



SOFTWARE VALUE ADDED RESELLER (SVAR)
Led by the State of Arizona

Master Agreement #: ADSP016-138244

Contractor: INSIGHT PUBLIC SECTOR, INC.

Participating Entity: STATE OF ALASKA

Participating Entity Agreement #: N-2019-VAR-0001

Master Agreement Terms and Conditions:

1. Scope: This addendum covers the Software Value Added Reseller contract led by the State of Arizona for use by state agencies and other entities located in the Participating State authorized by that state's statutes to utilize state contracts with the prior approval of the state's chief procurement official.
2. Participation: This NASPO ValuePoint Master Agreement may be used by all state agencies, cities, boroughs, school districts, universities, political subdivisions, and other entities authorized to use statewide contracts in the State of Alaska. Issues of interpretation and eligibility for participation are solely within the authority of the state chief procurement official.
3. Primary Contacts: The primary contact individuals for this Participating Addendum are as follows (or their named successors):

Contractor

Name:	Pam Potter
Telephone:	(480) 366-7027
Email:	SLEDContractsI@insight.com

Participating Entity

Name:	Jason Grove
Telephone:	(907) 465-5679
Email:	jason.grove@alaska.gov

4. Participating Entity Modifications or Additions to Master Agreement:

These modifications or additions apply only to actions and relationships within the Participating Entity.

a) Administrative Fee

The contractor shall provide a quarterly administrative fee of 1.5% to the State of Alaska. The contractor shall submit a check, payable to the State of Alaska, Department of

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Administration, Division of Shared Services for the calculated amount equal to 1.5% of all contract sales for the quarterly period.

The contractor must include the PA Number on the check. Checks submitted to the state without the PA Number will be returned to the contractor for the required information.

Administrative fee checks shall be submitted to:

State of Alaska
Department of Administration
Division of Shared Services
PO Box 110210
Juneau, AK 99811-0210
ATTN: Purchasing Section

If the contractor wishes to submit the administrative fee due via Electronic Funds Transfer (EFT), contact the Participating Entity primary contact for instructions.

The administrative fee may be included as a 1.5% adjustment to the contractor's Master Agreement pricing. For example, if the Master Agreement price is \$10,000, then the contractor shall adjust the contract price by 1.5% to \$10,150 and the administrative fee due to the state shall be \$150.

This is the method that must be used to calculate the Master Agreement pricing for the all ordering agencies within the Participating State and the administrative fees due. Under no circumstances may the contractor invoice or charge the administrative fee to an ordering agency or identify the fee on an ordering agency's invoice.

Administrative fee checks are due for each quarter as follows:

<u>Reporting Period</u>	<u>Due Date</u>
State Fiscal Quarter 1 (Jul 1 - Sept 30):	Oct 31
State Fiscal Quarter 2 (Oct 1 - Dec 31):	Jan 31
State Fiscal Quarter 3 (Jan 1 - Mar 31):	Apr 30
State Fiscal Quarter 4 (Apr 1 - Jun 30):	Jul 31

Any quarter with zero sales must be reported as zero sales. This may be done via email to the State of Alaska contact listed in this PA or their successor(s).

b) Usage Reports



The contractor must provide a quarterly volume report to the Participating Entity contact (or their successors). The report must provide information which allows the state to determine the amount of savings being realized under the contract by both state agencies

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and political subdivisions and to verify the administrative fee payments align with the reported contract spend.

5. Subcontractors: All contactors, dealers, and resellers authorized in the State of Alaska as shown on the dedicated Contractor (cooperative contract) website, are approved to provide sales and service support to participants in the NASPO ValuePoint Master Agreement. The contractor's dealer participation will be in accordance with the terms and conditions set forth in the aforementioned Master Agreement.
6. Orders: Any order placed by an authorized user in the Participating State for a product and/or service available from this Master Agreement shall be deemed to be a sale under (and governed by the prices and other terms and conditions) of the Master Agreement unless the parties to the order agree in writing that another contract or agreement applies to such order.

IN WITNESS, WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating Entity: State of Alaska	Contractor: Insight Public Sector, Inc.
Signature: 	Signature: 
Name: Jason Grove	Name: Megan Amdahl
Title: Contracting Officer	Title: SVP - Operations
Date: 4/17/2019	Date: April 18, 2019



Insight Public Sector, Inc.
NASPO ValuePoint Software Value Added Reseller
State of Alaska
Contract #ADSP016-138244/N-2019-VAR-0001

PUBLISHERS

MARKUP/DOWN

Proposer must be certified as a direct reseller for all Key Itemized publishers. Direct reseller certification is preferred for Other Itemized publishers

The price to Authorized Purchaser (AP) is calculated using the following formula: "Reseller Cost" + ("Reseller Cost" x "Markup/down")

KEY ITEMIZED		
	ADOBE	2.50%
	AIRWATCH MOBILE DEVICE MANAGEMENT - VMWARE	2.50%
	CITRIX	2.50%
	GUARDIAN EDGE – SYMANTEC	2.50%
	MICROSOFT	2.00%
	SYMANTEC	2.50%
	VMWARE	2.50%
	AI SQUARED	2.75%
	ALLIANCE ENTERPRISES	2.75%
	APPLE	2.75%
	ATTACHMATE – MICROFOCUS	2.75%
	AUTODESK	2.75%
	AUTONOMY – HP	2.75%
	BARRACUDA	2.75%
	BOMGAR REMOTE SOFTWARE	2.75%
	CA TECHNOLOGIES	2.75%
	CISCO	2.75%
	COMPUTRONIX USA	2.75%
	COMPUWARE	2.75%
	COREL	2.75%
	EMC	2.75%
	ENCHOICE	2.75%
	ESET	2.75%
	ESRI	2.75%
	GW MICRO - AI SQUARED	2.75%
	HP	2.75%
	HUMANWARE	2.75%
	IBM	2.75%
	ICM CONVERSIONS	2.75%
	INFOR	2.75%

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OTHER ITEMIZED		
	INFORMATION BUILDERS	2.75%
	INTERMEDIIX EMSYSTEMS	2.75%
	IVANTI INC	2.75%
	KRONOS SOFTWARE	2.75%
	LASERFISCHE	2.75%
	LIQUIDWARE STATUSPHERE	2.75%
	MICROFOCUS INC	2.75%
	MPS	2.75%
	MQSOFTWARE – BMC SOFTWARE	2.75%
	NETOP	2.75%
	NUANCE	2.75%
	ORACLE	2.75%
	PASSPORT	2.75%
	PATCHLINK	2.75%
	PROOFPOINT	2.75%
	RSA SECURITY	2.75%
	REFERENCIA SYSTEMS	2.75%
	SAP AMERICA	2.75%
	SAS	2.75%
	SOLUTIONS SOFTWARE	2.75%
	SOPHOS	2.75%
	SPLUNK SOFTWARE	2.75%
	STASEEKER NETWORK INFRASTRUCTURE MONITORING	2.75%
	STELLENT – ORACLE	2.75%
	TECHSMITH	2.75%
	TREND MICRO	2.75%
	TRUSTWARE	2.75%
	ULTRABAC	2.75%
	VORMETRIC	2.75%
	WEBSense	2.75%
	any other non-listed publisher	5.25%