

MONTEREY CONSULTANTS, INC.

Exhibit 2 - Hourly Labor Rates

Labor Categories	Base Period: Year 1 and 2		Optional Period: Year 3		Optional Period: Year 4		Optional Period: Year 5	
	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site
Program Director	\$ 180.45	\$ 178.65	\$ 184.05	\$ 182.20	\$ 187.75	\$ 185.85	\$ 191.50	\$ 189.55
Program Manager	\$ 134.45	\$ 133.10	\$ 137.15	\$ 135.75	\$ 139.90	\$ 138.45	\$ 142.70	\$ 141.20
Subject Matter Expert III	\$ 182.35	\$ 180.50	\$ 186.00	\$ 184.10	\$ 189.70	\$ 187.80	\$ 193.50	\$ 191.55
Subject Matter Expert II	\$ 145.80	\$ 144.30	\$ 148.70	\$ 147.20	\$ 151.65	\$ 150.15	\$ 154.70	\$ 153.15
Subject Matter Expert I	\$ 103.40	\$ 102.40	\$ 105.45	\$ 104.45	\$ 107.55	\$ 106.55	\$ 109.70	\$ 108.70
Acquisition Support Specialist III	\$ 179.05	\$ 177.25	\$ 182.65	\$ 180.80	\$ 186.30	\$ 184.40	\$ 190.05	\$ 188.10
Acquisition Support Specialist II	\$ 128.05	\$ 126.75	\$ 130.60	\$ 129.30	\$ 133.20	\$ 131.90	\$ 135.85	\$ 134.55
Acquisition Support Specialist I	\$ 84.65	\$ 83.80	\$ 86.35	\$ 85.45	\$ 88.10	\$ 87.15	\$ 89.85	\$ 88.90
Analyst II	\$ 104.45	\$ 103.40	\$ 106.55	\$ 105.45	\$ 108.70	\$ 107.55	\$ 110.85	\$ 109.70
Analyst I	\$ 74.65	\$ 73.90	\$ 76.15	\$ 75.35	\$ 77.65	\$ 76.85	\$ 79.20	\$ 78.40

Note:	At minimum, Contractor shall honor prices noted for each labor category, on-site or off-site, in each period.
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Definitions:	
Off-site	Offeror's Place of Work
On-site	Government (any state or political subdivision) Place of Work