



## STATE OF UTAH COOPERATIVE CONTRACT AMENDMENT

AMENDMENT#: 2

CONTRACT#: MA147

Starting Date: 1/22/2018

Expiration Date: 1/21/2023

TO BE ATTACHED AND MADE PART OF the specified contract by and between the State of Utah Division of Purchasing and Steelcase Inc. (Referred to as CONTRACTOR).

### BOTH PARTIES AGREE TO AMEND THE CONTRACT AS FOLLOWS:

#### Amend to add New Products:

Answer Beam, Answer Fence at Tier 1 67%, Tier 2 68.50%, Tier 3 70%

SILQ Seating, Weisner Hager Nooi, West Elm Sterling Seating and West Elm Mesa Lounge at Tier 1 50%, Tier 2 51%, Tier 3 52%

Embold and Convey at Tier 1 45%, Tier 2 47%, Tier 3 47%

Sistema at Tier 1 51 %, Tier 2 51%, Tier 3 52%

Premium Whiteboard, Sans, Flow, Motif at Tier 1 44%, Tier 2 45%, Tier 3 45%

Ology Bench, Flex, Flex Had at Tier 1 53%, Tier 2 54%, Tier 3 56%

Migration SE Desk at Tier 1 57%, Tier 2 57.50%, Tier 3 58.50%

Mackinac and West Elm Greenpoint at Tier 1 at 51 %, Tier 2 53%, Tier 3 53%

Verlay at 54%, Tier 2 58%, Tier 3 58%

Sarto Privacy Screen at 51 %, Tier 2 52%, Tier 3 53%

TS Large Storage Cabinets at 61 %, Tier 2 63%, Tier 3 64%

#### Amend to cull Products: Series 9000

Effective Date of Amendment: 8/21/2019

All other terms and conditions of the contract, including those previously modified, shall remain in full force and effect.

IN WITNESS WHEREOF, the parties sign and cause this contract to be executed.

CONTRACTOR

STATE OF UTAH

8/16/19

Aug 20, 2019

Contractor's Signature

Date

Date

Christopher R. Brown

Contractor's Name (Print)

Manager, Pricing & Contracts

Title (Print)

