

MA3125 Wireless Voice, Data and Accessories Attachment C: Costsheet

Award Category 4 Costsheet

Vendor Name:

HUGHES NETWORK SYSTEMS, LLC

Plan Name	Plan Description	Characteristics of Plan	Plan Cost per month	Minimum Quantity Purchase	Total Rate per month	Installation/ One time cost	Total Cost	Notes
Gen5 HughesNet for Government	Business 35	Business 35 - Gen5 Business Internet service. Requires HT2000W or equivalent VSAT modem, 0.90m antenna & 1W radio.	\$67.46	10	675	\$1,229.26	\$1,903.86	all prices entered are per site
		Download speed up to 25.0Mbps Upload Speed up to 3.0Mbps Anytime Data: 10GB Business Data (8AM - 6PM): 25GB Total Data: 35GB	\$67.46	100	6,746	\$1,229.26	\$7,975.26	all prices entered are per site
		Hughes provided Tier 1/Tier 2 and Tier 3 support included. Service is subject to performance as listed in Section 2.3. This service plan requires 12-month commitment. Plan is only available on the EchoStar19 or EchoStar17 satellite. Certain geographical areas are not covered by this satellite.	\$67.46	500	33,730	\$1,229.26	\$34,959.26	all prices entered are per site
			\$67.46	1,000	67,460	\$1,229.26	\$68,689.26	all prices entered are per site
Total							\$113,527.64	
Average							\$28,381.91	

Consultative Hourly Rate (this rate will be included in	\$0.00
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MA3125 Wireless Data, Voice and Accessories

Attachment D: Award Category 4 Reporting

Vendor Name	Vendor Contract Number	State	Customer Type	Bill to Agency	Bill to City	Bill to State	Bill to Zipcode	<input type="checkbox"/> No Quarterly Sales	Acct # or Customer #	Invoice Date	invoice #	Product Description	Data Usage	monthly service cost	Equipment Lease/Rental Cost	Total cost (monthly service + lease/rental)	Admin Fee
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MA3125 Wireless Voice, Data and Accessories

Attachment E Plan Coverage

(this document is intended to cover CRU plans only)

Carrier lists every plan and feature available under the NASPO ValuePoint contract, and provides full details of the plan or feature

Fill in each column for each plan or feature included. Enter "not applicable" or "N/A" for any column that does not apply to a specific plan or feature.

Plans used in the Offerors submission Attachment C are to be entered on this attachment.

Plan # of Feature #	Plan or Feature Description	Monthly Cost Before Discount	Discount Percentage	NASPO ValuePoint Monthly Cost (net of discount)	One time Cost Amount	Description of One Time Cost	Details of Plan																				Description of Add On Features	Available to new Users Currently	
							Voice					Data					Messaging					Equipment							
							anytime minutes included	nights / weekend minutes included	provider to provider minutes included	cost per minute overage - any time	cost per minute overage - night / weekend	cost per minute overage - provider to provider	Pooled	measurement for billing	qty included	throttles after how much monthly usage	Pooled	overage unit measurement	overage cost per unit	data network??	Qty SMS included	Qty MMS included	Pooled	cost per SMS over	cost per MMS over	Subsidized Device			Equipment Requirements
Business 35	Business 35 - Gen5 Business Internet service. Download speed up to 25.0Mbps, Upload Speed up to 3.0Mbps. Anytime Data: 10GB, Business Data (8AM - 6PM): 25GB, Total Data: 35GB.	\$69.99	3.615%	\$67.46	\$1,229.26	HT2000W or equivalent VSAT modem, 0.90m antenna & 1W radio and standard enterprise installation.	N/A	N/A	N/A	N/A	N/A	N/A	N/A	GB	35	35GB	No	GB	\$3/ GB, Sold in increments of 3, 5 10 or 25 GB	Hughes	N/A	N/A	N/A	N/A	N/A	No	Hughes equipment	*usage allowance *access to discounted usage costs *access to service *etc.	Yes
Business 50	Business 50 - Gen5 Business Internet service. Download speed up to 25.0Mbps, Upload Speed up to 3.0Mbps. Anytime Data: 25GB, Business Data (8AM - 6PM): 25GB, Total Data: 50GB.	\$99.99	3.615%	\$96.38	\$1,229.26	HT2000W or equivalent VSAT modem, 0.90m antenna & 1W radio and standard enterprise installation.	N/A	N/A	N/A	N/A	N/A	N/A	GB	50	50GB	No	GB	\$3/ GB, Sold in increments of 3, 5 10 or 25 GB	Hughes	N/A	N/A	N/A	N/A	N/A	No	Hughes equipment	*usage allowance *access to discounted usage costs *access to service *etc.	Yes	
Business 75	Business 75 - Gen5 Business Internet service. Download speed up to 25.0Mbps, Upload Speed up to 3.0Mbps. Anytime Data: 50GB, Business Data (8AM - 6PM): 25GB, Total Data: 75GB.	\$149.99	3.615%	\$144.57	\$1,229.26	HT2000W or equivalent VSAT modem, 0.90m antenna & 1W radio and standard enterprise installation.	N/A	N/A	N/A	N/A	N/A	N/A	GB	75	75GB	No	GB	\$3/ GB, Sold in increments of 3, 5 10 or 25 GB	Hughes	N/A	N/A	N/A	N/A	N/A	No	Hughes equipment	*usage allowance *access to discounted usage costs *access to service *etc.	Yes	
Business 150	Business 150 - Gen5 Business Internet service. Download speed up to 25.0Mbps, Upload Speed up to 3.0Mbps. Anytime Data: 100GB, Business Data (8AM - 6PM): 50GB, Total Data: 150GB.	\$269.99	3.615%	\$260.23	\$1,229.26	HT2000W or equivalent VSAT modem, 0.90m antenna & 1W radio and standard enterprise installation.	N/A	N/A	N/A	N/A	N/A	N/A	GB	150	150GB	No	GB	\$3/ GB, Sold in increments of 3, 5 10 or 25 GB	Hughes	N/A	N/A	N/A	N/A	N/A	No	Hughes equipment	*usage allowance *access to discounted usage costs *access to service *etc.	Yes	
Business 250	Business 250 - Gen5 Business Internet service. Download speed up to 25.0Mbps, Upload Speed up to 3.0Mbps. Anytime Data: 200GB, Business Data (8AM - 6PM): 50GB, Total Data: 250GB.	\$469.99	3.615%	\$453.00	\$1,229.26	HT2000W or equivalent VSAT modem, 0.90m antenna & 1W radio and standard enterprise installation.	N/A	N/A	N/A	N/A	N/A	N/A	GB	250	250GB	No	GB	\$3/ GB, Sold in increments of 3, 5 10 or 25 GB	Hughes	N/A	N/A	N/A	N/A	N/A	No	Hughes equipment	*usage allowance *access to discounted usage costs *access to service *etc.	Yes	