

## ACQUISITION PROFESSIONALS LLC

### Exhibit 2 - Hourly Labor Rates

Labor Categories	Base Period: Year 1 and 2		Optional Period: Year 3		Optional Period: Year 4		Optional Period: Year 5	
	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site
Program Director	\$ 121.36	\$ 116.69	\$ 123.79	\$ 119.03	\$ 126.27	\$ 121.41	\$ 128.79	\$ 123.84
Program Manager	\$ 114.38	\$ 109.98	\$ 116.66	\$ 112.18	\$ 119.00	\$ 114.42	\$ 121.38	\$ 116.71
Subject Matter Expert III	\$ 107.39	\$ 103.26	\$ 109.54	\$ 105.33	\$ 111.73	\$ 107.43	\$ 113.97	\$ 109.58
Subject Matter Expert II	\$ 103.90	\$ 99.90	\$ 105.98	\$ 101.90	\$ 108.10	\$ 103.94	\$ 110.26	\$ 106.02
Subject Matter Expert I	\$ 98.22	\$ 94.45	\$ 100.19	\$ 96.34	\$ 102.19	\$ 98.26	\$ 104.24	\$ 100.23
Acquisition Support Specialist III	\$ 93.86	\$ 90.25	\$ 95.74	\$ 92.05	\$ 97.65	\$ 93.90	\$ 99.60	\$ 95.77
Acquisition Support Specialist II	\$ 90.37	\$ 86.89	\$ 92.17	\$ 88.63	\$ 94.02	\$ 90.40	\$ 95.90	\$ 92.21
Acquisition Support Specialist I	\$ 85.56	\$ 82.27	\$ 87.28	\$ 83.92	\$ 89.02	\$ 85.60	\$ 90.80	\$ 87.31
Analyst II	\$ 84.69	\$ 81.43	\$ 86.39	\$ 83.06	\$ 88.11	\$ 84.72	\$ 89.88	\$ 86.42
Analyst I	\$ 81.20	\$ 78.08	\$ 82.82	\$ 79.64	\$ 84.48	\$ 81.23	\$ 86.17	\$ 82.85

Note:	At minimum, Contractor shall honor prices noted for each labor category, on-site or off-site, in each period.
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Definitions:	
Off-site	Offeror's Place of Work
On-site	Government (any state or political subdivision) Place of Work