	-	4.230	3.160	57.24%	\$7.1900	0.00%	-	-	0.00%	
Similar Soy Isomil *	8 oz Ready To Feed Bottle	53963	\$11.4800	6.571	4.909	57.24%	\$11.4800	-	6.571	4.909	57.24%	\$11.4800	-	6.571	4.909	57.24%	\$11.4800	0.00%	-	-	0.00%	
NEW CONTRACT PRICING vs. OLD CONTRACT PRICING																						

Primary Contract Infant Formulas are shown in BOLD
 - SKU by pack & units per pack
 * This item has been discontinued. Abbott will continue to pay rebates on this item as long as the product is available in market.
 New / Updated Items Highlighted in Red