



OFFICE FURNITURE (2018-2023)
Led by the State of Utah

Master Agreement #: MA146

Contractor: **THE HON COMPANY LLC**

Participating Entity: **STATE OF SOUTH DAKOTA – CONTRACT 17390**

The following products or services are included in this contract portfolio:

- *All products and accessories listed on the Contractor page of the NASPO ValuePoint website.*

Master Agreement Terms and Conditions:

1. Scope: This addendum covers the **Office Furniture (2018-2023)** led by the State of Utah for use by state agencies and other entities located in the Participating **State of South Dakota** authorized by that State's statutes to utilize State contracts with the prior approval of the State's Chief Procurement Official.
2. Participation: This NASPO ValuePoint Master Agreement may be used by all state agencies, institutions of higher institution, political subdivisions and other entities authorized to use statewide contracts in the **State of South Dakota**. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.

Political subdivisions of the State of South Dakota may purchase directly from the Contractor according to their own procurement procedures.

The Contractor may, at the Contractor's discretion, extend pricing from this agreement to Indian tribal governments and non-profit organizations in South Dakota. Any sales made to Indian tribes and non-profit organizations from this agreement shall be included in any required reports and shall be subject to NASPO VALUEPOINT administrative fee.

3. Primary Contacts: The primary contact individuals for this Participating Addendum are as follows (or their named successors):

Contractor

Name:	Jonathan Goble
Address:	The HON Company 200 Oak Street Muscatine, IA 52761
Telephone:	828-578-4748
Fax:	None Available
Email:	HNIGovContracts@hnicorp.com



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Participating Entity

Name:	Melissa Schuetzle
Address:	South Dakota Office of Procurement Management 523 East Capitol Avenue Pierre, SD 57501
Telephone:	605-773-4277
Fax:	605-773-4840
Email:	missy.schuetzle@state.sd.us

4. PARTICIPATING ENTITY MODIFICATIONS OR ADDITIONS TO THE MASTER AGREEMENT

Participating Entity must check one of the boxes below.

No changes to the terms and conditions of the Master Agreement are required.

The following changes are modifying or supplementing the Master Agreement terms and conditions.

5. Lease Agreements: Reserved.
6. Subcontractors: All contactors, dealers, and resellers authorized in the **State of South Dakota**, as shown on the dedicated Contractor (cooperative contract) website, are approved to provide sales and service support to participants in the NASPO ValuePoint Master Agreement. The contractor's dealer participation will be in accordance with the terms and conditions set forth in the aforementioned Master Agreement.
7. Orders: Any order placed by a Participating Entity or Purchasing Entity for a product and/or service available from this Master Agreement shall be deemed to be a sale under (and governed by the prices and other terms and conditions) of the Master Agreement unless: (a) the parties to the order agree in writing that another contract or agreement applies to such order; (b) it is a purchase from an agency that is not mandated to purchase under this agreement and elects to purchase under an alternate agreement; and/or (c) the state agency elects not to purchase under this agreement under its sole discretion (it is a state agency's obligation to purchase under the correct contract vehicle).
8. Design, Installation, and Reconfiguration Services: The Contractor shall provide, through their Authorized Dealer network, design, installation, layout, and reconfiguration services to Purchasing Entities. These service charges for all products offered through this Participating Addendum will be negotiated on a project-by-project basis with the Authorized Dealer. Installation and inside delivery charges will be included as a line item in the quote provided by the Authorized Dealer. Contractor shall provide, through their Authorized Dealer network or approved freight carrier(s) liftgate services and other non-standard delivery services which are outside of Contractor's standard freight costs, such as palletization, storage, special



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permits, etc.; should Contractor be able to accommodate the request, these services will be negotiated on a project by project basis and approved by the purchasing entity. Charges for non-standard delivery services will be included as a line item in the quote provided by the Authorized Dealer.

9. Dealers: Please see Appendix A for a list of Authorized Dealers in the State of South Dakota.

10. Discounts:

Tier	Total Order at List	Workspace Furniture Systems and Pedestals	Vertical & Lateral Files, Storage	Workspace Furniture Tables, Desking, Casegoods
1	\$0 - \$50,000	70.0%	61.1%	58.2%
2	\$50,001 - \$150,000	71.0%	65.0%	61.0%
3	\$150,001 & Above	71.0%	70.0%	63.5%

IN WITNESS, WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating Entity: South Dakota	Contractor: The HON Company LLC
Signature: 	Signature: 
Name: Steven L. Berg	Name: David Bizak
Title: Procurement Director	Title: Vice President, Finance
Date: 01/21/2020	Date: 02/11/2020

[Please email fully executed PDF copy of this document to PA@naspovaluepoint.org to support documentation of participation and posting in appropriate data bases.]



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Appendix A

State of South Dakota Authorized Dealers

<u>Name</u>	<u>Address</u>	<u>City</u>	<u>State</u>	<u>Zip</u>
Brown & Saenger	PO Box 84040	Sioux Falls	SD	57118
Innovative Office Solutions	621 W Russell St	Sioux Falls	SD	57104
Innovative Office Solutions	711 W Russell St.	Sioux Falls	SD	57104
Office Elements	122 S Phillips Ave, Ste 100	Sioux Falls	SD	57104
Office Elements	3820 N Potsdam	Sioux City	SD	57104