



STATE OF UTAH COOPERATIVE CONTRACT AMENDMENT

AMENDMENT #: 11

CONTRACT #: MA144

Starting Date: 1/22/2018

Expiration Date: 1/21/2023

TO BE ATTACHED AND MADE PART OF the specified contract by and between the State of Utah Division of Purchasing and Allsteel (Referred to as CONTRACTOR).

BOTH PARTIES AGREE TO AMEND THE CONTRACT AS FOLLOWS:

Amend discount matrix to add product.

Effective Date of Amendment: 9/1/2020

All other terms and conditions of the contract, including those previously modified, shall remain in full force and effect.

IN WITNESS WHEREOF, the parties sign and cause this contract to be executed.

CONTRACTOR

STATE OF UTAH

08.31.2020

08/31/2020

Contractor's Signature

Date

Director, State of Utah Division of Purchasing

Date

Eric Schroeder

Contractor's Name (Print)

VP Finance

Title (Print)

For Division of Purchasing Internal Use

Purchasing Agent	Phone #	E-mail Address	Contract #
Cat Turner	(801)957-7128	caturner@utah.gov	MA144

NASPO ValuePoint Master Contract Discount Matrix -- Allsteel Inc.

August 2020

Systems	Order Size at List		
	Under \$50,000	\$50,000 to \$150,000	Over \$150,000
Monolithic Detail			
Concensys, Optimize, Terrace	73.6%	73.6%	73.6%
Frame and Tile Detail			
Terrace, Further, Metal/Acrylic Screens	73.6%	73.6%	73.6%
Stride, Galley Panels	74.3%	74.3%	74.3%

Desks and Tables	Order Size at List		
	Under \$50,000	\$50,000 to \$150,000	Over \$150,000
Desks Detail			
Cadence, Involve, Approach	73.6%	73.6%	73.6%
Stride Desking & Painted Wood	74.3%	74.3%	74.3%
Align Wood, Ergo Accessories, LED Lights, Hands-Free Pulls, Hand Sanitizer Solutions	58.8%	58.8%	58.8%
Gunlocke Desking	57.0%	58.5%	60.0%
Tables Detail			
Merge, Aware, Structure	63.6%	63.6%	63.6%
Gather, Park, Recharge, Townhall Collection (Peak & Picnic)	55.1%	55.1%	55.1%
Gunlocke Tables	57.0%	58.5%	60.0%
HBF Conference Tables, HBF Occasional Tables	46.0%	47.0%	48.5%

Filing, Metal Storage & Wooden Caseloads	Order Size at List		
	Under \$50,000	\$50,000 to \$150,000	Over \$150,000
Metal Filing and Storage Cabinet Detail			
Essentials Pedestals	73.6%	73.6%	73.6%
Essentials Storage Towers, Overfiles, Bookcases	65.5%	65.5%	65.5%
Essentials Laterals	70.0%	70.0%	70.0%
Align Metal Storage, Radii	73.5%	73.5%	73.5%
Wooden Filing and Storage Cabinet Detail			
Align Wood, Ergo Accessories, LED Lights	58.8%	58.8%	58.8%
Involve	73.6%	73.6%	73.6%
Gunlocke Storage	57.0%	58.5%	60.0%

Seating	Order Size at List		
	Under \$50,000	\$50,000 to \$150,000	Over \$150,000
Seating Detail			
Trooper, Tolleson, Nimble	66.0%	66.0%	66.0%
Relate, Seek, Inspire, Sum, Access, Mimeo, Lyric, Quip, Evo, Svelte	61.3%	61.3%	61.3%
#19, Acuity	61.8%	61.8%	61.8%
Scout	64.0%	64.0%	64.0%
Gather, Parallel, Clarity, CoHo, Park, Recharge, Retreat, Townhall Collection (Rock, Wedge, Peak, Summit, Picnic, Cloud), Two Thirds	55.1%	55.1%	55.1%
Gunlocke Seating	57.0%	58.5%	60.0%
HBF Seating	46.0%	47.0%	48.5%