

Attachment D
Pricing Information: Discount Matrix



July 11, 2020

Herman Miller Inc. Price Sheet

Term: 1/22/18 - 1/21/23

Contract # MA145 / Bid # RC17020

Product Line	NASPO Value Point National Program Pricing		
	Discounts from List Price		
	Price Book: January 6, 2020		
	\$ 1 - \$50,000	\$50,001 - \$150,000	\$150,000+
Accessories	68.00	68.75	70.75
Action Office 1 & 2 Panels	68.00	68.75	70.75
Action Office 2 Components	68.00	68.75	70.75
Aeron Chairs	50.50	50.75	52.50
Aside Seating	52.50	52.75	54.50
Burdick Group	46.00	46.00	46.00
C-Style Overhead	68.00	68.75	70.75
Canvas Dock	68.00	68.75	70.75
Canvas Channel	68.00	68.75	70.75
Canvas Group	68.00	68.75	70.75
Canvas Metal Storage	68.00	68.75	70.75
Canvas Private Office	68.00	68.75	70.75
Canvas Vista	68.00	68.75	70.75
Canvas Wall	68.00	68.75	70.75
Canvas Wood Storage	68.00	68.75	70.75
Canvas Metal Desk	68.00	68.75	70.75
Caper Chair	52.50	52.75	54.50
Celle Seating	50.50	50.75	52.50
Classical Seating	46.00	46.00	46.00
Commend	66.50	66.75	68.50
Cosm Chairs	50.50	50.75	52.50
Eames Aluminum	46.00	46.00	46.00
Eames Tables (Stone Top)	46.00	46.00	46.00
Eames Tandem	46.00	46.00	46.00
Embody	48.50	48.75	50.50
Energy	68.00	68.75	70.75
Ethospace	68.00	68.75	70.75
Everywhere Tables	66.50	66.75	68.50
Exclave Performance Gear	52.50	52.75	54.50
Geiger Contract	50.50	50.75	51.50
Geiger Levels	50.50	50.75	51.50
Geiger Shelf	50.50	50.75	51.50
Geiger Tablet	50.50	50.75	51.50
Geiger Triuna	50.50	50.75	51.50
Geiger Conference Tables	50.50	50.75	51.50
Geiger Caucus	50.50	50.75	51.50
Geiger Elsi	50.50	50.75	51.50
Geiger MP	50.50	50.75	51.50
Geiger Occasional Tables	50.50	50.75	51.50
Geiger Foray	50.50	50.75	51.50
Geiger Seating Guest	50.50	50.75	51.50
Geiger Seating	50.50	50.75	51.50
Geiger Seating Lounge	50.50	50.75	51.50
Geiger Stools	50.50	50.75	51.50
Headway Tables	66.50	66.75	68.50
Healthcare Action Lab	50.50	50.75	51.50
Healthcare Bedside Casegoods	50.50	50.75	51.50
Healthcare Co/Struc	50.50	50.75	51.50

Healthcare Compass	53.50	53.75	54.50
Healthcare Mora	50.50	50.75	51.50
Healthcare Prospect	50.50	50.75	52.50
Herman Miller Tables	68.50	68.75	70.50
Intent	52.50	52.75	54.50
Keyn Chairs	48.50	48.75	50.50
Layout Studio	50.50	50.75	52.50
Lighting	68.00	68.75	70.75
Limerick	52.50	52.75	54.50
Lino Chairs	50.50	50.75	52.50
Locale	57.50	57.75	59.50
Meridian Towers	51.50	51.75	53.50
Meridian Lats	53.50	53.75	55.50
Meridian Peds	53.50	53.75	55.50
Meridian Storage & Bookcases	51.50	51.75	53.50
Mirra 2	50.50	50.75	52.50
Motia Tables	66.50	66.75	68.50
Naughtone	46.00	46.00	46.00
Nemschoff	46.00	46.00	46.00
Nevi Sit-to-Stand Tables and Benches	66.50	66.75	68.50
Overlay	52.50	52.75	54.50
Plex Seating	46.00	46.00	46.00
Prospect	50.50	50.75	52.50
Public Office Landscape	53.50	53.75	55.50
Renew Link	66.50	66.75	68.50
Renew Tables	66.50	66.75	68.50
Resolve	52.50	52.75	54.50
Sayl Chairs	50.50	50.75	52.50
Setu Chairs	50.50	50.75	52.50
Swoop Lounge Furniture	46.00	46.00	46.00
Textiles	68.00	68.75	70.75
Thrive Portfolio	53.50	53.75	55.50
Thrive - CBS	53.50	53.75	55.50
Thrive Global	53.50	53.75	55.50
Tu Peds	64.50	64.75	66.50
Tu Lats	64.50	64.75	66.50
Tu Storage	64.50	64.75	66.50
Tu Towers	64.50	64.75	66.50
Tu Wood Cases	64.50	64.75	66.50
Tu Wood Credenzas	64.50	64.75	66.50
Tu Wood Cubbies	64.50	64.75	66.50
Tu Wood Peds	64.50	64.75	66.50
Tu Wood Towers	64.50	64.75	66.50
Valor	46.00	46.00	46.00
Verus Seating	50.50	50.75	52.50
Whisk	46.00	46.00	46.00

Notes:

Orders must be issued to a participating HMI Authorized dealer.

Discounts include product only dock delivery, services are additional.

Lead Times: Herman Miller has three easy-to-use lead time programs. When you order product from the 10 Day or Less or from the 20 Day or Less program you will receive it on time regardless of how busy we are. The Assigned lead time program is for product that may require a unique process with a unique lead time. Assigned does not always mean extended. See your local Herman Miller dealer for more details.