Purchasing Agent  
Angela Carlisle

Phone#  
801-538-3524

e-mail  
acarlisle@utah.gov

Contract#  
MA147

ATTACHMENT			
NASPO ValuePoint - RC17020			
Steelcase Product and Discount Summary			
	Discount from List Price - Drop Ship %		
August 2019	\$1-\$50,000	\$50,001-\$150,000	\$150K +
<b>Systems Furniture and Accessories</b>			
Monolithic Systems & Accessories			
Avenir	69.00%	72.00%	74% or more**
Answer, Univ Itc/Otc Bins/Shelves, Universal System Worksurfaces, Duo Storage w/ Answer, Answer Beam, Answer Fence	67.00%	68.50%	70% or more**
Kick Systems, Ts Bins & Shelves, Ts Worksurfaces	67.00%	67.00%	67% or more**
Standard Lighting, Utility Lighting	67.00%	67.00%	68% or more**
Adj Tables - Series 5	53.50%	54.00%	55% or more**
Frame and Tile & Accessories			
Answer, Montage, Univ Itc/Otc Bins/Shelves, Universal System Worksurfaces, Univ System Wksf-Wood, Duo Storage w/ Answer & Montage	67.00%	68.50%	70% or more**
Kick Systems, Ts Bins & Shelves, Ts Worksurfaces	67.00%	67.00%	67% or more**
Standard Lighting, Utility Lighting	67.00%	67.00%	68% or more**
Adj Tables - Series 5	53.50%	54.00%	55% or more**
Balance of Worktools Products (with some Exceptions), Privacy, Bottomline, LED Linear, LED Personal, LED Shelf, Underline	49.00%	50.00%	50% or more**
<b>Seating</b>			
Protégé, Player	59.00%	60.00%	62% or more**
Criterion	69.00%	69.00%	69% or more**
462 Leap	59.00%	60.00%	61% or more**
media:scape, Brody Lounge, B Free, Umami	44.00%	45.00%	45% or more**
464 Leap Work Lounge, SILQ Seating, Wiesner Hager Nooi, West Elm Sterling Seating (WESMDC5NA, WESMDC5WA, WESMDC4NA, WESMDC4WA), West Elm Mesa Lounge (WESMESCHLH, WESMESCHRH, WESMES2SEAT, WESMESC, WESMESO)	50.00%	51.00%	52% or more**
487 Cachet, 490 Move, Node, Node Health	53.00%	54.00%	55% or more**
Amia, Think, Reply	55.50%	56.00%	57% or more**
Steelcase Series 1	54.50%	55.50%	57% or more**
Gesture	55.50%	56.00%	57% or more**
Aspekt, Cura, Leela, Malibu, Mitra, Neighbor, Outlook Express, Outlook Hawthorne, Outlook Jarrah, Outlook Nikko, Outlook Sequoia, Sieste, Tava, Regard, Verge, Sorrel, X-tenz, Empath, Mineral, Surround, Balance of Health, Embold	45.00%	47.00%	47% or more**
Cobi, i2i, Kart, Qivi	51.00%	52.00%	53% or more**
Max Stacker III, Balance of Steel	58.00%	59.00%	60% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood	51.00%	53.00%	53% or more**
Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone	54.00%	58.00%	58% or more**
Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1, Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse	51.00%	51.00%	52% or more**
<b>Desks/Tables</b>			
Kick Freestanding	67.00%	67.00%	67% or more**
Answer Freestanding, Universal Pedestals, Universal Tables	67.00%	68.50%	70% or more**
c:scape, FrameOne, Divisio Screens	51.00%	53.00%	55.5% or more**
Context, Post and Beam, Balance of Steelcase Steel	58.00%	59.00%	60% or more**
Univ Underworkesurface bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate	63.00%	64.00%	65% or more**
TS Fixed Pedestals, TS Underworkesurface Laterals	61.00%	63.00%	64% or more**
Opus, Folio, Ainsley, Davenport, Waldorf,Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey	45.00%	47.00%	47% or more**
media:scape, Thread Floor Power, ScapeSeries, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif	44.00%	45.00%	45% or more**
Adj Tables - Ology, Ology Bench, FLEX, FLEX Had	53.00%	54.00%	56% or more**
Adj Tables - Migration, Migration SE Desk	57.00%	57.50%	58.5% or more**
Verb	52.00%	55.00%	55% or more**
Elective Elements	53.00%	55.00%	55% or more**
Garland, Walden, Impact, Flexframe, Convene, Mackinac, West Elm Greenpoint, Balance of Wood	51.00%	53.00%	53% or more**
Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Balance of Turnstone, Verlay	54.00%	58.00%	58% or more**
Adj Tables - Series 5, Series 7, Series Bench	53.50%	54.00%	55% or more**
Akira & Runner Tables, Univ Privacy Modesty Scrn, Sarto Privacy Screen	51.00%	52.00%	53% or more**
Adj Tables - Airtouch	58.00%	62.00%	62% or more**
Coalesse Au Lait, Avon, Await, Ballet, Bix, Bob, Circa, Denizen, Diekman, E-Table 2, Enea, Enea Lottus, Free Stand, GH_1, Holy Day, Host, Lagunitas, Millbrae, Montata650, Passerelle, Potrero415, Reunion, Sebastopol, Sidewalk, Soft Leaf, SW_1, Switch, Train, Trees	51.00%	51.00%	52% or more**
<b>Filing and Storage</b>			
TS 200 Series Laterals, Overfile Cabinets, Balance of Steel	58.00%	59.00%	60% or more**
Ts Fixed Pedestals, TS Laterals, Ts Mobile Pedestals, Ts Tower Too, Ts Underworkesurface Laterals, TS Large Storage Cabinets	61.00%	63.00%	64% or more**
Univ Bookcases, Univ Combination Cabinets, Univ Storage Cabinets, Univ Towers, Univ Wardrobe Cabinets, Univ Workstation Verticals, Universal Storage Acc., 900 Series Laterals, Universal Laterals, Univ Storage Laminate, High Density Storage	63.00%	64.00%	65% or more**
Univ Pedestals	67.00%	68.50%	70% or more**
Garland, Victor2, Walden, West Elm Greenpoint, Balance of Wood	51.00%	53.00%	53% or more**
Currency, Payback, Bivi, Tour, Balance of Turnstone	54.00%	58.00%	58% or more**
Folio, Ainsley, Opus, Sonata, Davenport, Park, Senza, Waldorf, Convey, Balance of Health	45.00%	47.00%	47% or more**
Coalesse Denizen, Exponents, New Exponents, Host, Sidewalk	51.00%	51.00%	52% or more**
<b>EXCEPTIONS</b>			
<ul style="list-style-type: none"> <li>Steelcase Steel and Wood Price Lists: New Products, eno Accessories, eno Whiteboards, Low Profile Floor, PW LSG Framing, QT Pro, Room Wizard 2.0, Space Analytics, STC Workplace Advisor, Subscription &amp; Services, Technology Upgrades, V.I.A.</li> <li>Steelcase Worktools Price Lists: New Products.</li> <li>Turnstone Price Lists: New Products</li> <li>Coalesse Price Lists: New Products, Arzu, Carl Hansen</li> <li>Steelcase Health Price Lists: New Products.</li> </ul>			
<b>OTHER</b>			
<ul style="list-style-type: none"> <li>Only orders from Steelcase Steel, Steelcase Wood, and Steelcase Worktools Price Lists may be combined for the purpose of defining order size.</li> <li>Terms and Conditions for the delivery and installation of architectural products will be negotiated on a project-by-project basis.</li> </ul>			