



STATE OF UTAH COOPERATIVE CONTRACT AMENDMENT

AMENDMENT #: 4

CONTRACT #: MA145

Starting Date: Unchanged

Expiration Date: Unchanged

TO BE ATTACHED AND MADE PART OF the specified contract by and between the State of Utah Division of Purchasing and Herman Miller, Inc. (Referred to as CONTRACTOR).

BOTH PARTIES AGREE TO AMEND THE CONTRACT AS FOLLOWS:

The attached, updated Attachment D Pricing Information: Price List is amended into and replaces the Price List currently listed in the State Cooperative Contract. This new Price List reflects an average price increase of 2.57% in Office Furniture. These increases reflect what is occurring in the industry with the rising price of both healthcare and labor costs, as well as rising prices of commodities and raw materials based on the Producer Price Index.

The Attachment D Discount Matrix is also replaced with the attached Attachment D Discount Matrix.

Effective Date of Amendment: 6/11/2020

All other terms and conditions of the contract, including those previously modified, shall remain in full force and effect.

IN WITNESS WHEREOF, the parties sign and cause this contract to be executed.

Herman Miller, Inc.

STATE OF UTAH

DocuSigned by:

Jay Lanenga

June 4, 2020 | 12:22 PM EDT

Jun 4, 2020

Contractor's Signature

Date

Director, State of Utah Division of Purchasing

Date

Jay Lanenga

Contractor's Name (Print)

Director of Contracts

Title (Print)

For Division of Purchasing Internal Use

Purchasing Agent	Phone #	E-mail Address	Contract #
Solomon Kingston	801-957-7142	skingston@utah.gov	MA145

ATTACHMENT D

PRICING INFORMATION: PRICE LIST

The following price list is used by Herman Miller (Contractor) for this MA145 Contract to determine pricing for Participating States:

- A. NASPO ValuePoint Price Lists - <https://www.hermanmiller.com>

Individual rates are located within the individual product pages in a section tabbed Pro-Resources.

Participating States should review this Price List at the above URL in relation to the Discount Matrix already provided within Attachment D to determine extended pricing.

Attachment D
Pricing Information: Discount Matrix



July 11, 2020

Herman Miller Inc. Price Sheet

Term: 1/22/18 - 1/21/23

Contract # MA145 / Bid # RC17020

Product Line	NASPO Value Point National Program Pricing		
	Discounts from List Price		
	Price Book: January 6, 2020		
	\$ 1 - \$50,000	\$50,001 - \$150,000	\$150,000+
Accessories	68.00	68.75	70.75
Action Office 1 & 2 Panels	68.00	68.75	70.75
Action Office 2 Components	68.00	68.75	70.75
Aeron Chairs	50.50	50.75	52.50
Aside Seating	52.50	52.75	54.50
Burdick Group	46.00	46.00	46.00
C-Style Overhead	68.00	68.75	70.75
Canvas Dock	68.00	68.75	70.75
Canvas Channel	68.00	68.75	70.75
Canvas Group	68.00	68.75	70.75
Canvas Metal Storage	68.00	68.75	70.75
Canvas Private Office	68.00	68.75	70.75
Canvas Vista	68.00	68.75	70.75
Canvas Wall	68.00	68.75	70.75
Canvas Wood Storage	68.00	68.75	70.75
Canvas Metal Desk	68.00	68.75	70.75
Caper Chair	52.50	52.75	54.50
Celle Seating	50.50	50.75	52.50
Classical Seating	46.00	46.00	46.00
Commend	66.50	66.75	68.50
Cosm Chairs	50.50	50.75	52.50
Eames Aluminum	46.00	46.00	46.00
Eames Tables (Stone Top)	46.00	46.00	46.00
Eames Tandem	46.00	46.00	46.00
Embody	48.50	48.75	50.50
Energy	68.00	68.75	70.75
Ethospace	68.00	68.75	70.75
Everywhere Tbales	66.50	66.75	68.50
Exclave Performance Gear	52.50	52.75	54.50
Geiger Contract	50.50	50.75	51.50
Geiger Levels	50.50	50.75	51.50
Geiger Shelf	50.50	50.75	51.50
Geiger Tablet	50.50	50.75	51.50
Geiger Triuna	50.50	50.75	51.50
Geiger Conference Tables	50.50	50.75	51.50
Geiger Caucus	50.50	50.75	51.50
Geiger Elsi	50.50	50.75	51.50
Geiger MP	50.50	50.75	51.50
Geiger Occasional Tables	50.50	50.75	51.50
Geiger Foray	50.50	50.75	51.50
Geiger Seating Guest	50.50	50.75	51.50
Geiger Seating	50.50	50.75	51.50
Geiger Seating Lounge	50.50	50.75	51.50
Geiger Stools	50.50	50.75	51.50
Headway Tables	66.50	66.75	68.50
Healthcare Action Lab	50.50	50.75	51.50
Healthcare Bedside Casegoods	50.50	50.75	51.50
Healthcare Co/Struc	50.50	50.75	51.50

