

CENTER FOR APPLIED INNOVATION, LLC

Exhibit 2 - Hourly Labor Rates

Labor Categories	Base Period: Year 1 and 2		Optional Period: Year 3		Optional Period: Year 4		Optional Period: Year 5	
	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site
Program Director	\$ 205.17	\$ 191.19	\$ 209.27	\$ 195.01	\$ 213.46	\$ 198.91	\$ 217.73	\$ 202.89
Program Manager	\$ 196.56	\$ 183.16	\$ 200.49	\$ 186.82	\$ 204.50	\$ 190.56	\$ 208.59	\$ 194.37
Subject Matter Expert III	\$ 268.02	\$ 249.75	\$ 273.38	\$ 254.75	\$ 278.85	\$ 259.85	\$ 284.43	\$ 265.05
Subject Matter Expert II	\$ 196.56	\$ 183.16	\$ 200.49	\$ 186.82	\$ 204.50	\$ 190.56	\$ 208.59	\$ 194.37
Subject Matter Expert I	\$ 164.39	\$ 153.18	\$ 167.68	\$ 156.24	\$ 171.03	\$ 159.36	\$ 174.45	\$ 162.55
Acquisition Support Specialist III	\$ 185.83	\$ 173.16	\$ 189.55	\$ 176.62	\$ 193.34	\$ 180.15	\$ 197.21	\$ 183.75
Acquisition Support Specialist II	\$ 111.33	\$ 103.74	\$ 113.56	\$ 105.81	\$ 115.83	\$ 107.93	\$ 118.15	\$ 110.09
Acquisition Support Specialist I	\$ 78.00	\$ 72.68	\$ 79.56	\$ 74.13	\$ 81.15	\$ 75.61	\$ 82.77	\$ 77.12
Analyst II	\$ 89.27	\$ 83.18	\$ 91.06	\$ 84.84	\$ 92.88	\$ 86.54	\$ 94.74	\$ 88.27
Analyst I	\$ 68.08	\$ 63.44	\$ 69.44	\$ 64.71	\$ 70.83	\$ 66.00	\$ 72.25	\$ 67.32

Note:	At minimum, Contractor shall honor prices noted for each labor category, on-site or off-site, in each period.
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Definitions:	
Off-site	Offeror's Place of Work
On-site	Government (any state or political subdivision) Place of Work