

**ATTACHMENT D
PRICING INFORMATION: DISCOUNT MATRIX**

AIS Seating Products	Discount from List Price Tiers are based on total order		
	\$1.00 - \$50,000	\$50,001 - \$150,000	\$150,001 or More
AIS Task Seating & Stools	58%	59%	60%
AIS Side Seating	58%	59%	60%
AIS Collaborative Seating	58%	59%	60%
AIS Lounge Seating	58%	59%	60%
Notes: <ul style="list-style-type: none"> • Freight included in the Continental U.S.A. Please note Alaska, Hawaii will require additional freight to be quoted per order. • Order must be issued to an authorized Haworth Dealer • Discounts are product only • Price List: June 2019 			