Healthcare Compass	53.50	53.75	54.50
Healthcare Mora	50.50	50.75	51.50
Healthcare Prospect	50.50	50.75	52.50
Herman Miller Tables	68.50	68.75	70.50
Intent	52.50	52.75	54.50
Keyn Chairs	48.50	48.75	50.50
Layout Studio	50.50	50.75	52.50
Lighting	68.00	68.75	70.75
Limerick	52.50	52.75	54.50
Lino Chairs	50.50	50.75	52.50
Locale	57.50	57.75	59.50
Meridian Towers	51.50	51.75	53.50
Meridian Lats	53.50	53.75	55.50
Meridian Peds	53.50	53.75	55.50
Meridian Storage & Bookcases	51.50	51.75	53.50
Mirra 2	50.50	50.75	52.50
Motia Tables	66.50	66.75	68.50
Naughtone	46.00	46.00	46.00
Nemschoff	46.00	46.00	46.00
Nevi Sit-to-Stand Tables and Benches	66.50	66.75	68.50
Overlay	52.50	52.75	54.50
Plex Seating	46.00	46.00	46.00
Prospect	50.50	50.75	52.50
Public Office Landscape	53.50	53.75	55.50
Renew Link	66.50	66.75	68.50
Renew Tables	66.50	66.75	68.50
Resolve	52.50	52.75	54.50
Sayl Chairs	50.50	50.75	52.50
Setu Chairs	50.50	50.75	52.50
Swoop Lounge Furniture	46.00	46.00	46.00
Textiles	68.00	68.75	70.75
Thrive Portfolio	53.50	53.75	55.50
Thrive - CBS	53.50	53.75	55.50
Thrive Global	53.50	53.75	55.50
Tu Peds	64.50	64.75	66.50
Tu Lats	64.50	64.75	66.50
Tu Storage	64.50	64.75	66.50
Tu Towers	64.50	64.75	66.50
Tu Wood Cases	64.50	64.75	66.50
Tu Wood Credenzas	64.50	64.75	66.50
Tu Wood Cubbies	64.50	64.75	66.50
Tu Wood Peds	64.50	64.75	66.50
Tu Wood Towers	64.50	64.75	66.50
Valor	46.00	46.00	46.00
Verus Seating	50.50	50.75	52.50
Whisk	46.00	46.00	46.00

Notes:

Orders must be issued to a participating HMI Authorized dealer.

Discounts include product only dock delivery, services are additional.

Lead Times: Herman Miller has three easy-to-use lead time programs. When you order product from the 10 Day or Less or from the 20 Day or Less program you will receive it on time regardless of how busy we are. The Assigned lead time program is for product that may require a unique process with a unique lead time. Assigned does not always mean extended. See your local Herman Miller dealer for more details.