



COMMONWEALTH of VIRGINIA

Department of General Services

Division of Purchases and Supply

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ADDENDUM NO. 2 TO ALL OFFERORS:

Reference – Request For Proposal: RFP E194-79435
Commodity: 03596
Date: May 25, 2018
Proposal Due: June 7, 2018 at 1:00 PM EDT

The above is hereby changed and clarified as follows:

1. The Intent to Participate from Connecticut has been received. No terms and conditions have been added at this time. They will be negotiated during the Participating Addendum process.
2. Attachment J referenced on page 24, Tab 7, was replaced with the table on page 16. No action is required by the Offerors on this item.

The following questions were missed during the Question period of the solicitation:

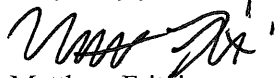
3. Question 1: In section IX, XIV, XXI as well as Attachments B, and C list items and others require an Offeror to price an unknown quantity or contingency. Please provide guidance on how Offerors should propose, or if all the items will be subject to an Equitable Price Adjustment?
 - a. Answer 1: The RFP is asking for what an Offeror's pricing is to perform various tasks. How that is presented is up to the Offeror. The Offeror may present this information in any way they believe best represents their abilities while providing a clear understanding for the evaluation committee.
4. Question 2: In section XXI, Attachment A, Subsection 35, will the resulting contracts be subject to Stafford Act provisions if Federal funds are used to purchase the services?
 - a. Answer 2: This is a possibility. Our understanding is this is most common in emergency relief scenarios. If there are concerns about how this may affect a resulting contract, it may be important to discuss during the Participating Addendum phase.
5. Question 3: In section XXI, Attachment A, subsections 32 and 33. It specifically states in 33 that there will be no waivers of immunity. Why are Offerors required by subsection 32 to indemnify and hold harmless the individual sovereign entities?
 - a. Answer 3: It is common for States to not offer immunity or indemnification to Contractors. It is also common for States to not offer to waive Sovereign Immunity. If problems exist with a State's terms and conditions then those should be discussed during the Participating Addendum phase. Please be aware that the Commonwealth of Virginia will not offer immunity or indemnification to Contractors nor will the Commonwealth of Virginia waive sovereign immunity. This may also be the case for other States.

The following clarification is being offered to the Emergency Support Services category:

6. A recommendation for a sixth (6th) service category was received. It explained the difference between the Emergency Support Services defined in the RFP and Post Disaster Relief and Assessment Services. The observation made is that the RFP's current tasks surrounding Emergency Support Services are mostly geared towards First Responder calls. It is common for Post Disaster Relief to be less urgent in nature than the First Responder type situations and occur over a longer period of time than the actual emergency. After careful consideration, it has been determined that the intent of the RFP was to include Post Disaster Relief and Assessment Services as a subcategory of Emergency Support Services. Should Offerors provide Post Disaster Relief services, then that should be outlined in the same section of the RFP response as Emergency Support Services. Post Disaster Relief and Assessment may include assisting in damage evaluation, path of destruction, flood monitoring, volcanic eruption monitoring, or other such services. The Offeror should clearly identify their abilities to provide those services. The Offeror should provide pricing for the Emergency Support Services scenario to ensure consideration in that Service Category. The Offeror will not be bound to provide First Responder services. It is not possible for the RFP to encompass every possible, legally available use of Unmanned Aerial Systems (drones). Offerors should do their best to identify and offer services within the Service Categories defined in the RFP as well as offer pricing to their best ability.

Note: A signed acknowledgment of this addendum must be received attached to your proposal. Failure to return the addendum may cause your proposal to be scored lower. Signature on this addendum does not substitute for your signature on the original proposal document. **The original proposal document must be signed.**

Very truly yours,



Matthew Fritzing

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Name of Firm

Signature/Title

Date