

TRUST CONSULTING SERVICES, INC.

Exhibit 2 - Hourly Labor Rates

Labor Categories	Base Period: Year 1 and 2		Optional Period: Year 3		Optional Period: Year 4		Optional Period: Year 5	
	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site
Program Director	\$102.97	\$89.54	\$ 104.00	\$ 90.44	\$ 105.04	\$ 91.34	\$ 106.09	\$ 92.26
Program Manager	\$102.85	\$89.44	\$ 103.88	\$ 90.33	\$ 104.92	\$ 91.24	\$ 105.97	\$ 92.15
Subject Matter Expert III	\$101.09	\$87.91	\$ 102.11	\$ 88.79	\$ 103.13	\$ 89.68	\$ 104.16	\$ 90.57
Subject Matter Expert II	\$96.70	\$84.09	\$ 97.67	\$ 84.93	\$ 98.64	\$ 85.78	\$ 99.63	\$ 86.63
Subject Matter Expert I	\$92.30	\$80.26	\$ 93.23	\$ 81.07	\$ 94.16	\$ 81.88	\$ 95.10	\$ 82.70
Acquisition Support Specialist III	\$83.51	\$72.62	\$ 84.35	\$ 73.35	\$ 85.19	\$ 74.08	\$ 86.04	\$ 74.82
Acquisition Support Specialist II	\$79.12	\$68.80	\$ 79.91	\$ 69.49	\$ 80.71	\$ 70.18	\$ 81.52	\$ 70.88
Acquisition Support Specialist I	\$74.72	\$64.98	\$ 75.47	\$ 65.63	\$ 76.22	\$ 66.28	\$ 76.99	\$ 66.94
Analyst II	\$72.96	\$63.45	\$ 73.69	\$ 64.08	\$ 74.43	\$ 64.72	\$ 75.18	\$ 65.37
Analyst I	\$68.57	\$59.63	\$ 69.25	\$ 60.22	\$ 69.95	\$ 60.82	\$ 70.65	\$ 61.43

Note:	At minimum, Contractor shall honor prices noted for each labor category, on-site or off-site, in each period.
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Definitions:	
Off-site	Offeror's Place of Work
On-site	Government (any state or political subdivision) Place of Work