

RFP DASPS-2262-18

NASPO CAR RENTAL SERVICES RFP

QUESTIONS AND ANSWERS

1. Our state teams are receiving responses that an RFP was issued within the State they work.
 - a. Are these notifications automatically generated because of the NASPO RFP?
 - b. Do local representatives need to do respond to a state regarding a notification?

DAS Answer No. 1: (a): No they are not automatically generated. States are posting these notices to meet their statutory requirements to be able to participate in the future Master Agreement.

(b): Proposers should respond to the official RFP released by the State of Oregon. That said, individual states may have different requirements about responding to notices that the state may post. Please check with your state.

2. In the Express Interest section for the RFP can you please explain why the following are registered?
 - a. States.
 - b. Companies that assist clients with the government RFP.
 - c. Are any of these companies that work with government RFP's representing any car rental companies? If so, which one(s)?

After further clarification of what is being asked: "clarification: It is not in the RFP. The instructions were that to access the RFP and all the documents you first had to express interest. The Express/View Interest is on the left of the first screen shot below. One you click on the Express/View Interest the lower two screen shots is what is directed to you. You will see EAN Services, LLC registered as well as other companies and states. In short, I do not see that Avis or Budget or the Avis/Budget Group has expressed interested and I am wondering if one of the companies that represent the interest of companies in this process are representing Avis, Budget or the Avis/Budget Group. Also, curious why a State would express interest."

In order to view the official RFP, entities must express interest. These entities include states that wanted to view the official RFP.

Request for Proposal (RFP)
NASPO Car Rental Services
 (Prod)

Only Manual Bids Allowed

Issued By
 DAS Procurement Services
 1225 Ferry ST SE
 Salem, Oregon
 97301

Contact Kaliska King
Phone 1 (503) 378-5332
Fax
Email Kaliska.King@oregon.gov

Opportunity #
DASPS-2262-18
 Addendum # 1

Original Publish Date & Time
 10/19/2018 1:26 PM
Publish Date & Time
 10/22/2018 9:27 AM
Closing Date & Time
 12/06/2018 2:30 PM
Time Zone
 Pacific Time
Approx. Time Remaining
 38 Days 6:44:03.

All dates are mm/dd/yyyy

Attachments Exist
 Documents for Purchase Do Not Exist

Issued For
 DAS Procurement Services
 1225 Ferry Street SE
 Salem, Oregon
 97301

Express/View Interest
 (Prod)

Document Number: DASPS-2262-18 (Version: 1) **Control Number:** 2024233

Express Interest [Submit](#)

This list displays interested suppliers but does not indicate whether or not they submitted bids. (Bid information is confidential and will not be posted here.) To remove your company from this list, uncheck the Interested box below and click Submit.

Name: Craig Lacko

Interested As: [Select Interest Type](#)

Check here to turn off automatic emails alerting you of changes made to this Opportunity.

Company Users With Interest

Name	Type	Notification Off	Interested
1 Craig Lacko	Primary Contractor	<input type="checkbox"/>	<input checked="" type="checkbox"/>

All Users

Note: You will see the name of the person who expressed interest for your company listed below your company's name. Other suppliers will not see this information unless they use the Show Details button to expand the list for networking purposes.

[Show Details](#) [Open in Excel](#)

DAS Answer to No. 2: Oregon Procurement Information Network (ORPIN) is a public website. DAS is unable to tell why any company or state has or has not expressed interest. It is a business decision of the entity to express interest or not.

3. What is the purpose and intent of the Other States terms and conditions?

DAS Answer to No. 3: These states have expressed interest in the RFP and may participate after awards have been posted. They have given additional terms and conditions for the RFP; these additional terms and conditions would apply to only the particular State's Participating Addendum, if one is signed. Some states are statutorily required to include these in the original RFP. Note that these are only posted as a courtesy to the proposers. The State of Oregon will not address questions, or negotiate these terms and conditions on behalf of the other states.

4. Does including Other States terms and conditions with the NASPO RFP prohibit a selected NASPO provider from negotiating the terms and conditions of a State?

DAS Answer to No. 4: This depends on the State. The awarded Proposers can work with the specific state if the state moves forward with a Participating Addendum after Master Agreements are awarded.

5. Who are the member of the evaluation committee and what states are they from?

DAS Answer to No. 5: The evaluation committee will be comprised of the sourcing team for this RFP together. The States are Oregon, Louisiana, New York, Utah, Alaska and Nevada.

Questions in NASPO ValuePoint Master Agreement

6. 21. Insurance – b. We provide the requested coverage for General Liability and Automobile Liability as a self-insurer. This is standard practice for General and Automobile Liability for us as being self-insured. Clarification: We wanted to ensure this is Acceptable.

DAS Answer to No. 6: Insurance is negotiable under Section 5.4.1

7. 26. Changes in Contractor Representation – This paragraph provides the Lead State has the right to approve changes to key personnel of the Contractor. We will always make a best effort to notify OR of personnel changes as soon as possible. Clarification: We just wanted to clarify we will always meet this unless outside of our control.

DAS Answer to No. 7: DAS makes no response to this statement. The Contractor will be required to comply with the provisions of the Master Agreement.

8. 30. Defaults and Remedies – Paragraphs b. and c. (3) refer to “liquidated damages” but we did not find any other reference to liquidated damages in the document. Therefore, we would recommend deleting references to liquidated damages in these sections.

Answer: Please see Addendum #4.

Questions in Exhibit B – Description of Products and Services

9. 1.2 – Rentals are required to be provided to age 18: Company policy for insurance purposes is that Drivers under the age of 25 need to have a Commercial driver’s license to rent a 15 passenger van. Ask that language be added to reflect that.

DAS Answer to No. 9: Please see Addendum # 4

10. 1.9 – There is no reference in this language on Liability for Rental Vehicles that the \$1,000,000 CSL applies to business/official business rentals only. Could the state add language denoting the Liability for Rental vehicles only applies to official state travel rentals and not for any leisure rentals?

DAS Answer to No. 10: Traveler is a defined term in the RFP and Sample Master Agreement.